**FIG. 1A**

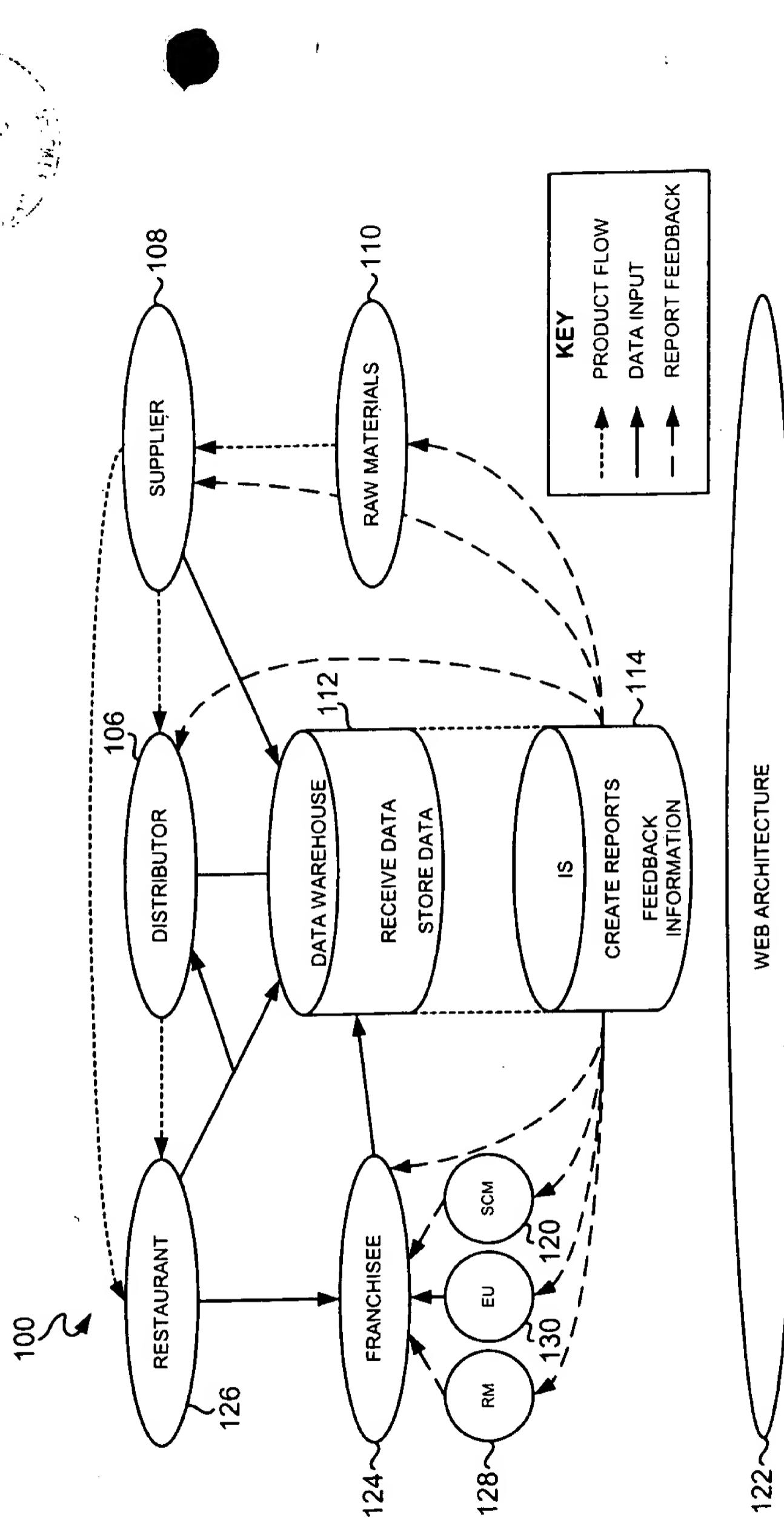


FIG. 1B

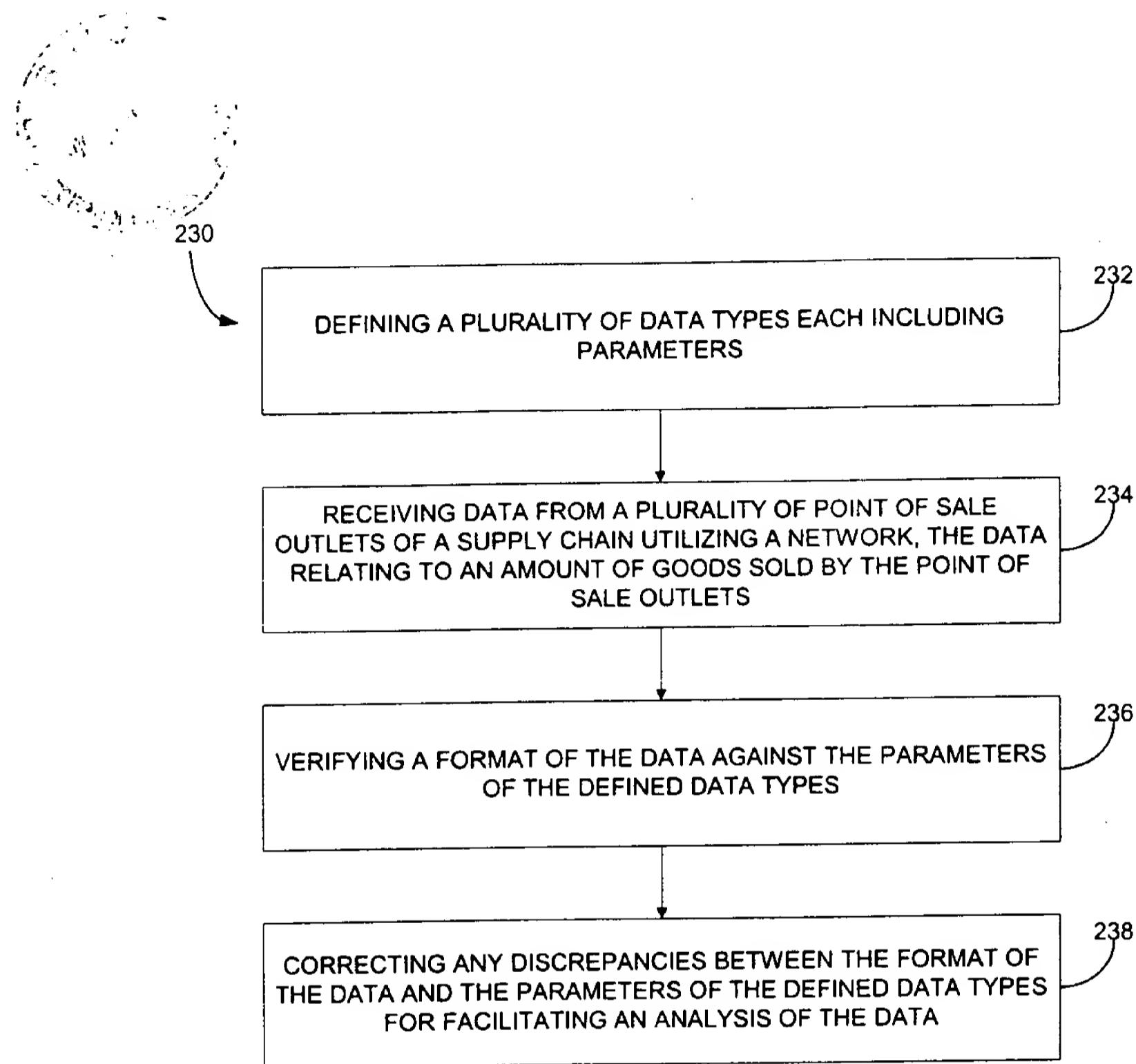


FIG. 2

0 9 6 4 5 2 7 8 9 - 0 2 0 6 0 2

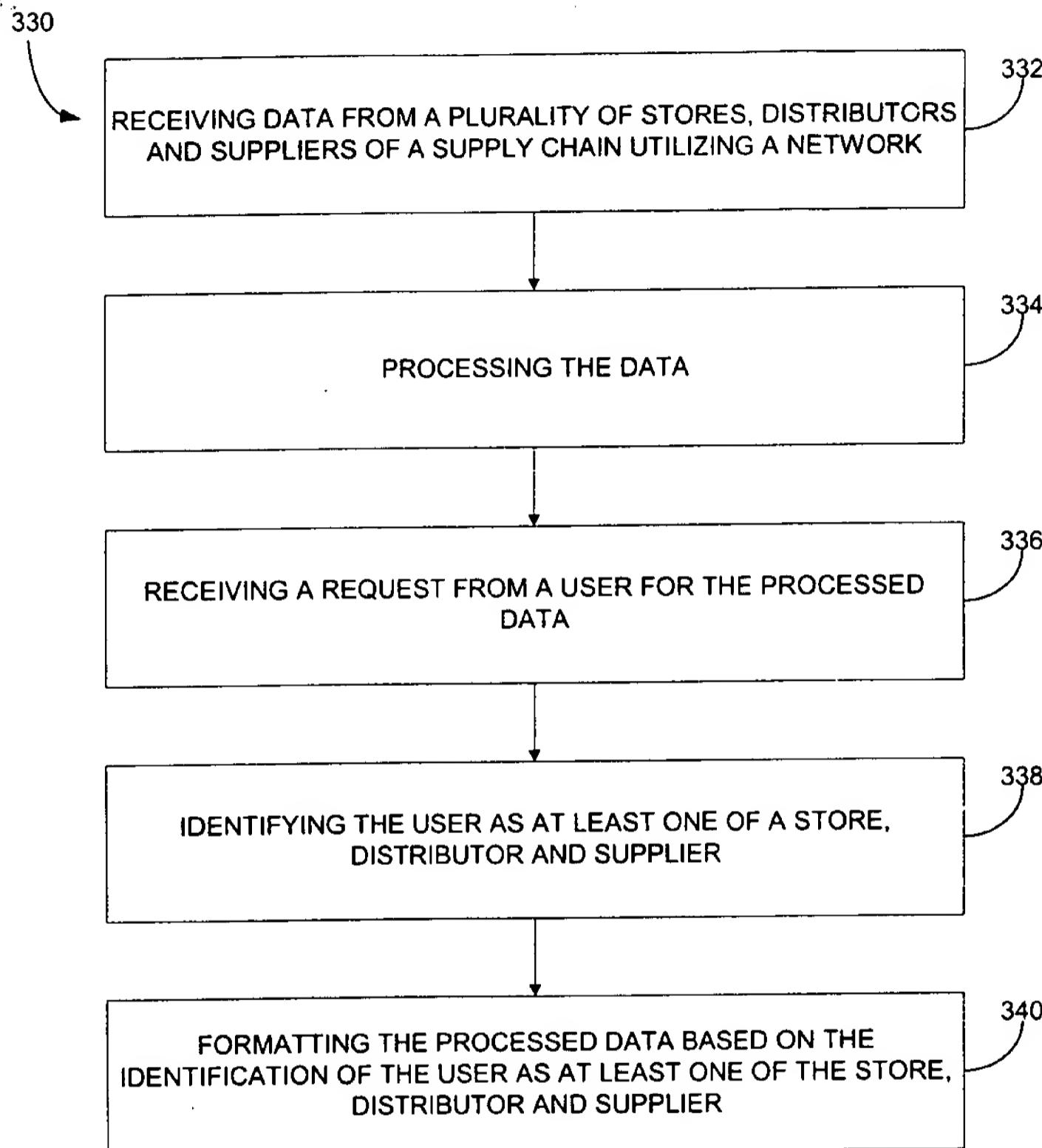


FIG. 3

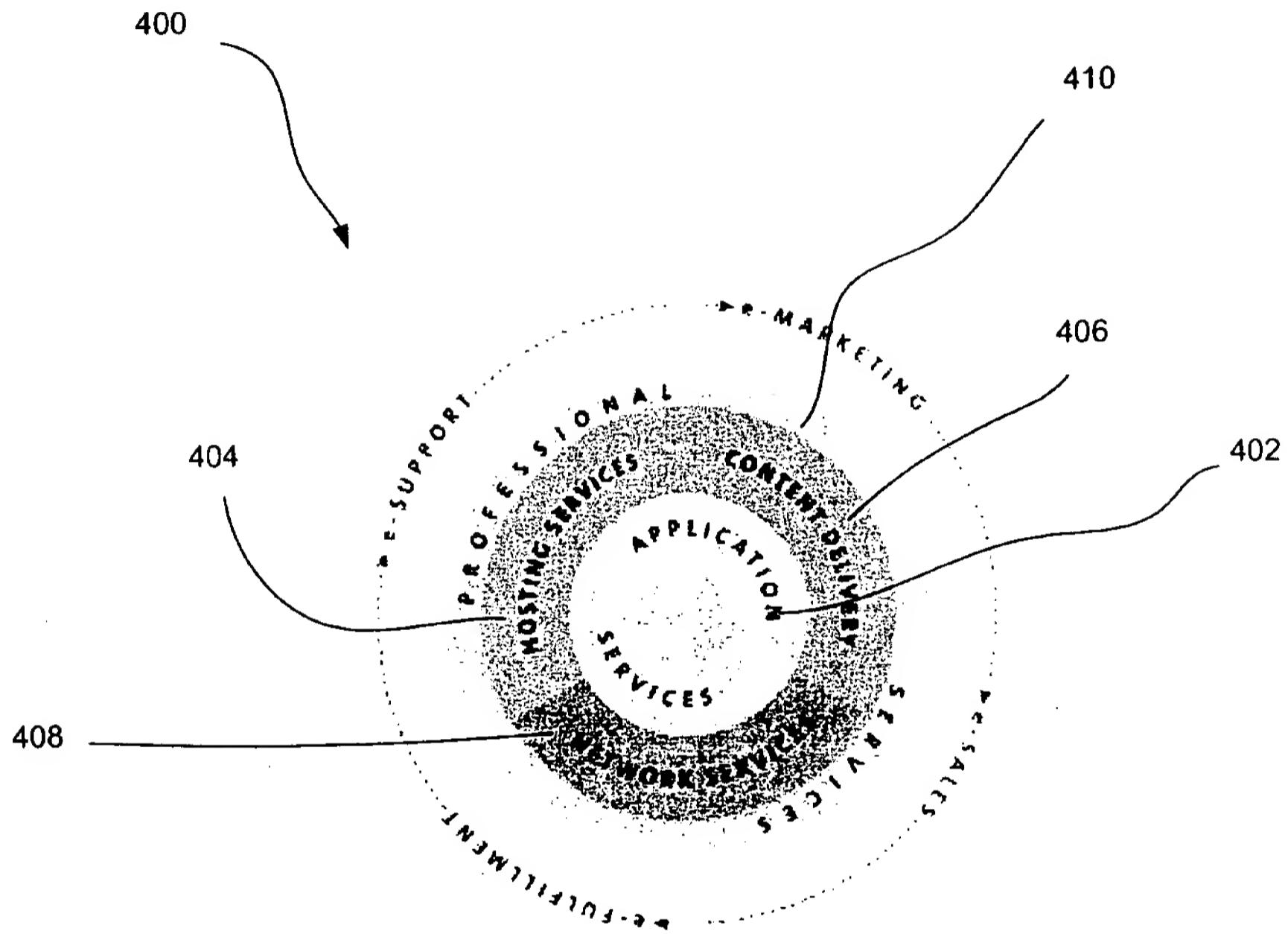


Fig. 4

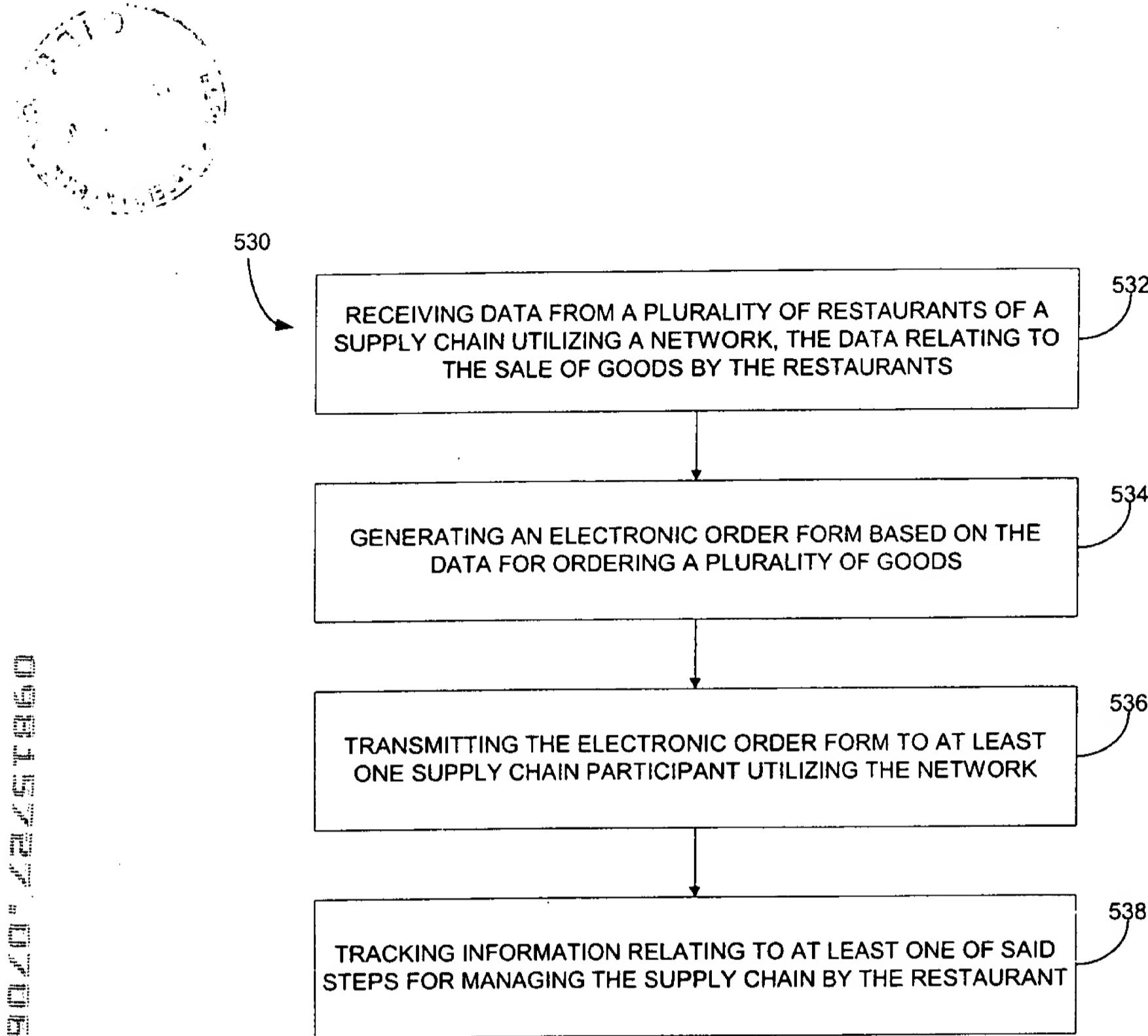


FIG. 5

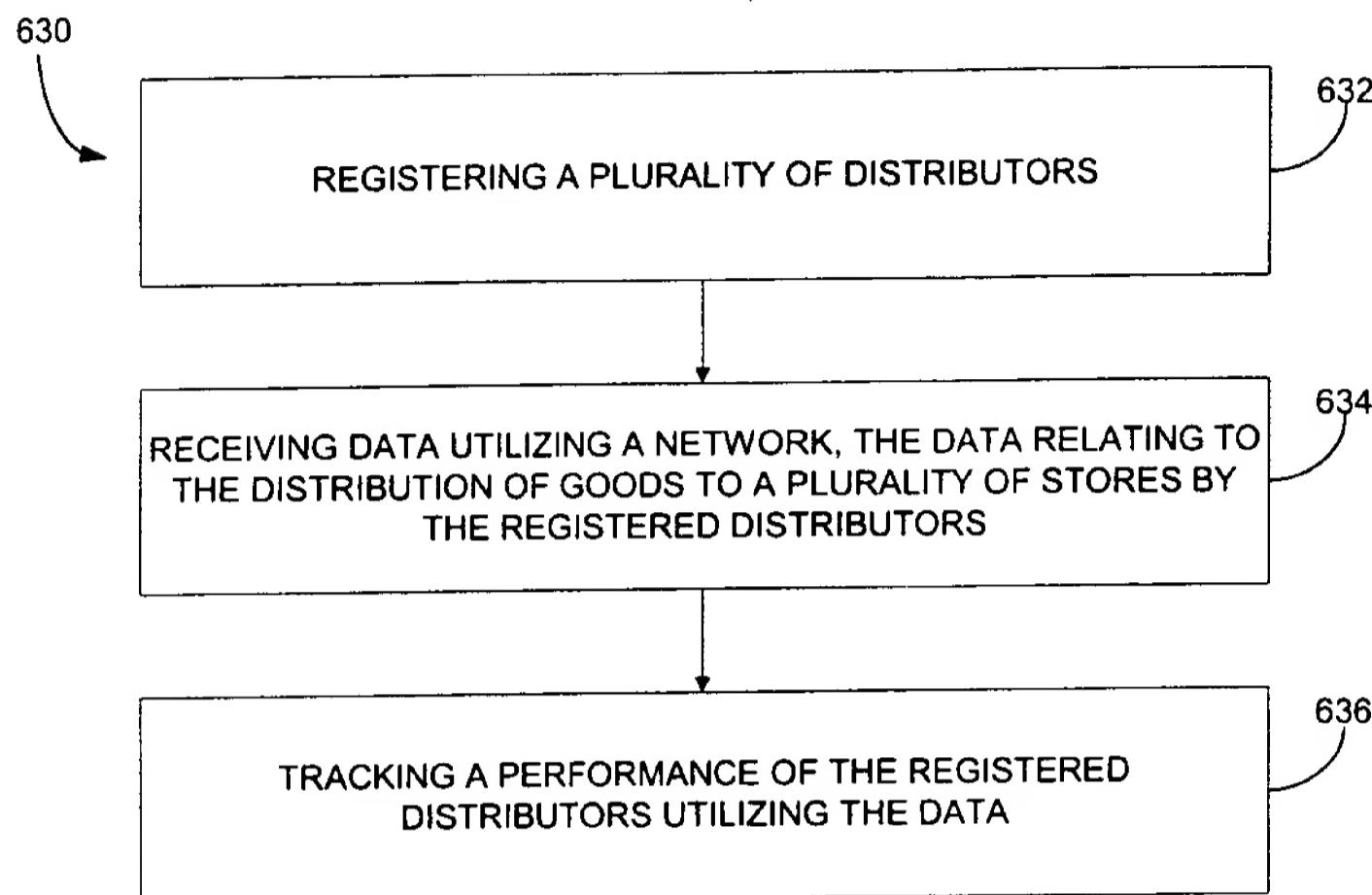


FIG. 6

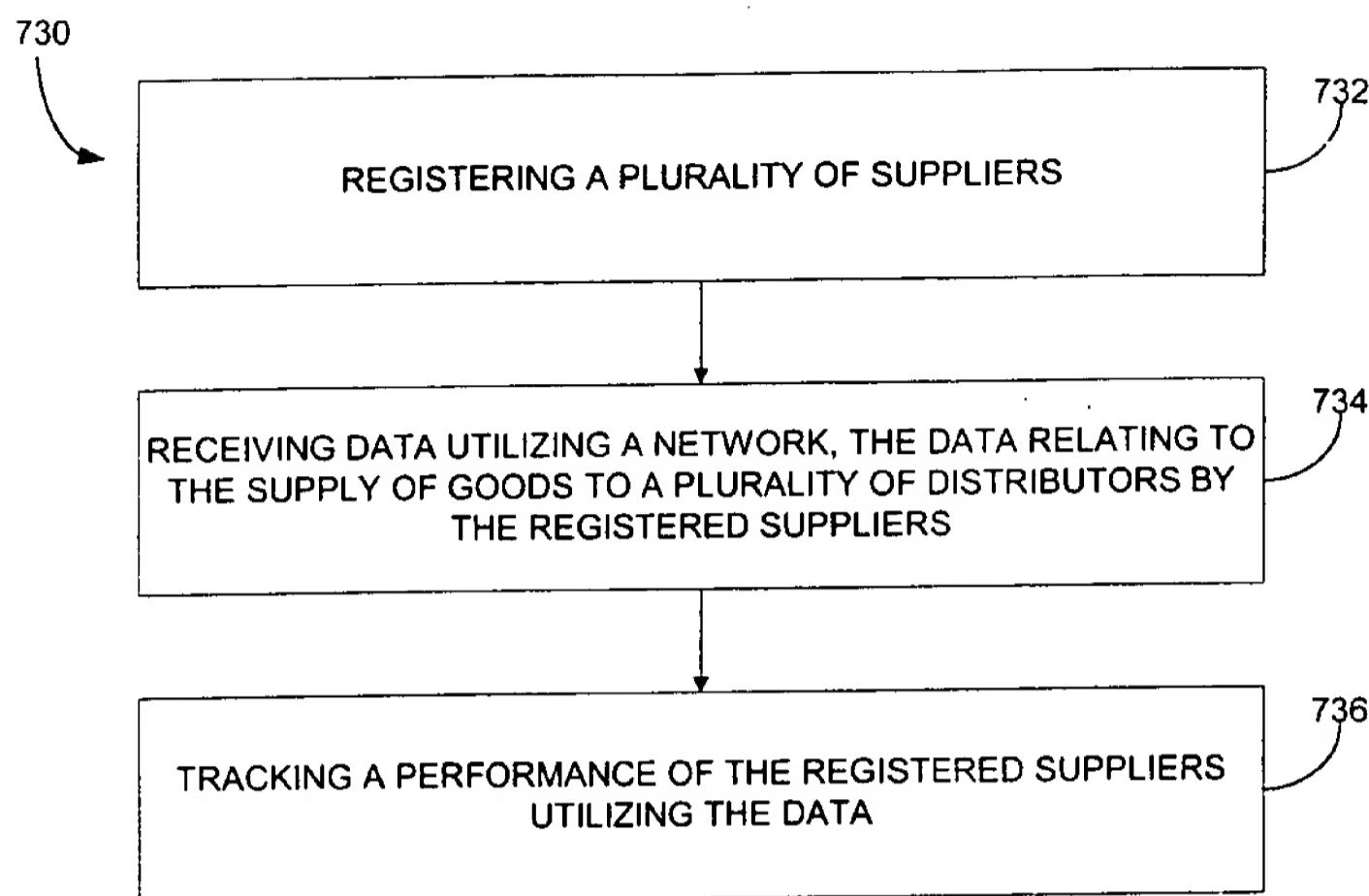


FIG. 7

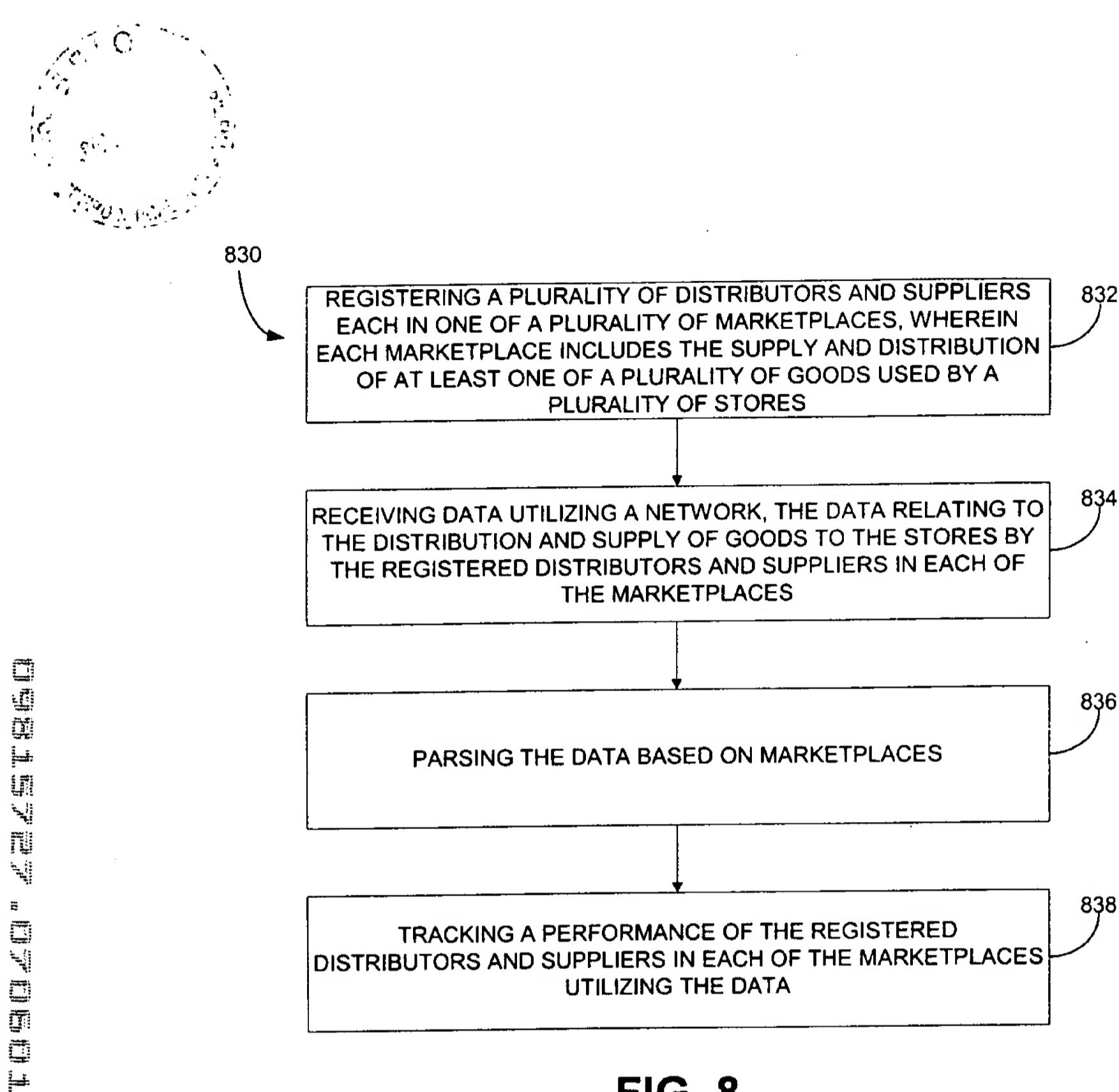


FIG. 8

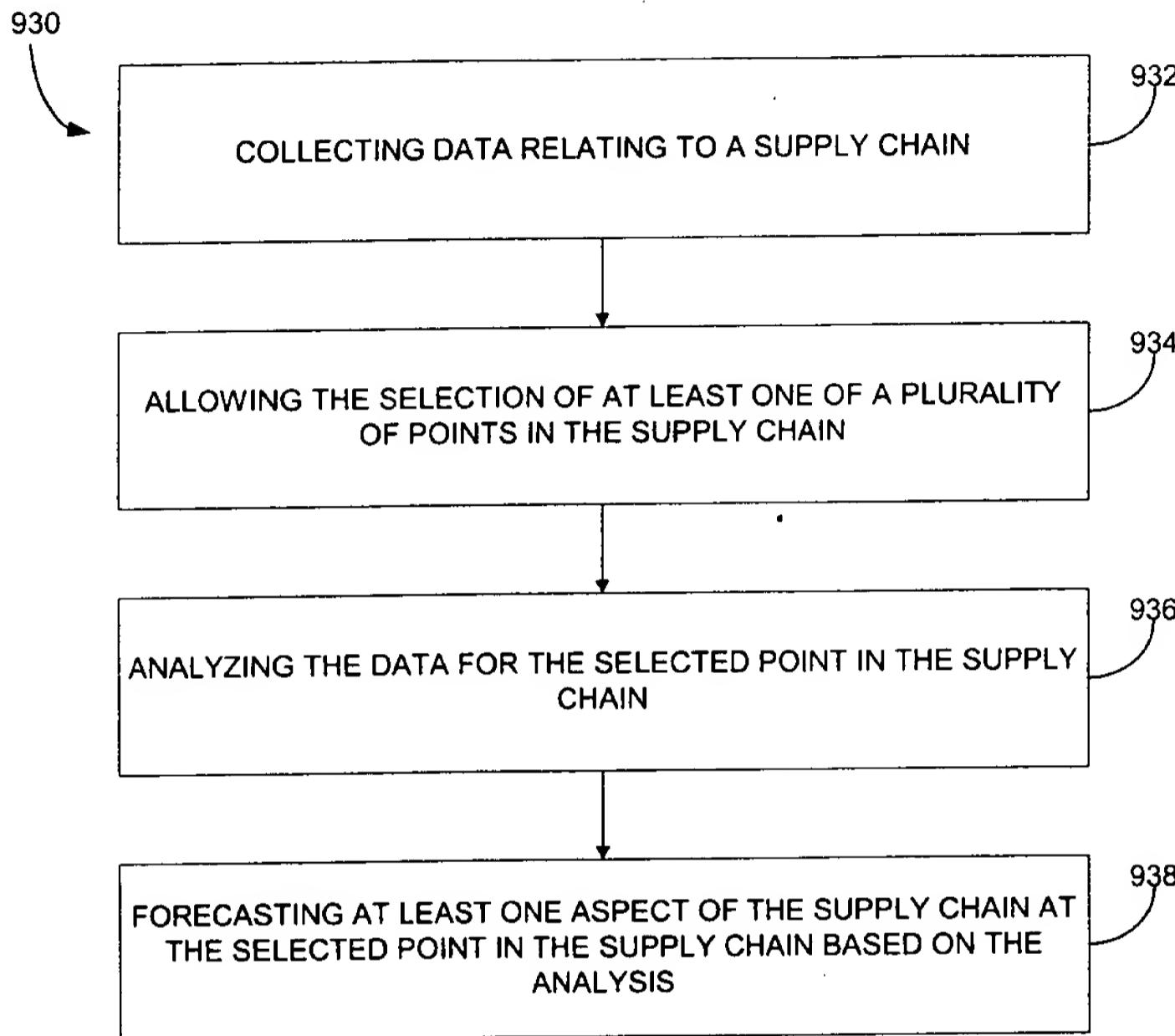


FIG. 9

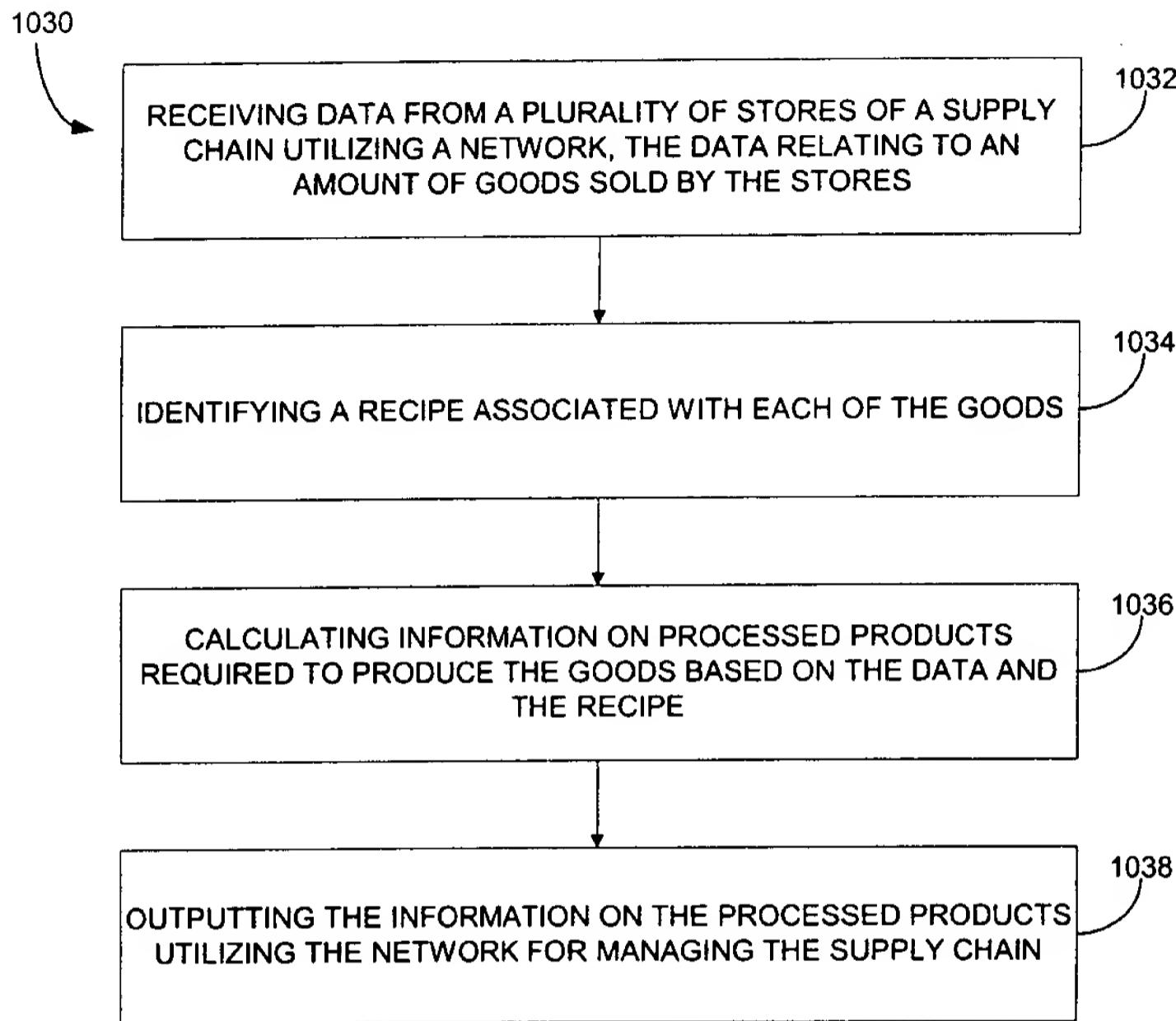


FIG. 10

1130
1132
1134
1136
1138

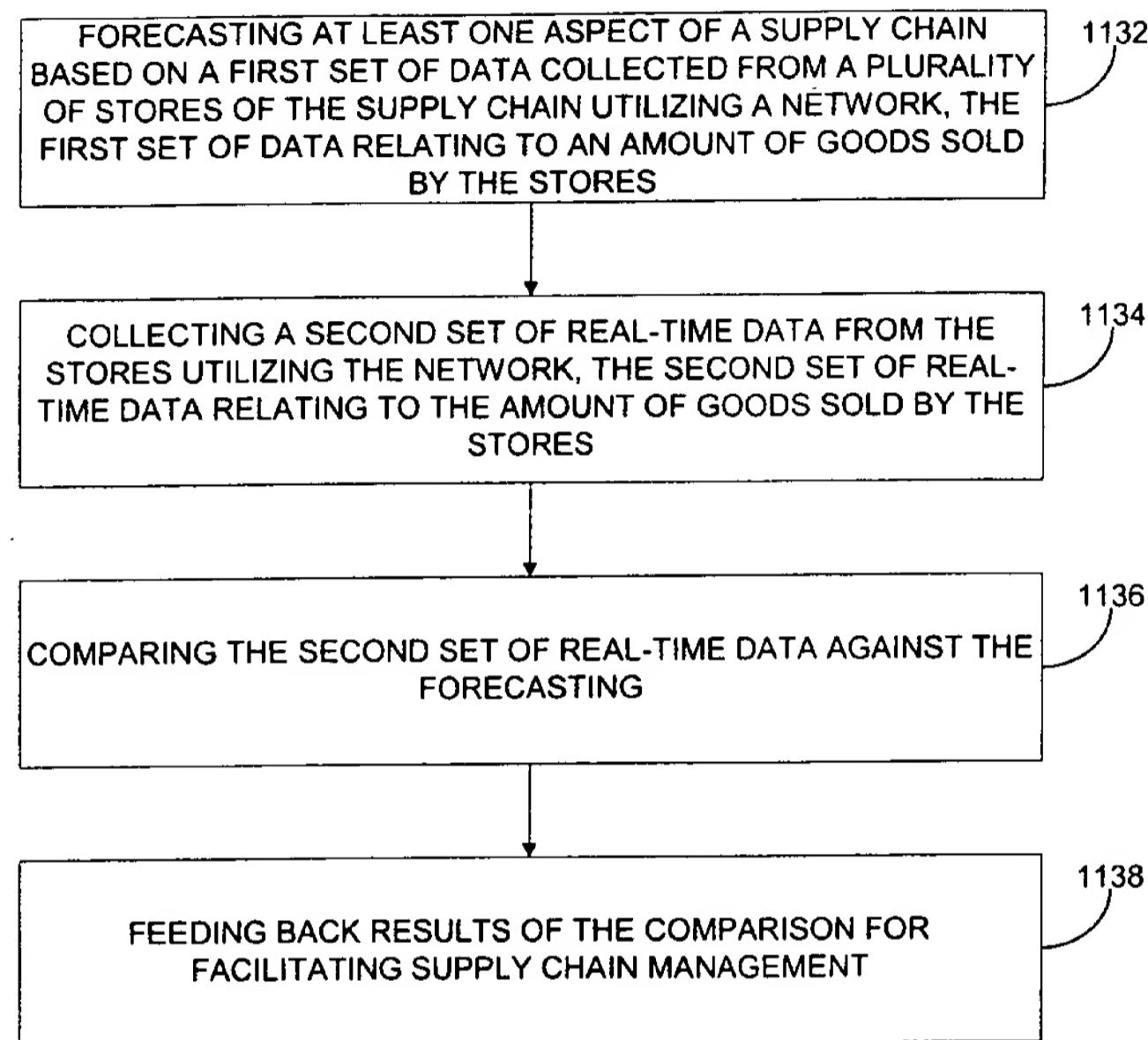


FIG. 11

09257237-031204

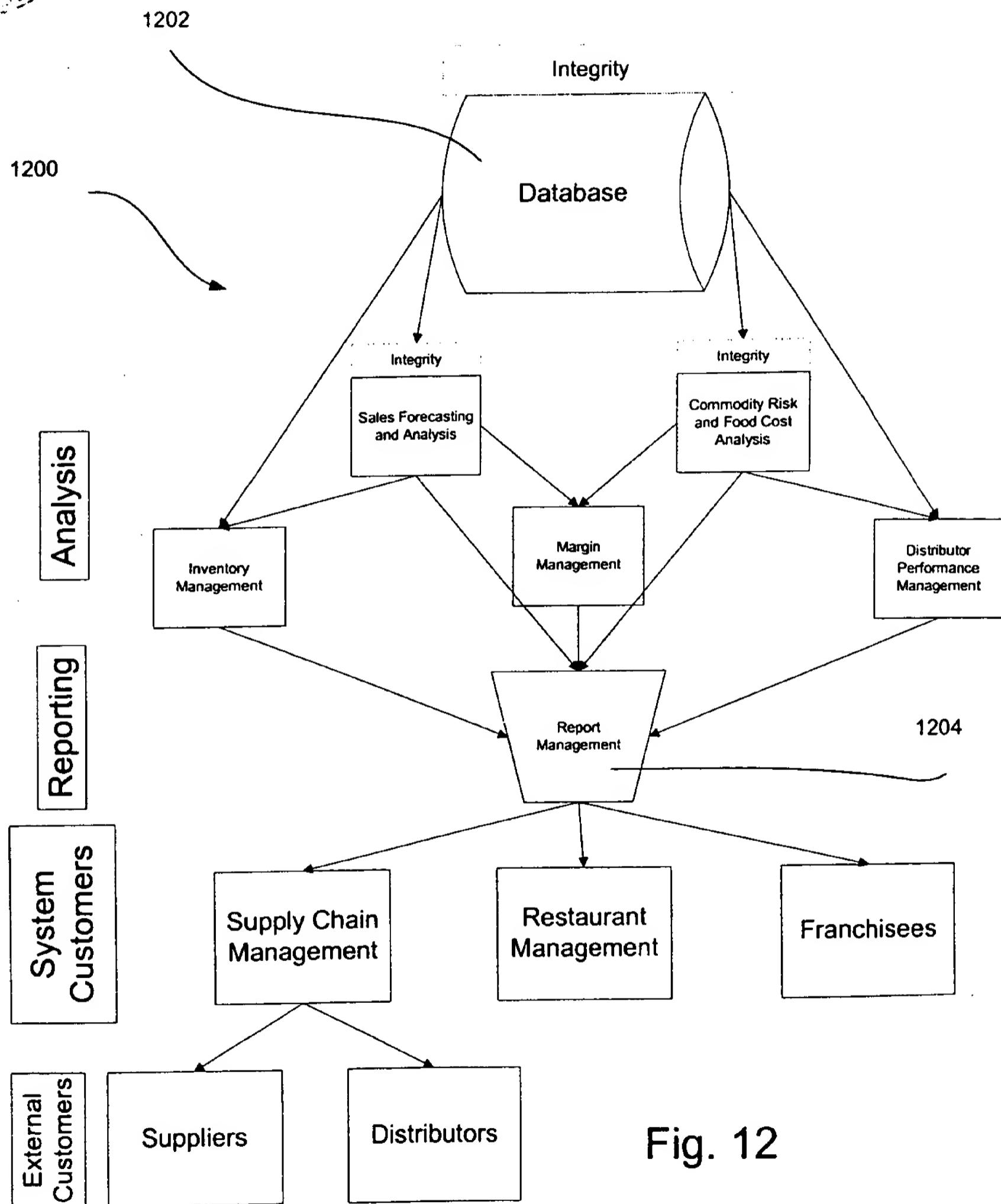


Fig. 12

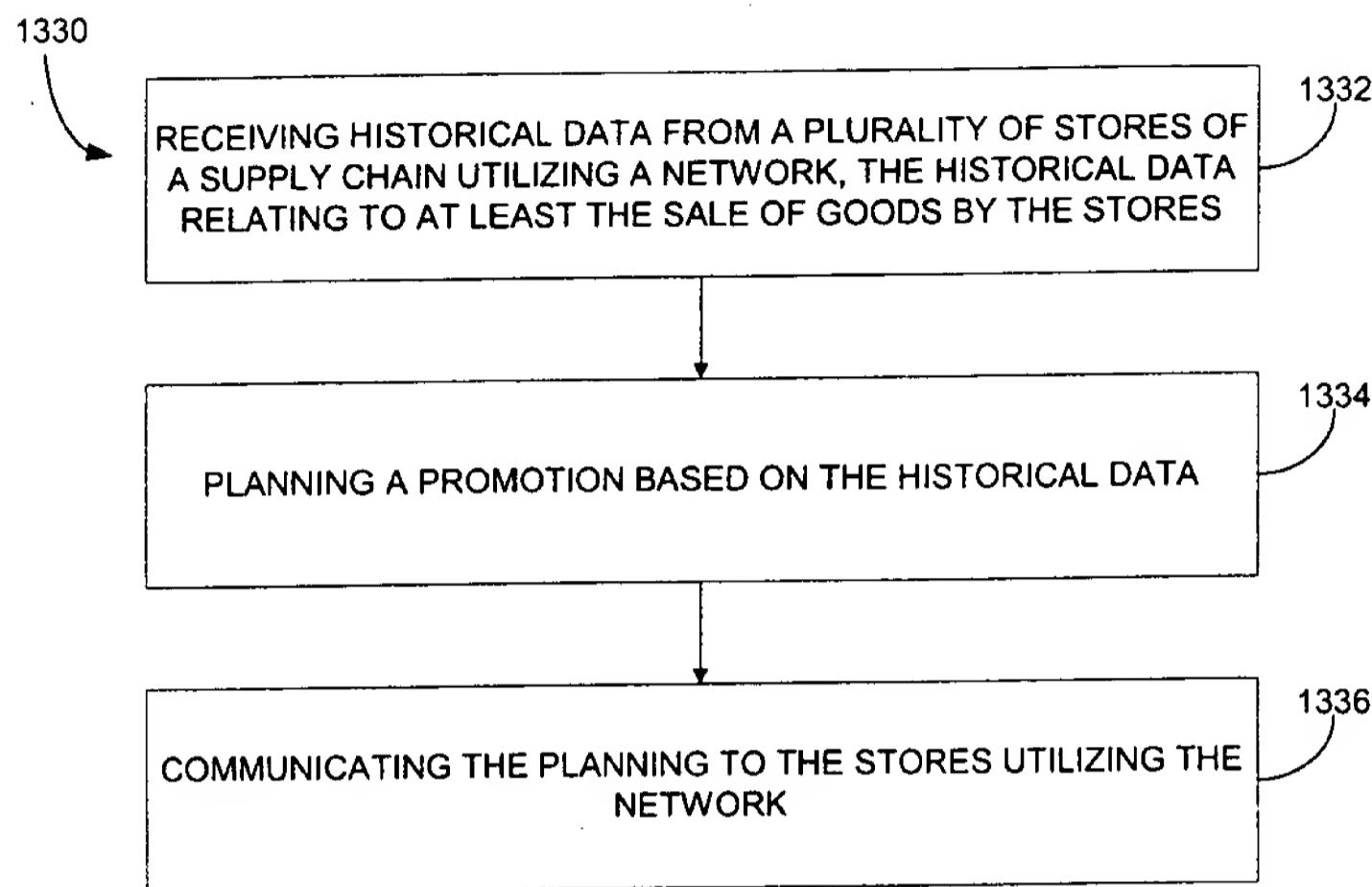


FIG. 13

093157237-B7C631

1430
1432
1434
1436
1438

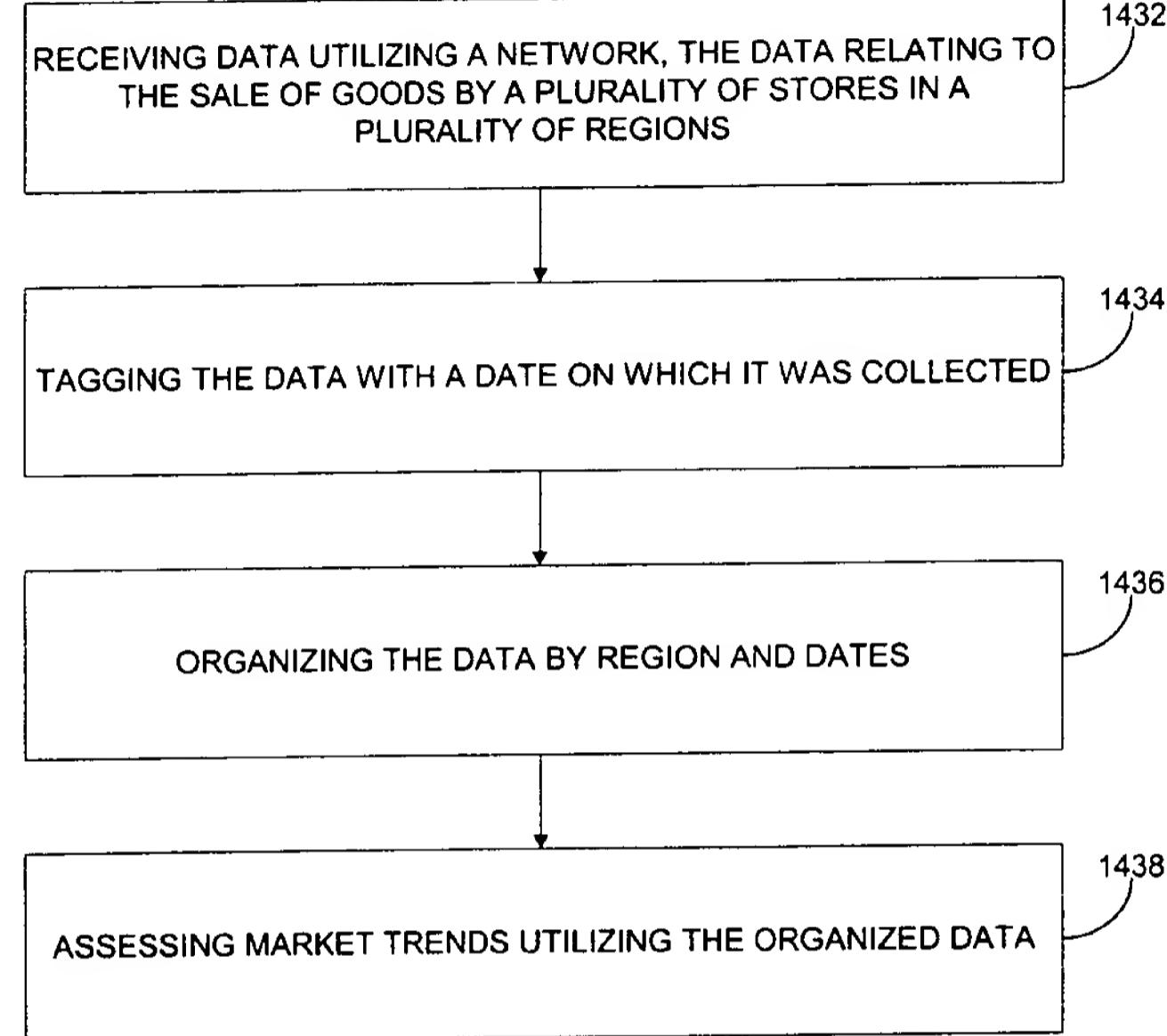


FIG. 14

1430
1432
1434
1436
1438

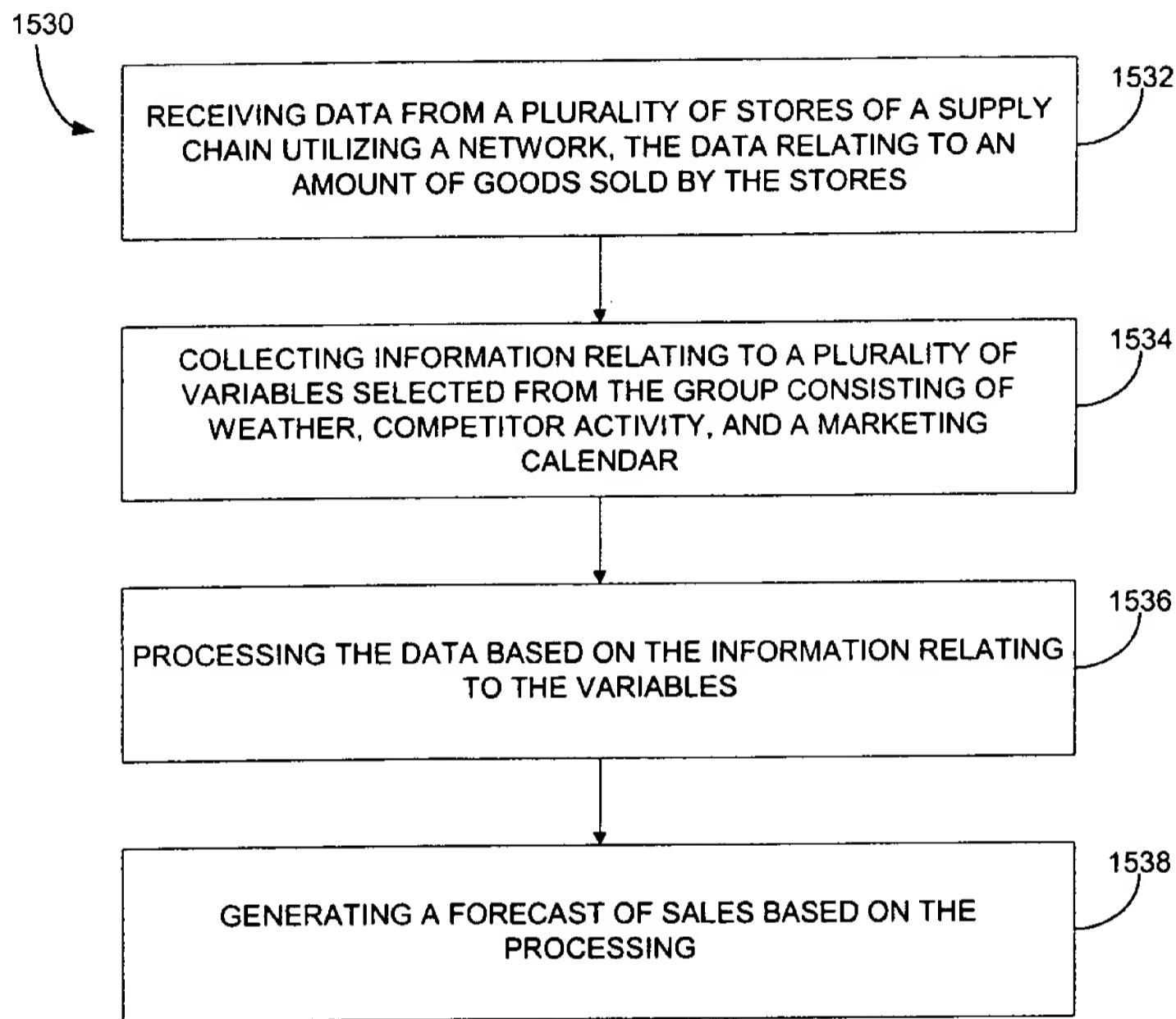


FIG. 15

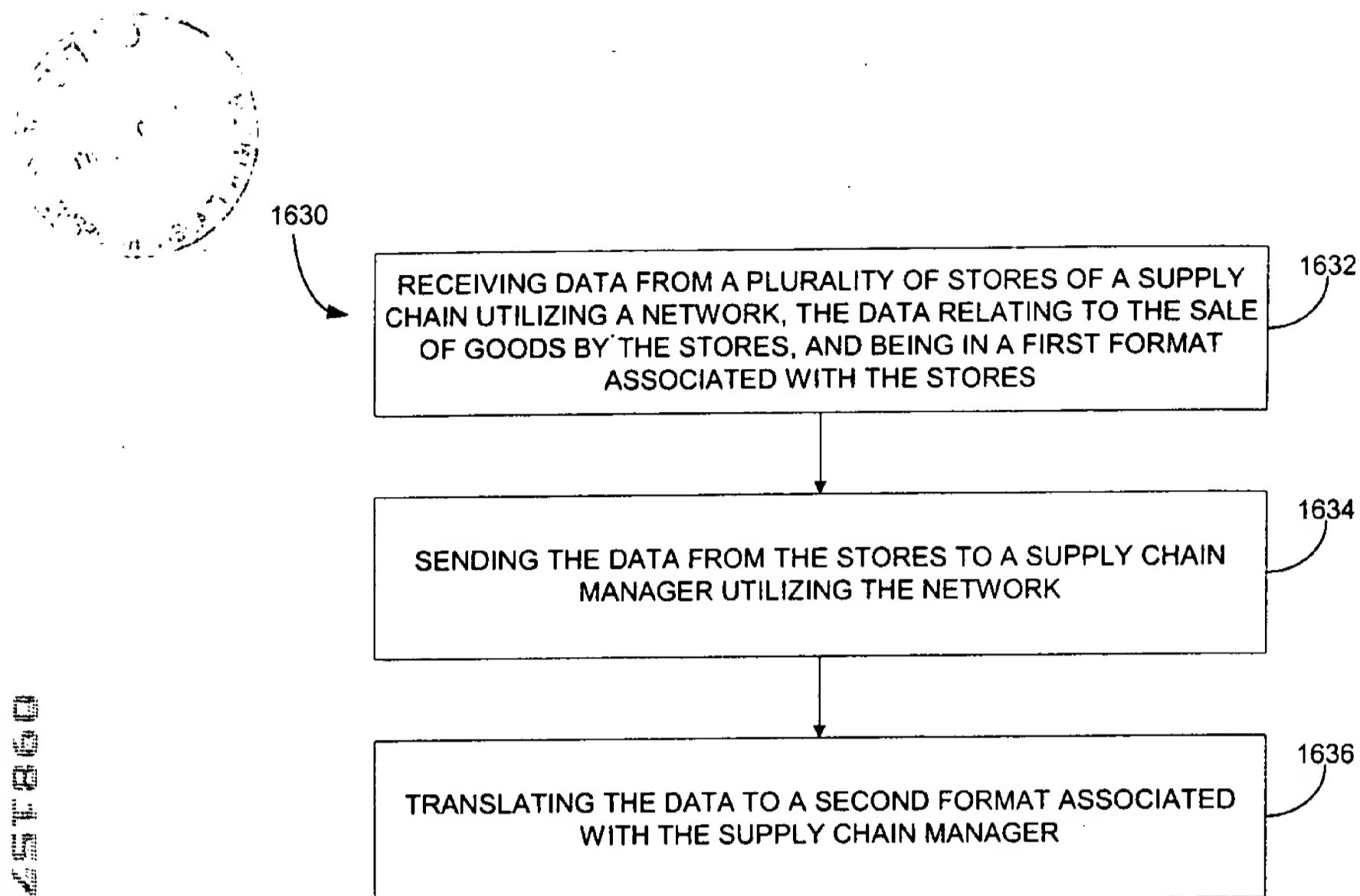


FIG. 16

1730

RECEIVING DATA UTILIZING A NETWORK, THE DATA RELATING TO
GOODS REQUIRED BY A PLURALITY OF STORES INCLUDING A
PRODUCT IDENTIFIER PARAMETER, AND A FIRST COST
PARAMETER

1732

RECEIVING A SECOND COST PARAMETER ASSOCIATED WITH A
FRANCHISE MARK-UP

1734

CALCULATING A TOTAL COST BASED ON THE FIRST COST
PARAMETER AND THE SECOND COST PARAMETER

1736

DISPLAYING THE TOTAL COST UTILIZING THE NETWORK WITH
TCP/IP PROTOCOL

1738

FIG. 17

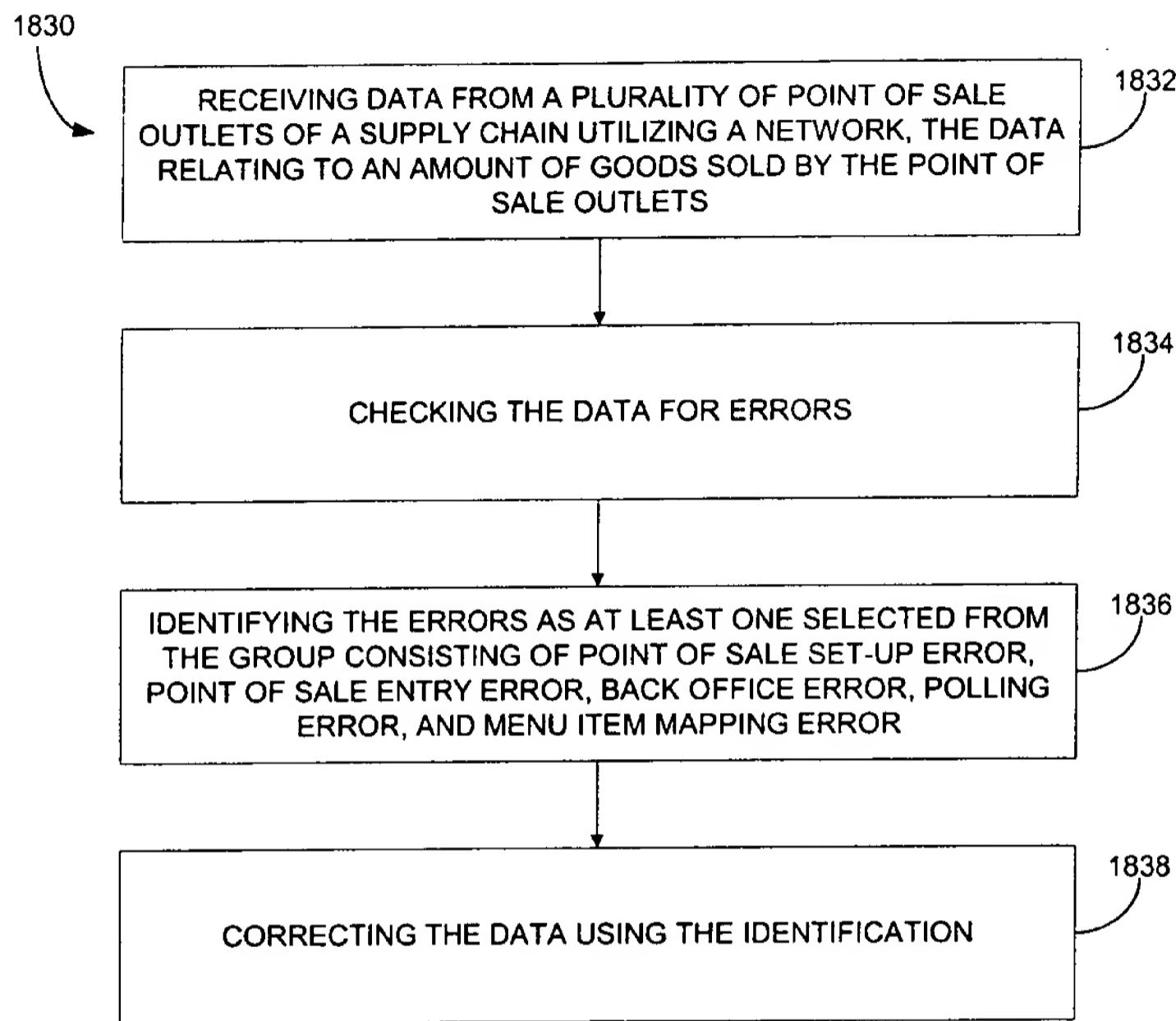


FIG. 18

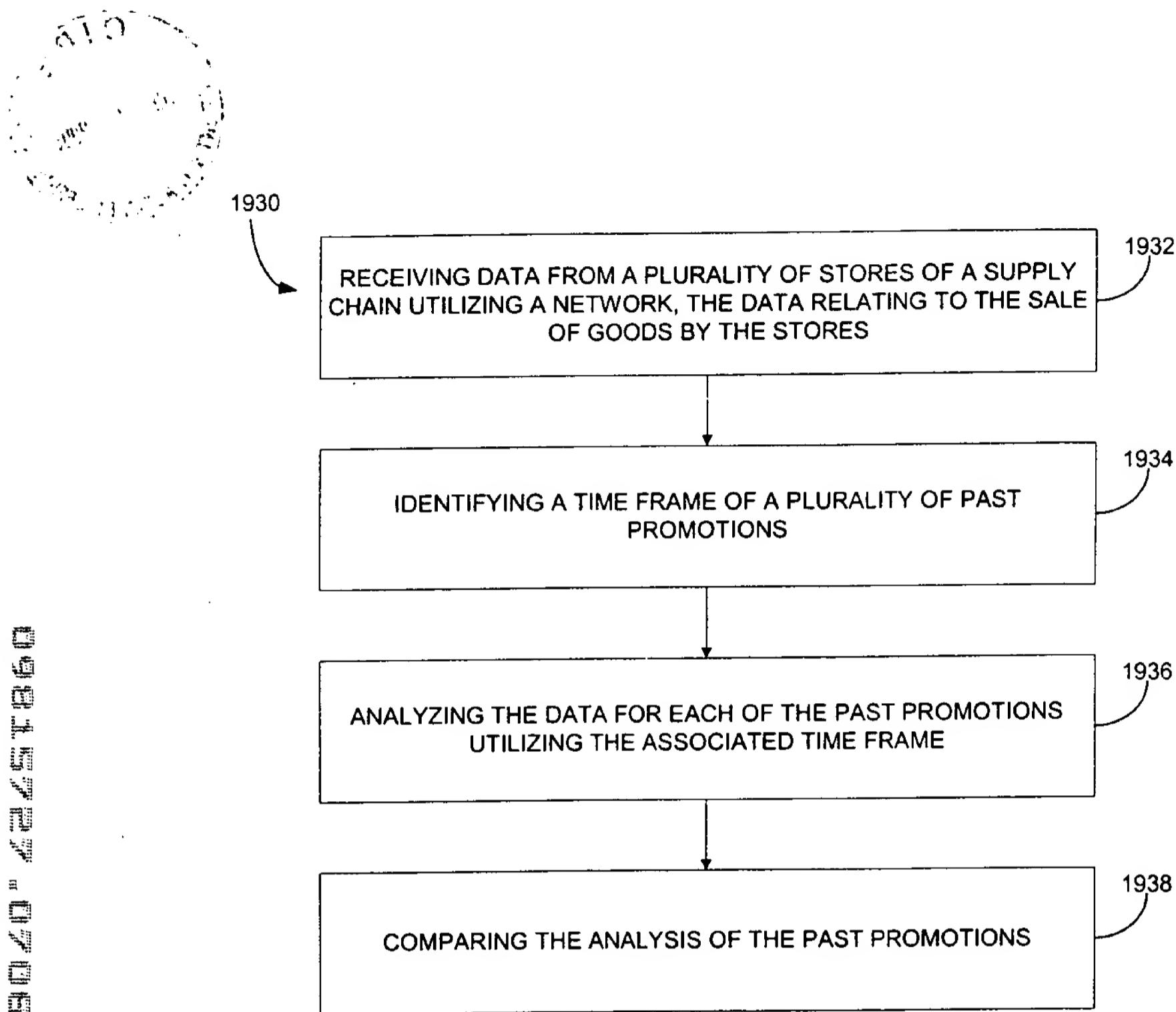


FIG. 19

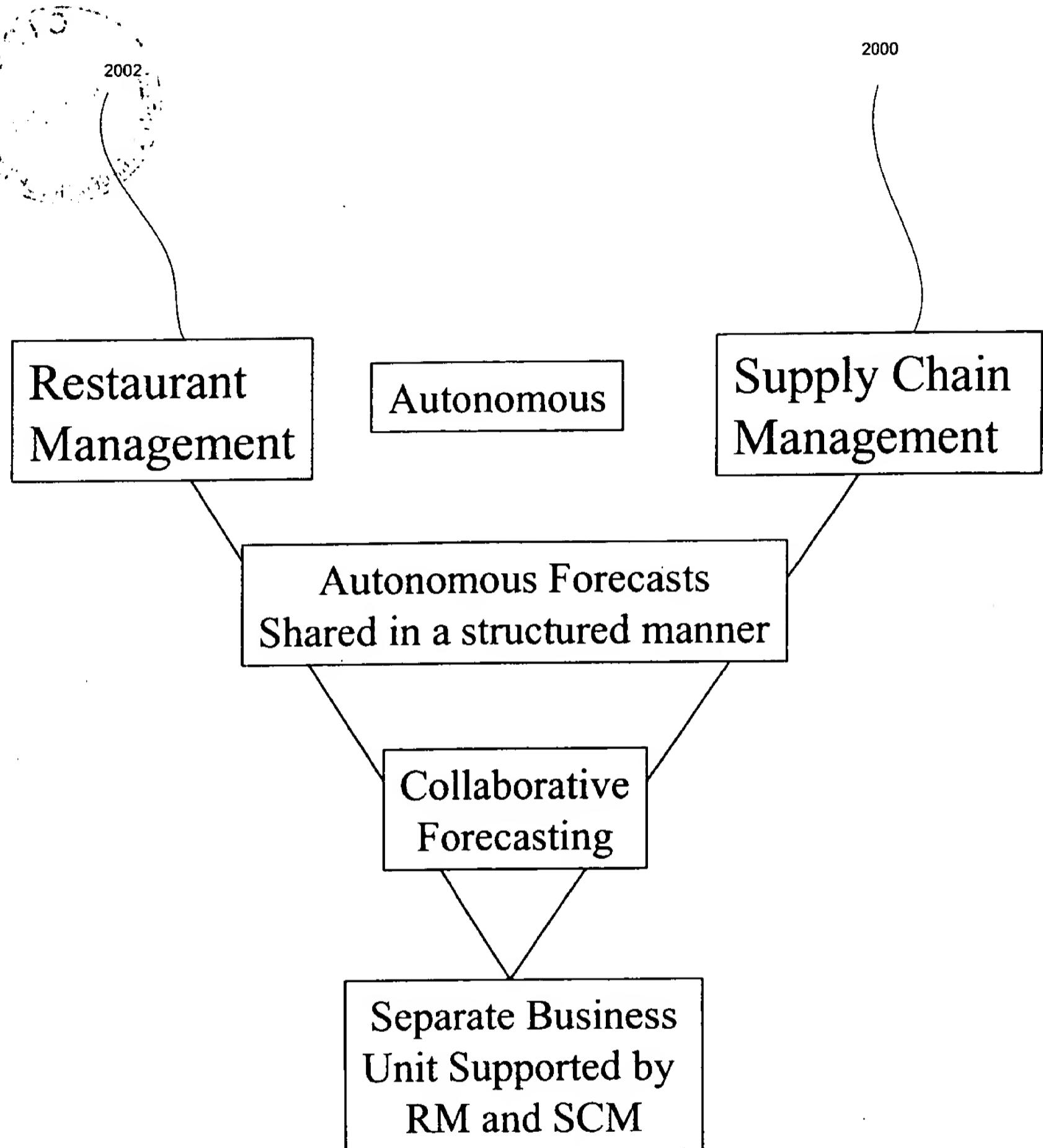


Fig. 20

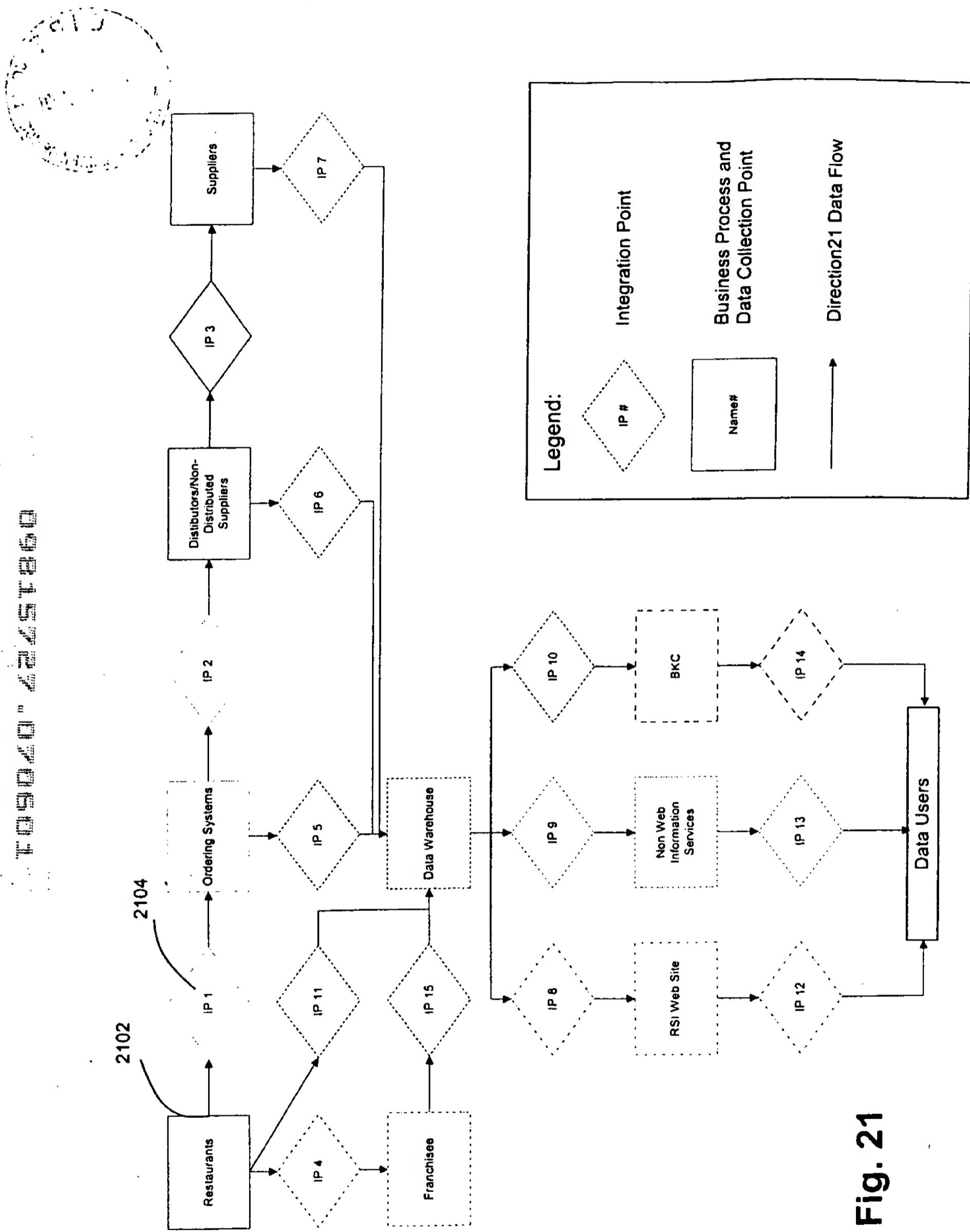


Fig. 21

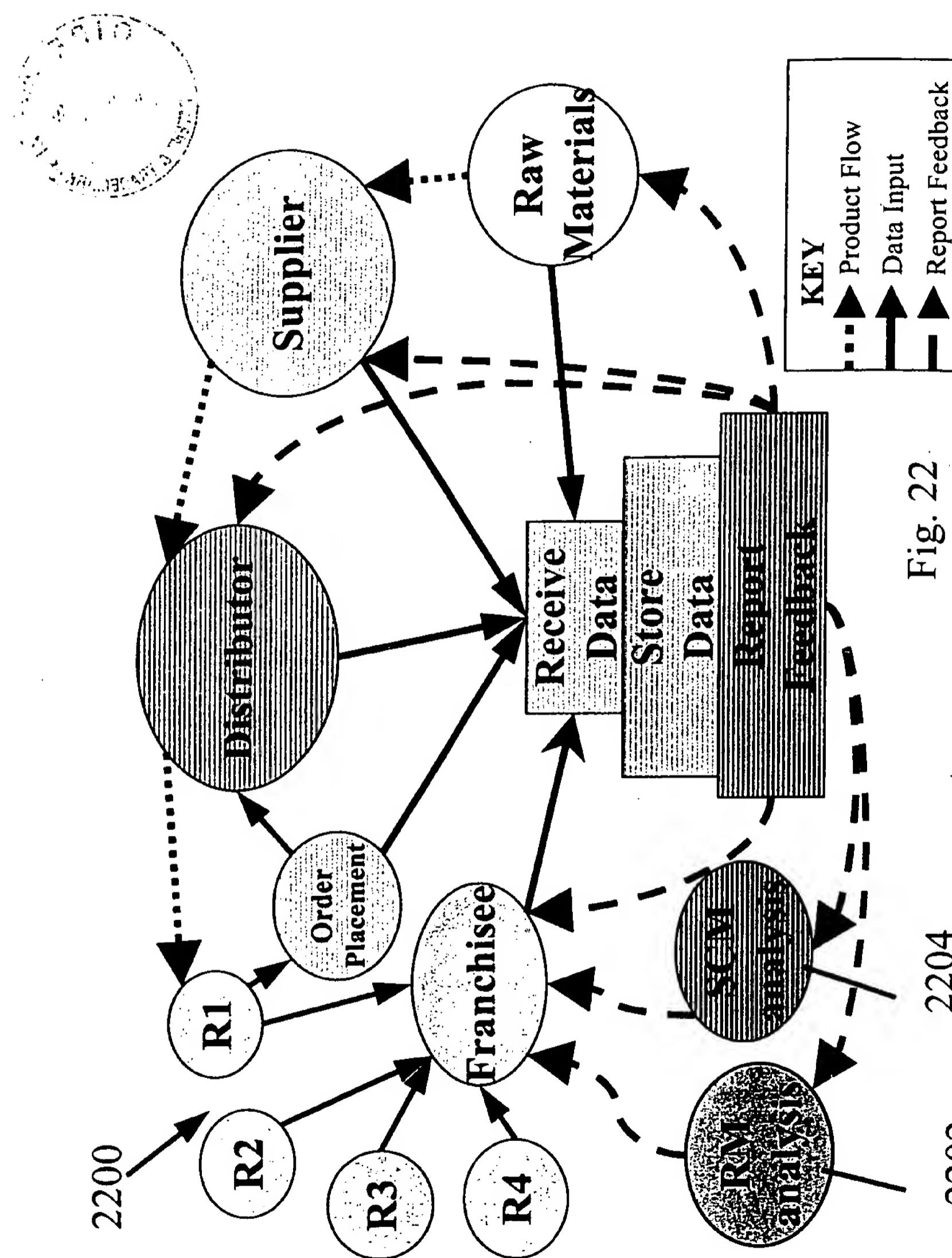
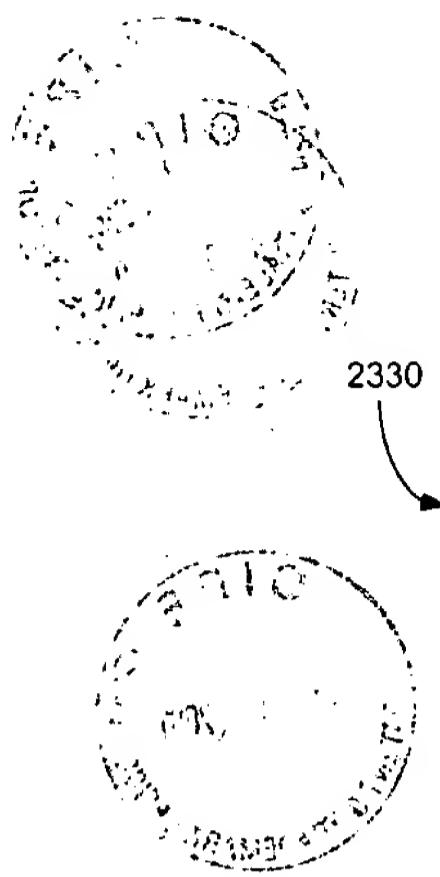


Fig. 22.

2204
2203



2330

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA INCLUDING FIRST INFORMATION RELATING TO AN AMOUNT OF PROCESSED PRODUCT DISTRIBUTED TO THE STORES AND SECOND INFORMATION RELATING TO THE SALE OF FINISHED PRODUCT BY THE STORES

2332

SENDING THE DATA FROM THE STORES TO A SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

2334

DETERMINING A PERCENTAGE OF COST ATTRIBUTABLE TO THE PROCESSED PRODUCT USING THE FIRST INFORMATION AND THE SECOND INFORMATION FOR USE AT THE SUPPLY CHAIN MANAGER

2336

FIG. 23

SEARCHED INDEXED SERIALIZED

FIG. 24

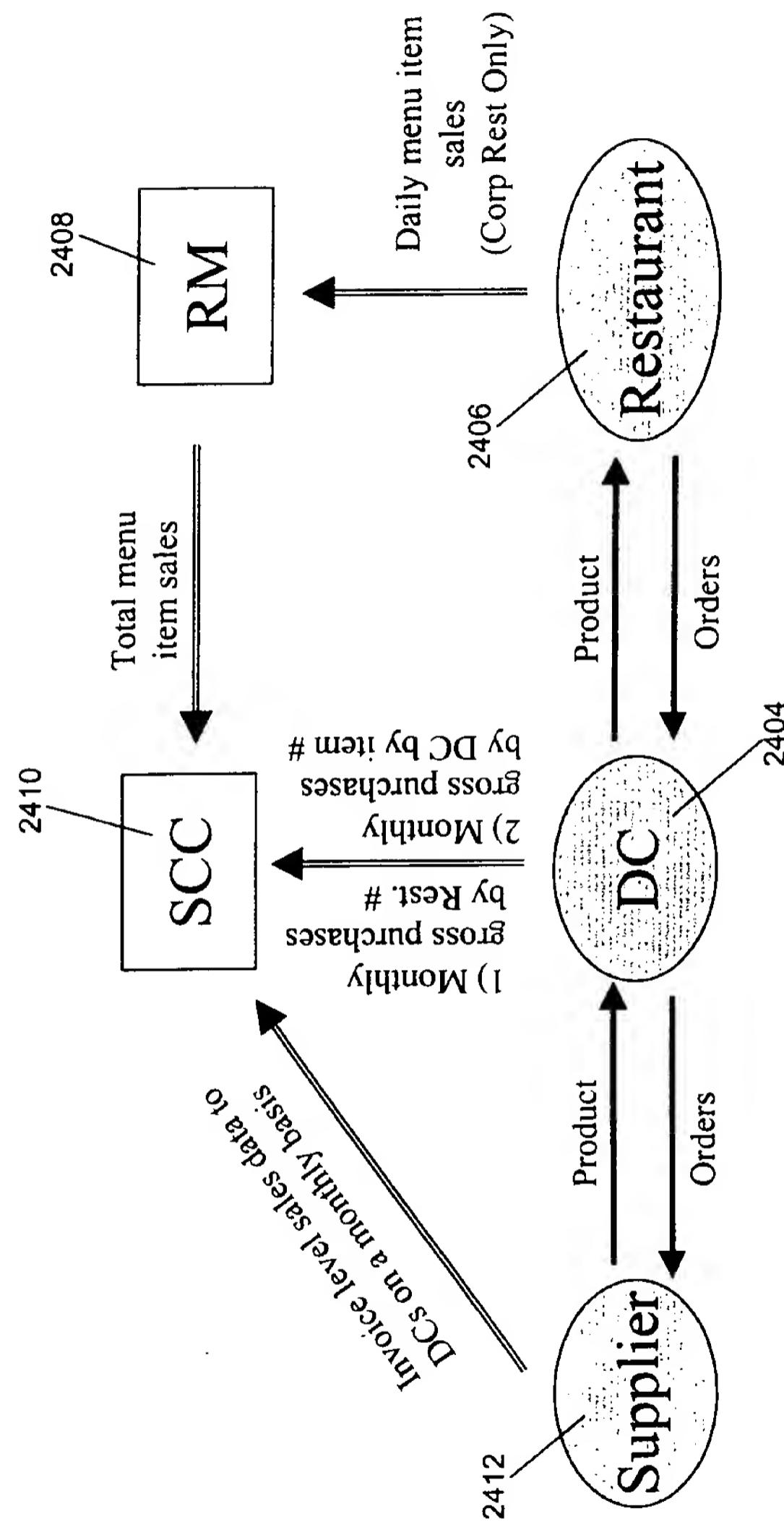


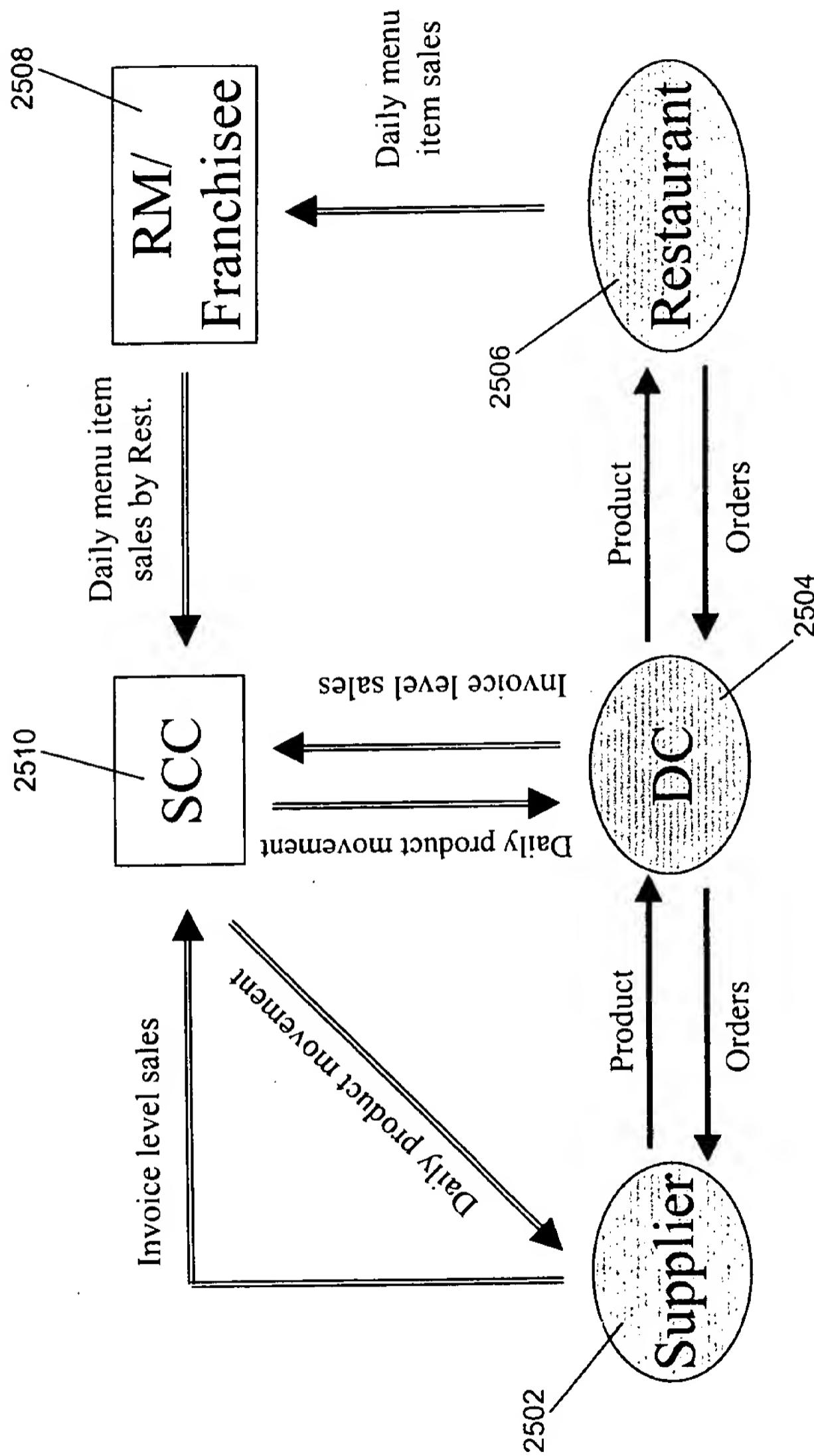
FIG. 25

FIG. 26

卷之三

Sales Forecast Worksheet - System										
Week	History					Forecast				
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2
GRPs										
Nin'l Marketing Theme										
Advertising Score										
Local Considerations										
Competition Index										
Weather Index										
Seasonality Index										
Sales History/Forecast Total (\$/store)										
Key Products by Menu Item (units/day/store)										
WHOPPERS	437	327	203	207	193	234	297	282	300	344
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	179	394
YWWM WHOPPERS	805	723	701	692	623	760	921	829	900	943
etc.....										
Key Products by Inventory Item (cases/day/store)										
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.3
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.7
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6

FIG. 27

2700

Promotional Monitor - System & Regional

		Historian				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment	215	211	228	269	32	34	37	37	40	60	46	286
Whopper	WHOPPERS	146	142	148	162	18	20	21	21	23	35	26	165
	WHOPPERS W/CHEESE	699	679	714	813	94	103	111	111	120	180	137	857
	YWWM WHOPPERS	1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

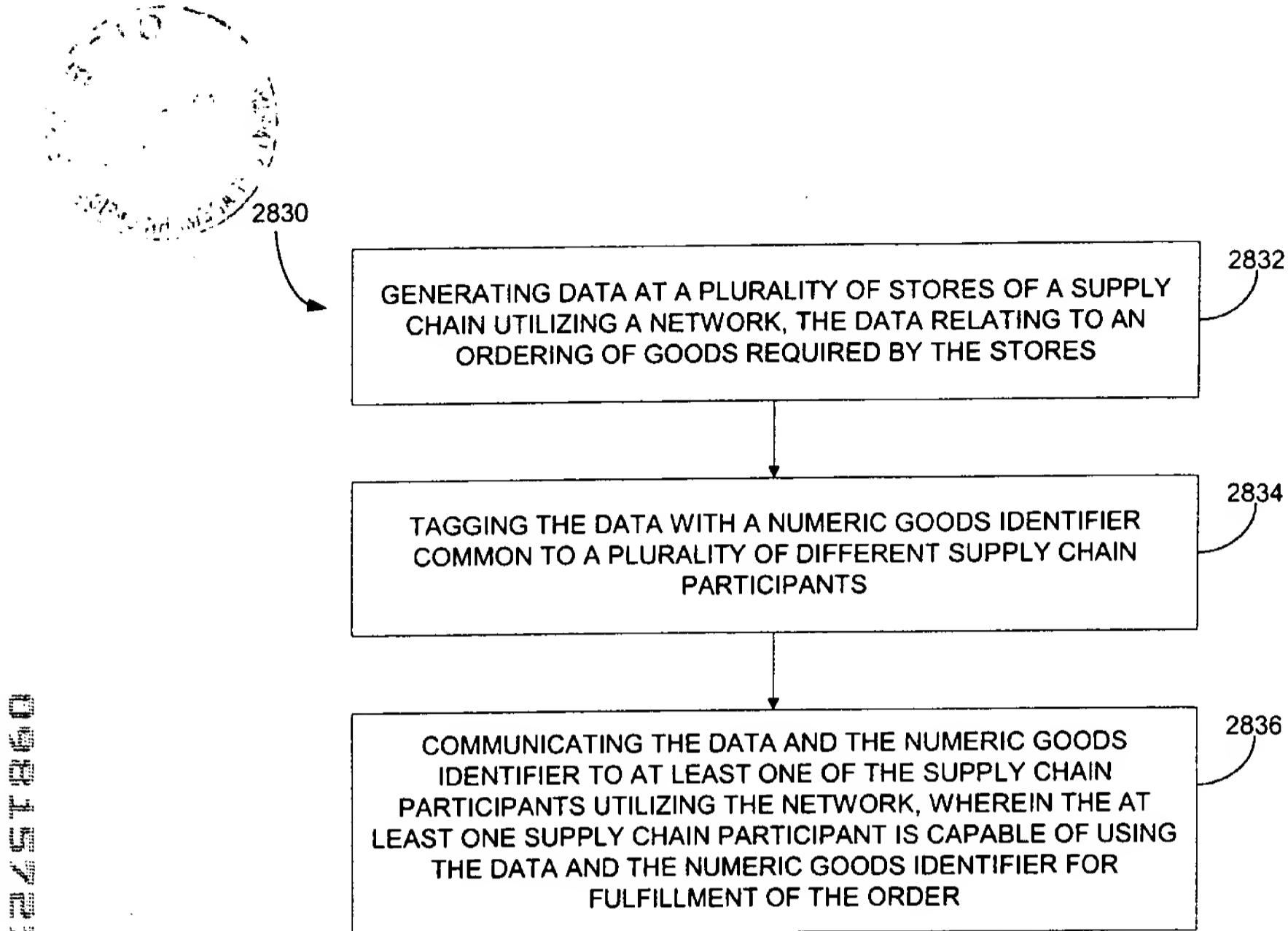


FIG. 28

0 9 8 7 6 5 4 3 2 1 0 9 8 7 6 5 4 3 2 1

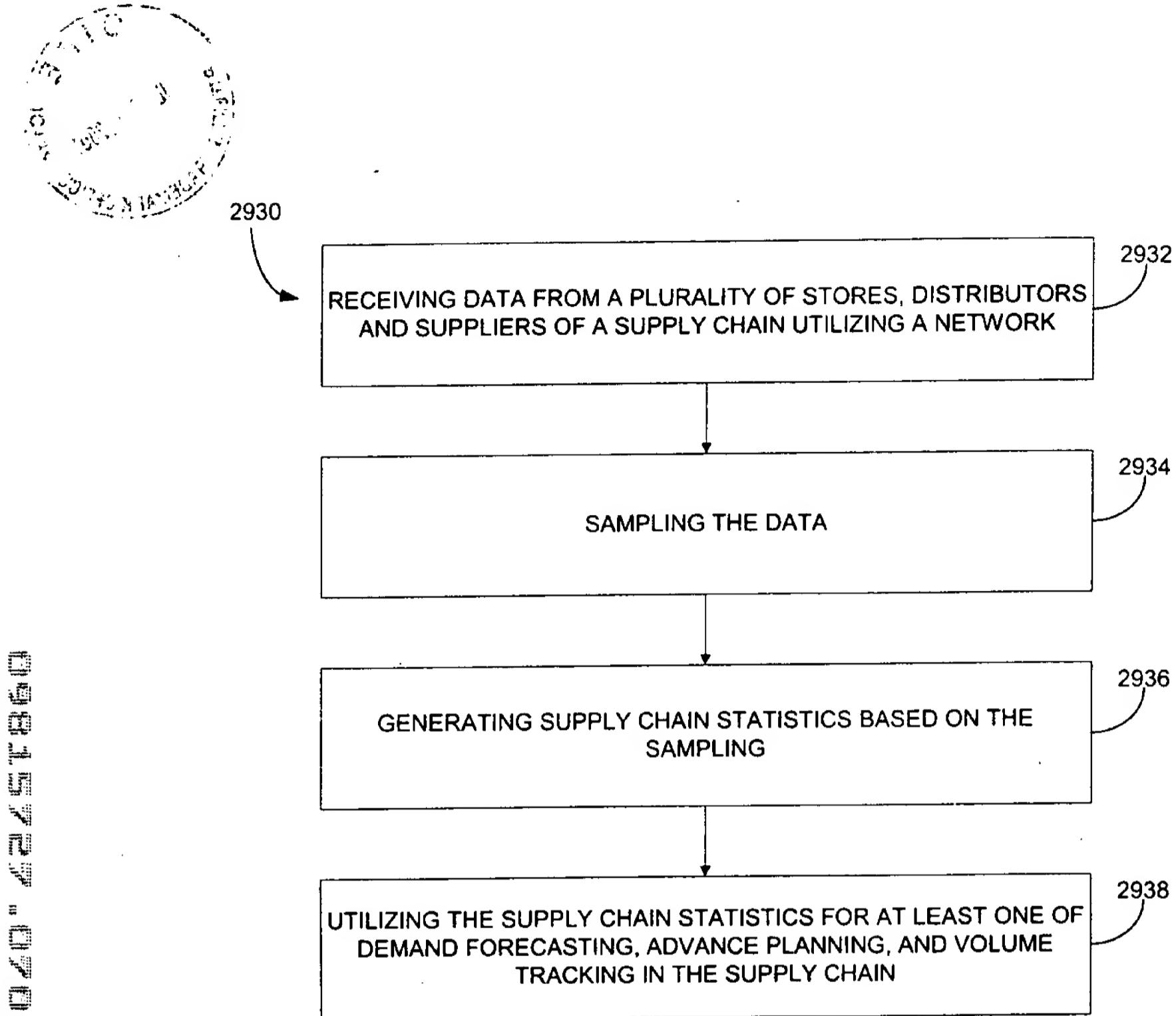


FIG. 29



3000
↓

Distribution Center:	Alliant Topeka
Time Period (Month/Yr):	Jun-00

Delivery Order Fill Rate

Total Cases Ordered:	65712
----------------------	-------

Operations:	Warehouse Outs	Damages	MissPicks	Short on Truck	Overlooked and Not Returned	Total Operations
Cases:	154	68	62	284		568
Percent:	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate:	97.52%
---------------------------	--------

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

1000 2000 3000 4000 5000 6000

3100

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

Alliant
 Average for all DC's

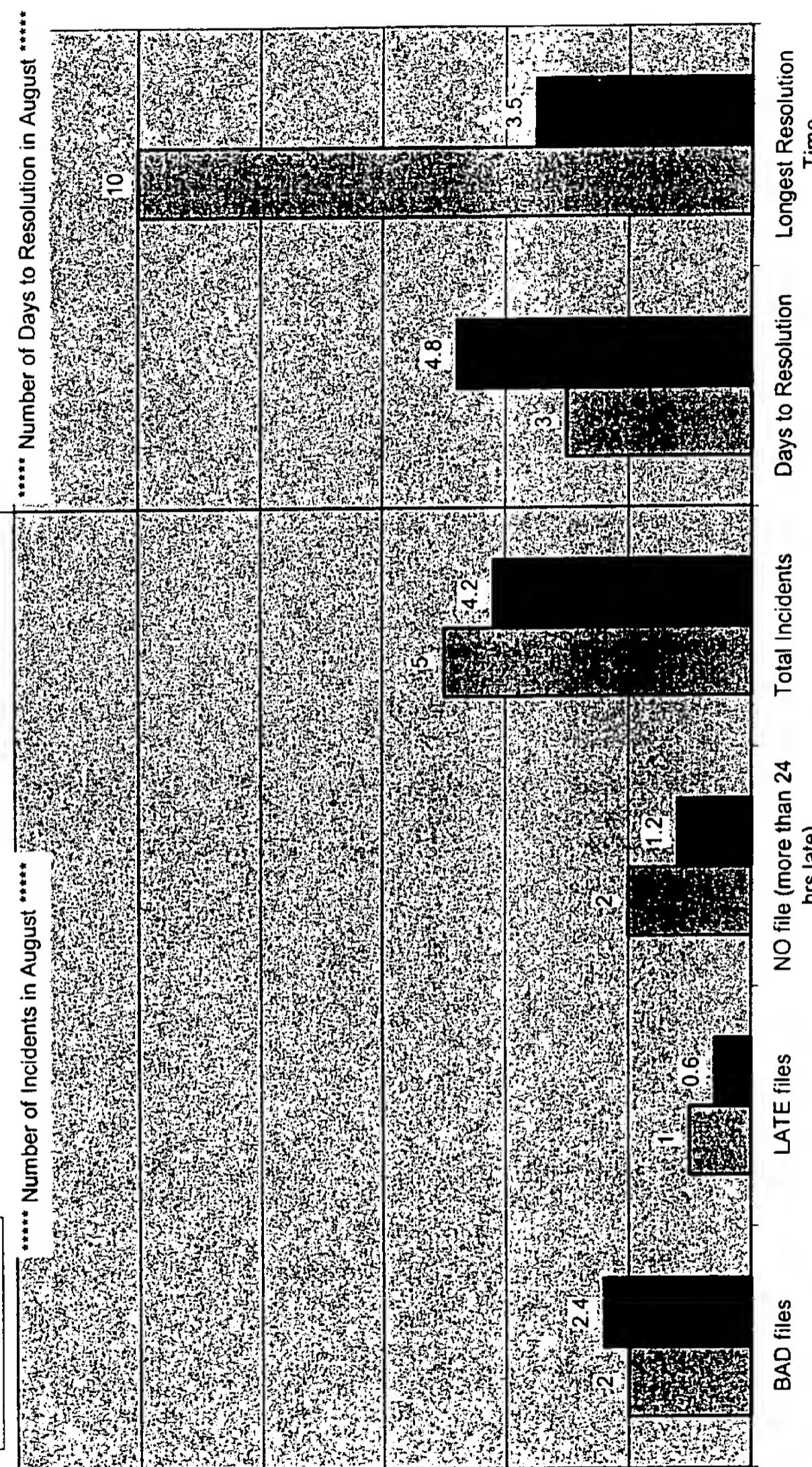


FIG. 31



Service Level Reporting

August

3200

	Fill Rate	On Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topeka	99.05%		
Alliant-Wixom	99.34%		78.70%
King-Atlanta			
King-Jacksonville			
King-Louisville			
Maines 28 Conklin	99.41%		79.25%
Maines 30 Cleveland	99.41%		79.83%
Maines Long Island			#DIV/0!
Maines New England			#DIV/0!
MBM Fullerton	99.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!		#DIV/0!
Nicholas & Co.			
PFD Supply	99.16%		
PFG Victoria	99.42%		#DIV/0!
PYA/Monarch			
Reinhart-Cedar Rapids	99.20%		
Reinhart-Oak Creek	99.05%		
Reinhart-Rogers	99.31%		
Restaurants NW			
Shamrock Commerce City	99.03%		80.07%
Shamrock Phoenix			88.88%
Sigma Harrisburg	98.81%		
Sigma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	98.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BKC Min.

FIG. 32

FIG. 33

3300

Vendor:

XYZ Company

Time Period:

Aug-00

3300

Delivery Statistics:

DC Requested Lead-Time	4
DC Adherence to Lead-Time	95%
Days Delivery Late	1.7
On-Time Delivery Percentage	95%
Hours Delivery Late	0.93

Inventory Management:

Average Days On Hand	
SKU #1	19
SKU #2	22
Max Days On Hand	
SKU #1	40
SKU #2	32

Invoice, Payment and Pricing:

Days for Payment	12
Monthly FOB Variance	\$ 30,152
Monthly Freight Variance	\$ 3,594
Monthly Total Variance	\$ 33,746

Monthly Carrying Cost

SKU #1	\$ 42,513
SKU #2	\$ 12,589
Average as % FOB	1.25%

Invoice Accuracy:

Invoice Fill Rate	97.25%
PO Accepted Rate	99.00%
Perfect Order Percentage	92.34%

FIG. 35



3500

Service Level Reporting November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMMEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING COMPANY			
MAU CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING INC.			
NOR-LAKE INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE KC			
SILVER KING MN CORP			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP INC			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			
RSI Min	\$5,000.00	92.00%	3.00%
			OK
			Didn't meet RSI Min.

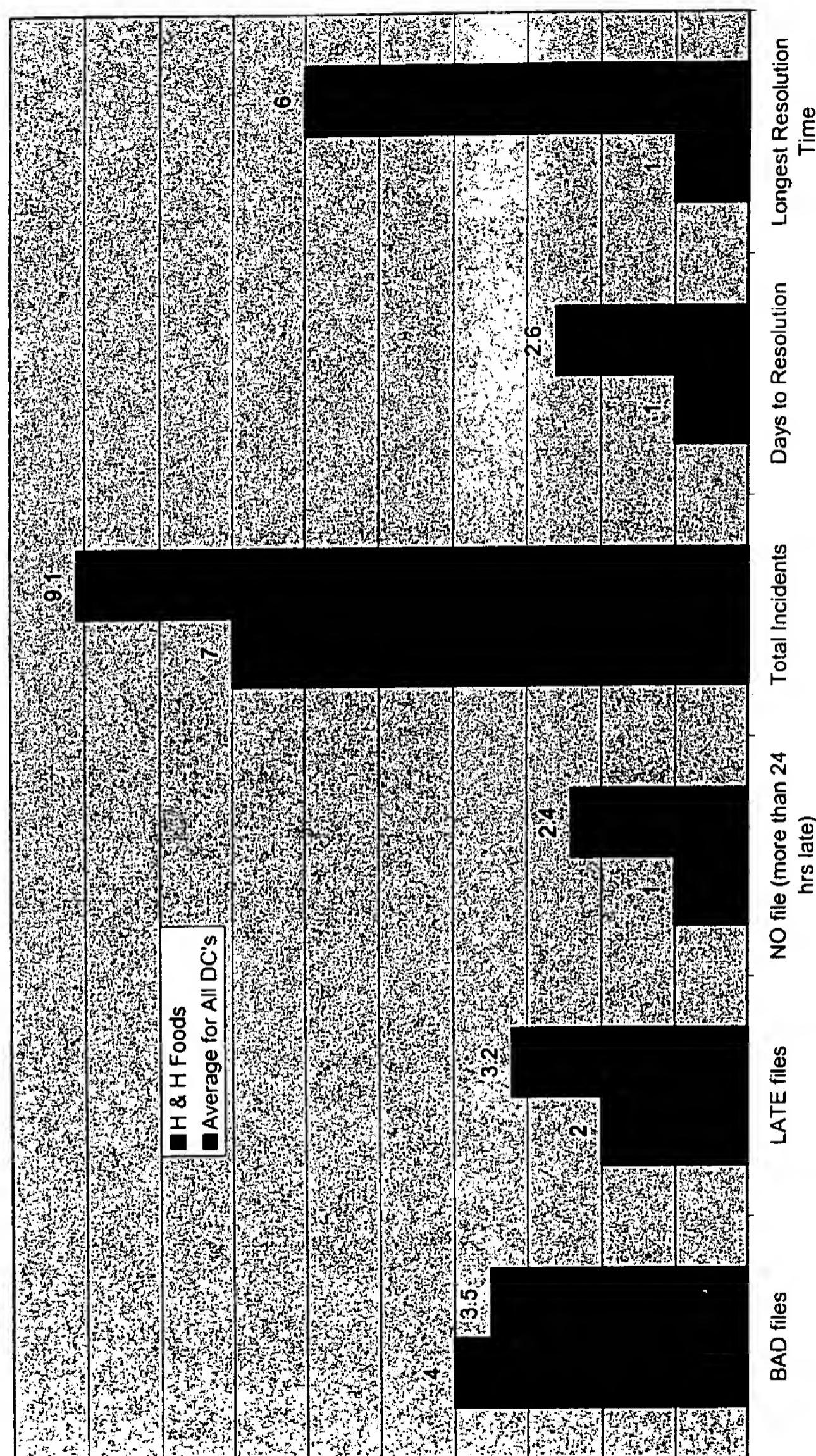
BEST AVAILABLE COPY

100% 200% 300% 400% 500% 600% 700% 800% 900% 1000%

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →



10946245512

3600



Mock Report/1

FY 01		Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
-------	--	--------	--------	--------	--------	--------	--------	--------	--------

Food Cost Index

Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance									
Good/(Bad)		0.59		0.30					

Total Dollar Purchases (in Millions) /2

Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance									
Good/(Bad)		\$1.14	\$0.65						
	0.6%	0.4%							

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

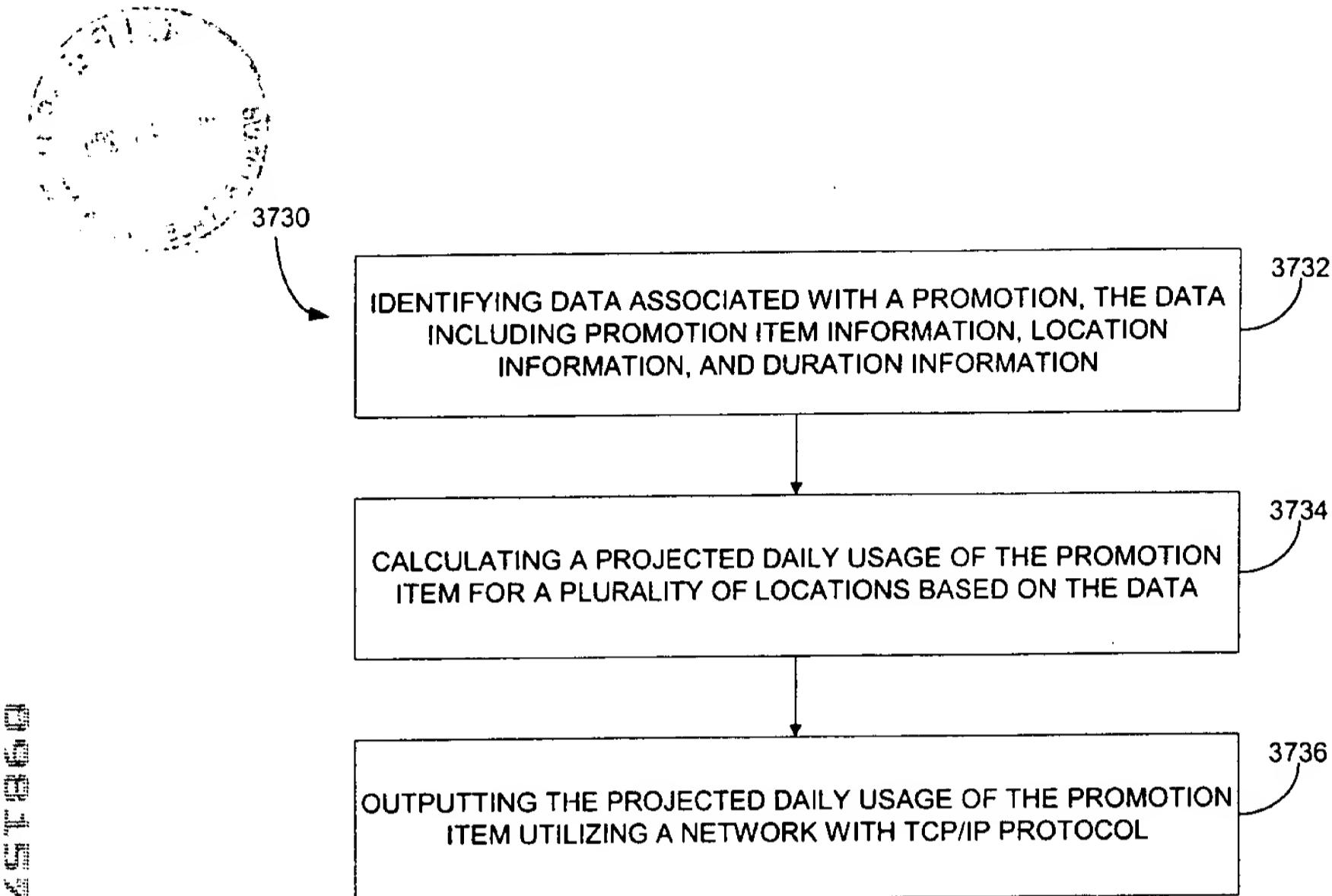


FIG. 37

TECHNOLOGY INNOVATION

3830

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

3832

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

3834

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN, THE ELECTRONIC ORDER FORMS REQUESTING A CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS

3836

DETERMINING WHETHER THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS IS RECEIVED FROM THE DISTRIBUTORS

3838

GENERATING AN ALERT UPON IT BEING DETERMINED THAT THE CONFIRMATION OF THE RECEIPT OF THE ELECTRONIC ORDER FORMS WAS NOT FROM THE DISTRIBUTORS

3840

FIG. 38

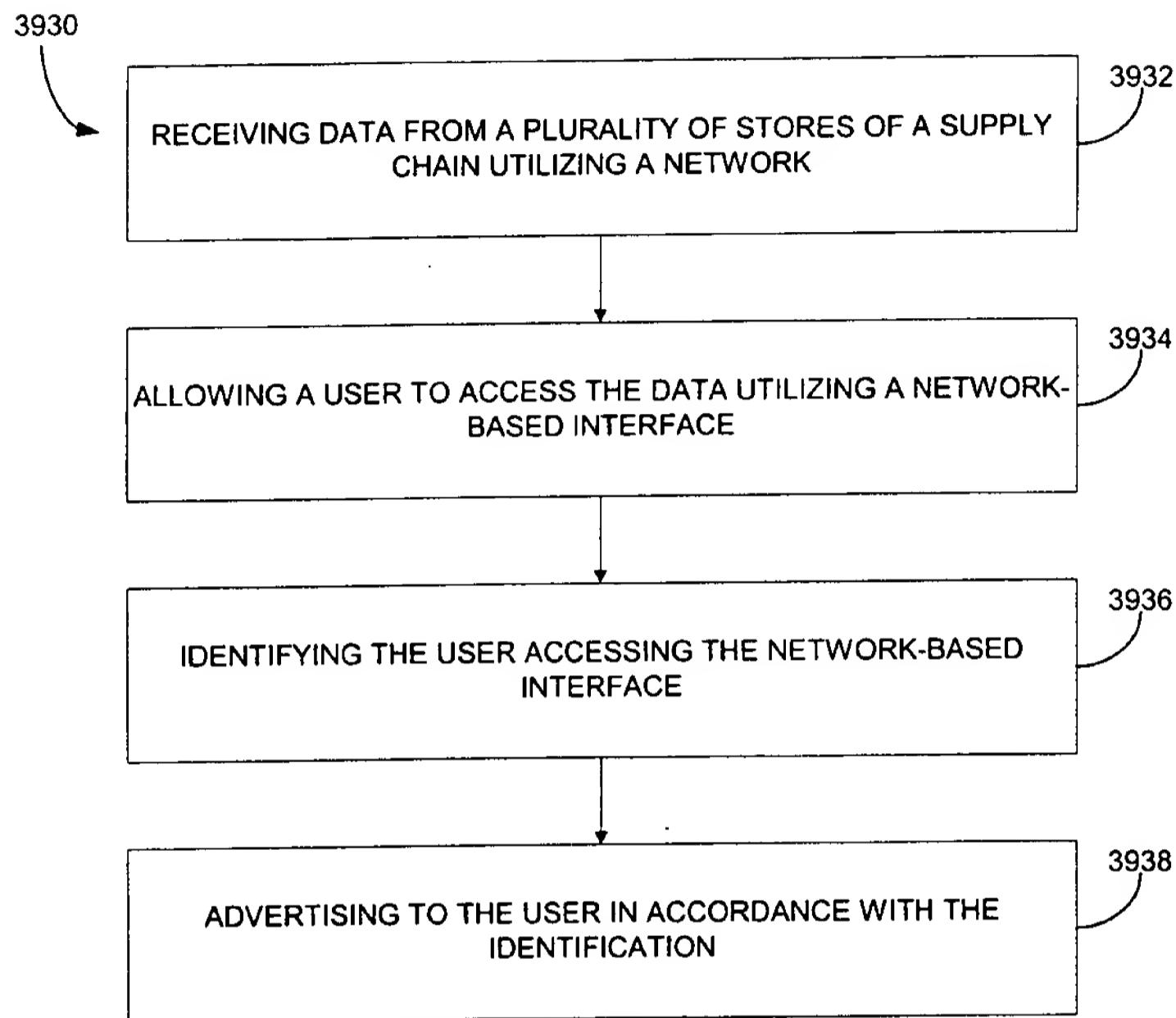


FIG. 39

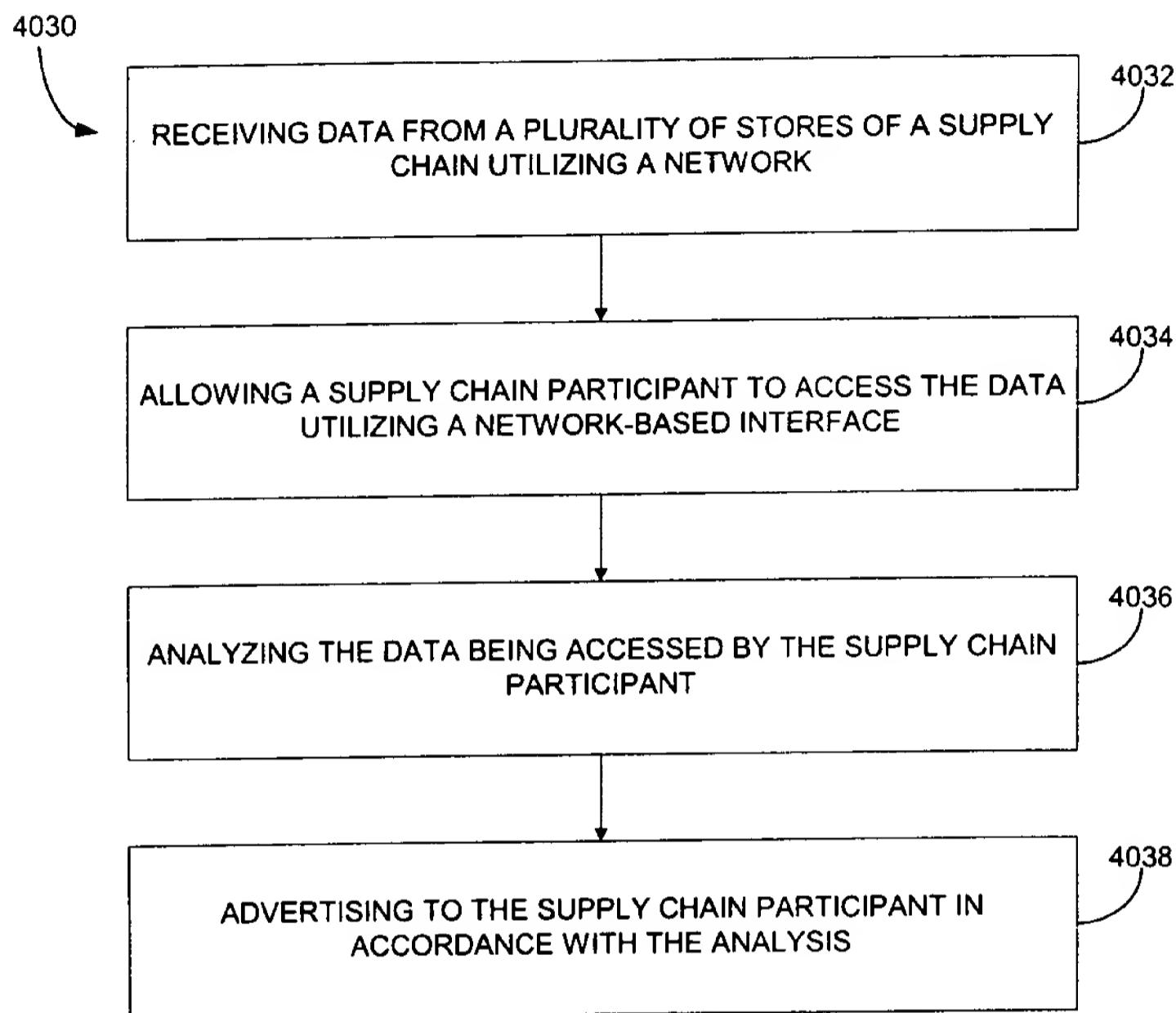
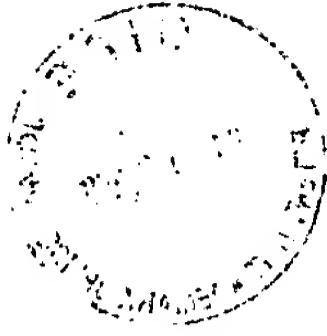


FIG. 40



印譜圖說

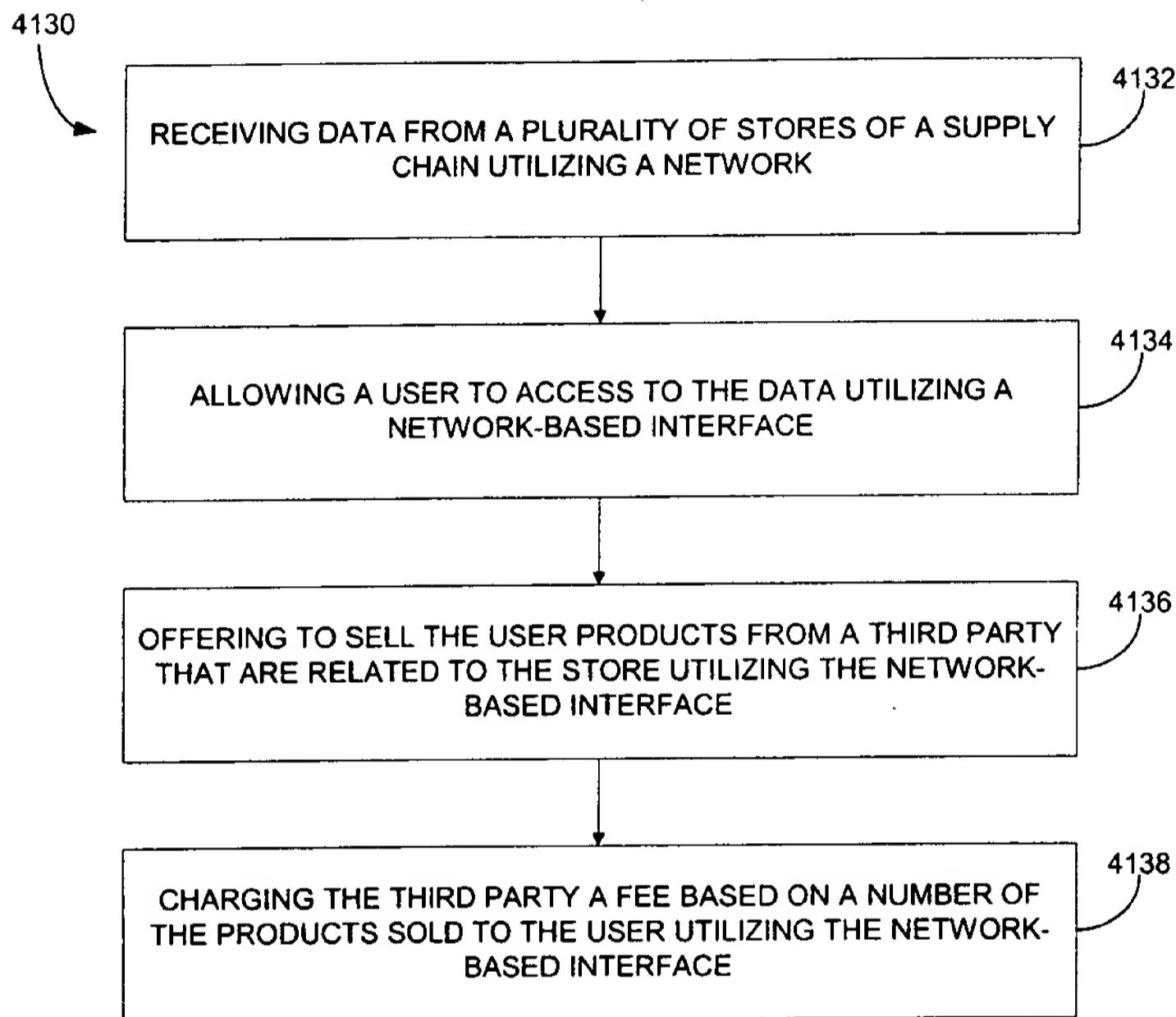


FIG. 41

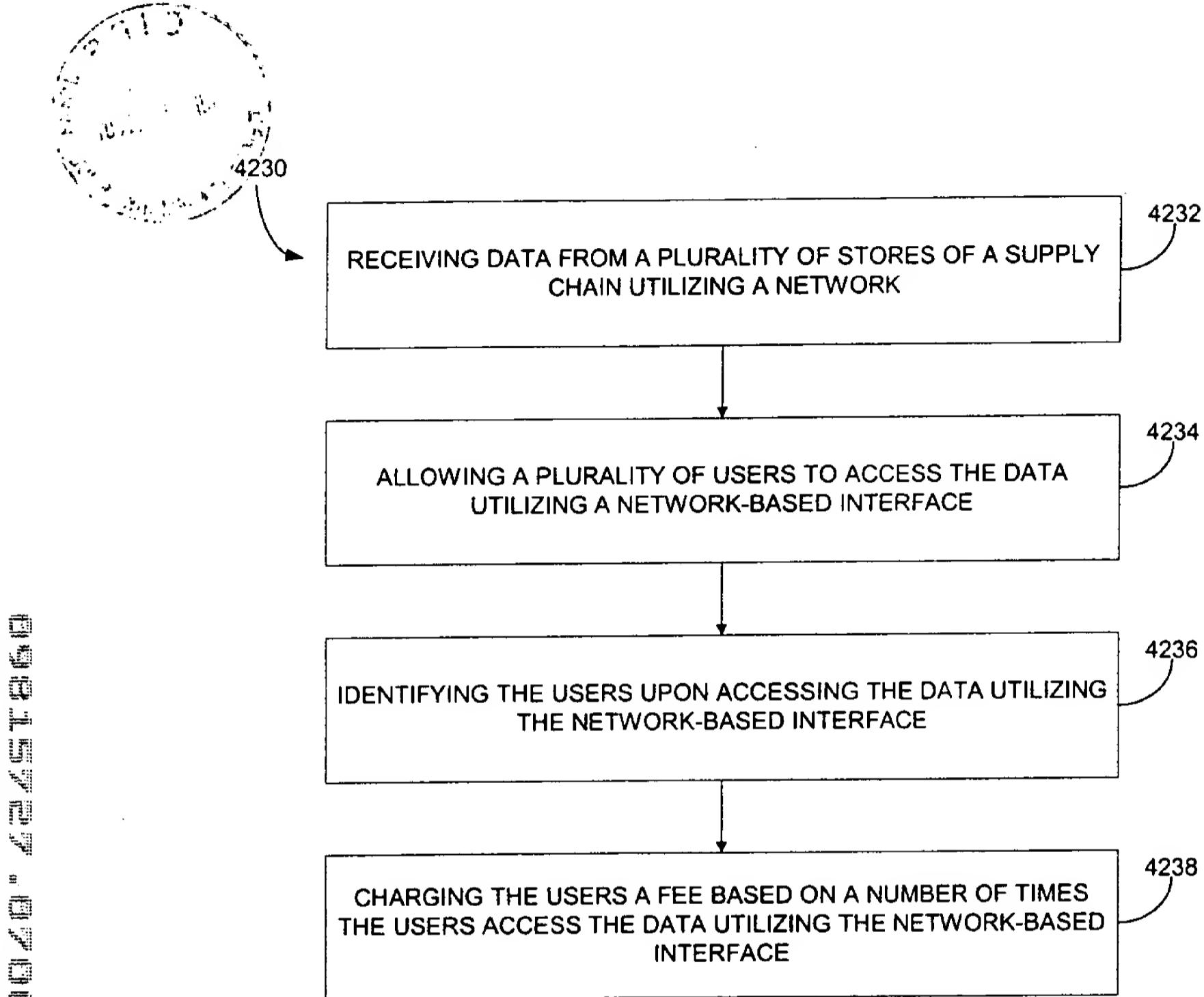


FIG. 42

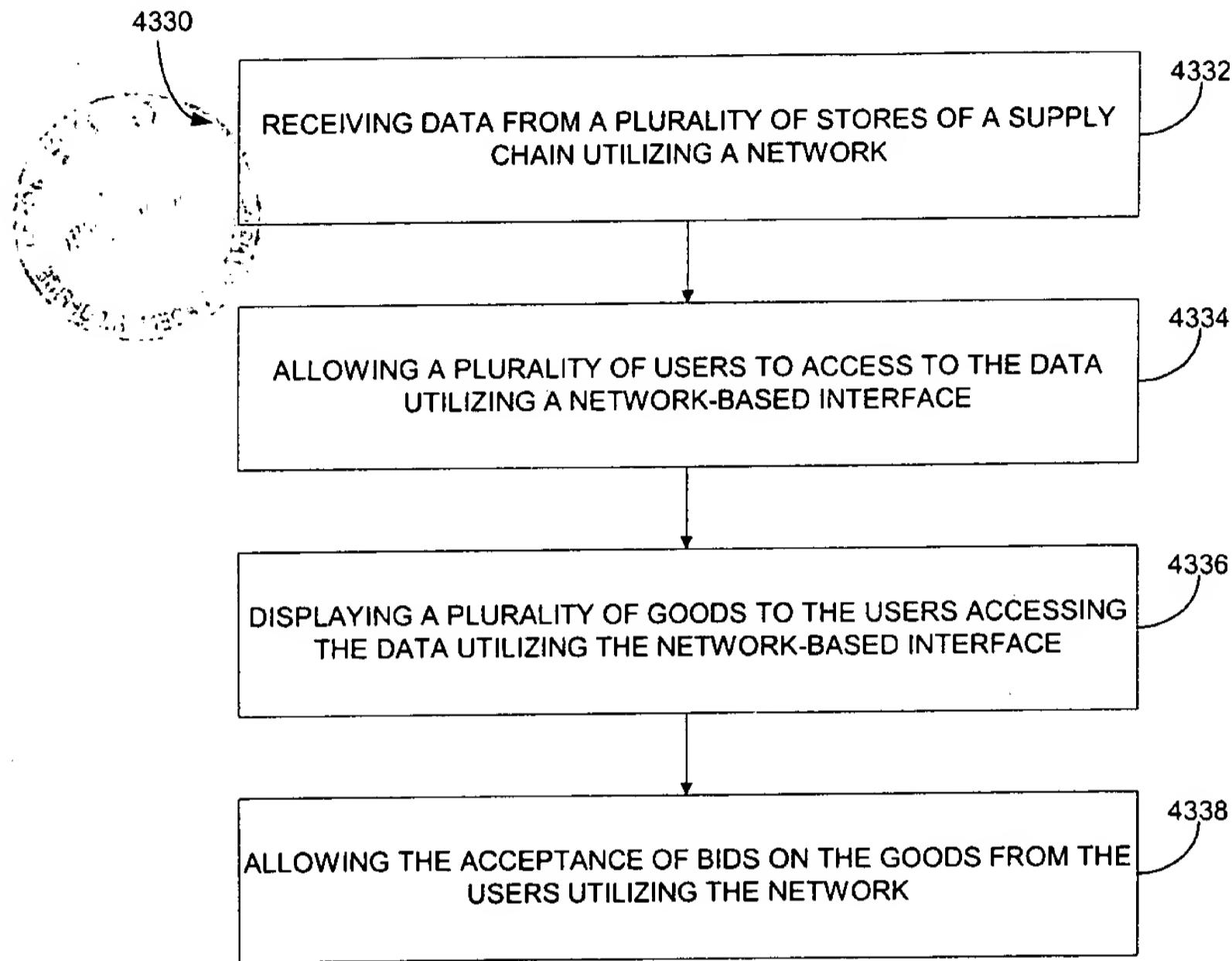


FIG. 43A

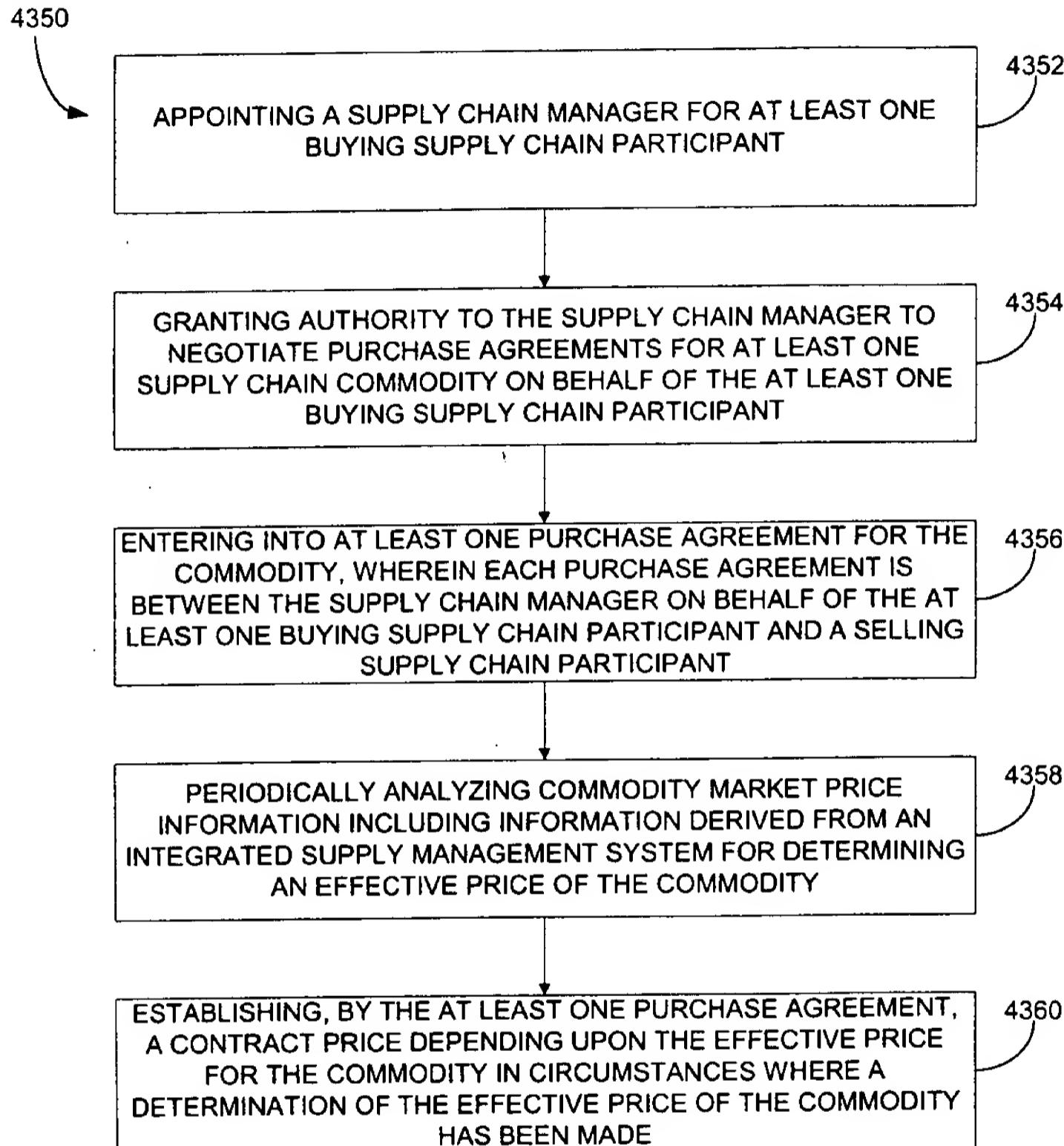
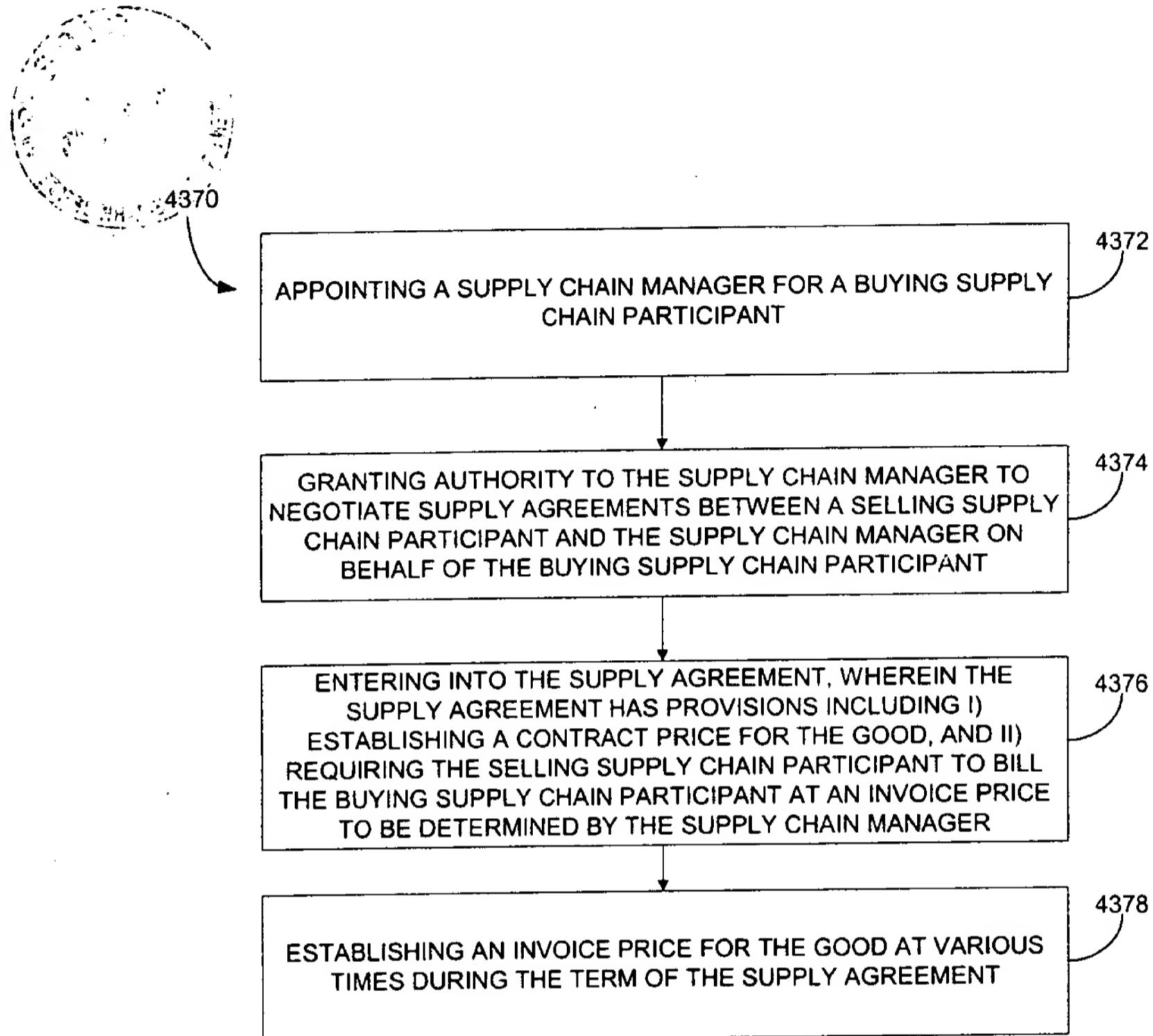


FIG. 43B

**FIG. 43C**

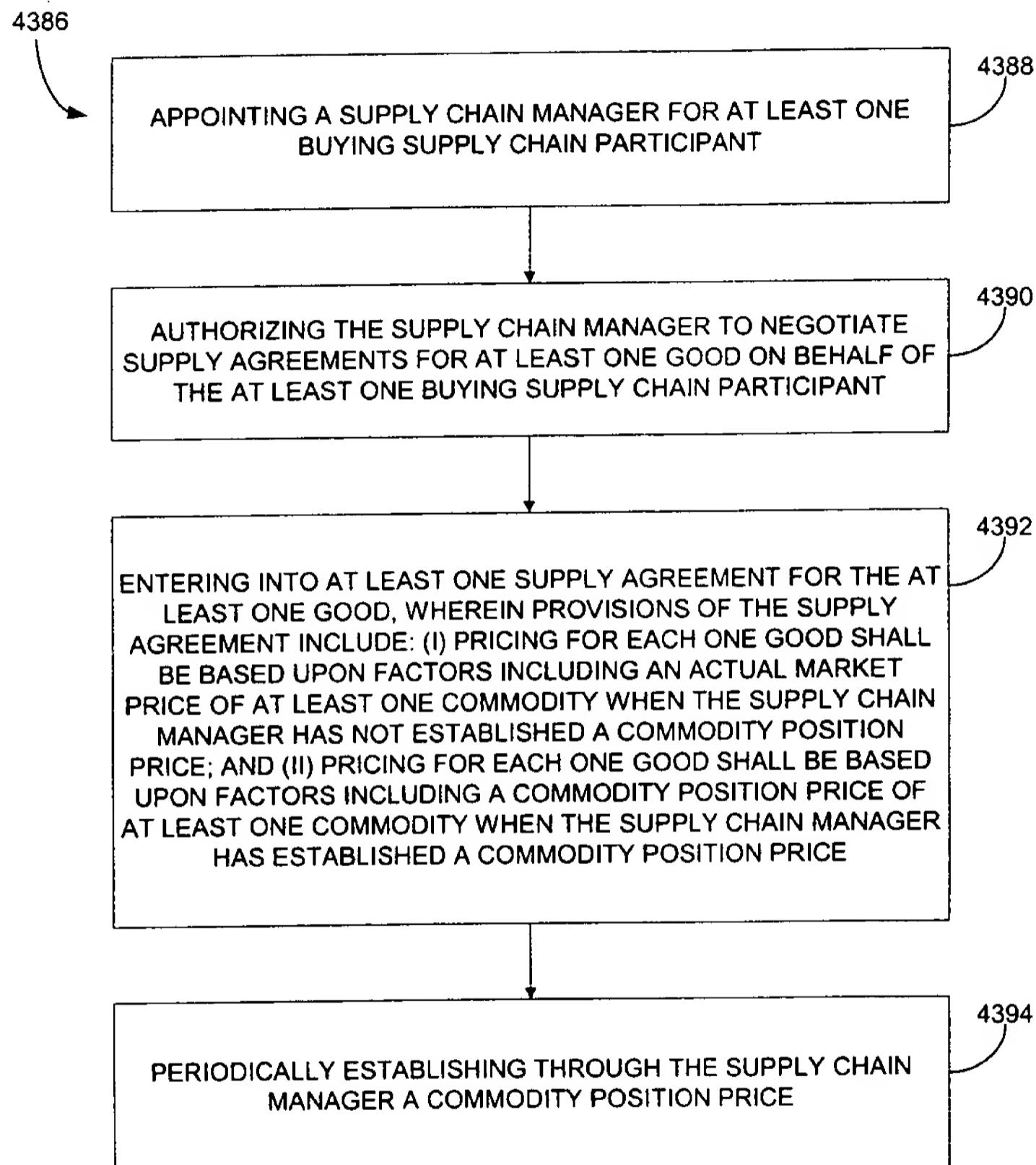


FIG. 43D

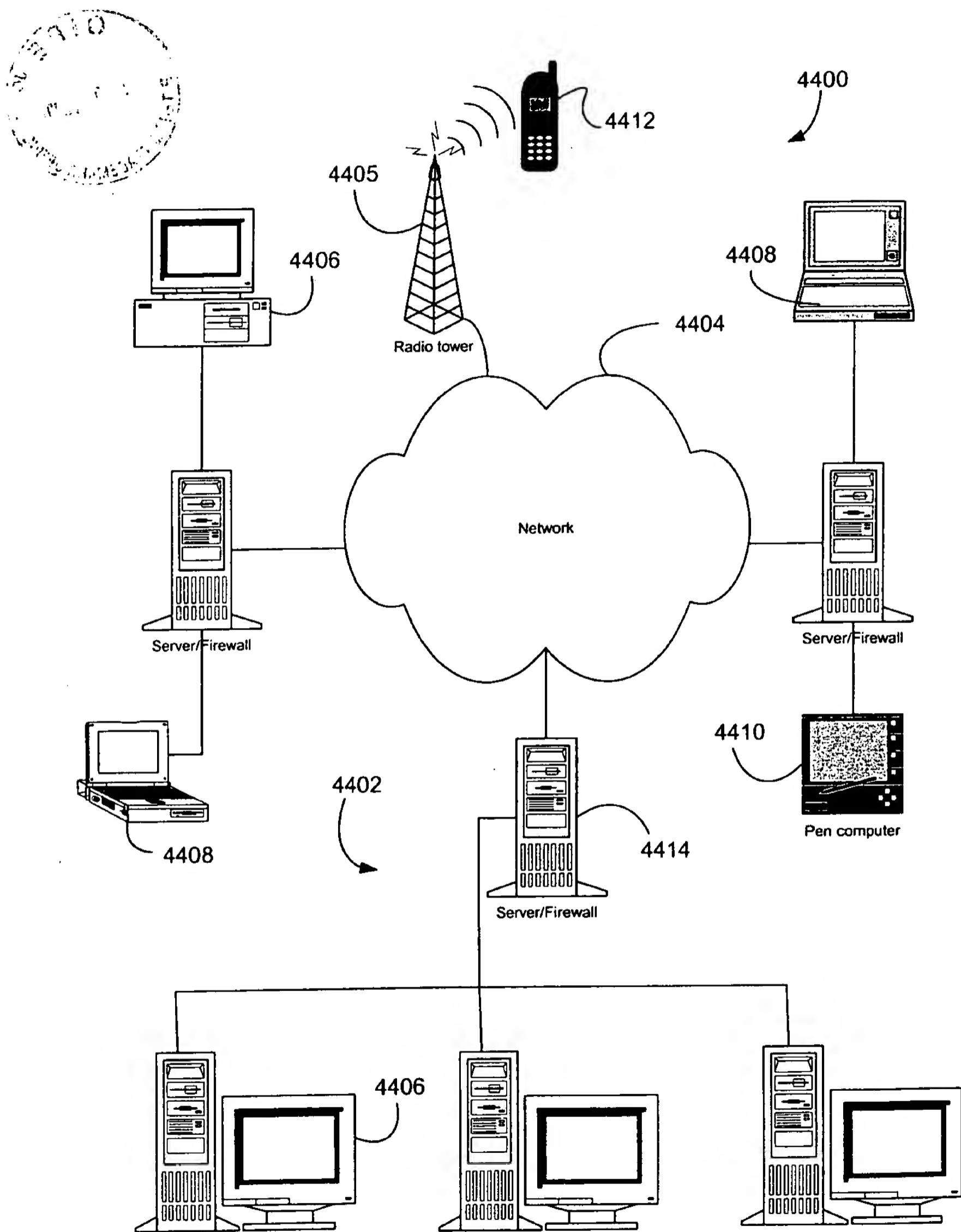


FIG. 44

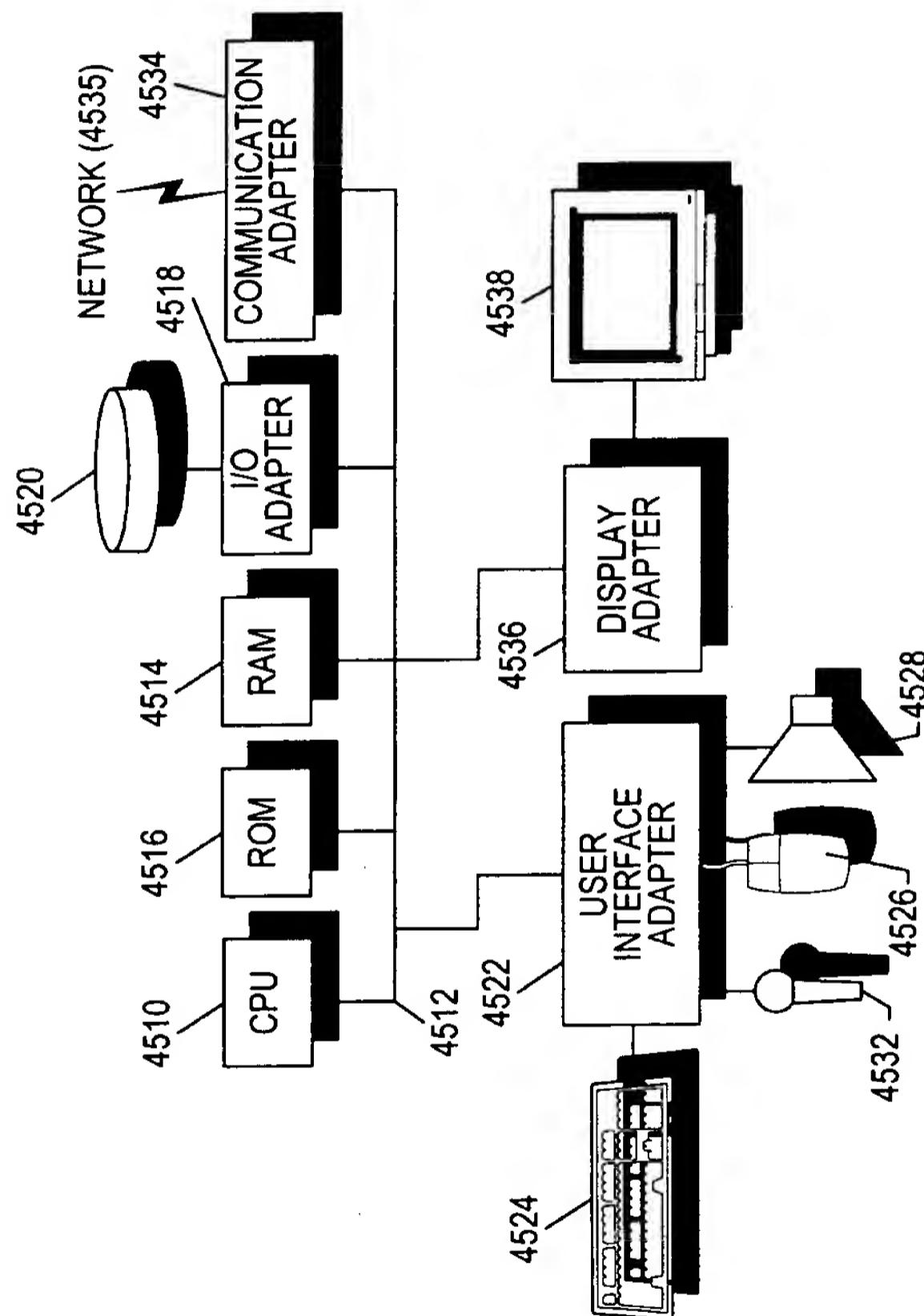


FIG. 45

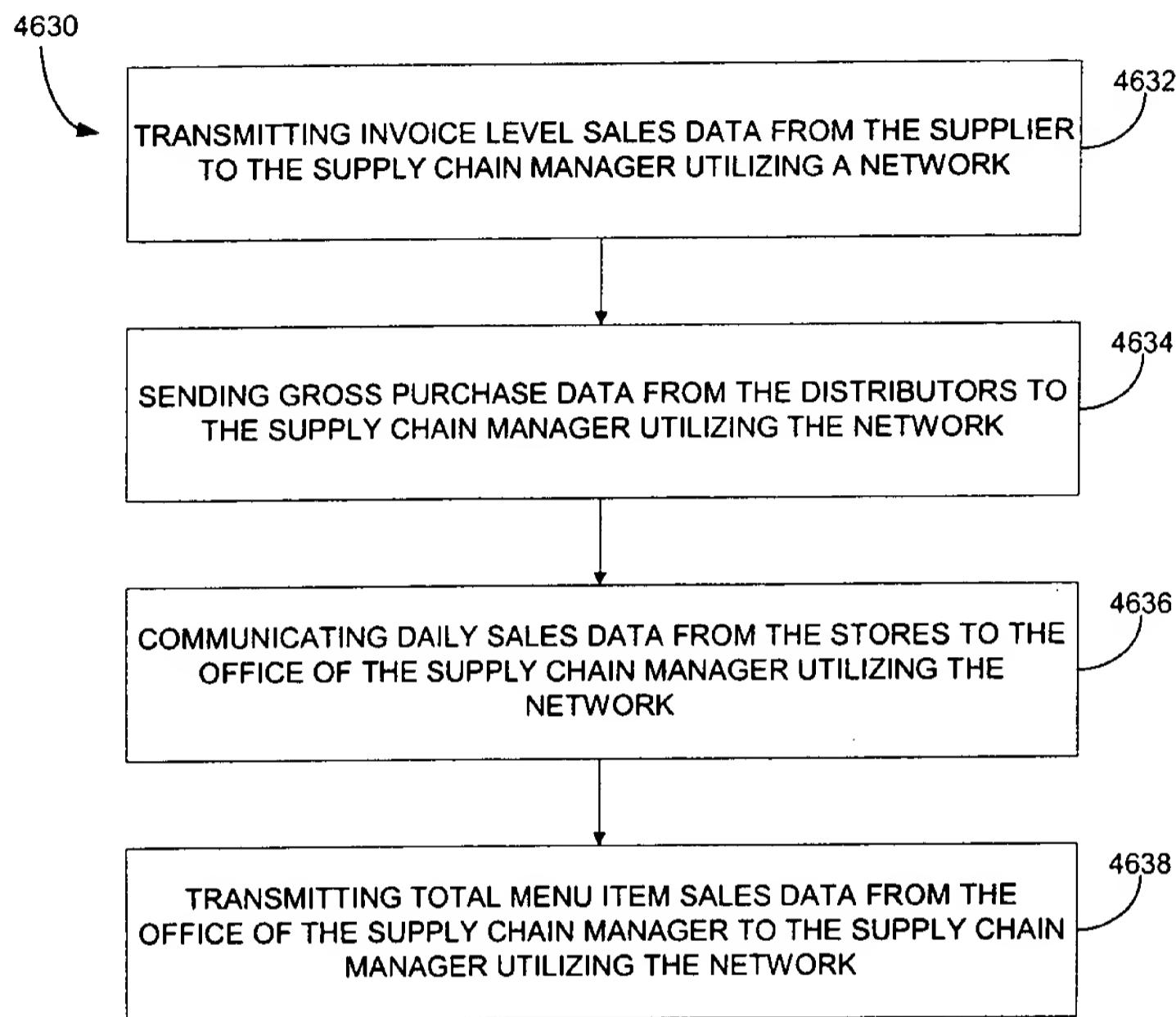


FIG. 46

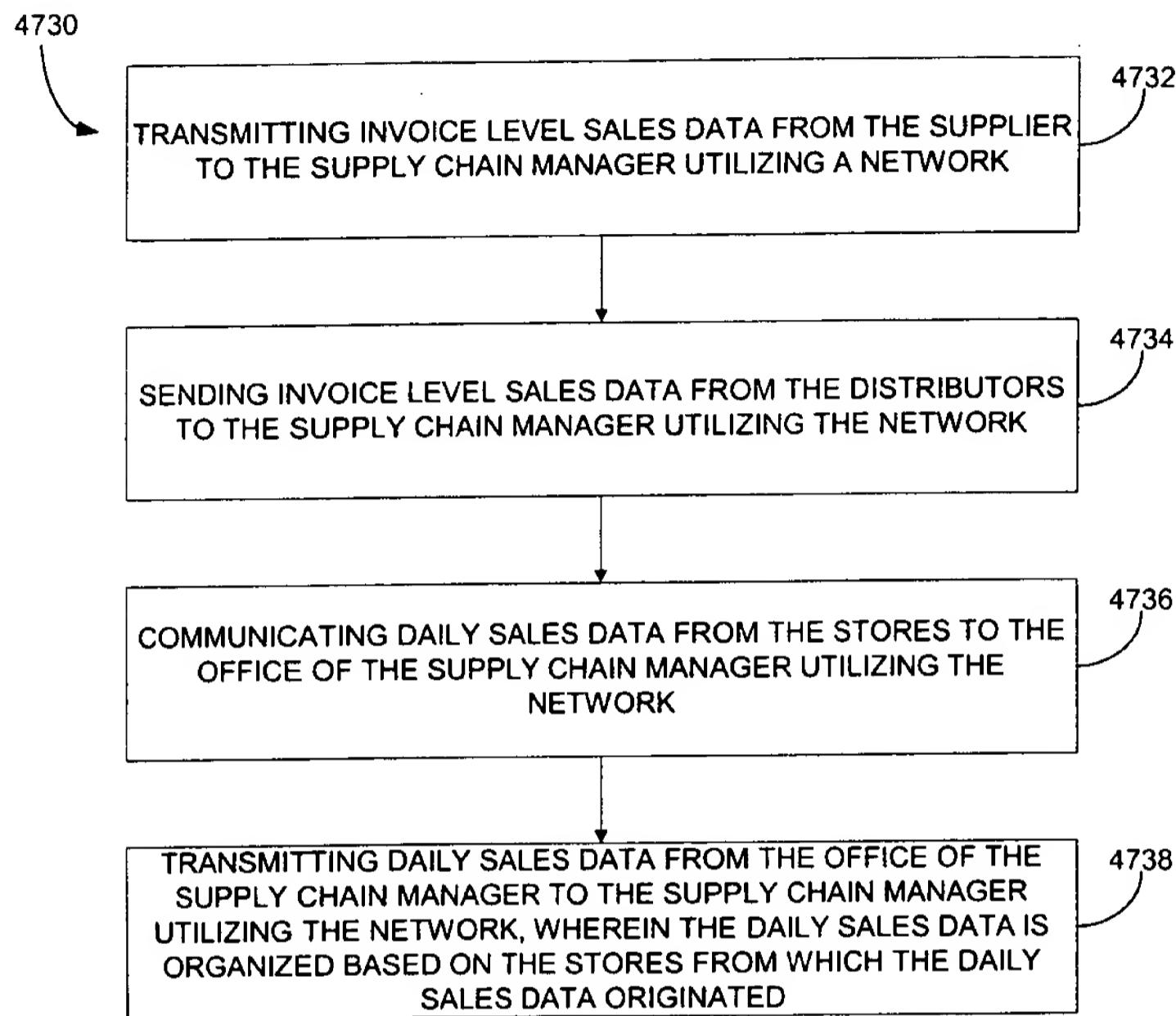
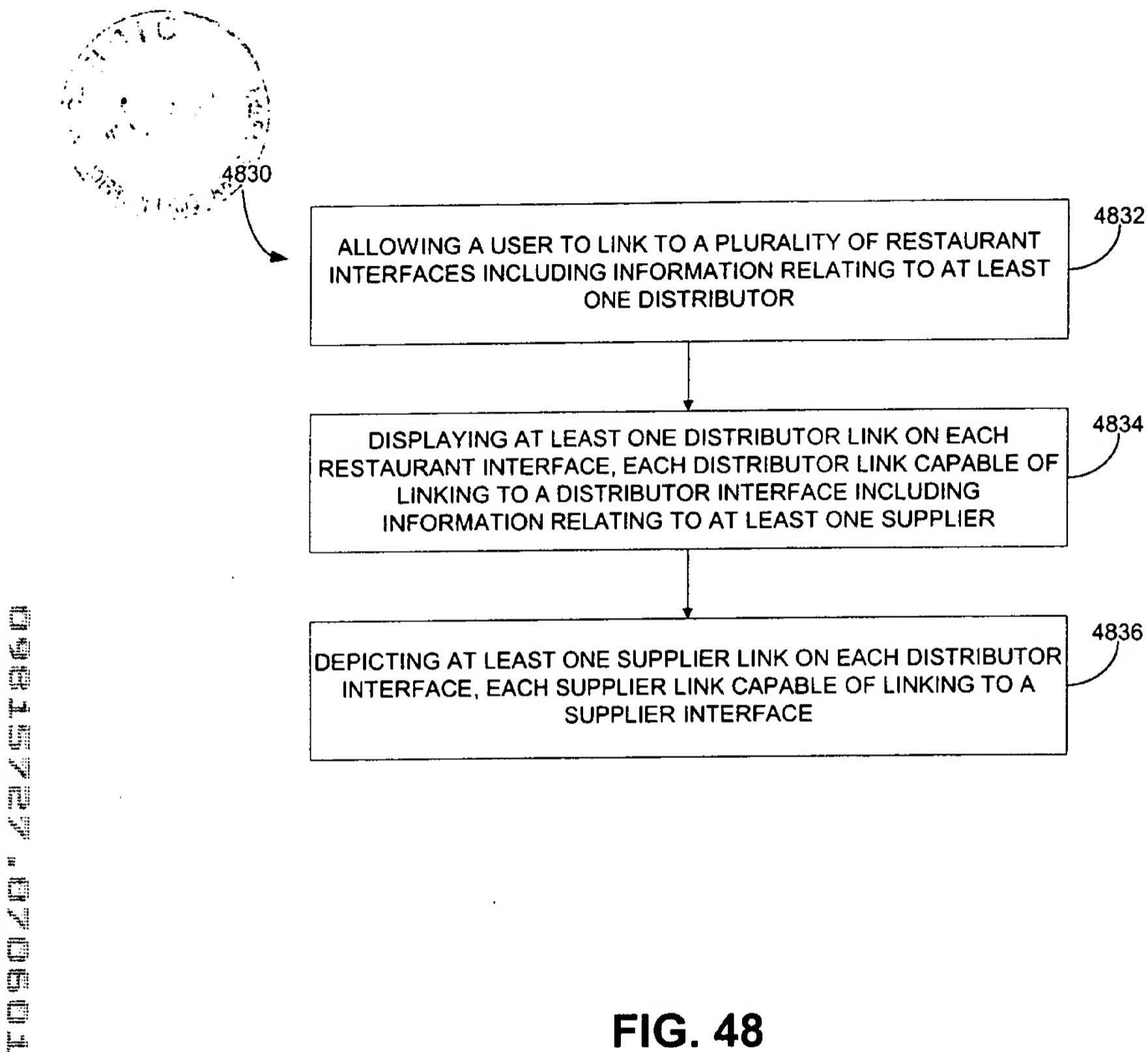


FIG. 47



File Edit View Favorites Help

Address http://www.rsiweb.com/home/index.asp

RSI Restaurant Services, Inc. - Microsoft Internet Explorer

RSI

BURGER KING® System Independent Purchasing & Distribution Service, Co-op

User Name: Click For Help

Password: Enter Site

Franchisee

4902 4904

4900

About RSI

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

4900

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

Contact Information

Map/Directions

General Information

Legal Information

More About RSI

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BkC link

NFA link

NFA

BURGER KING

Internet

FIG. 49

RSI Main Menu - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address: [e] http://www.rsiweb.com/home/start.asp

RSI

Welcome Franchisee User! Tuesday, October 24, 2000

REMINDER BK Cravers Menu items will continue to be offered after national advertising ends November 5

Member Logout

HOME

Franchisee Reports Personal Info Legal Information Help

5002

5008

5006

Franchisee Reports Personal Info Legal Information Help

5000

5012

5010

5004

5000

5000

Internet

• Landed Cost
The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.

• More

• POS/BOH System
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.

• Redbook

• More

• Change Password

• Edit Personal Info
Edit your personal information.

• More

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FIG. 50

TECHNICAL FIELD

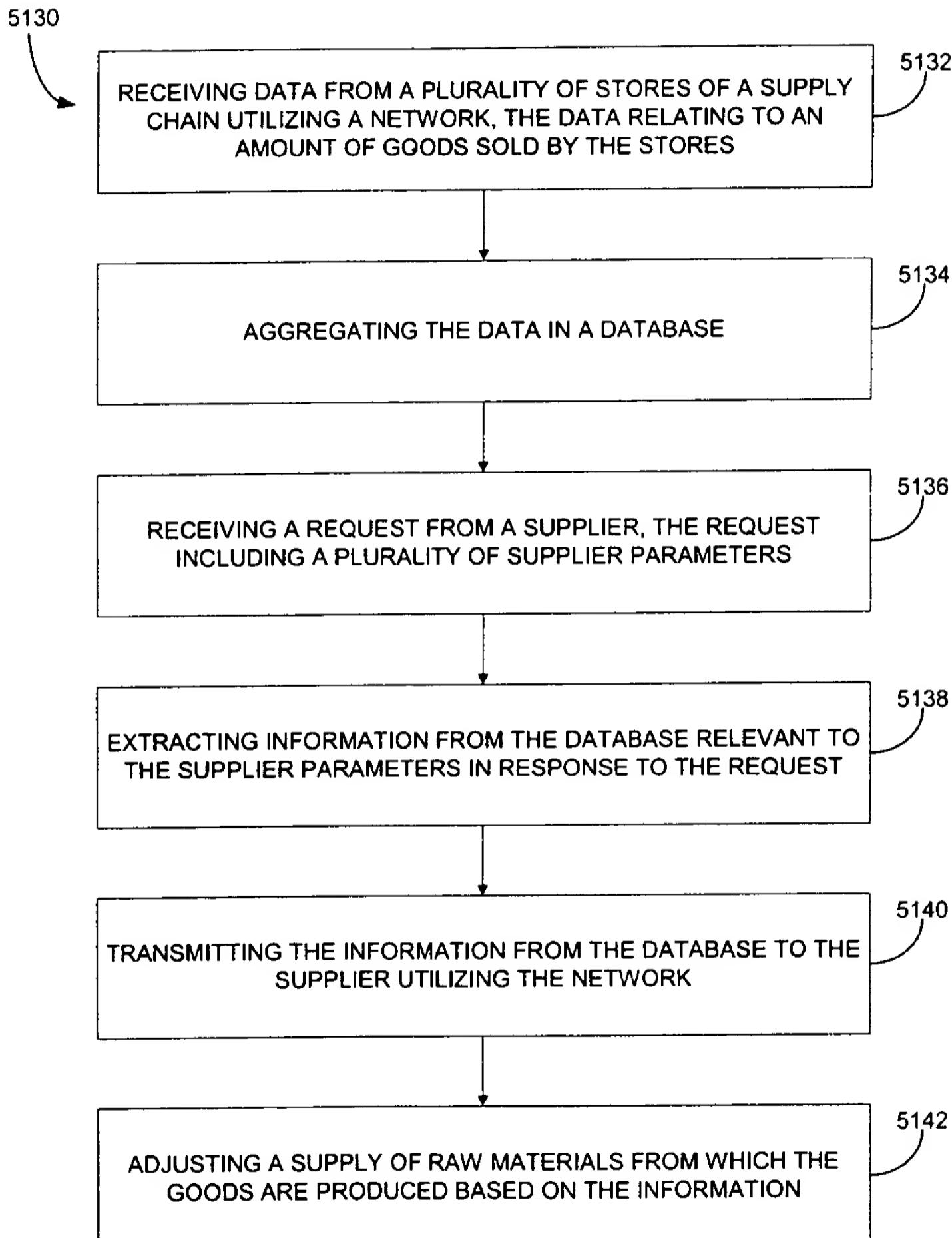
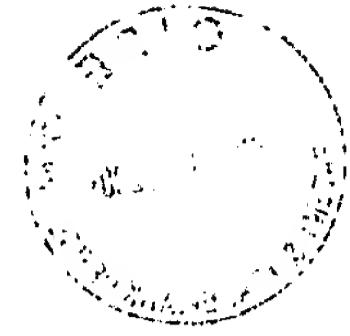


FIG. 51



TECHNICAL FIELD

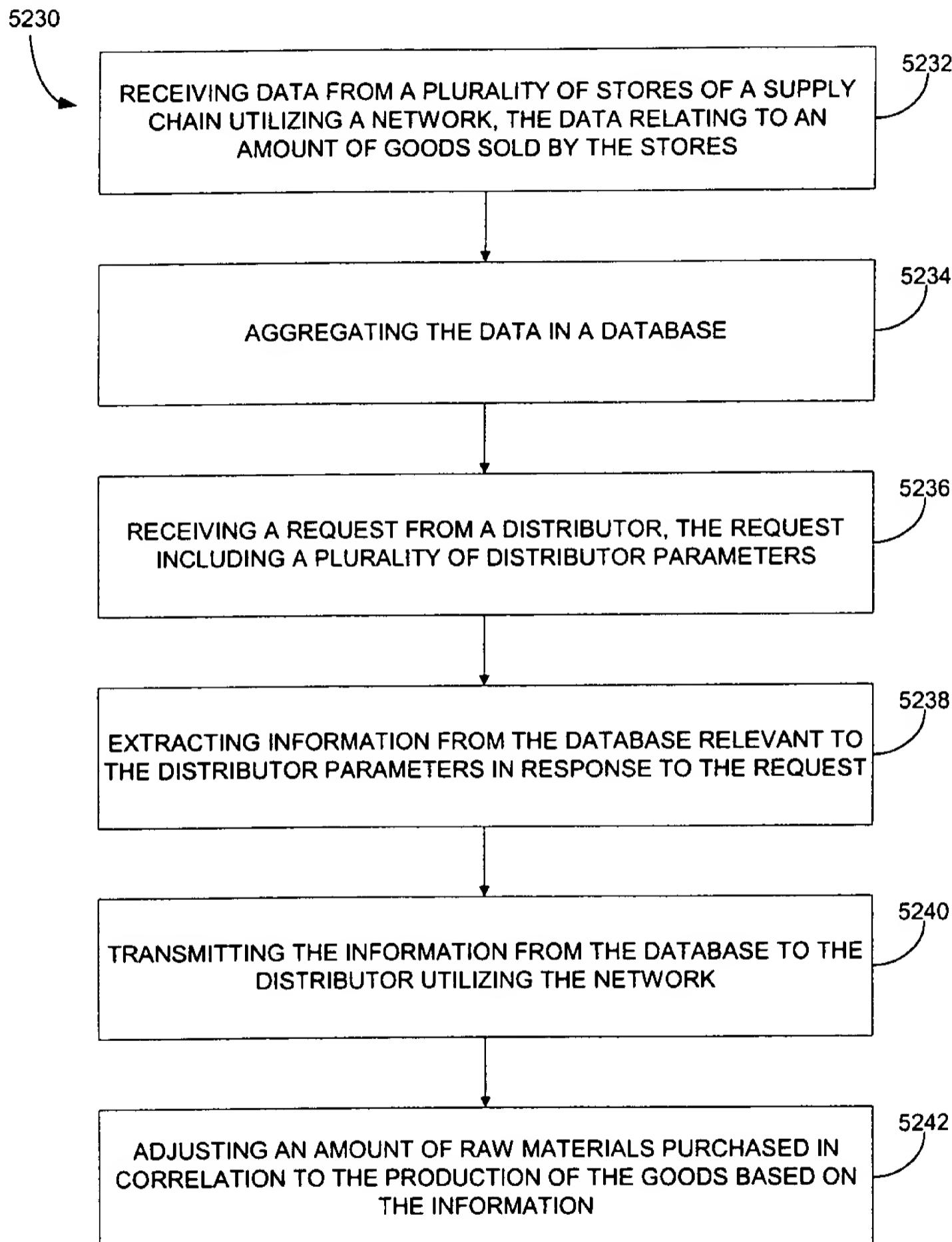


FIG. 52

POS Implied Daily Usage - Distributor - Microsoft Internet Explorer

Address: http://www.rsiweb.com/dc/d_posdail.asp

RSI

Distributor

LOGOUT

HOME

[Printer Friendly Version](#)

Distribution Company: REINHART FOODSERVICE
Distribution Center: REINHART - CEDAR RAPIDS, IA

[Reports](#)

[Personal Info](#)

[Legal Information](#)

Help

POS Implied Daily Usage - Distributor
Tuesday, October 24, 2000

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DC Item No.	Item Description	14 Day Rolling Total Sales														Week Ending Total	
		14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day	14 Day		
18980	SAUCE: BBQ BULK	0.00%	13	21	23	18	10	10	10	10	10	10	10	10	10	100	90
20788	MUSTARD: BULK BK	0.00%	12	18	20	10	14	14	13	14	10	10	10	10	10	100	72
24340	MAYONNAISE: BULK BK	0.00%	134	107	211	173	160	154	153	160	200	200	175	186	161	1184	1142
24966	STRAW: WRAPPED	0.00%	21	33	34	27	25	24	24	24	34	33	27	24	24	189	179
26318	FORK: WRAPPED BULK BK	0.00%	10	11	12	10	9	8	9	11	12	11	10	9	9	70	71
26462	KNIFE: WRAPPED BULK BK	0.00%	3	3	3	2	2	2	2	3	3	3	3	2	2	18	15
27682	KETCHUP: BULK BAG IN BOX	0.00%	89	134	142	116	104	102	101	100	130	130	116	100	102	700	771
27690	KETCHUP: PACKETS 10g BK	0.00%	127	184	205	180	143	142	139	144	197	197	100	142	140	1112	1070

FIG. 53

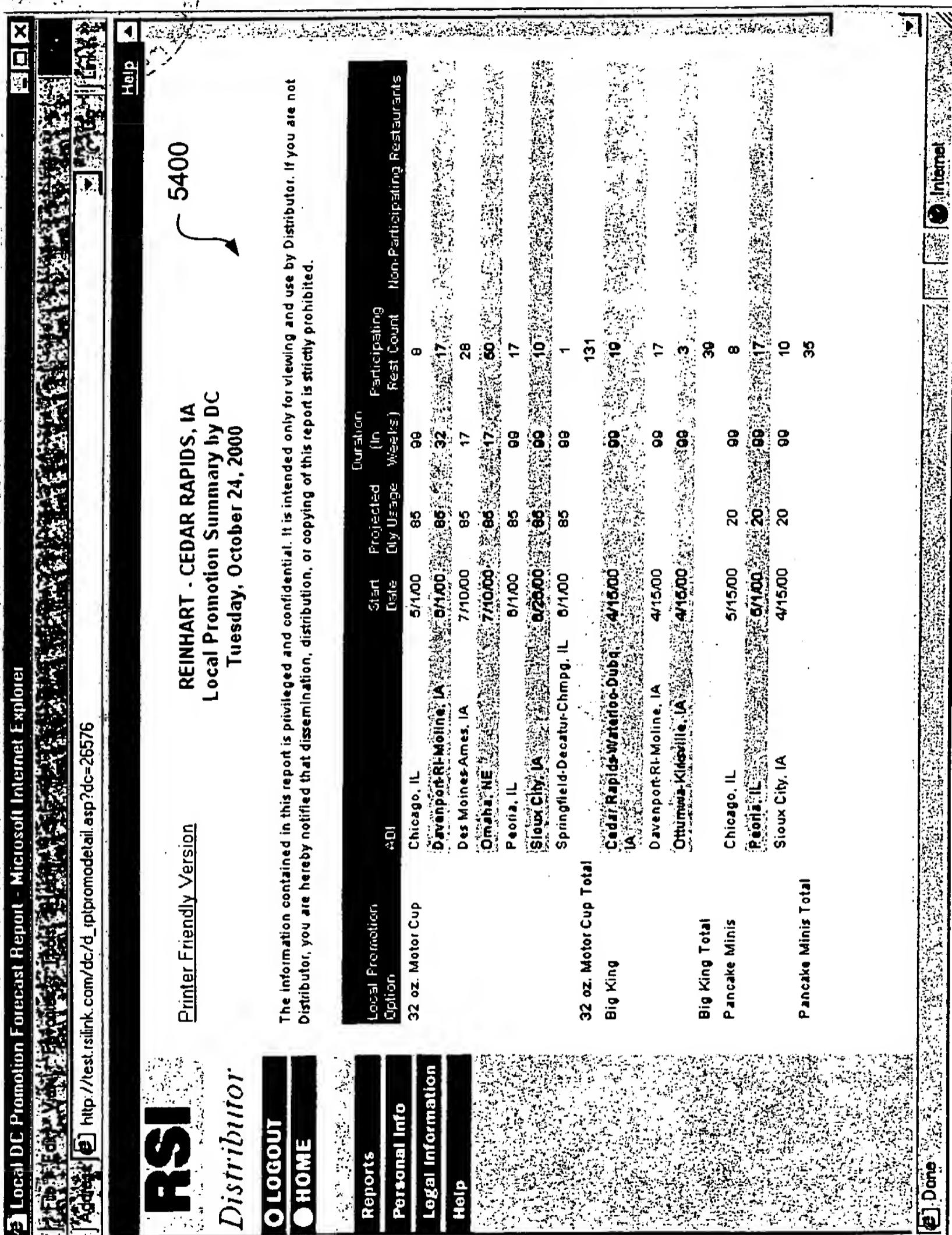


FIG. 54

POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.rsiweb.com/supplier/s_iposdaily.asp?report=true

RSI

Supplier: **TYSON FOODS**

Supplier: **TYSON FOODS**

Printer Friendly Version

POS Implied Daily Usage - Supplier
Tuesday, October 24, 2000

Supplier: **TYSON FOODS**

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14 (14) Facility Total (355)												Week Ending Total																
FOB Point	DC	Item No	Description	Aug	10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	10/9	10/8	10/7	10/6	10/5	10/4	10/3	10/2	10/1	9/18
TOTAL																												
Total of DC Locations																												
6	CHICKEN PATTY	0.00%		80	137	144	111	100	68	66	100	134	137	125	100	100	1780	1774	1780	1781								
7	CHICKEN BK BROILER	0.00%			35	51	60	49	46	43	43	40	53	60	48	46	41	330	327	364	344							
8	CHICKEN TENDERS	0.00%		222	338	337	286	240	220	225	240	340	316	265	228	223	1916	1808	1418	1203								
	CHICKEN																											

FIG. 55

2000-10-22 10:57:22

RSI Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

http://www.rsiweb.com/ran/rpicl.asp?report=true

Member Logout Home

Franchisee Reports Personal Info Legal Information Help

5600 Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

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RSI Item No	DC Item No	RSI Item Description	DC Cost	Markup	RSI Cost
10340	4439	REGISTER TAPE-THERMAL 2.25" X 100'	\$21.27	\$1.57	\$22.84
12880	3586	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18880	369	SAUCE-BULK-KRAFT BULLSEYE	\$24.48	\$1.57	\$26.05
19432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	87	MUSTARD-BULK 30AL	\$0.46	\$1.57	\$1.02
20940	4281	WRAP-LOCAL OPTION	\$29.78	\$1.57	\$31.35
24340	60	SAUCE-BULK MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATERICE MOUNTAIN 5L	\$0.41	\$1.57	\$1.98

Date Internet

FIG. 56

SEARCHED
INDEXED
SERIALIZED
FILED
APR 16 2004

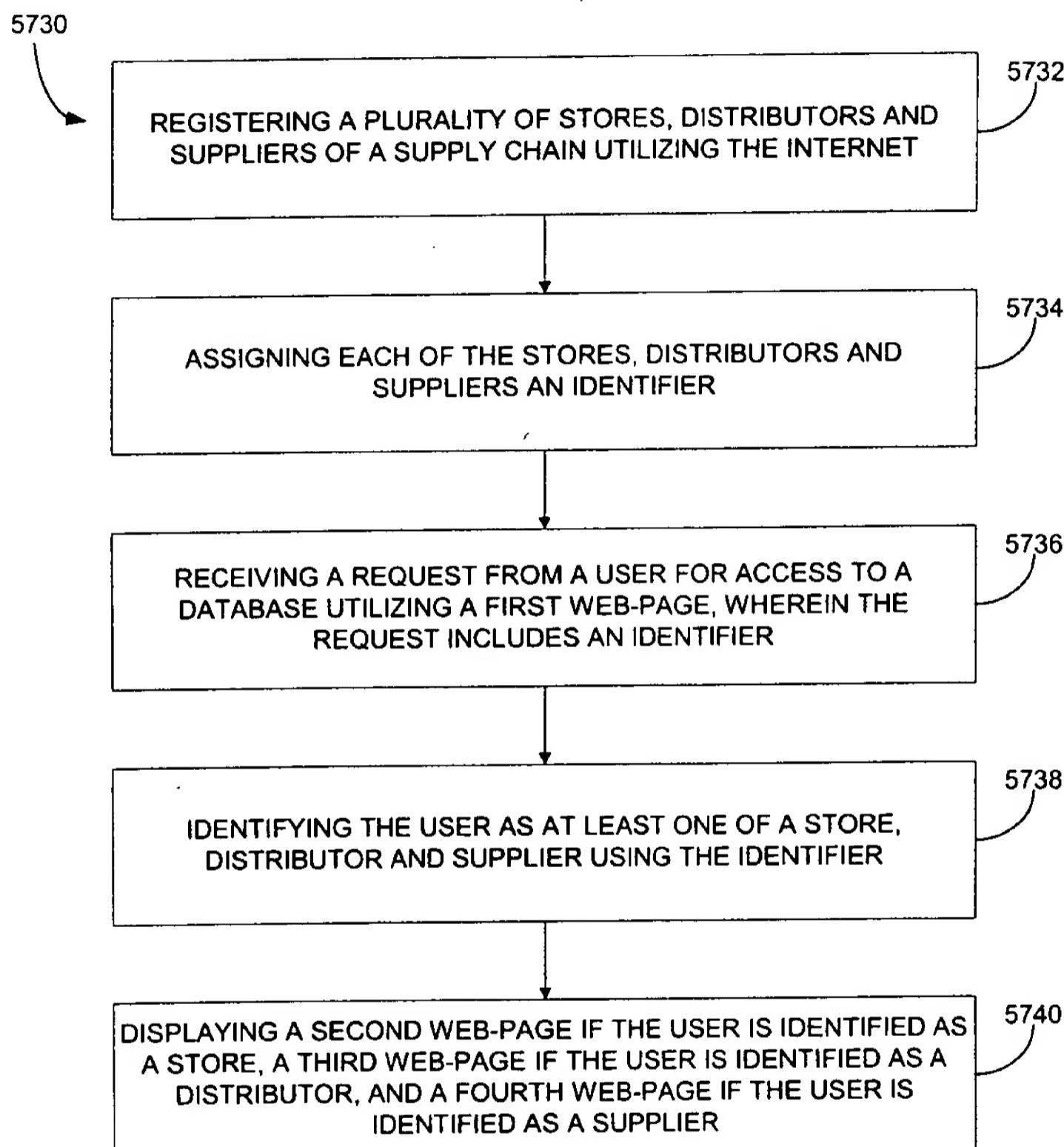


FIG. 57

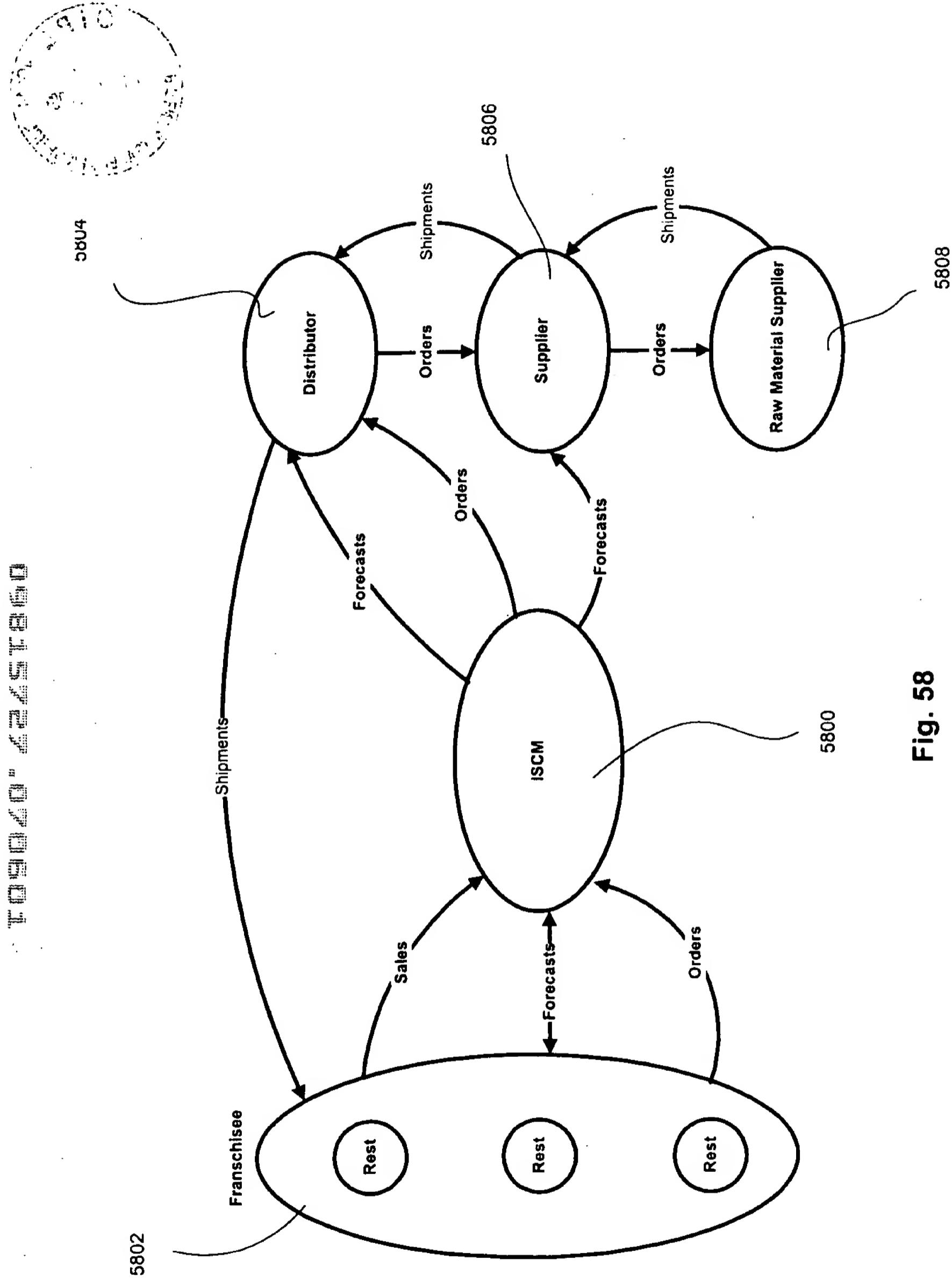


Fig. 58

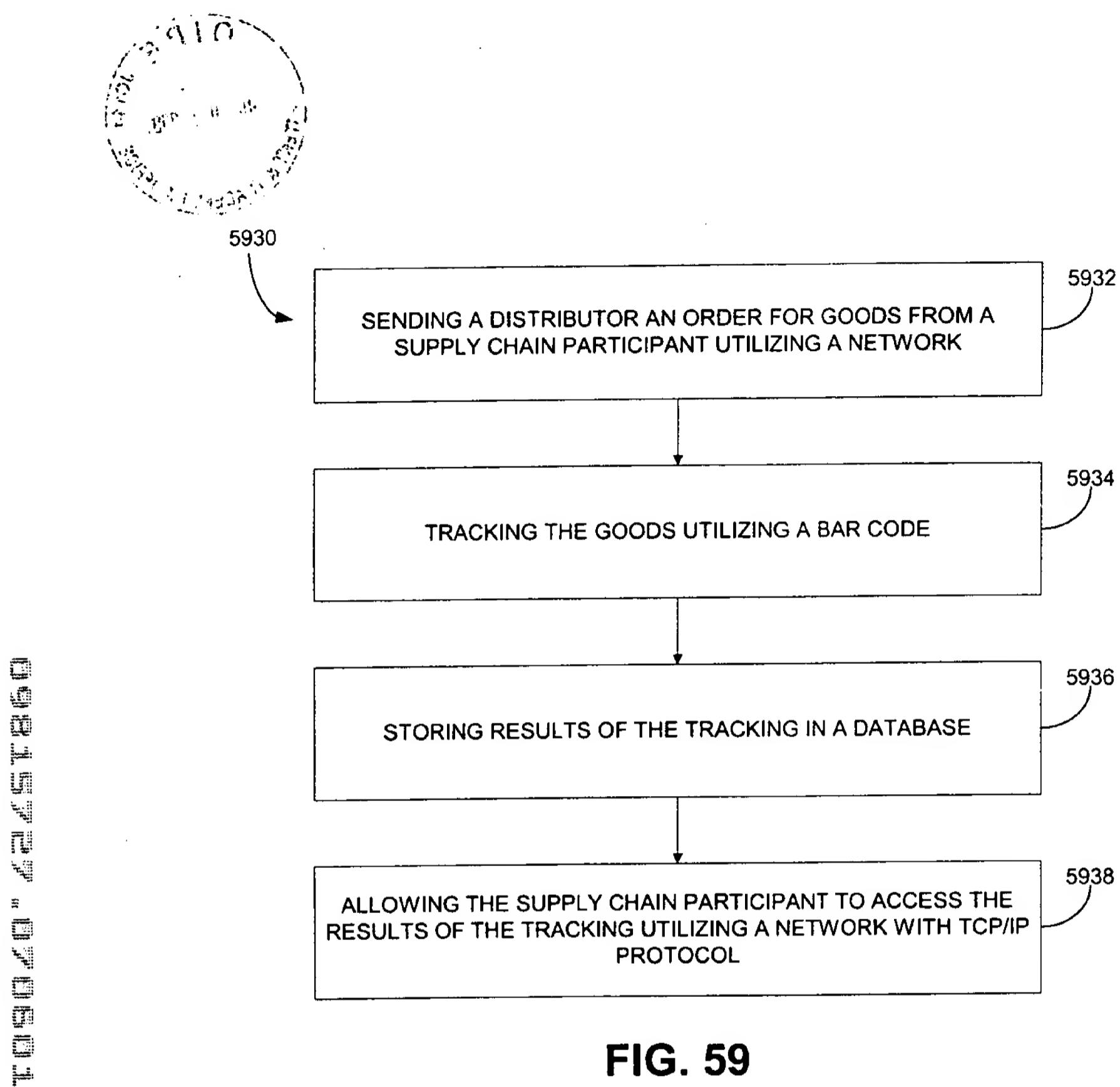


FIG. 59

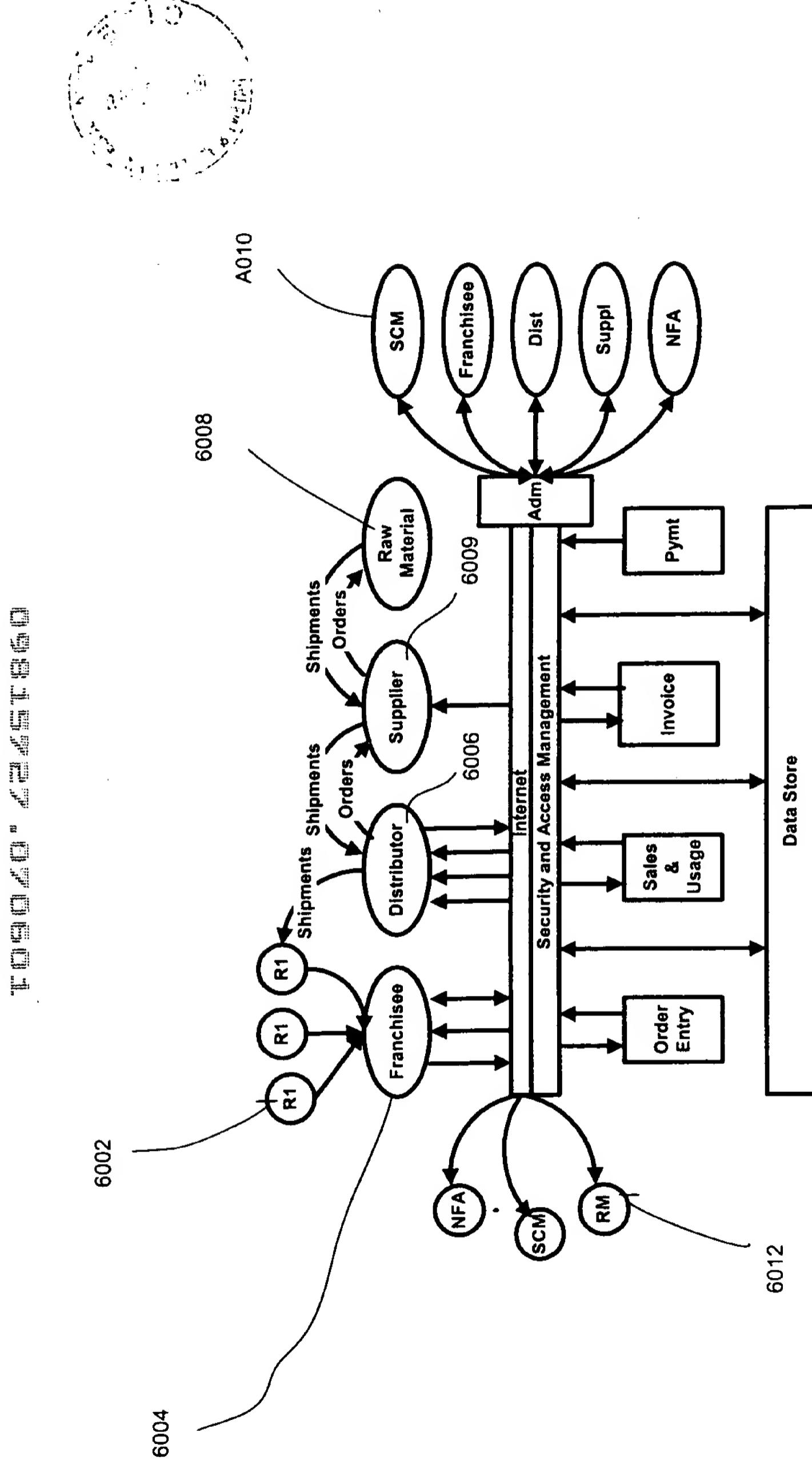


Fig. 60

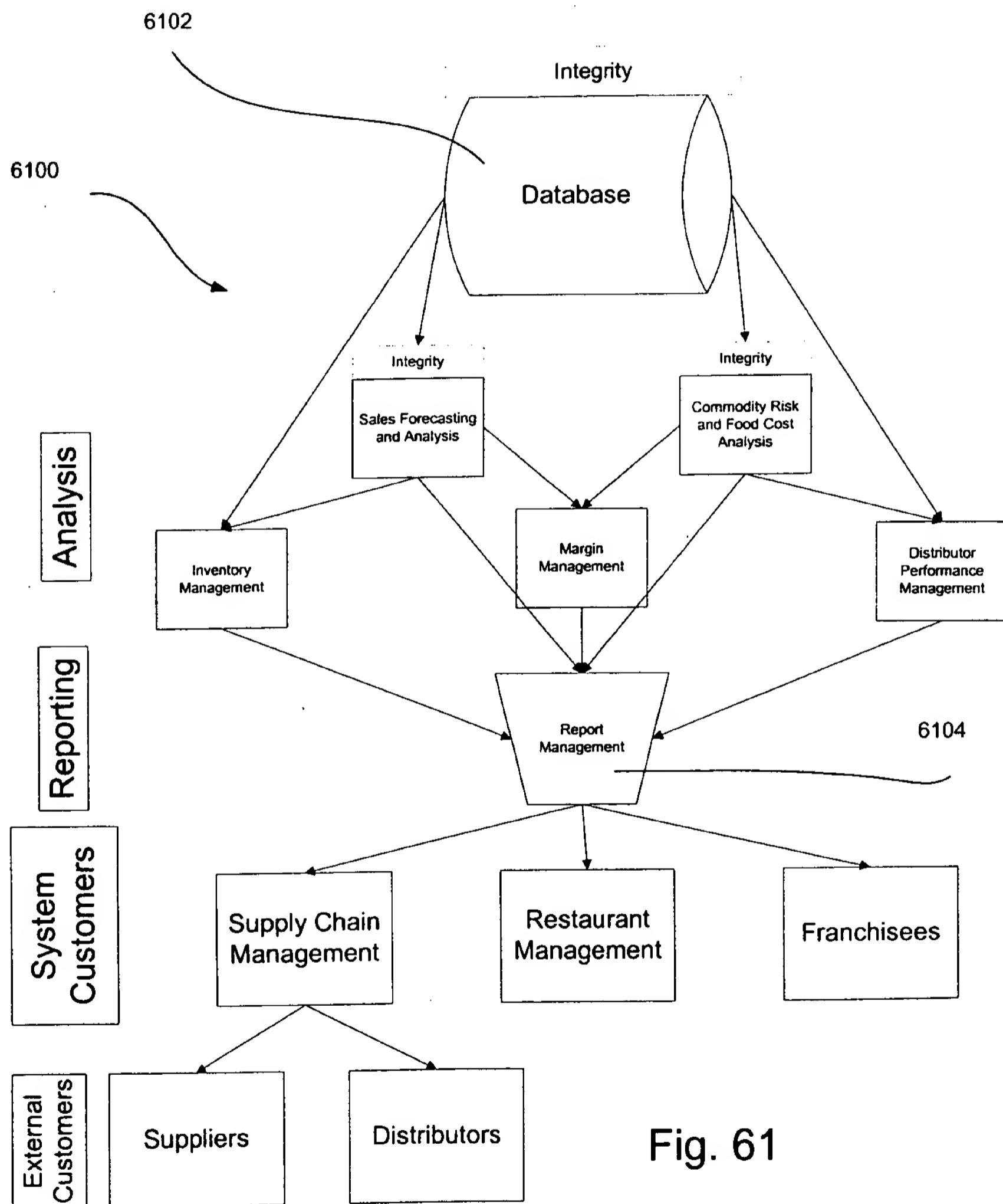
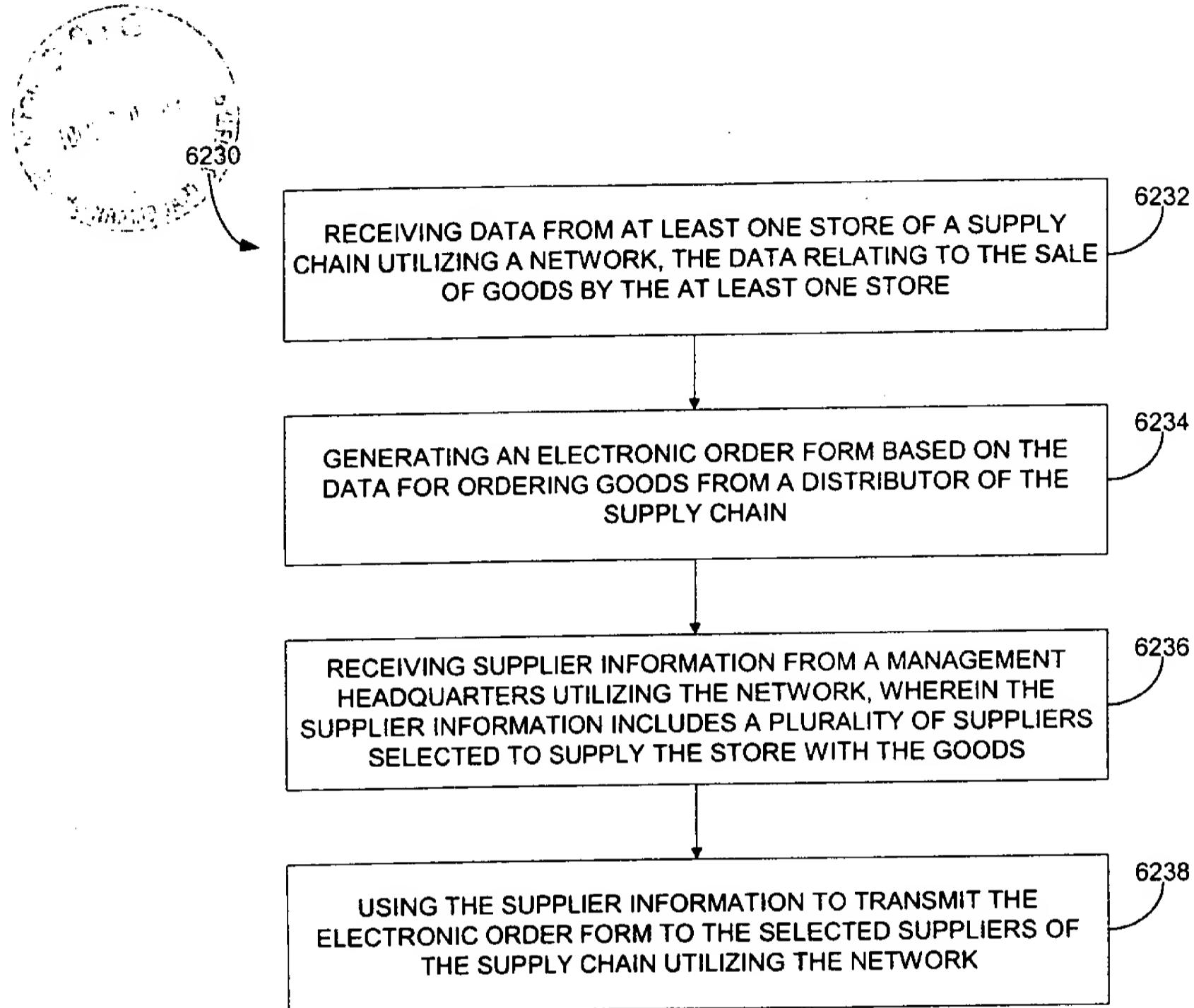
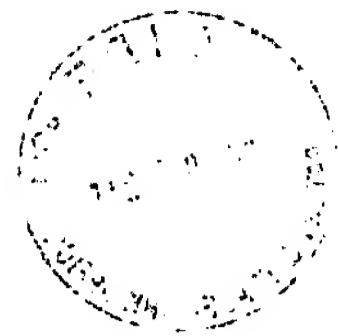


Fig. 61

**FIG. 62**



6300

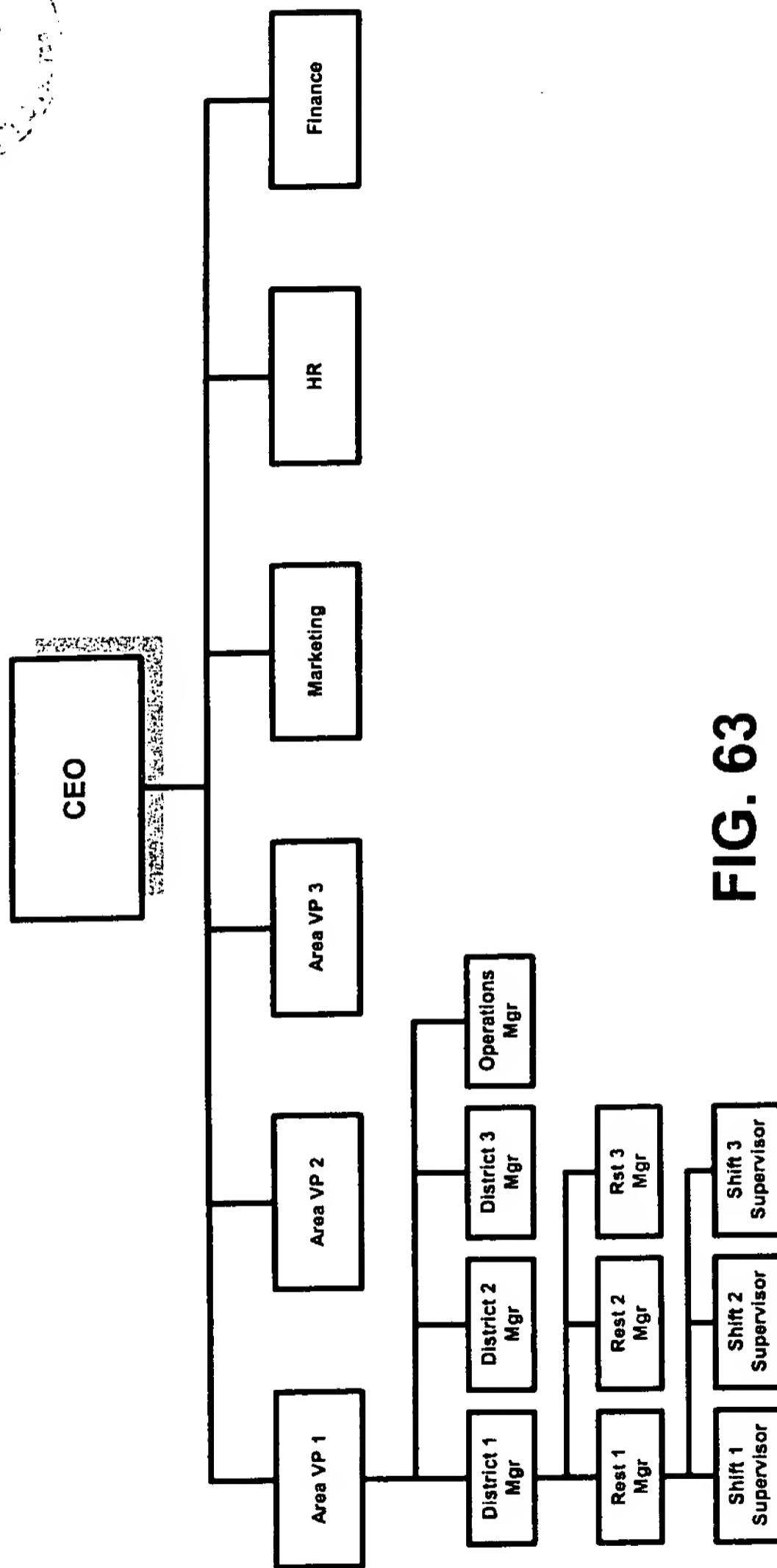


FIG. 63

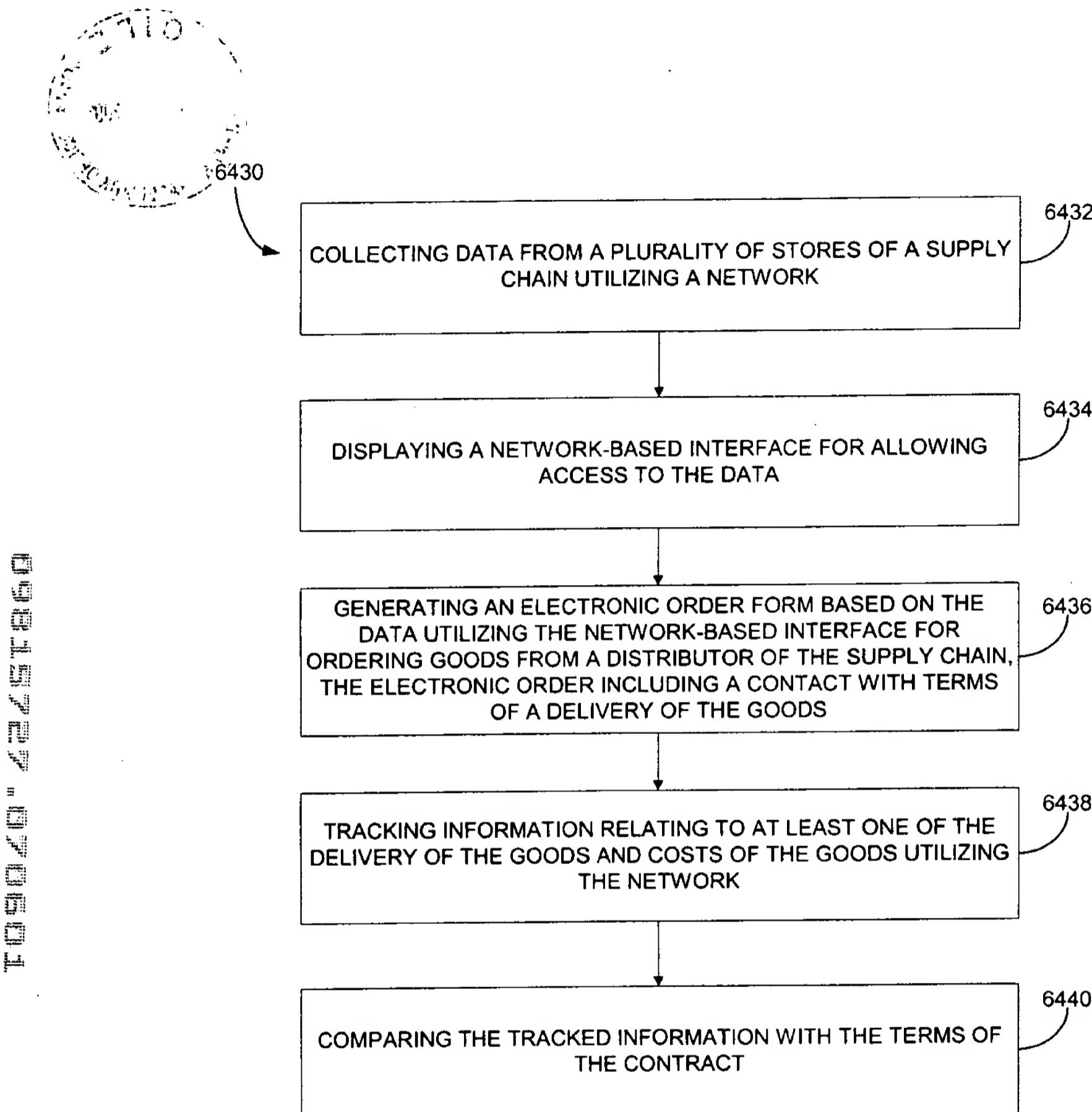


FIG. 64

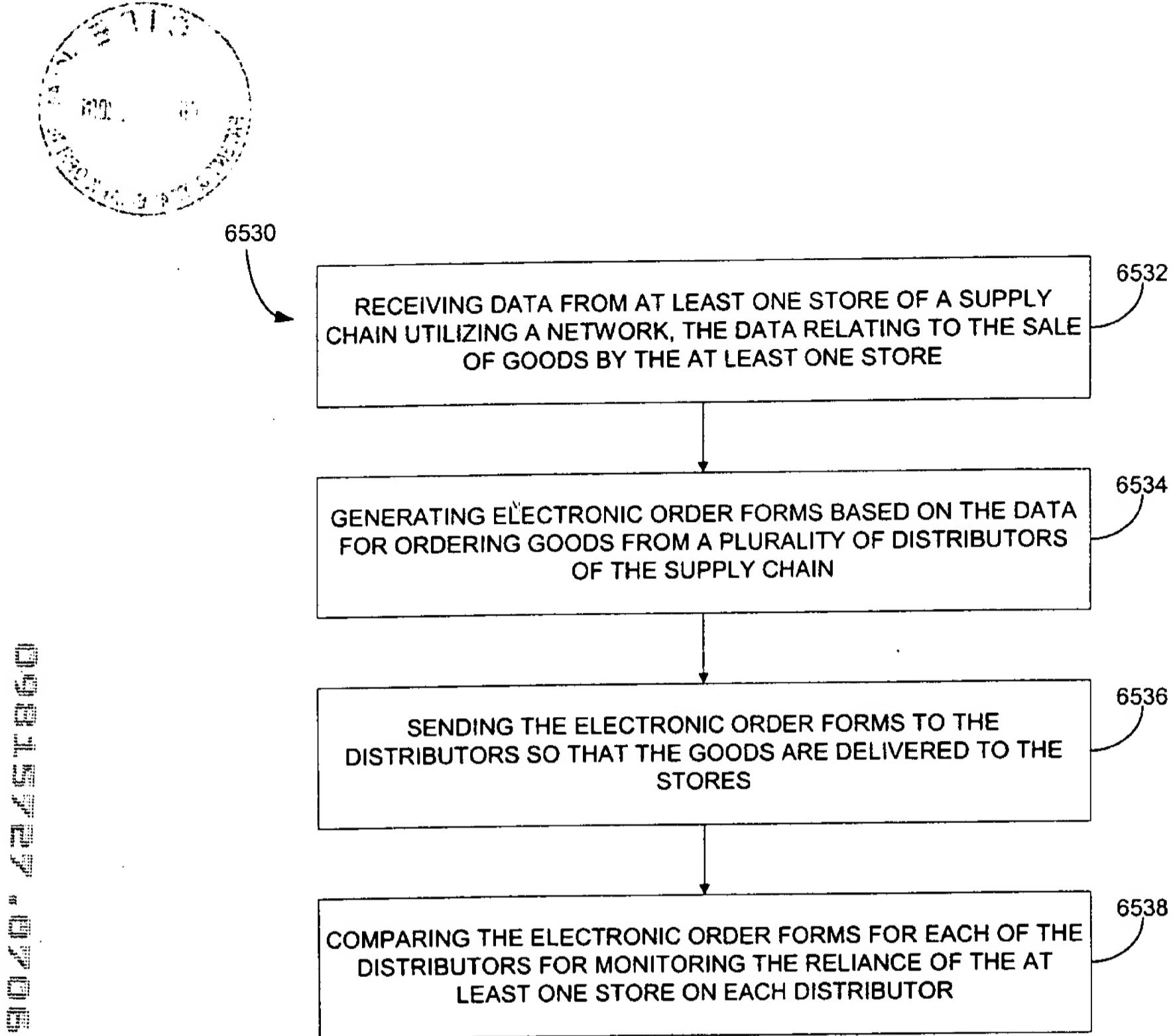


FIG. 65

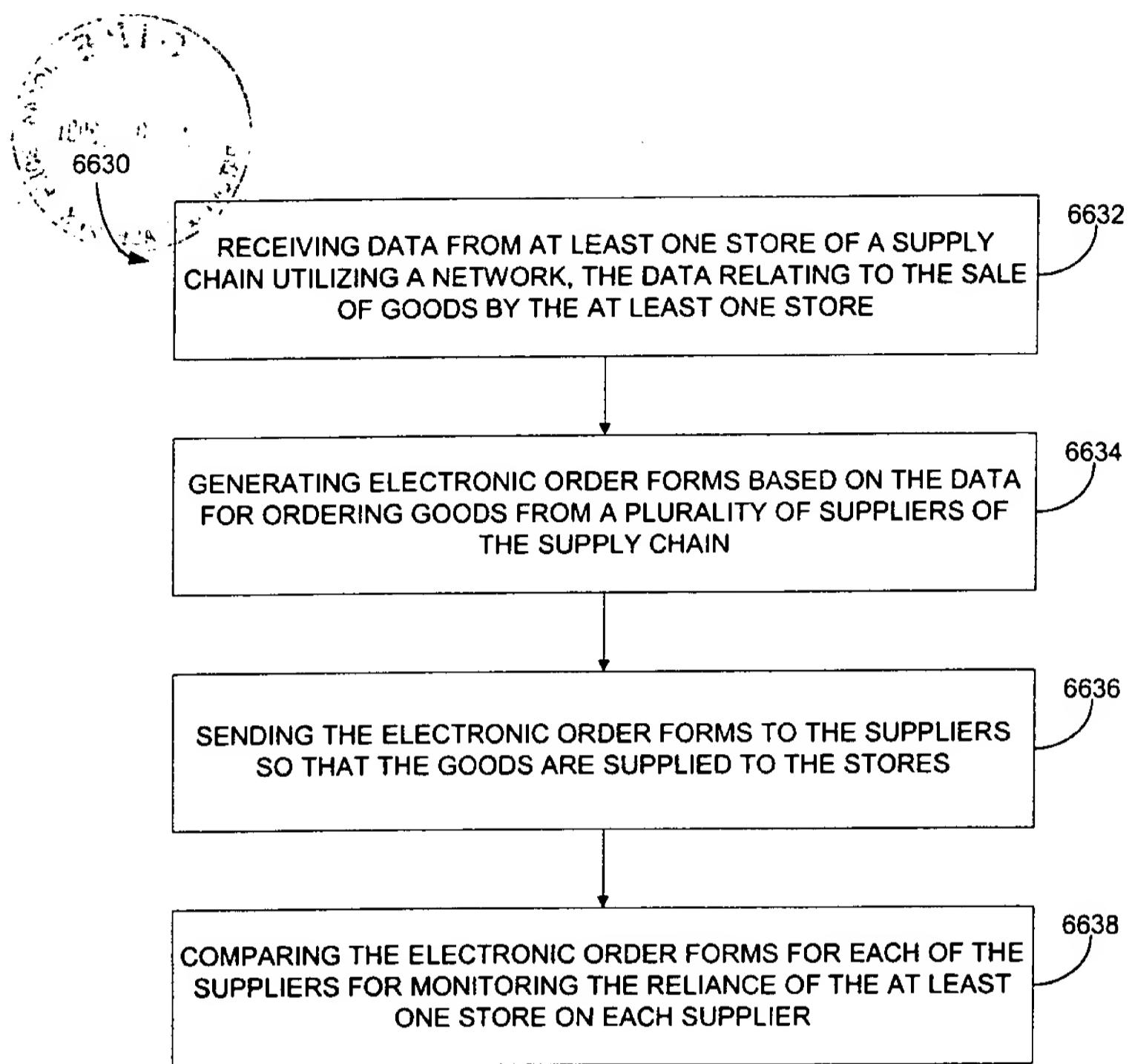


FIG. 66

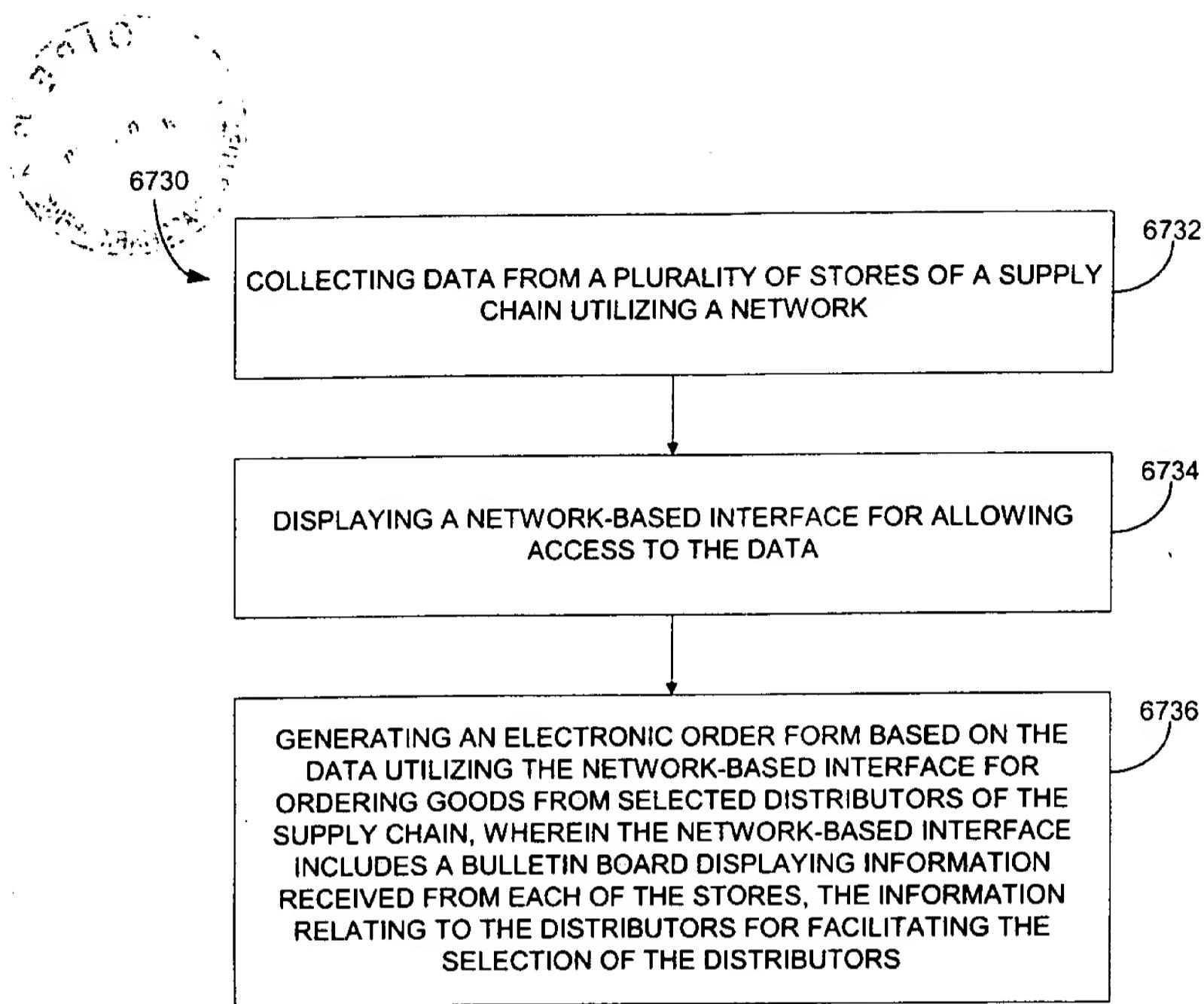


FIG. 67

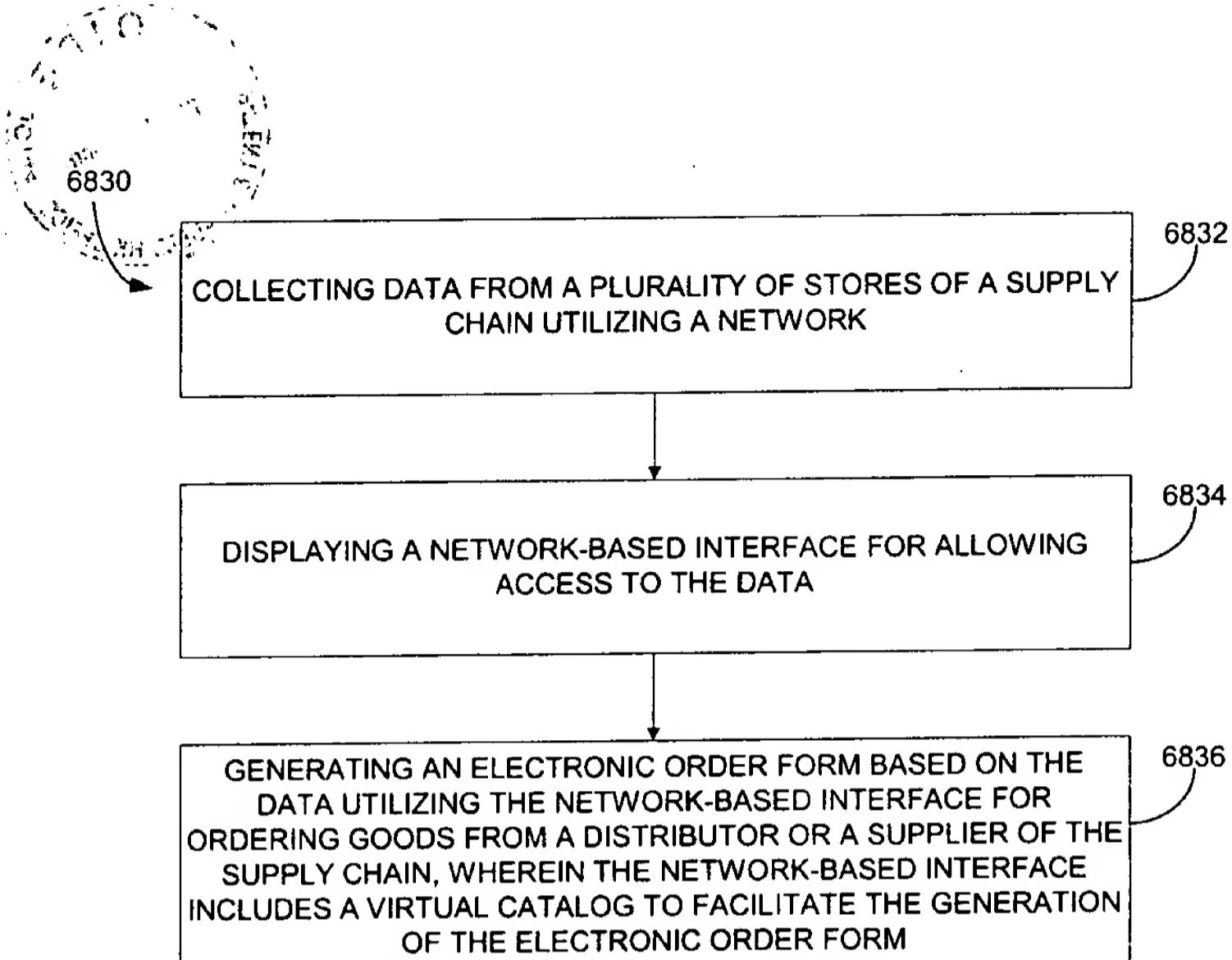


FIG. 68

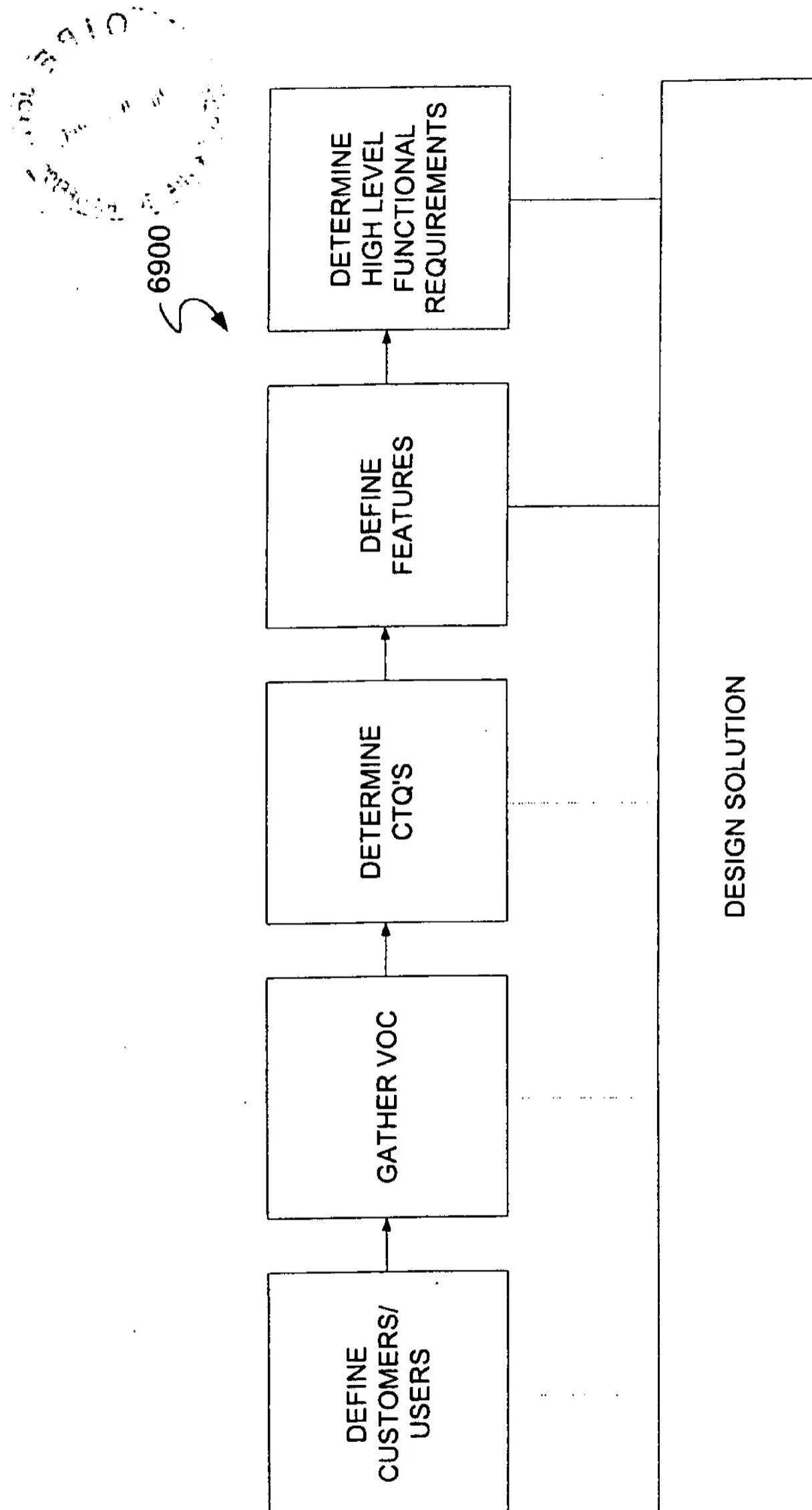


FIG. 69

TECHNOLOGY INNOVATION

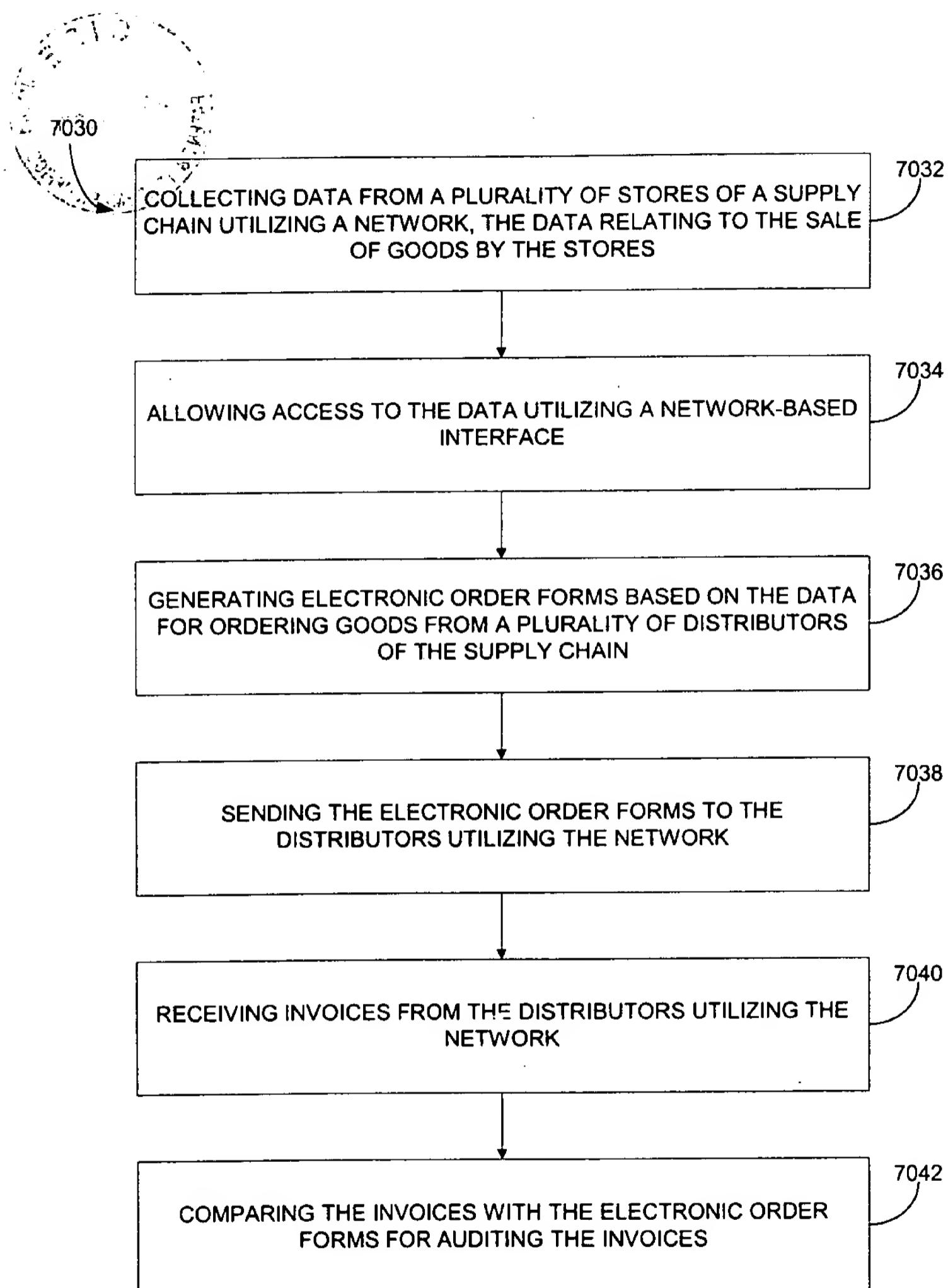


FIG. 70

00000000000000000000000000000000

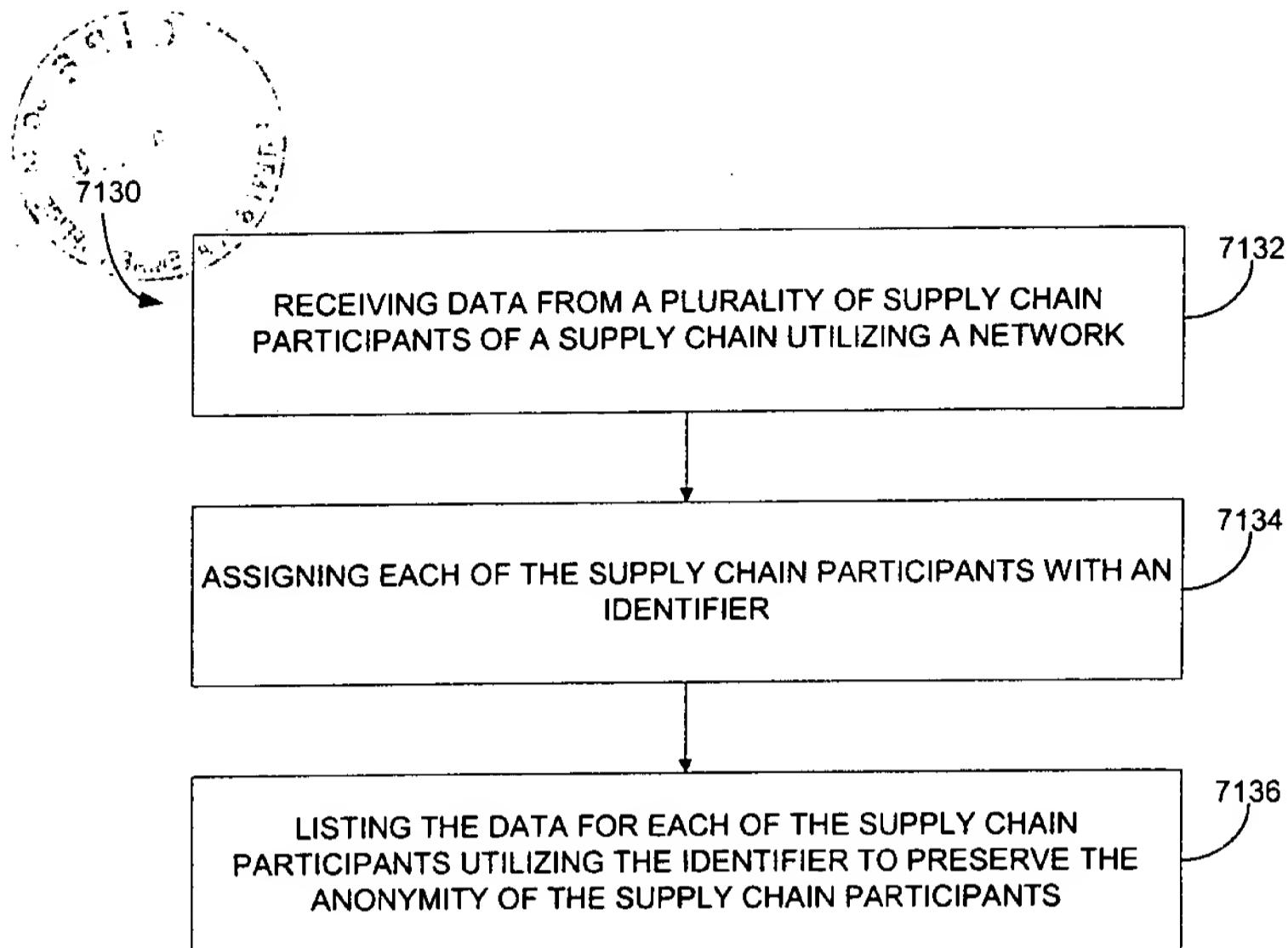


FIG. 71

100-14522-10000

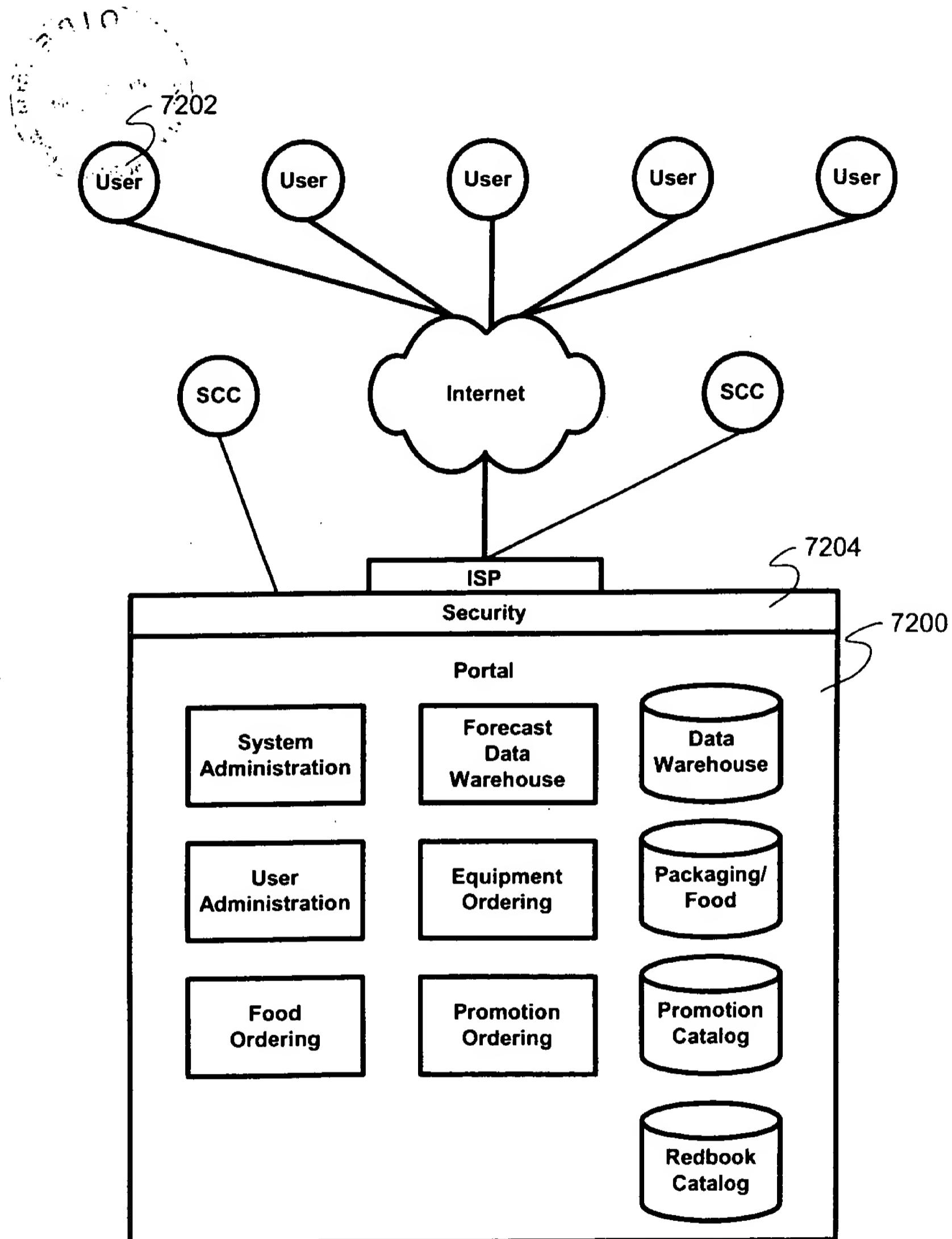


FIG. 72

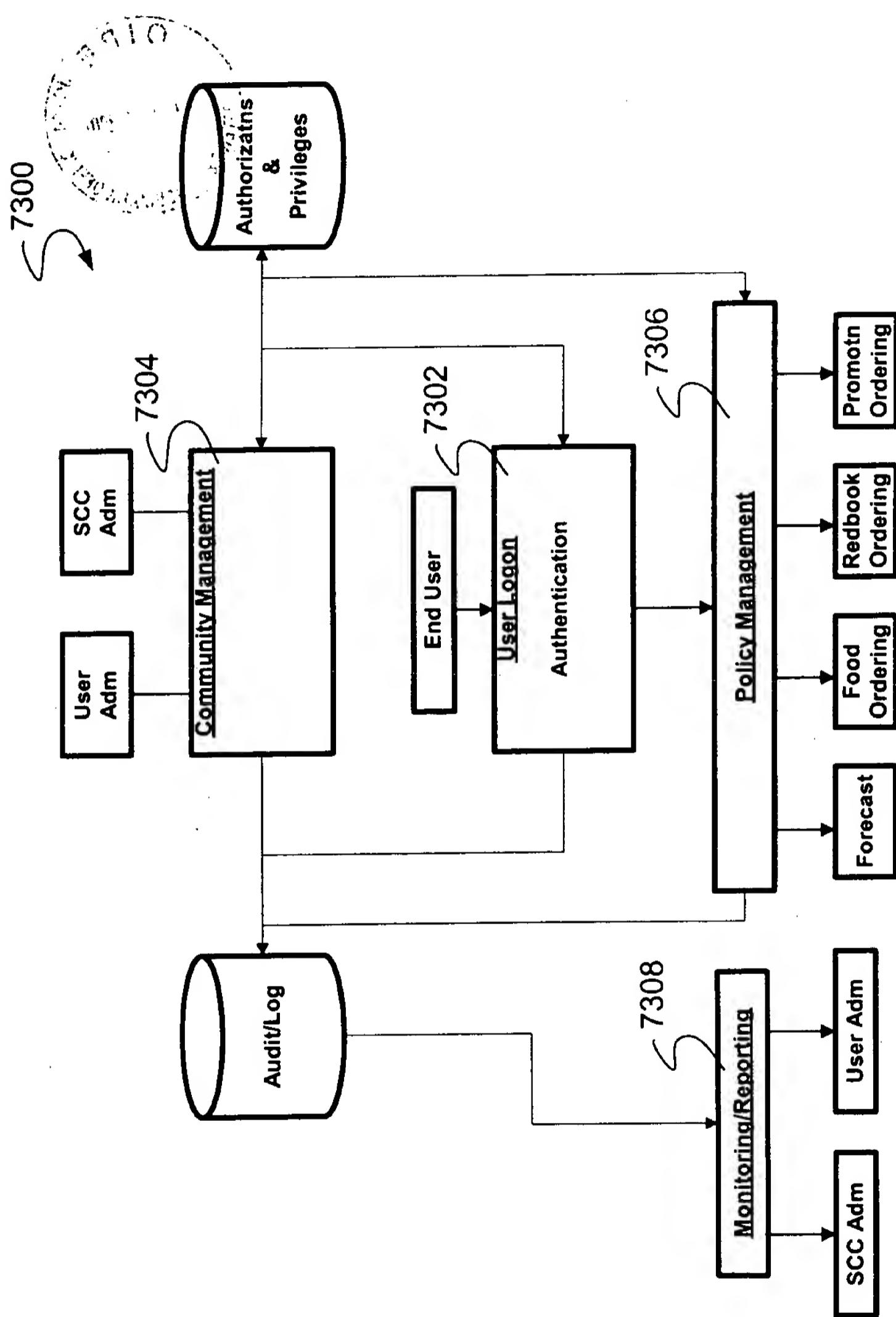


FIG. 73

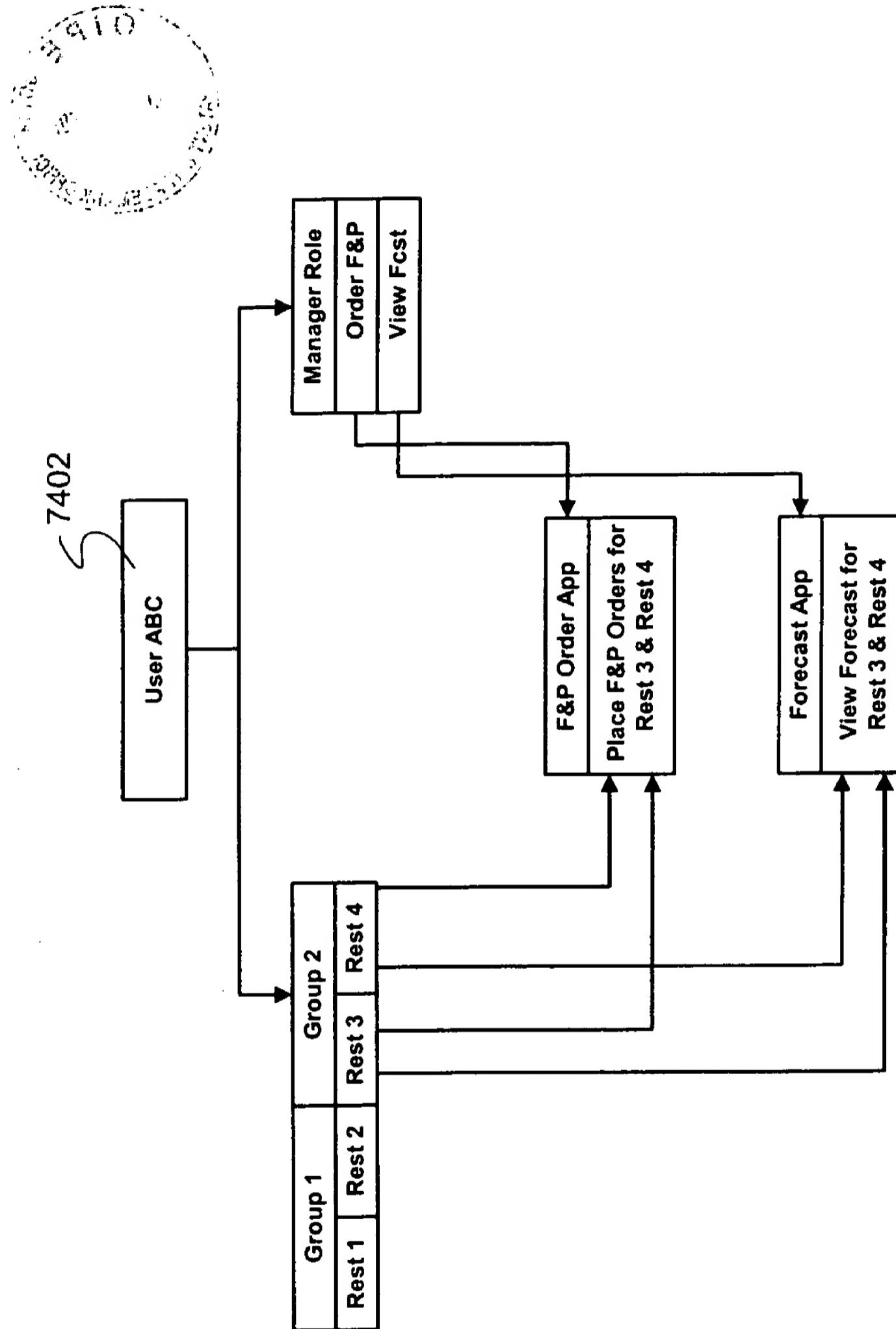


FIG. 74

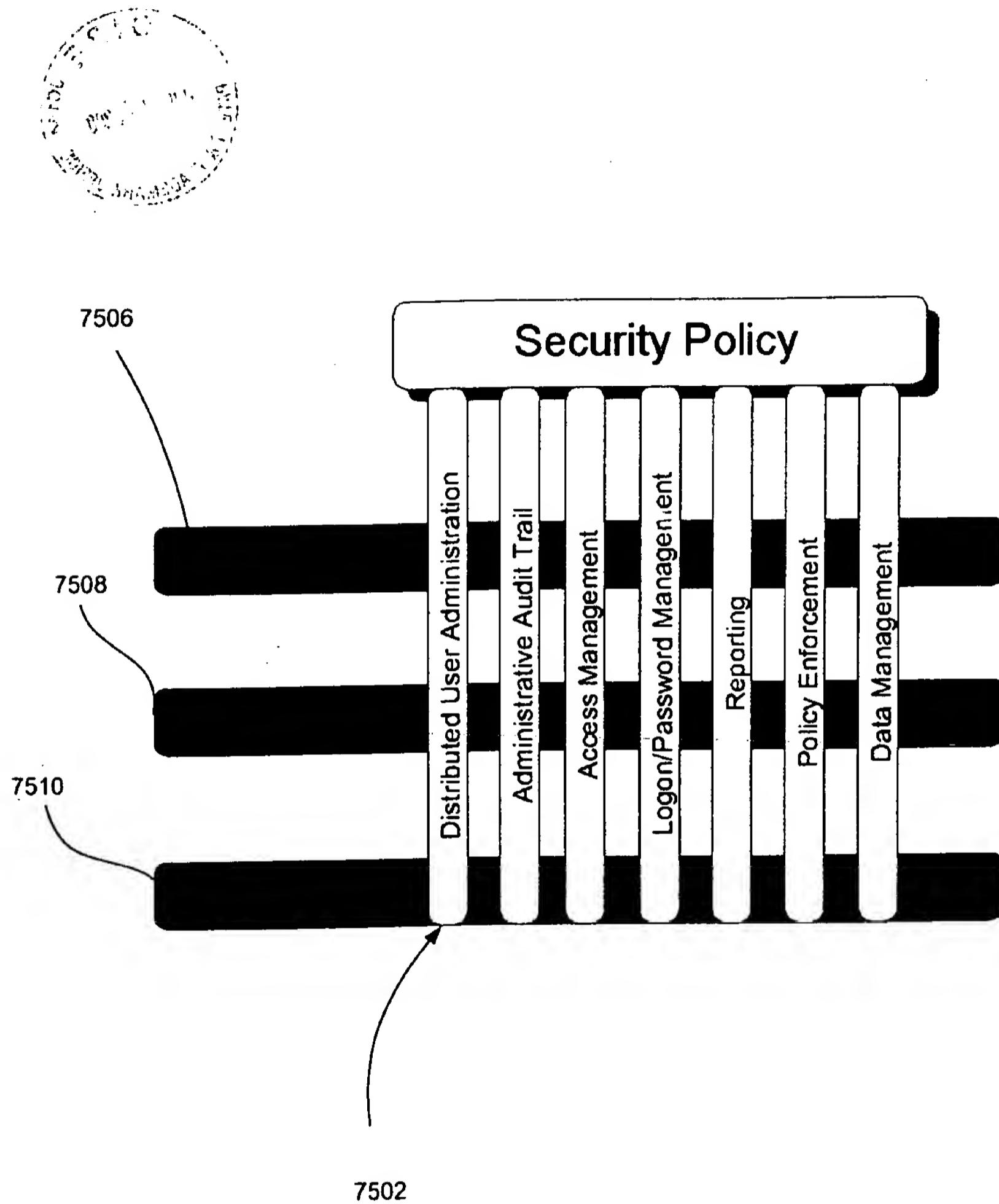


Fig. 75

00000000000000000000000000000000

00000000000000000000000000000000

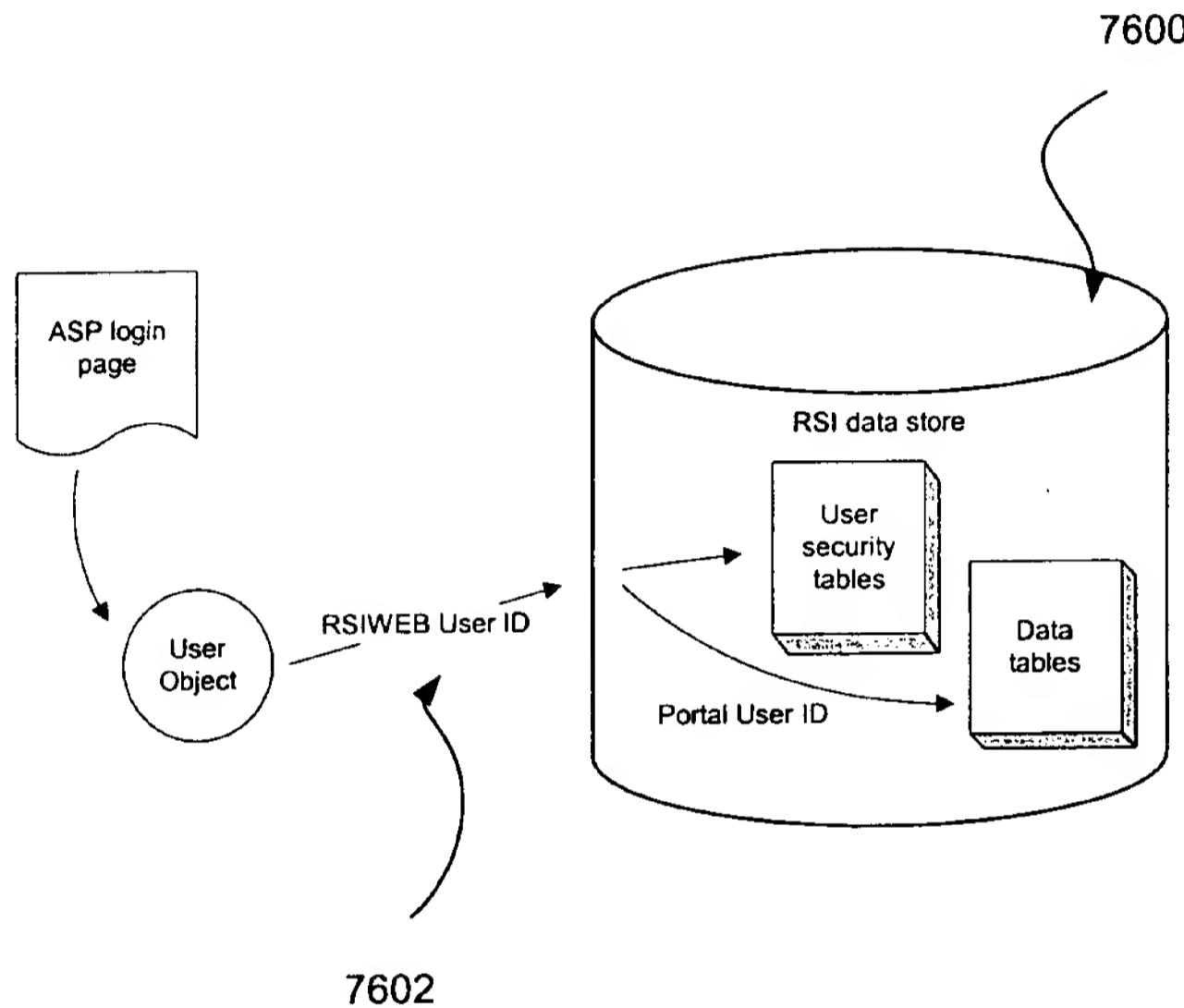


Fig. 76

7700 7704 7702

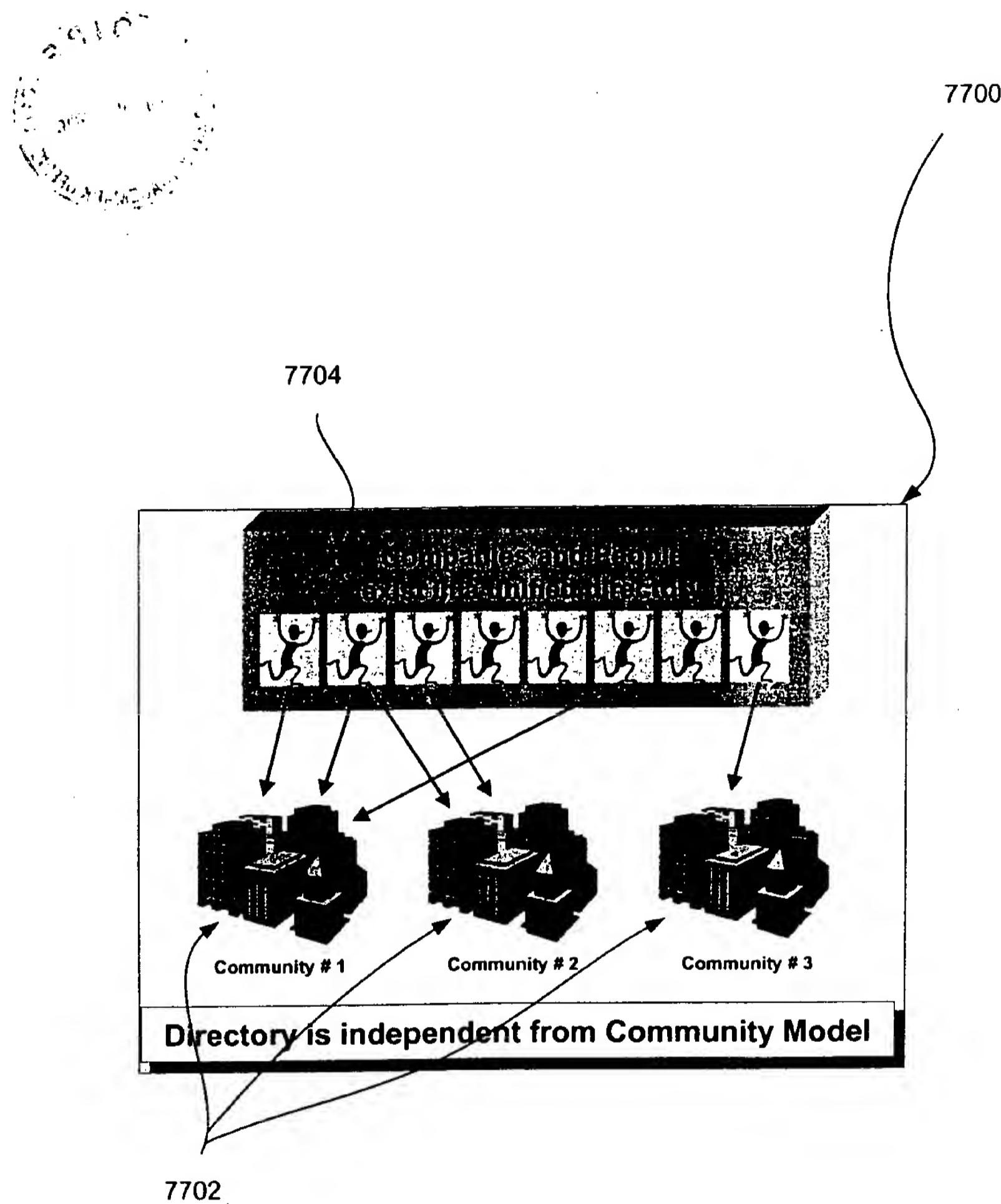


Fig. 77

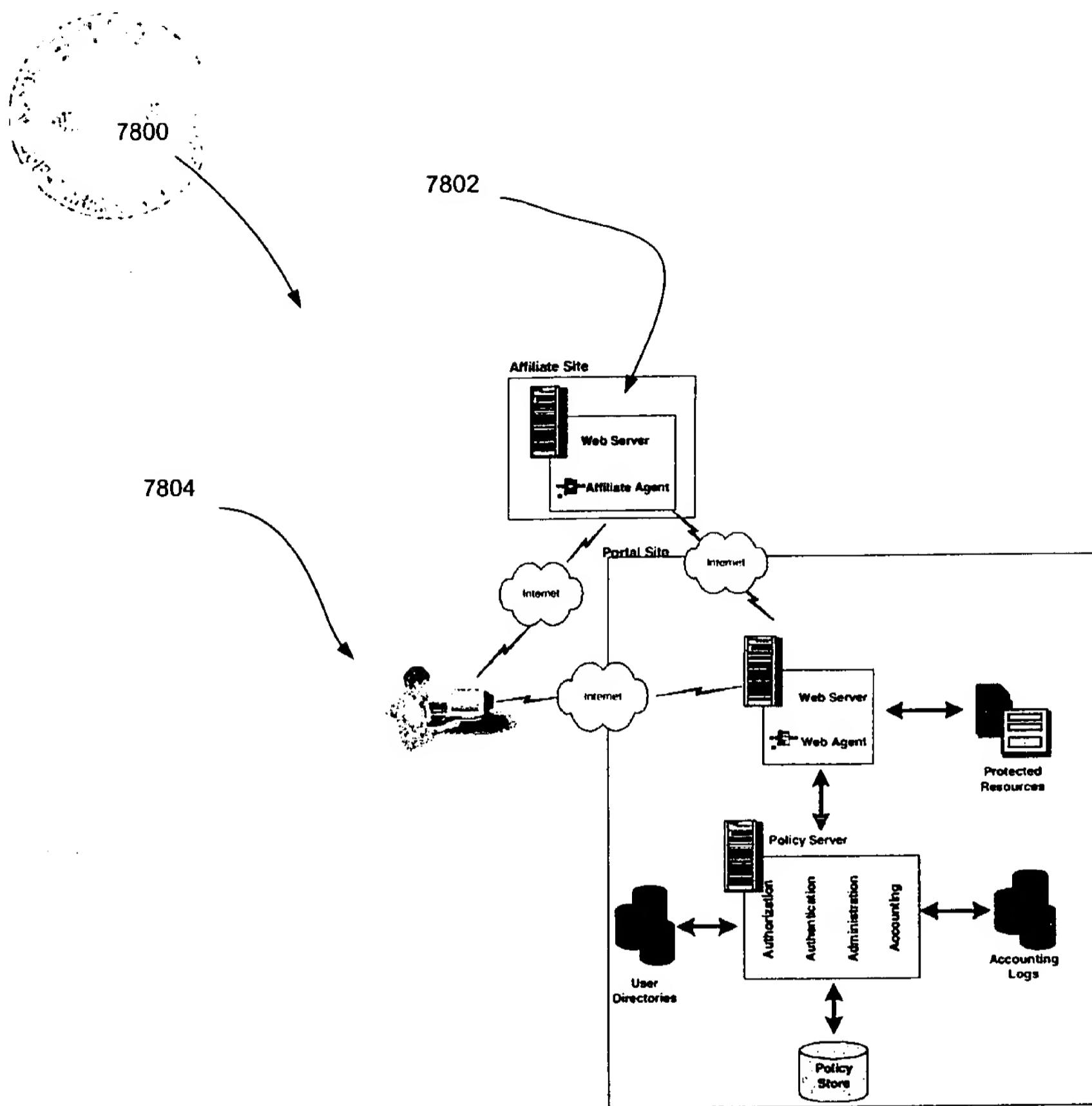


Fig. 7°

7900

7902

Policy-Based Web Security Model

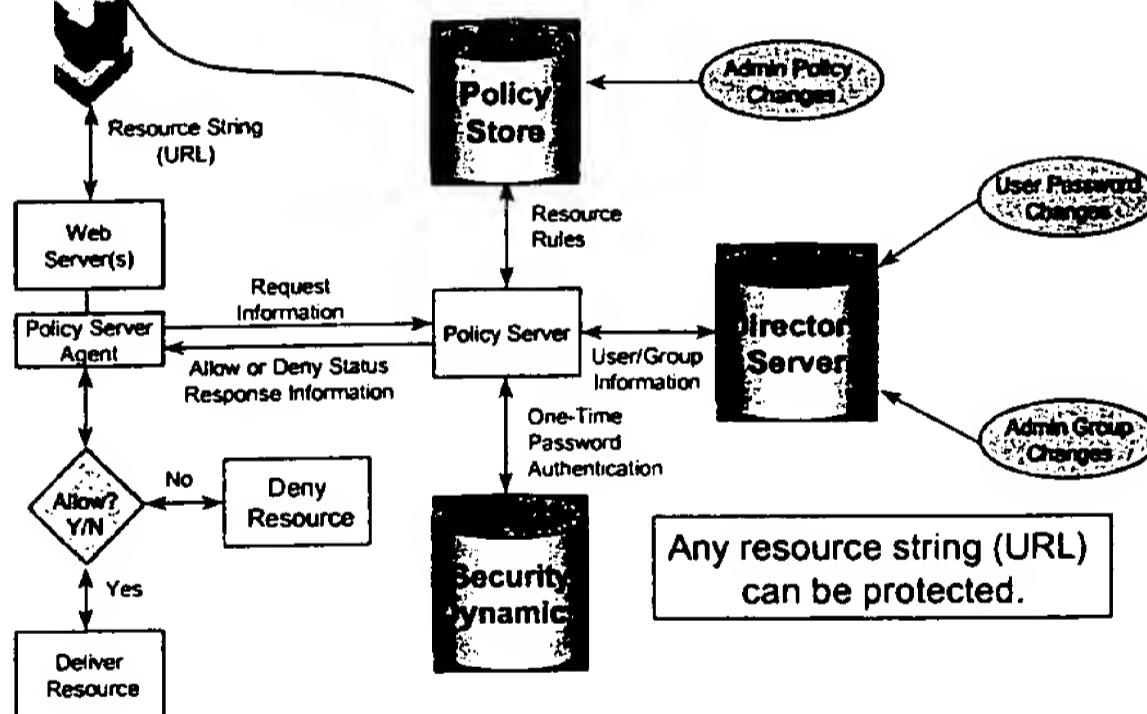


Fig. 79

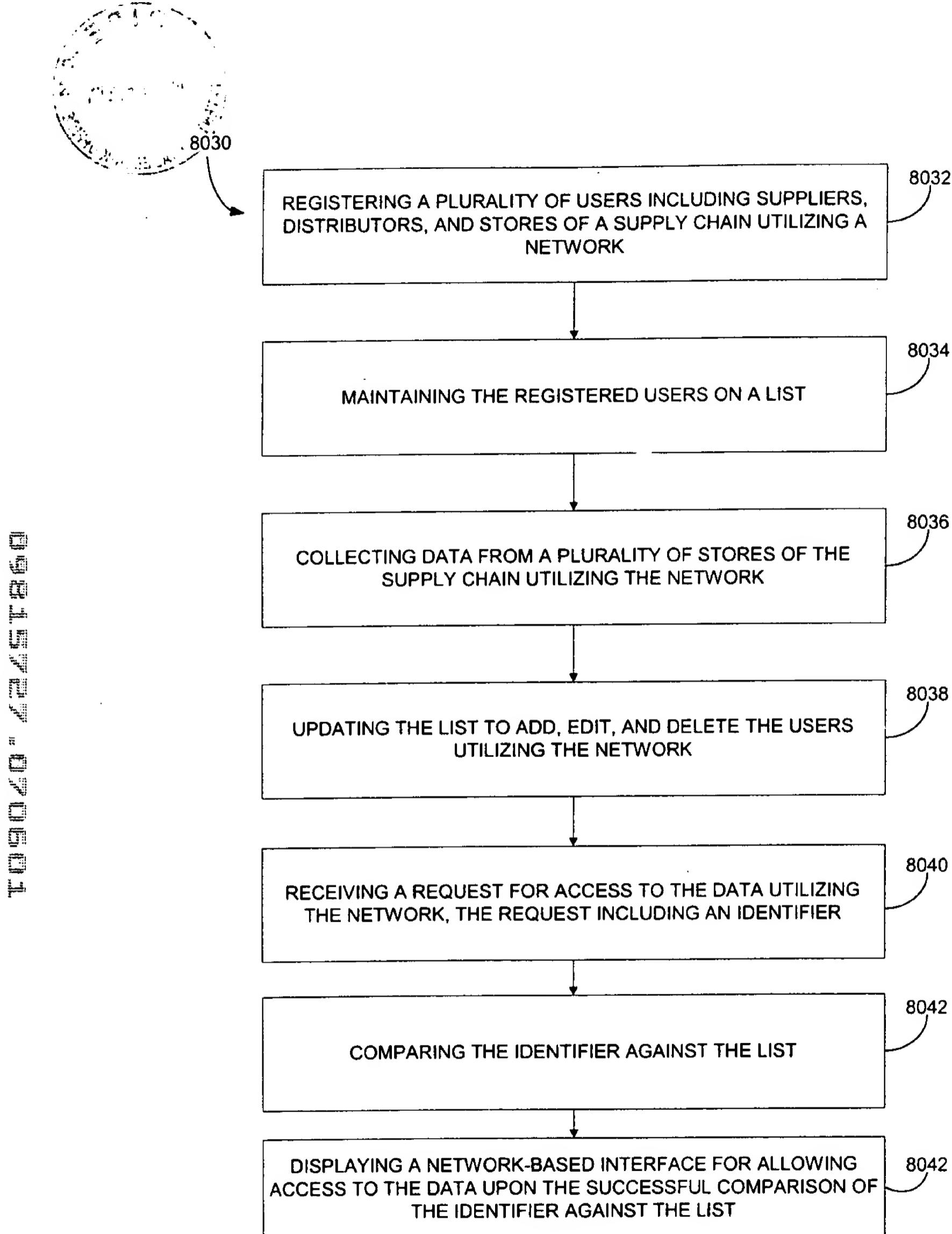


FIG. 80

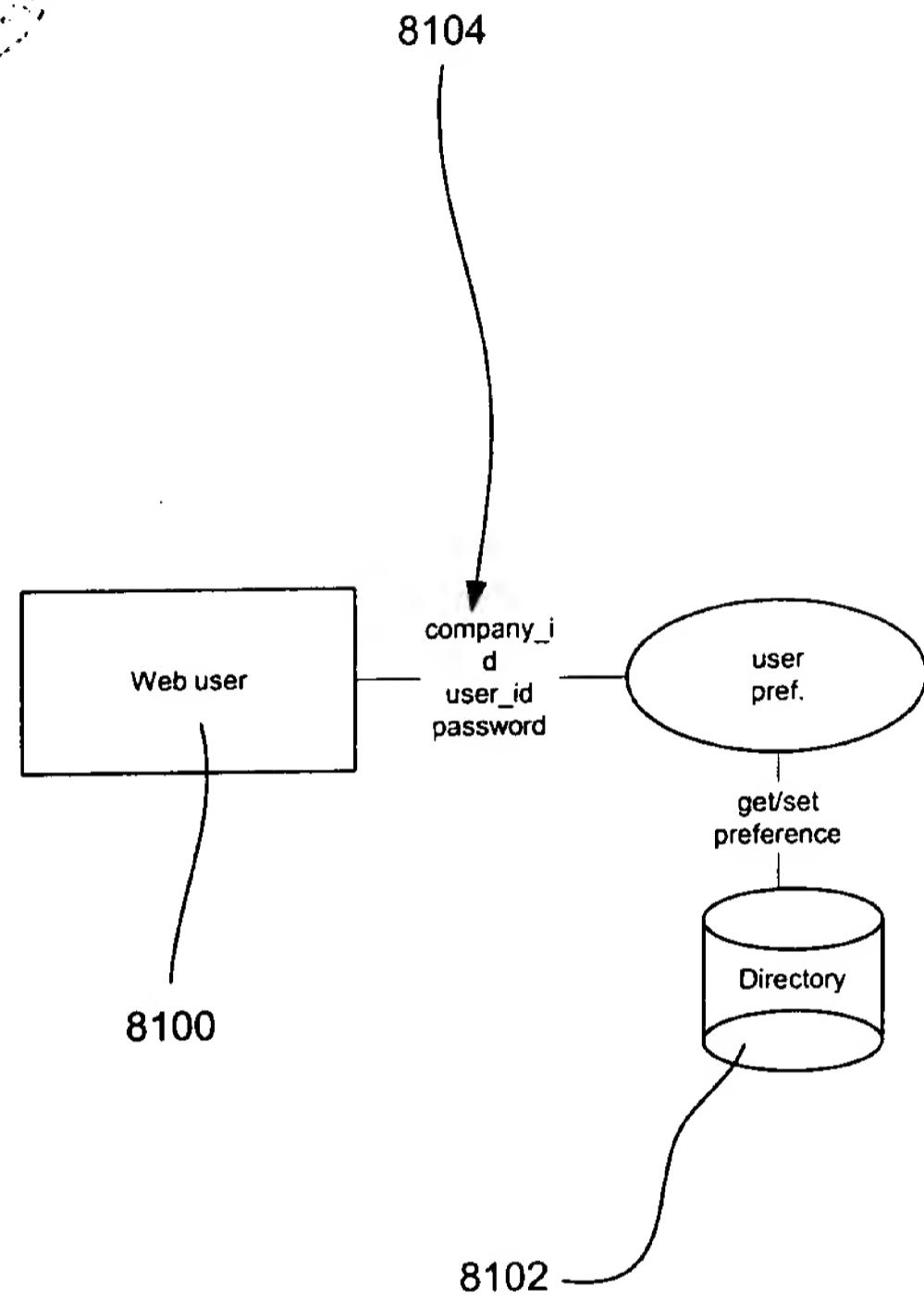


Fig. 81

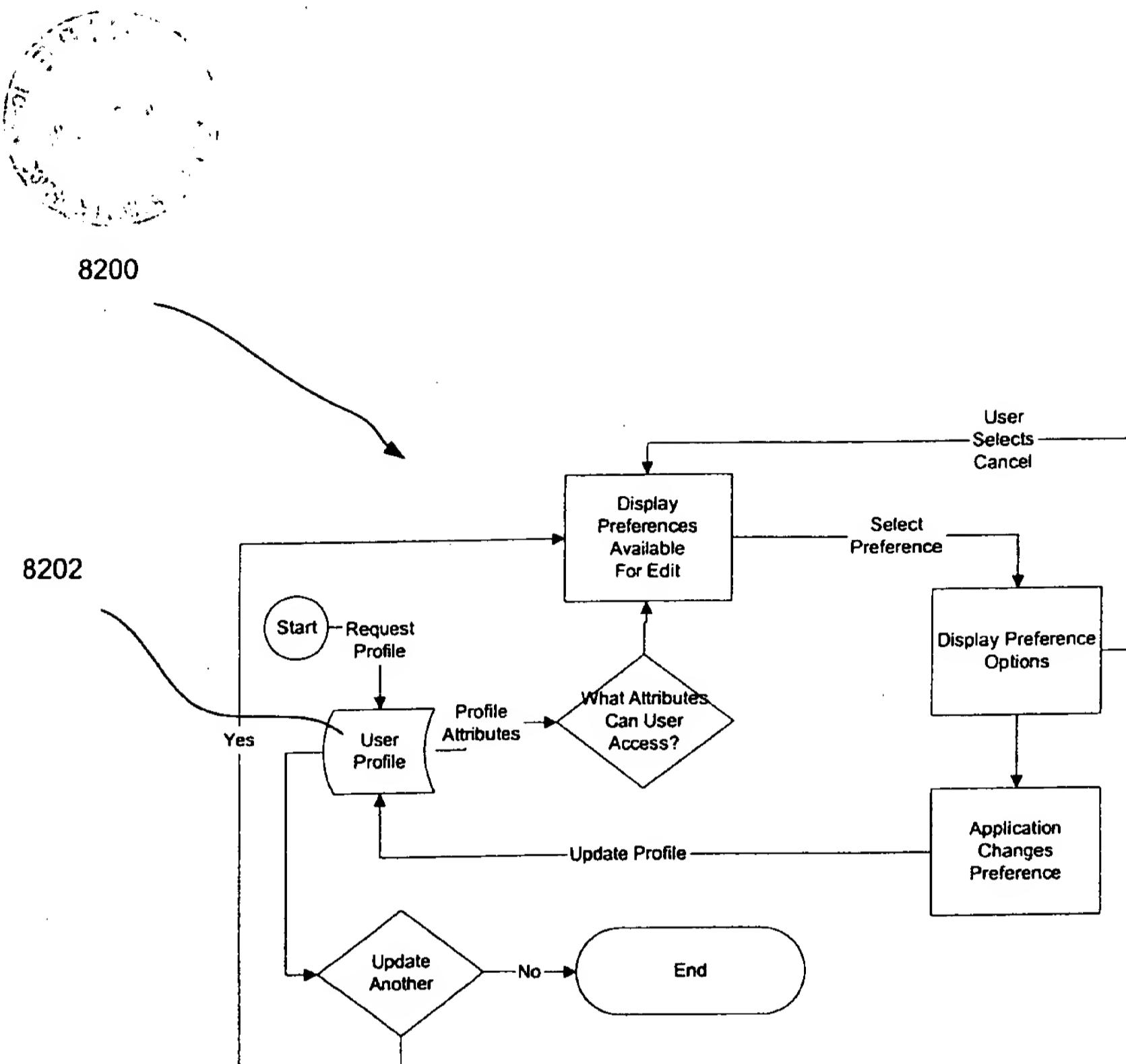


Fig. 82

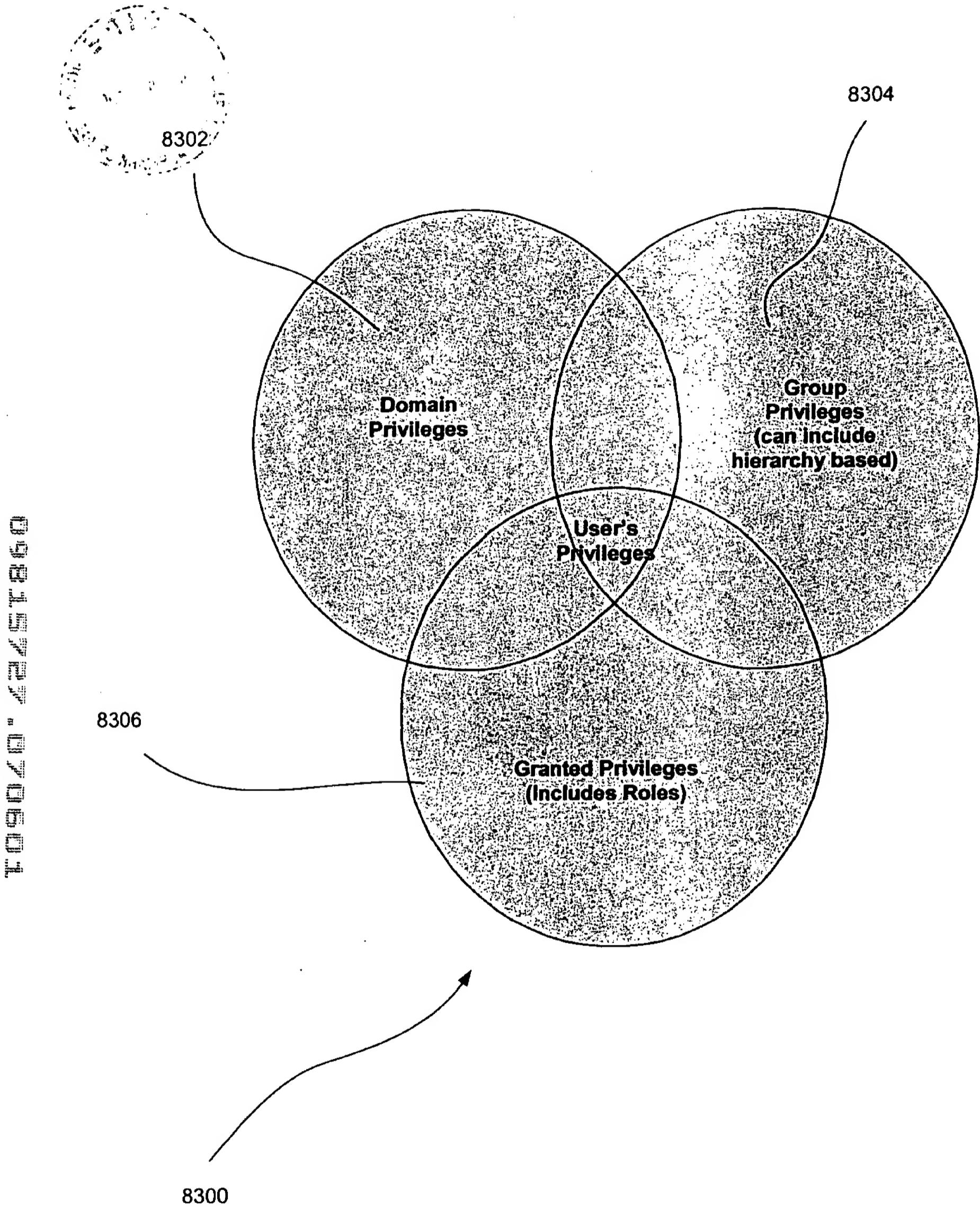


Fig. 83

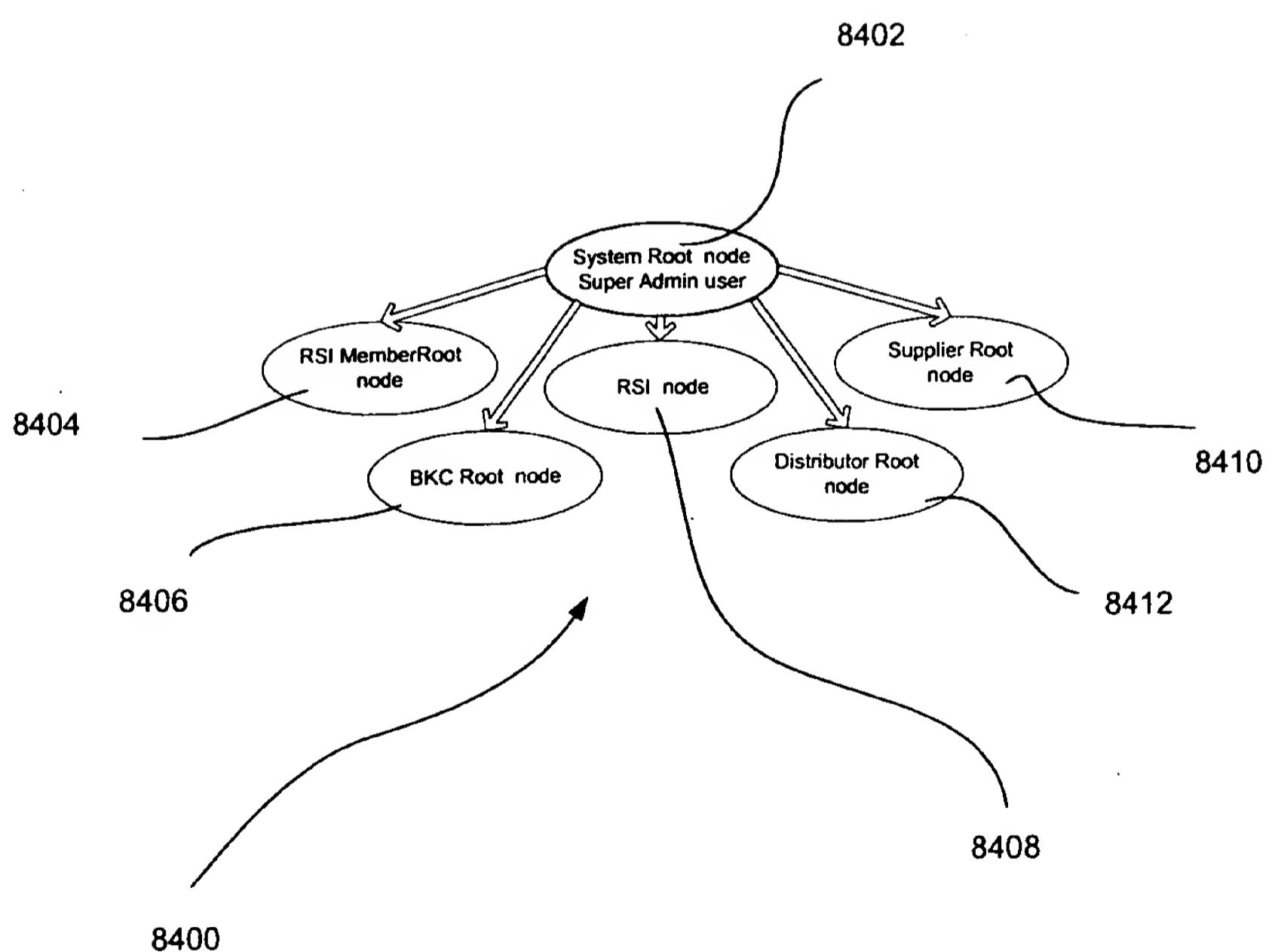


Fig. 84

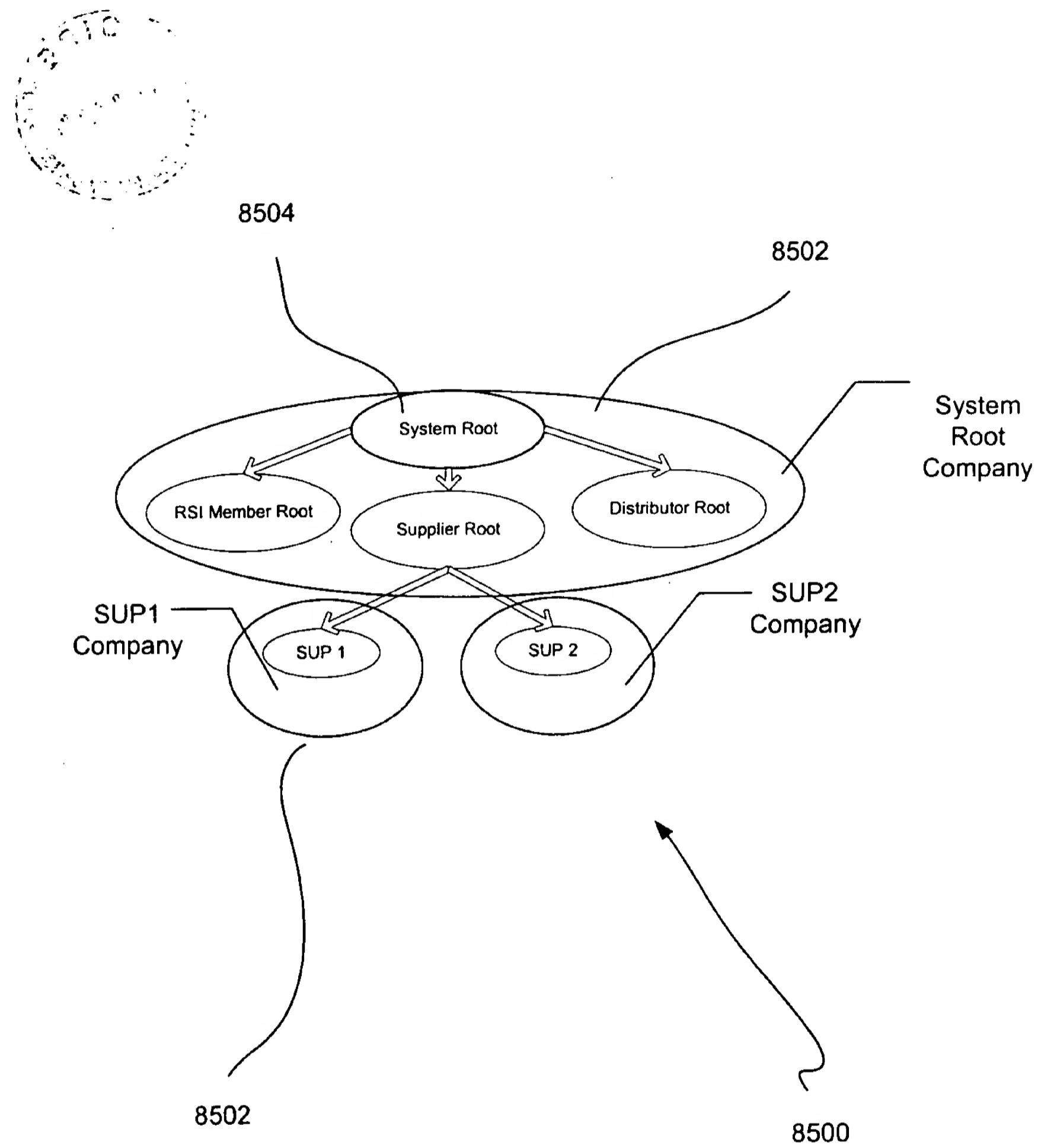


Fig. 85

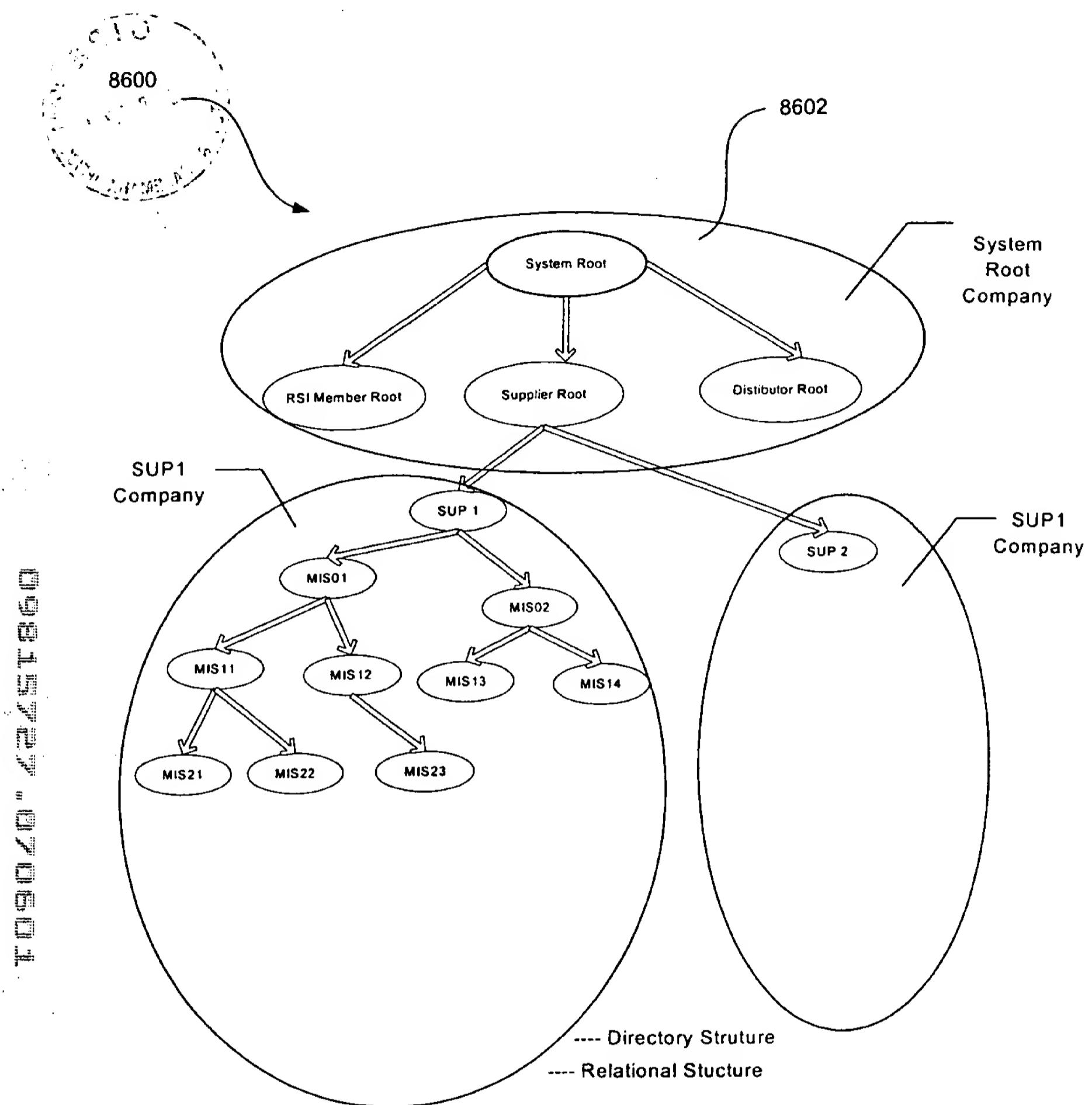


Fig. 86

8700

Group Hierarchy Management: Data Flow

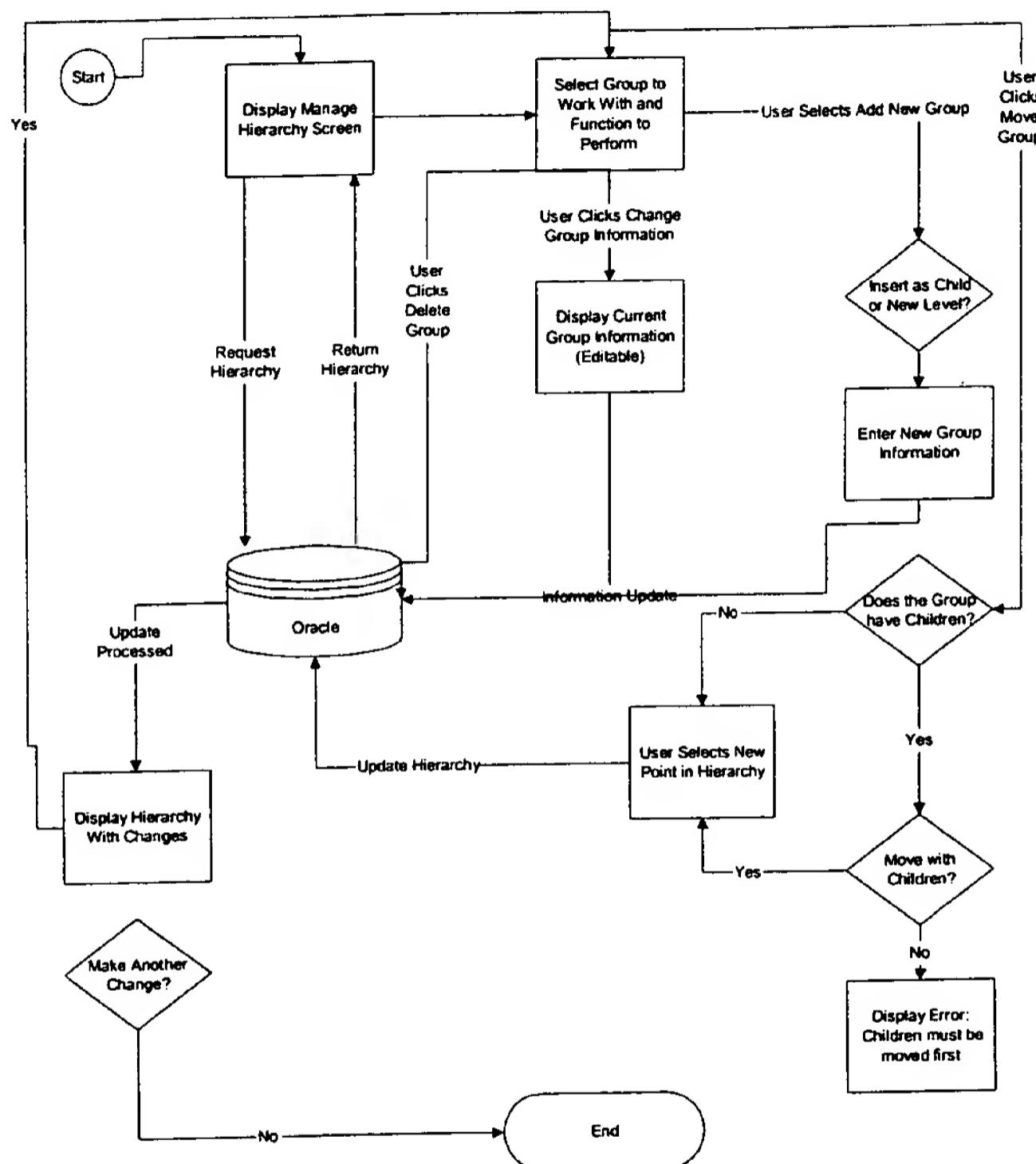


Fig. 87

8800

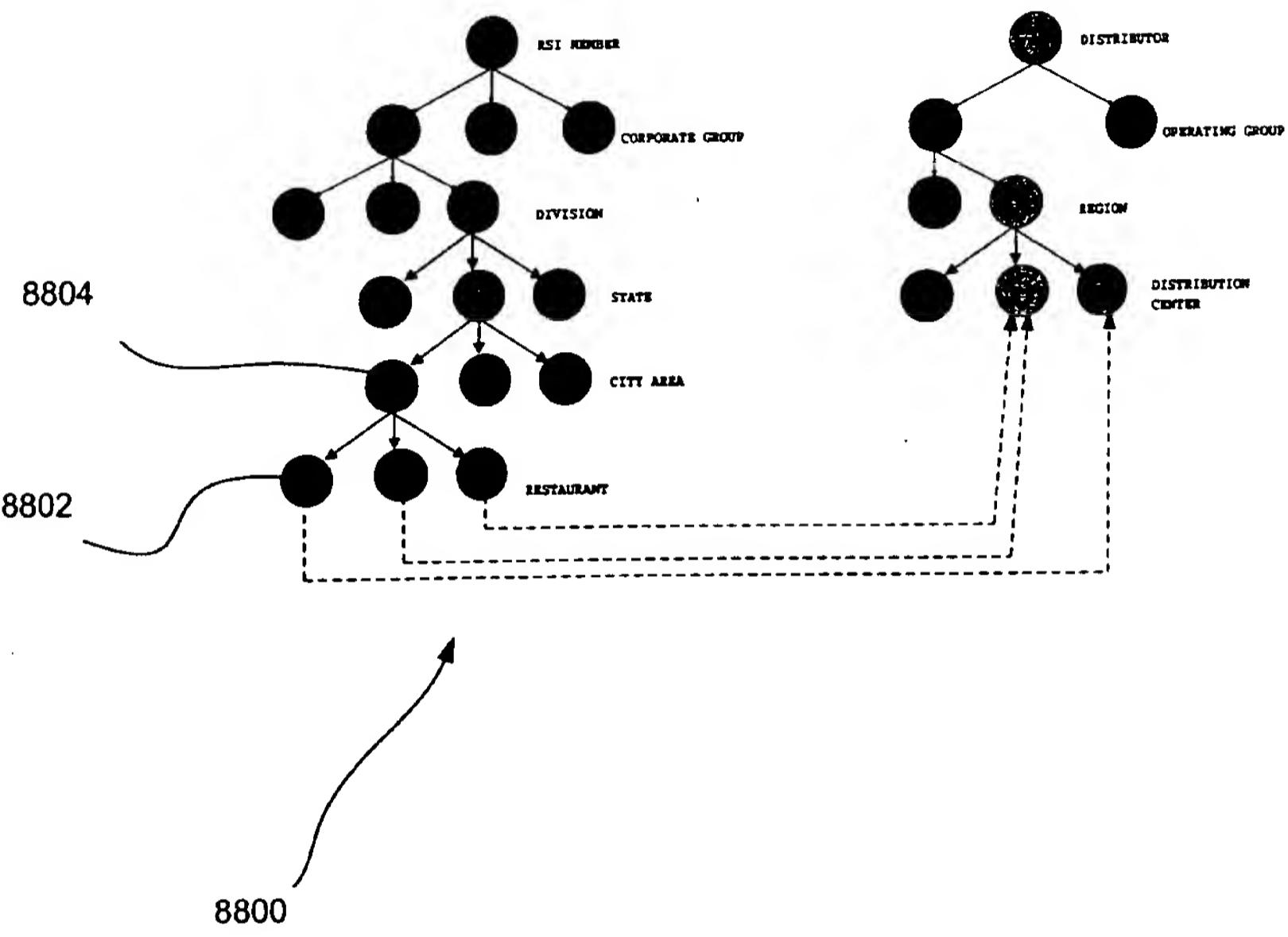


Fig. 88

8902

1400

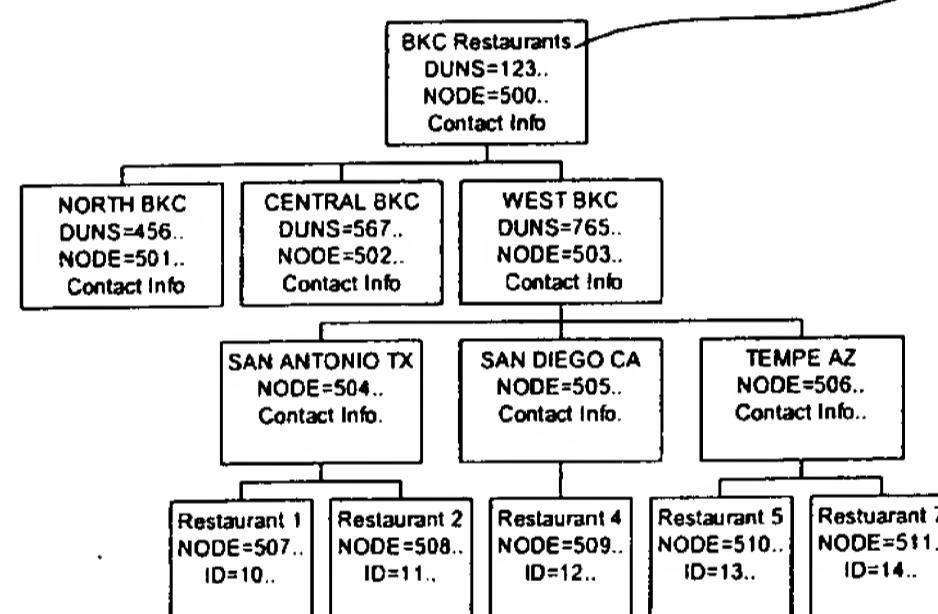


Fig. 89



9000

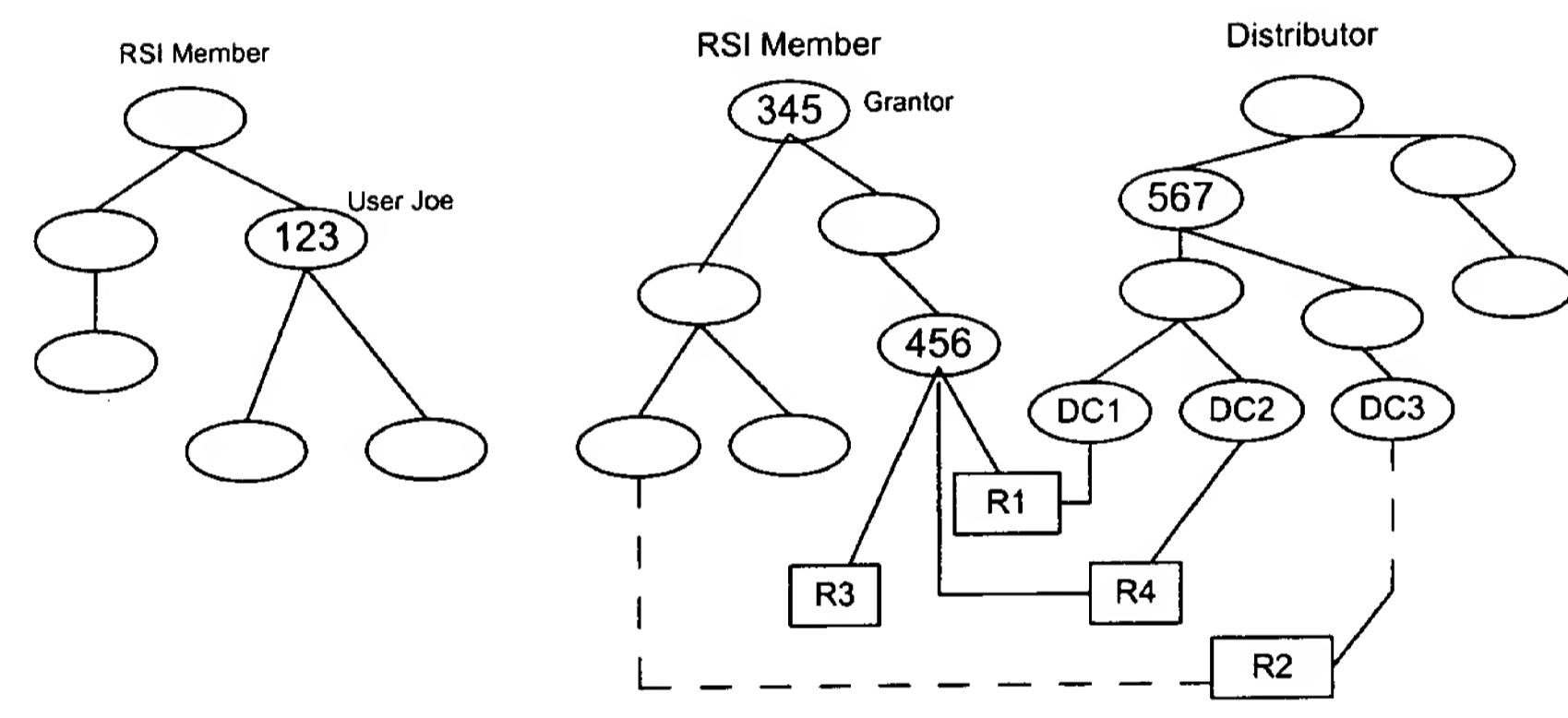


FIG. 90

9100

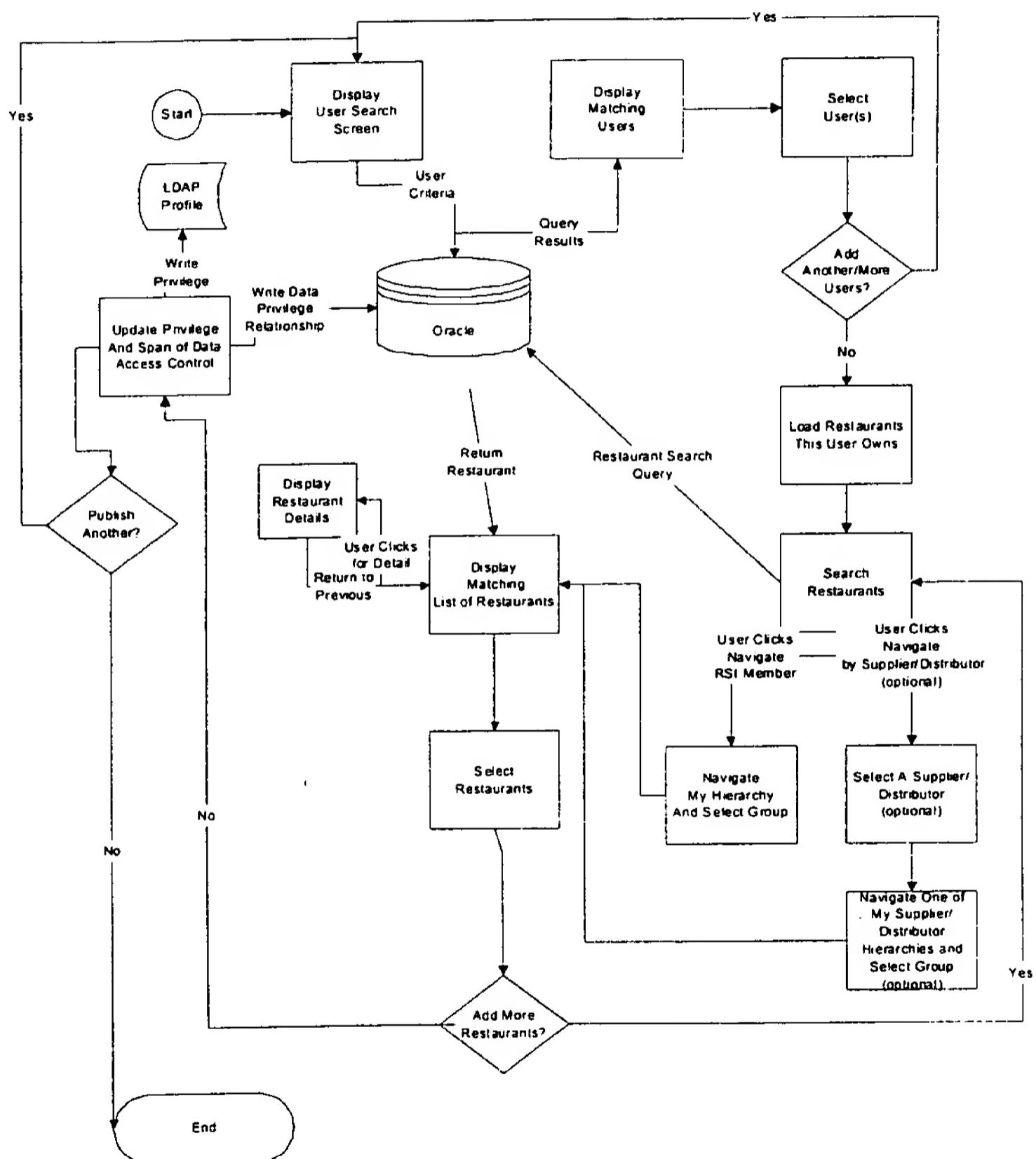


Fig. 91

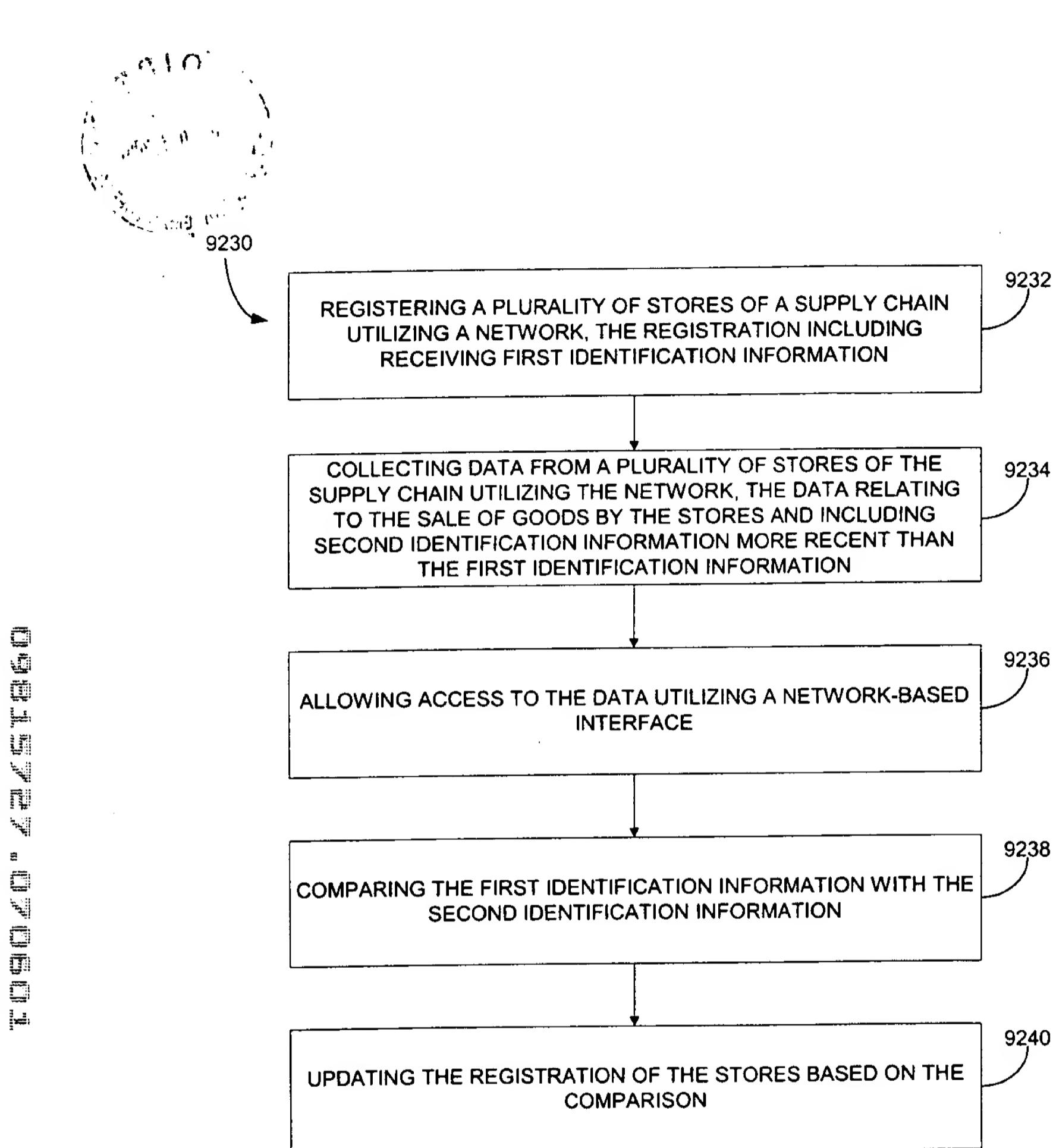


FIG. 92

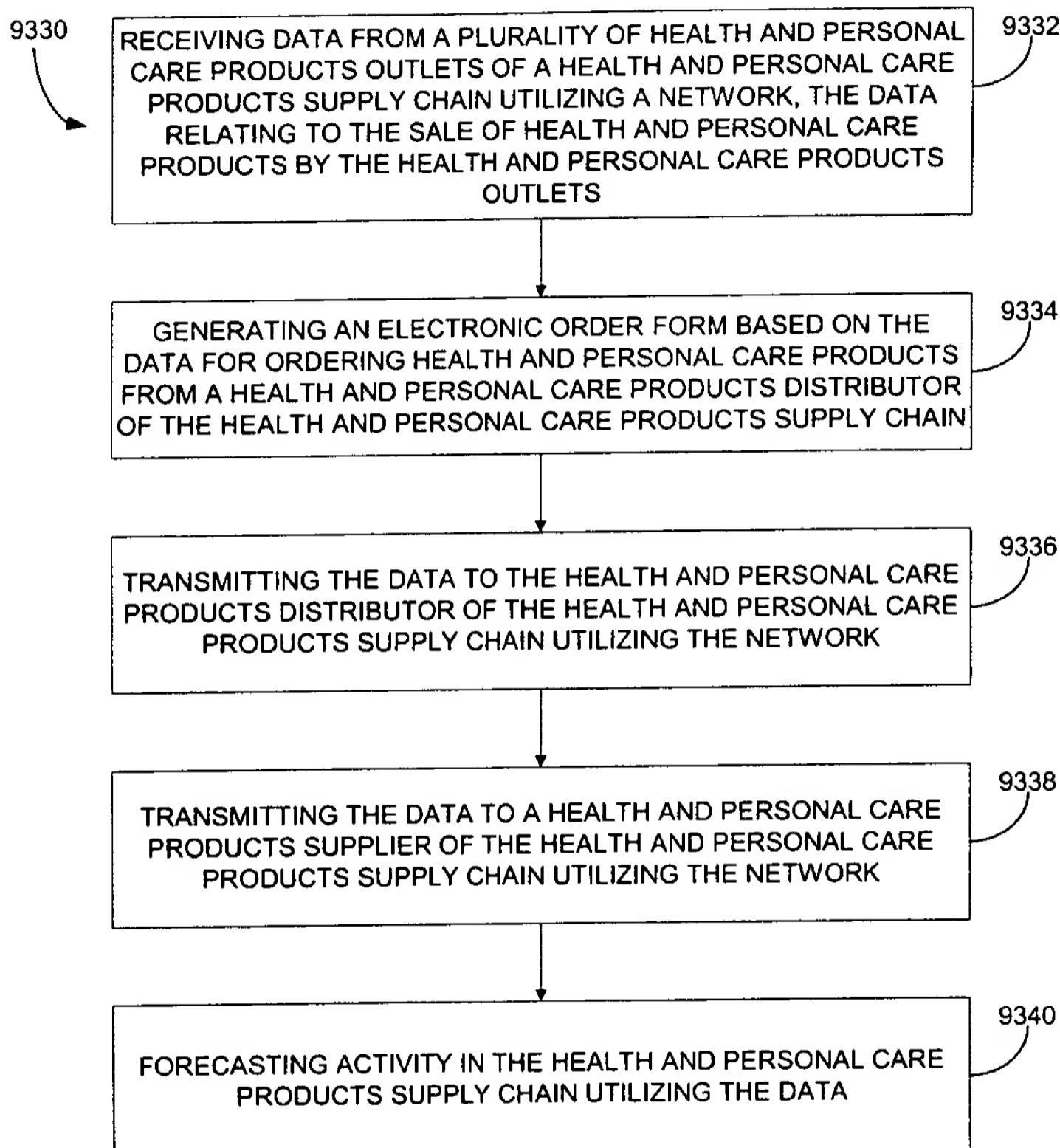
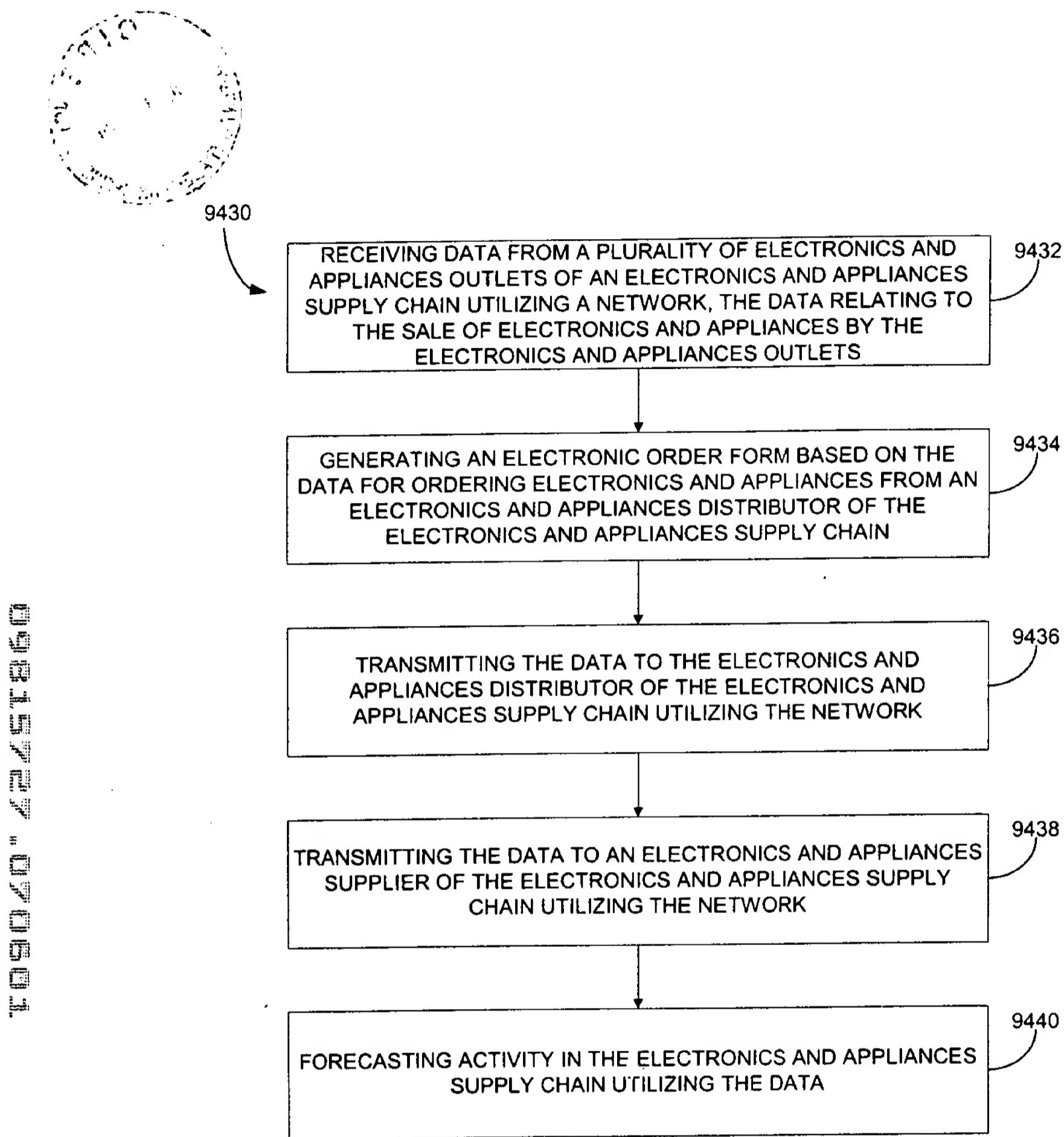


FIG. 93



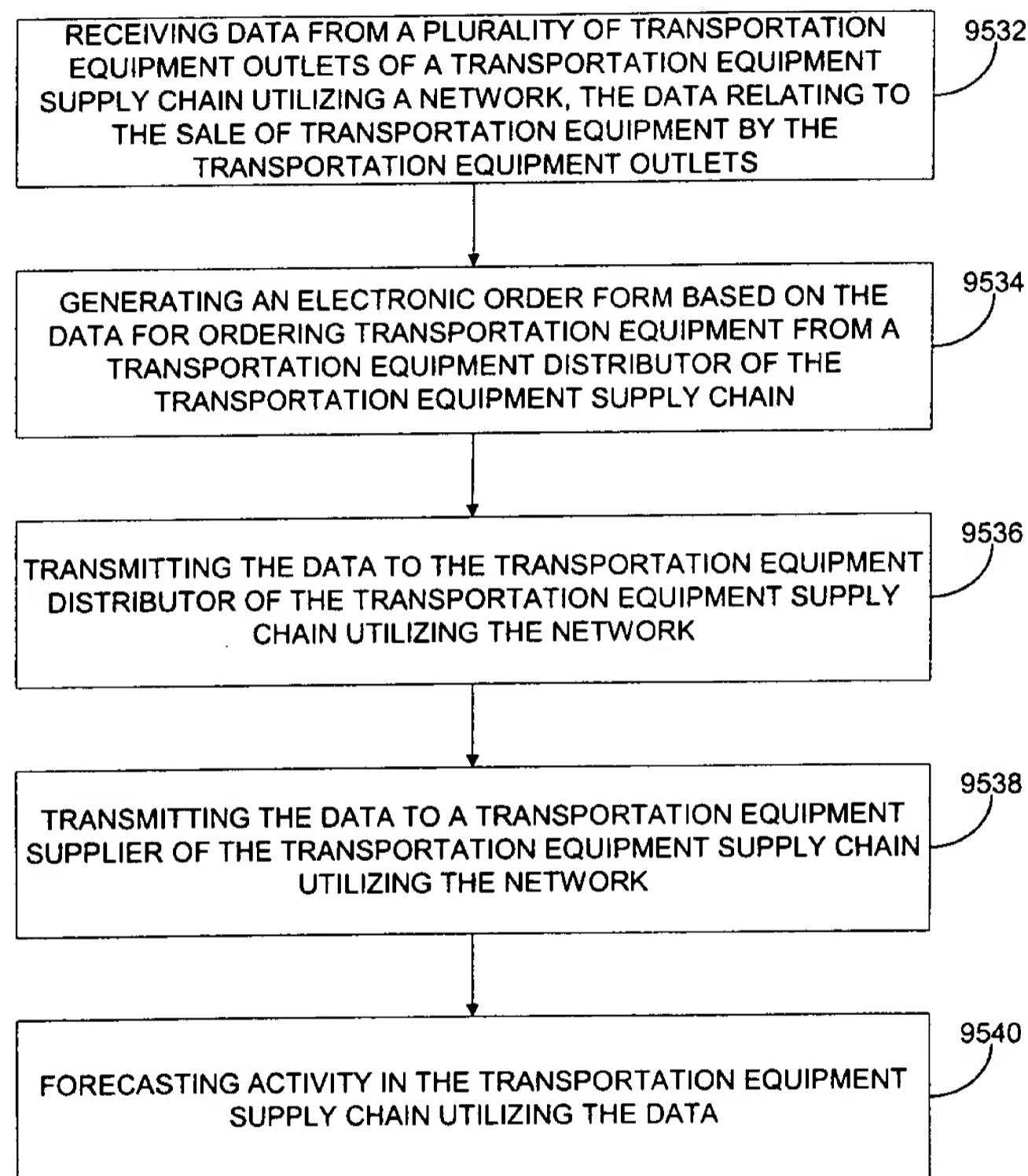
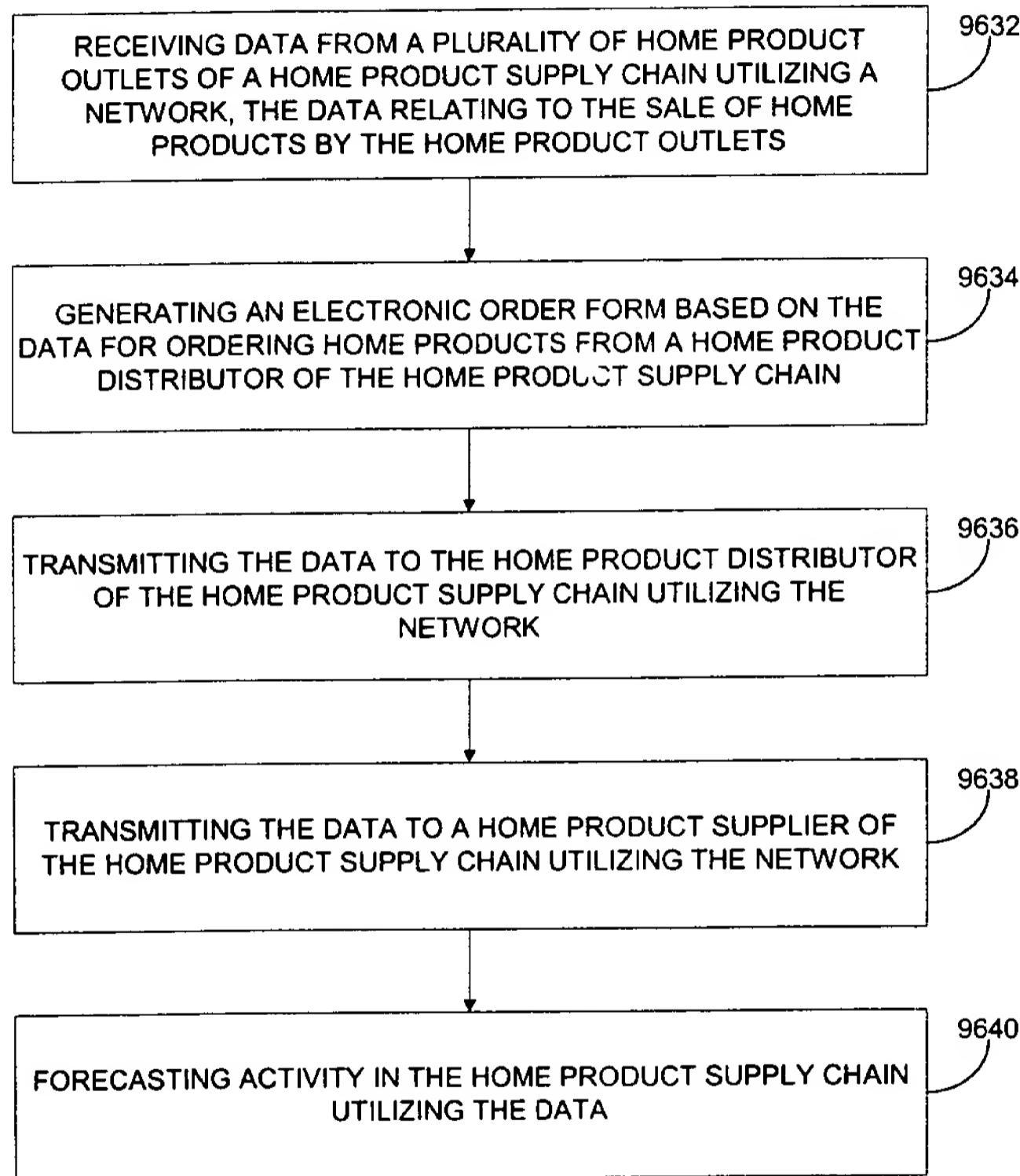


FIG. 95

00001572-00000000

9630



9632

9634

9636

9638

9640

FIG. 96

010604072245474500

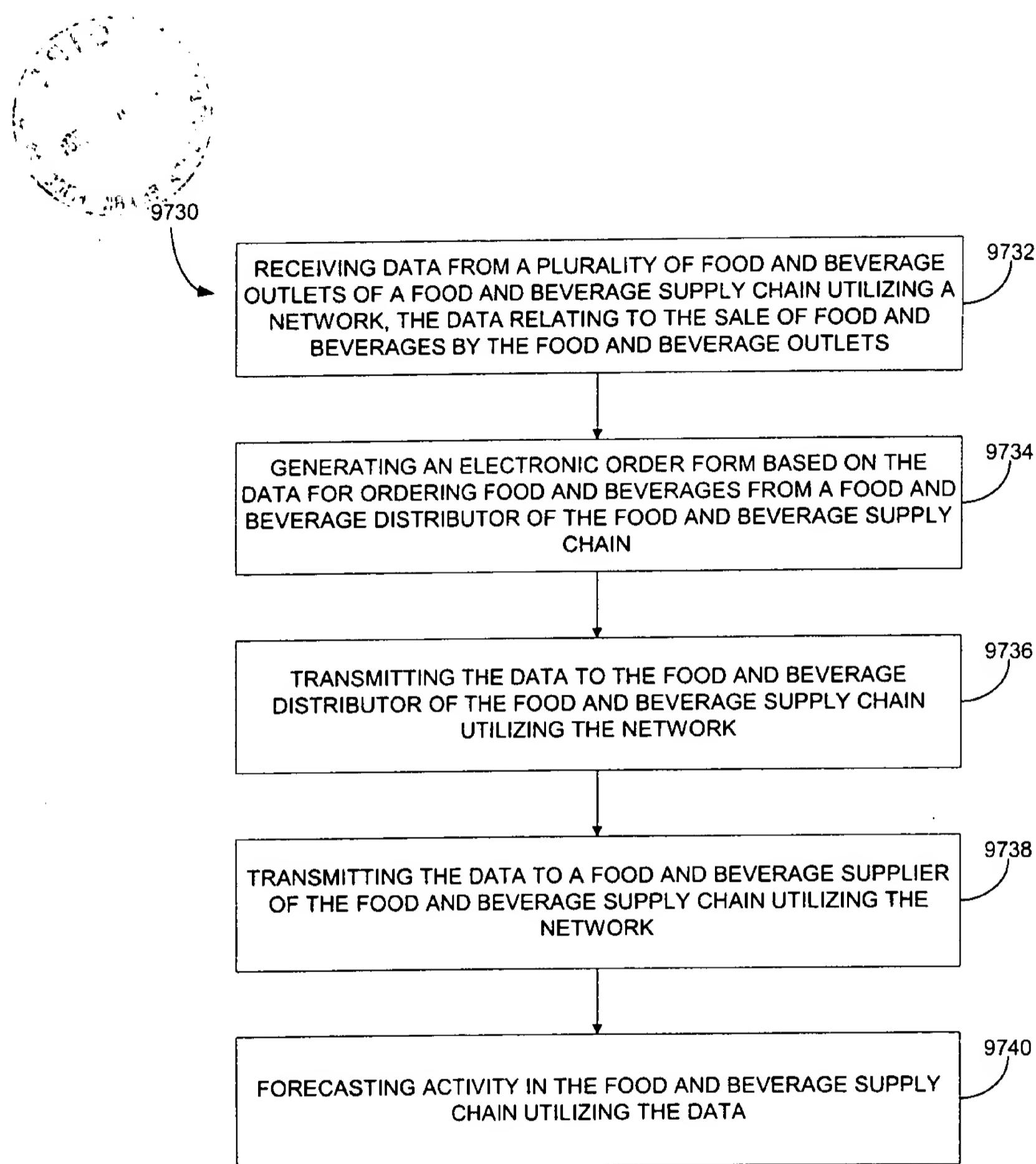


FIG. 97

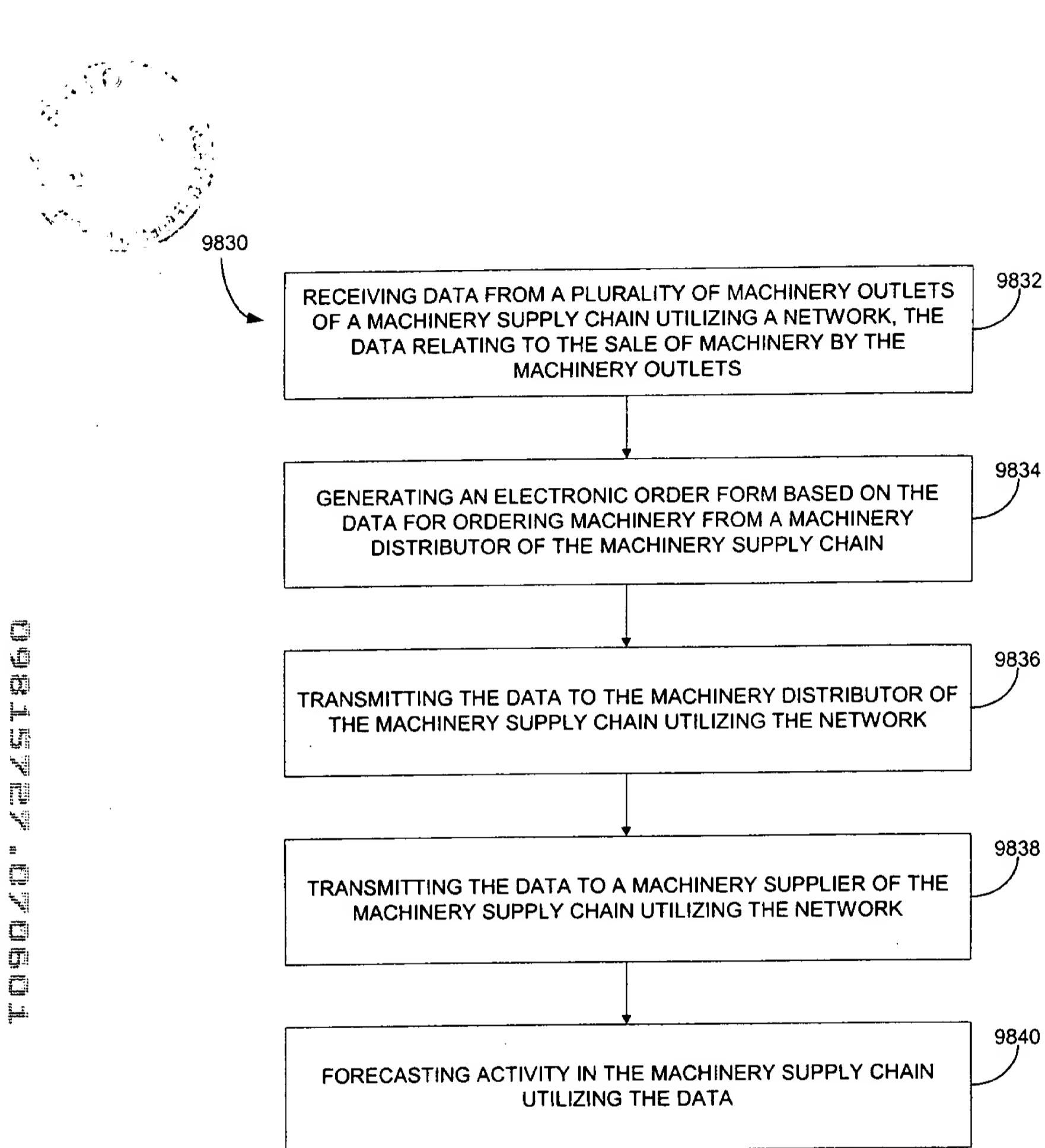


FIG. 98

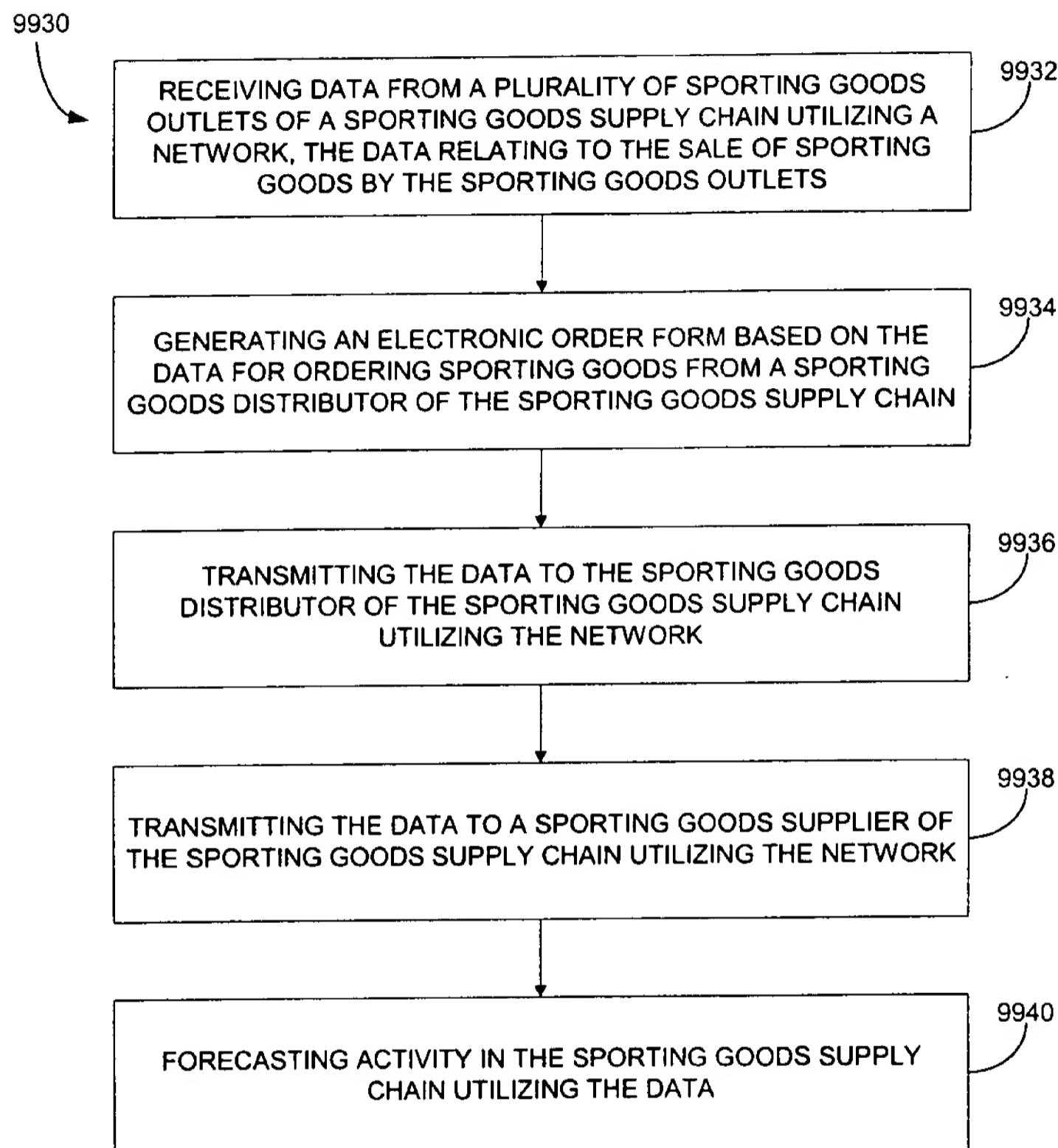


FIG. 99

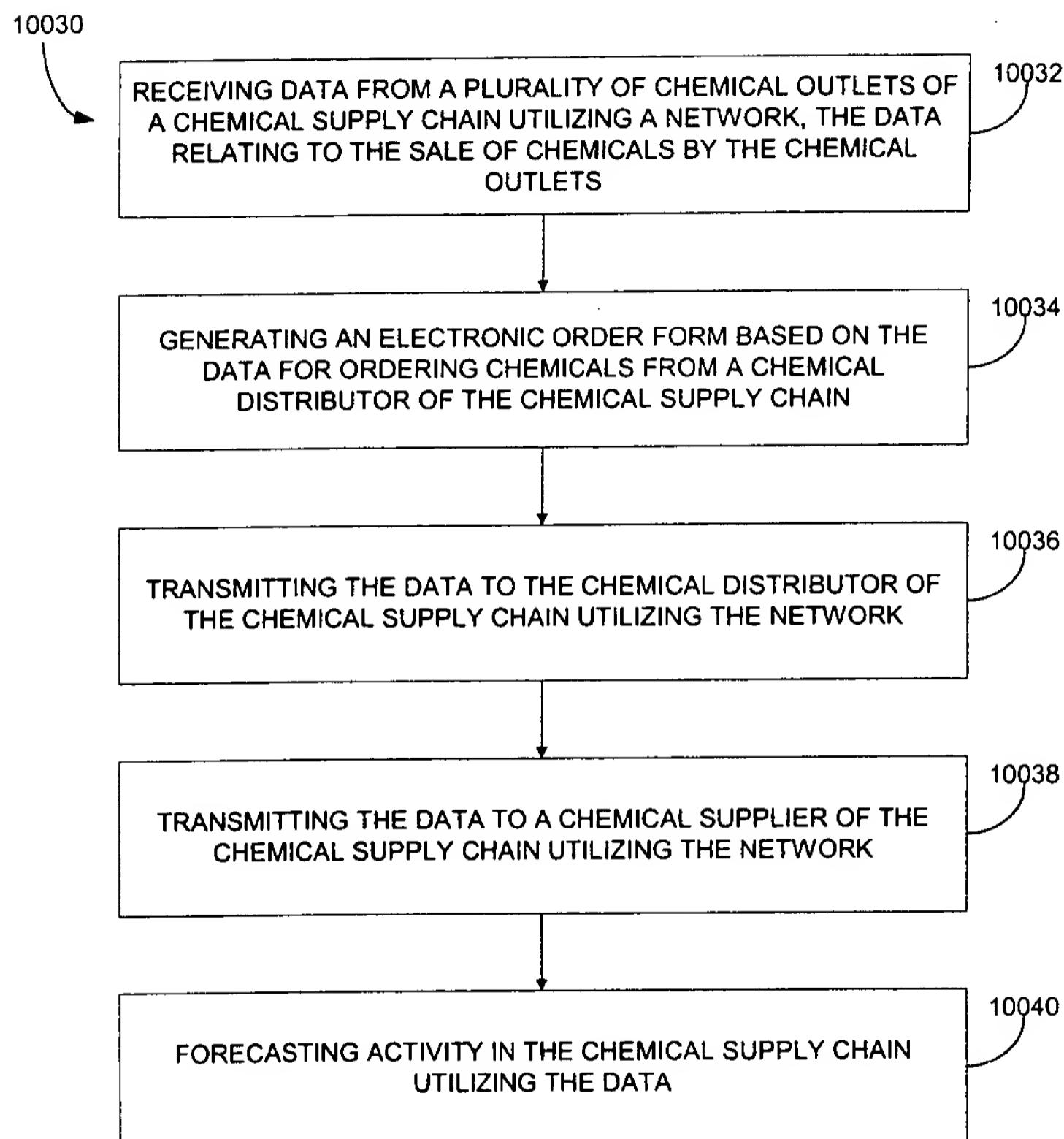


FIG. 100

09010000000000000000000000000000

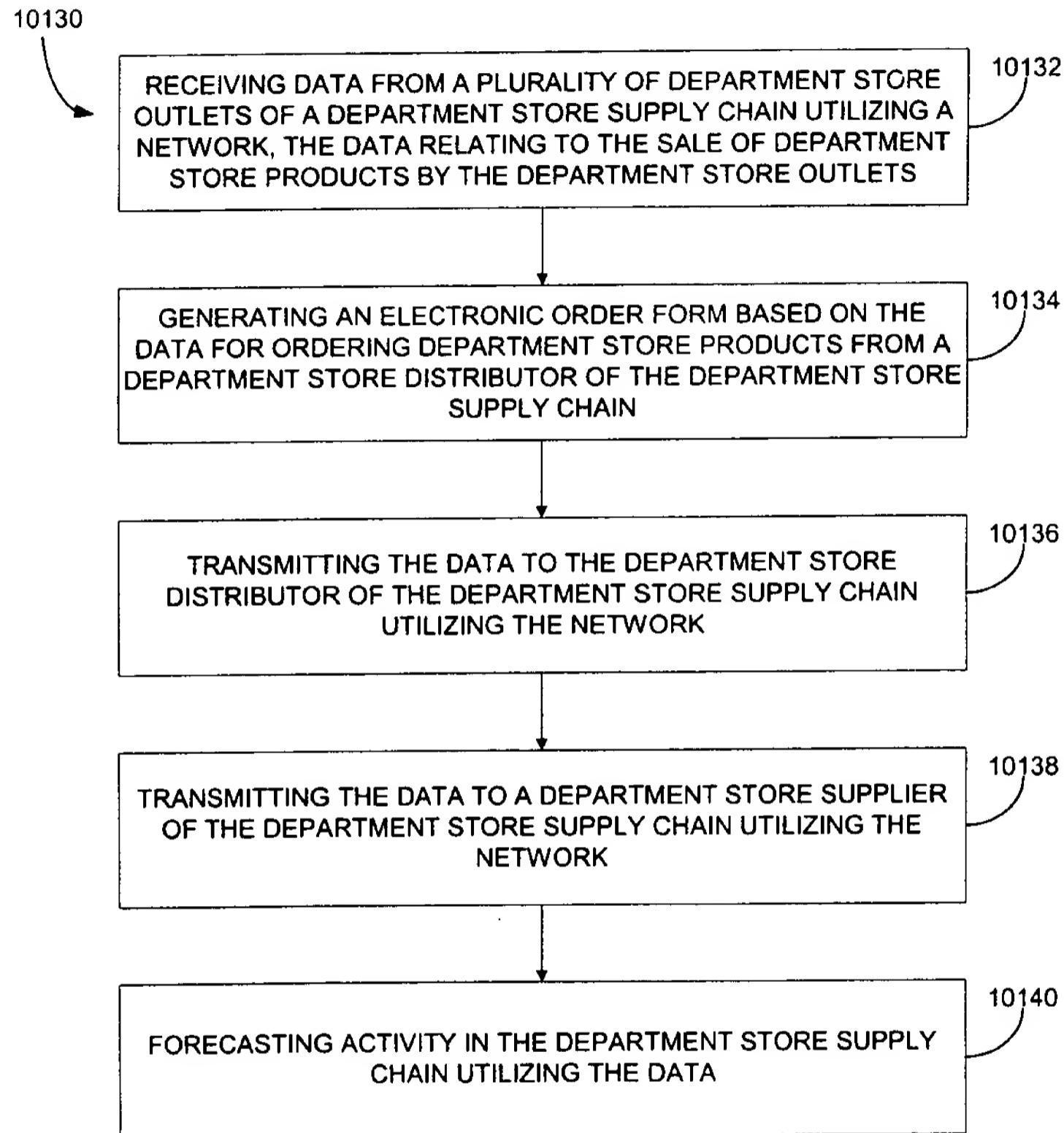


FIG. 101

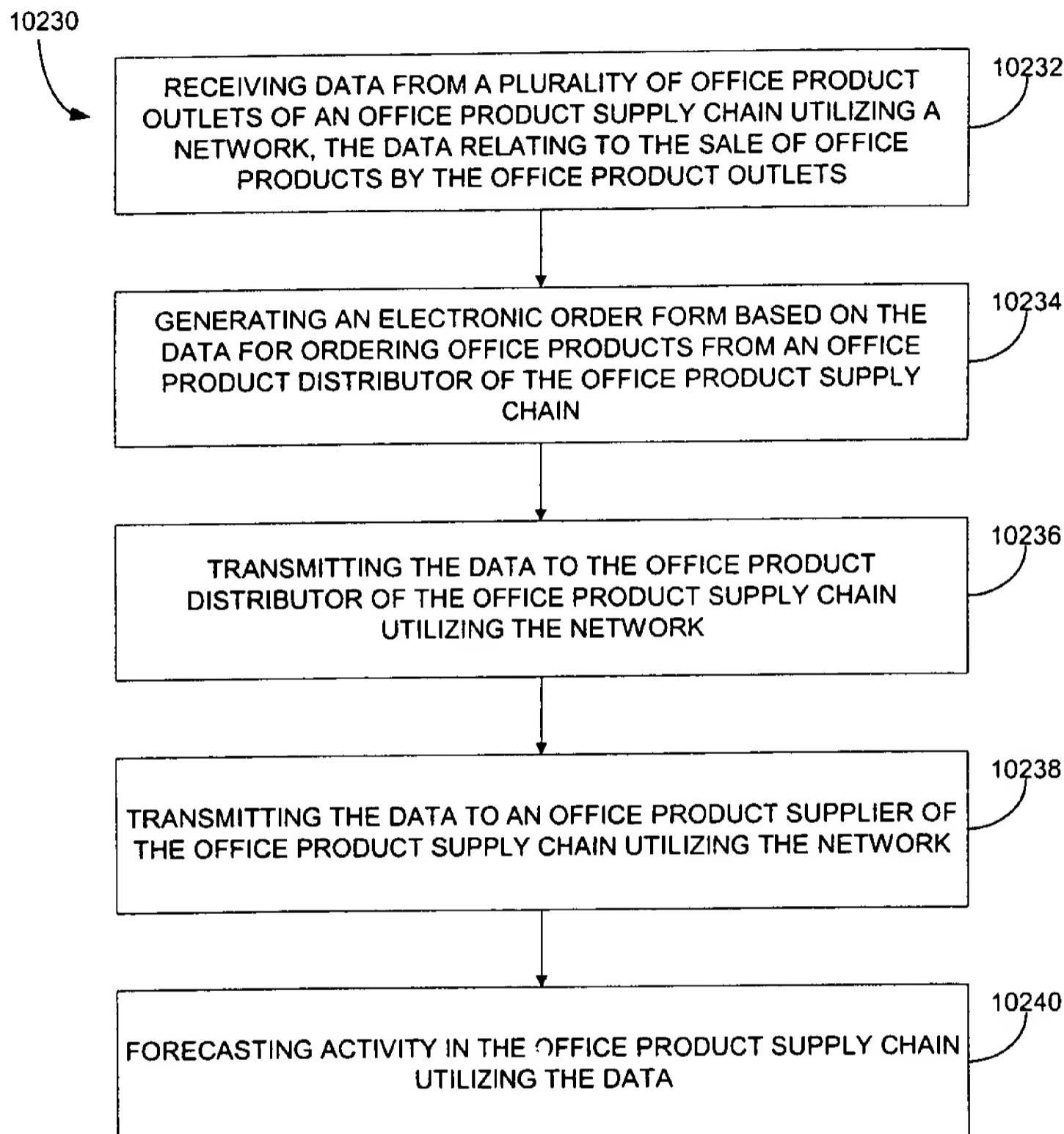


FIG. 102A

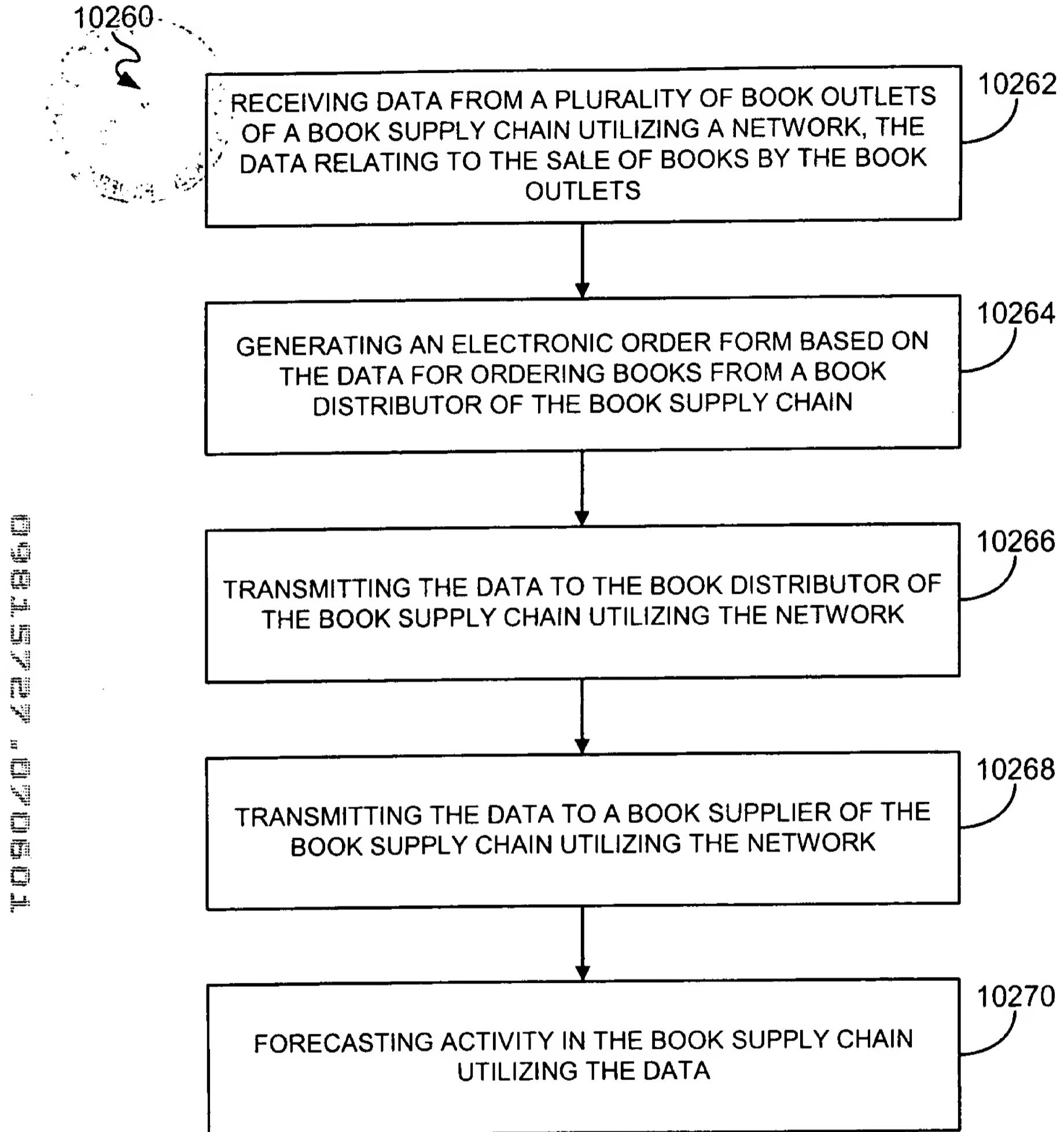


FIG. 102B

10330
10332
10334
10336
10338
10340

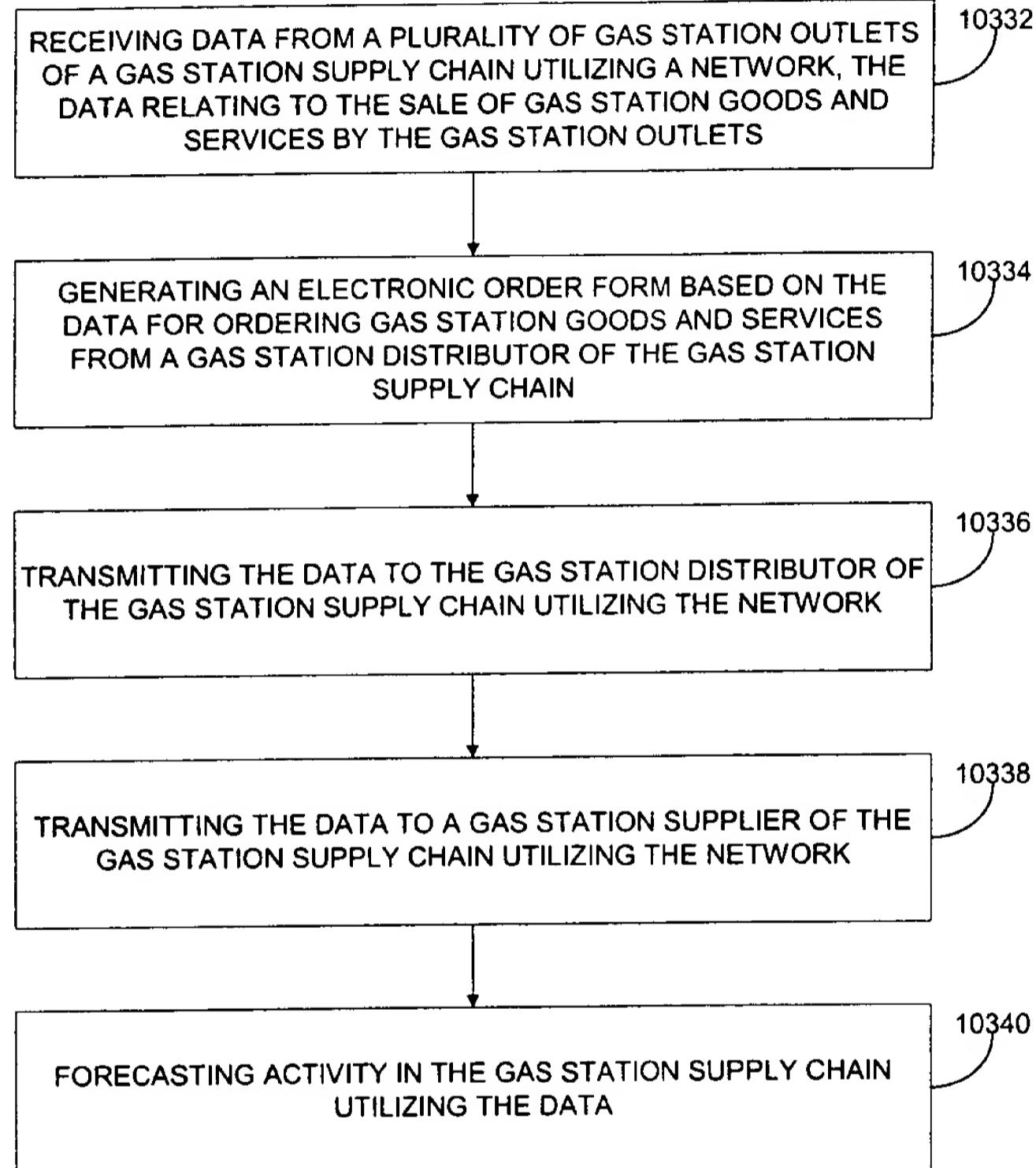


FIG. 103

10430 10432 10434 10436 10438 10440

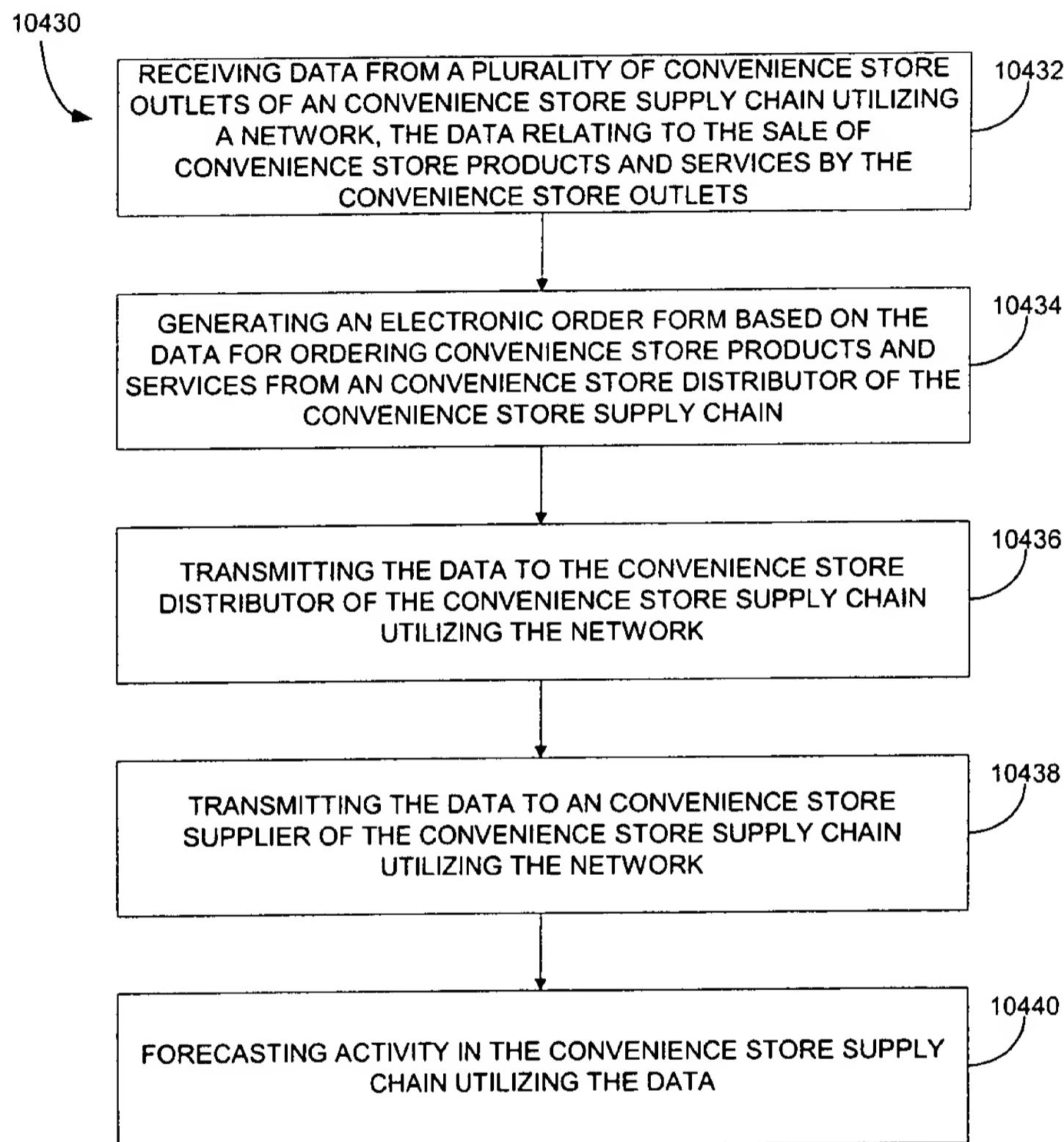


FIG. 104A

10460
RECEIVING DATA FROM A PLURALITY OF TOY OUTLETS OF
A TOY SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF TOYS BY THE TOY OUTLETS

10462
GENERATING AN ELECTRONIC ORDER FORM BASED ON
THE DATA FOR ORDERING TOYS FROM A TOY DISTRIBUTOR
OF THE TOY SUPPLY CHAIN

10464
TRANSMITTING THE DATA TO THE TOY DISTRIBUTOR OF
THE TOY SUPPLY CHAIN UTILIZING THE NETWORK

10466
TRANSMITTING THE DATA TO A TOY SUPPLIER OF THE TOY
SUPPLY CHAIN UTILIZING THE NETWORK

10468
10470
FORECASTING ACTIVITY IN THE TOY SUPPLY CHAIN
UTILIZING THE DATA

FIG. 104B

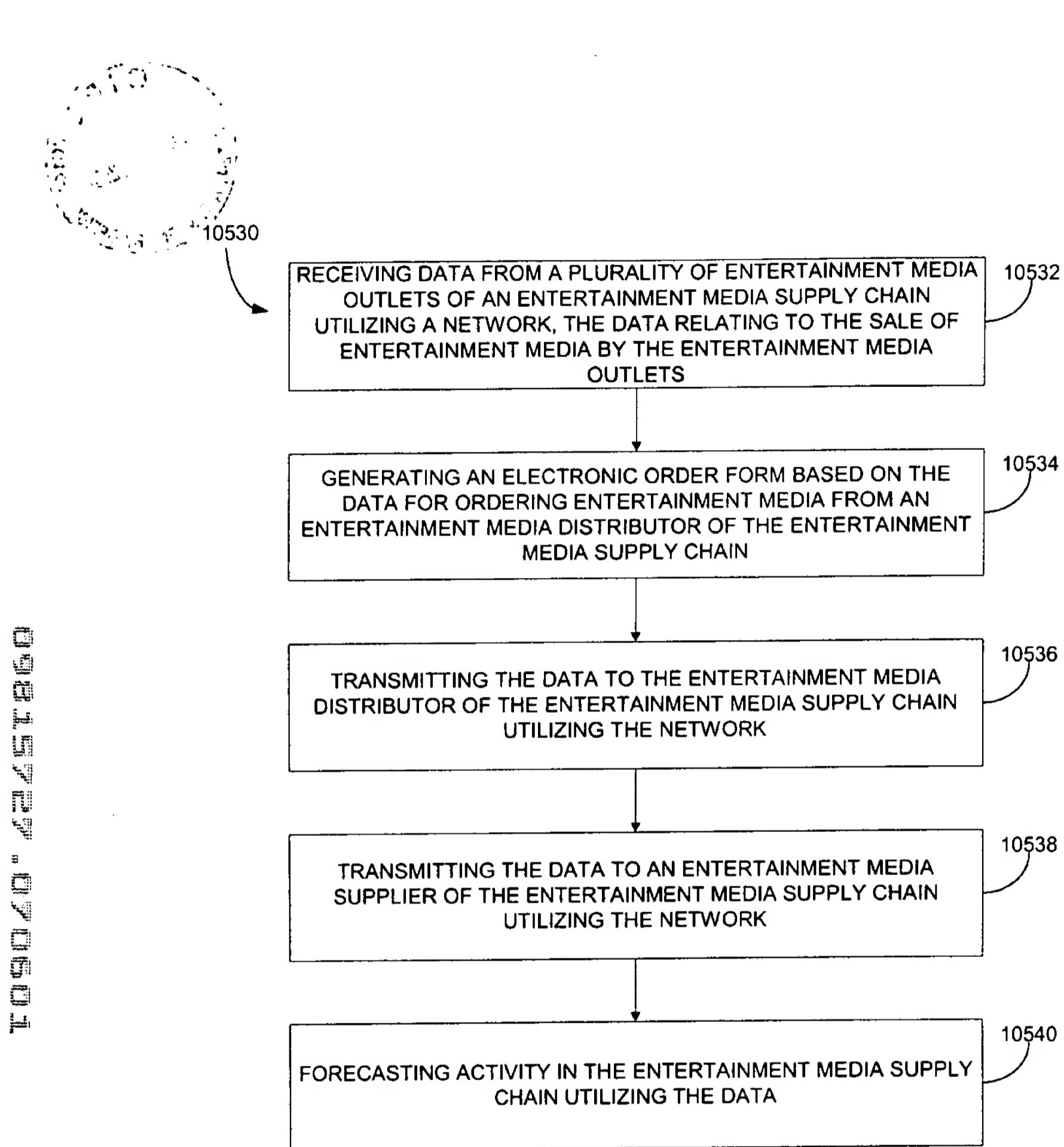


FIG. 105

10630

RECEIVING DATA FROM A PLURALITY OF ACCOMMODATION OUTLETS OF AN ACCOMMODATION SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF ACCOMMODATION PRODUCTS AND SERVICES BY THE ACCOMMODATION OUTLETS

10632

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING ACCOMMODATION PRODUCTS AND SERVICES FROM AN ACCOMMODATION DISTRIBUTOR OF THE ACCOMMODATION SUPPLY CHAIN

10634

TRANSMITTING THE DATA TO THE ACCOMMODATION DISTRIBUTOR OF THE ACCOMMODATION SUPPLY CHAIN UTILIZING THE NETWORK

10636

TRANSMITTING THE DATA TO AN ACCOMMODATION SUPPLIER OF THE ACCOMMODATION SUPPLY CHAIN UTILIZING THE NETWORK

10638

FORECASTING ACTIVITY IN THE ACCOMMODATION SUPPLY CHAIN UTILIZING THE DATA

10640

FIG. 106

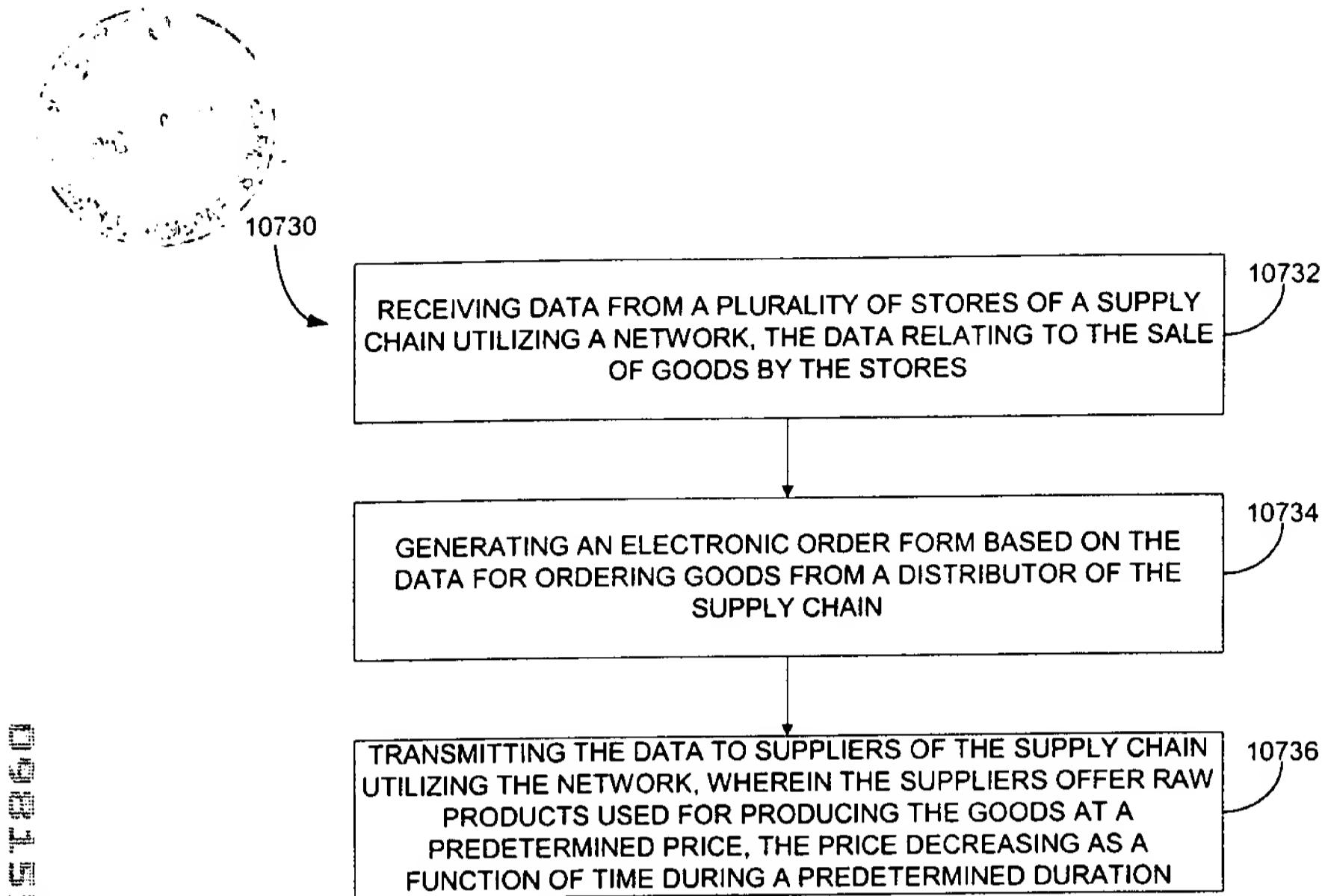
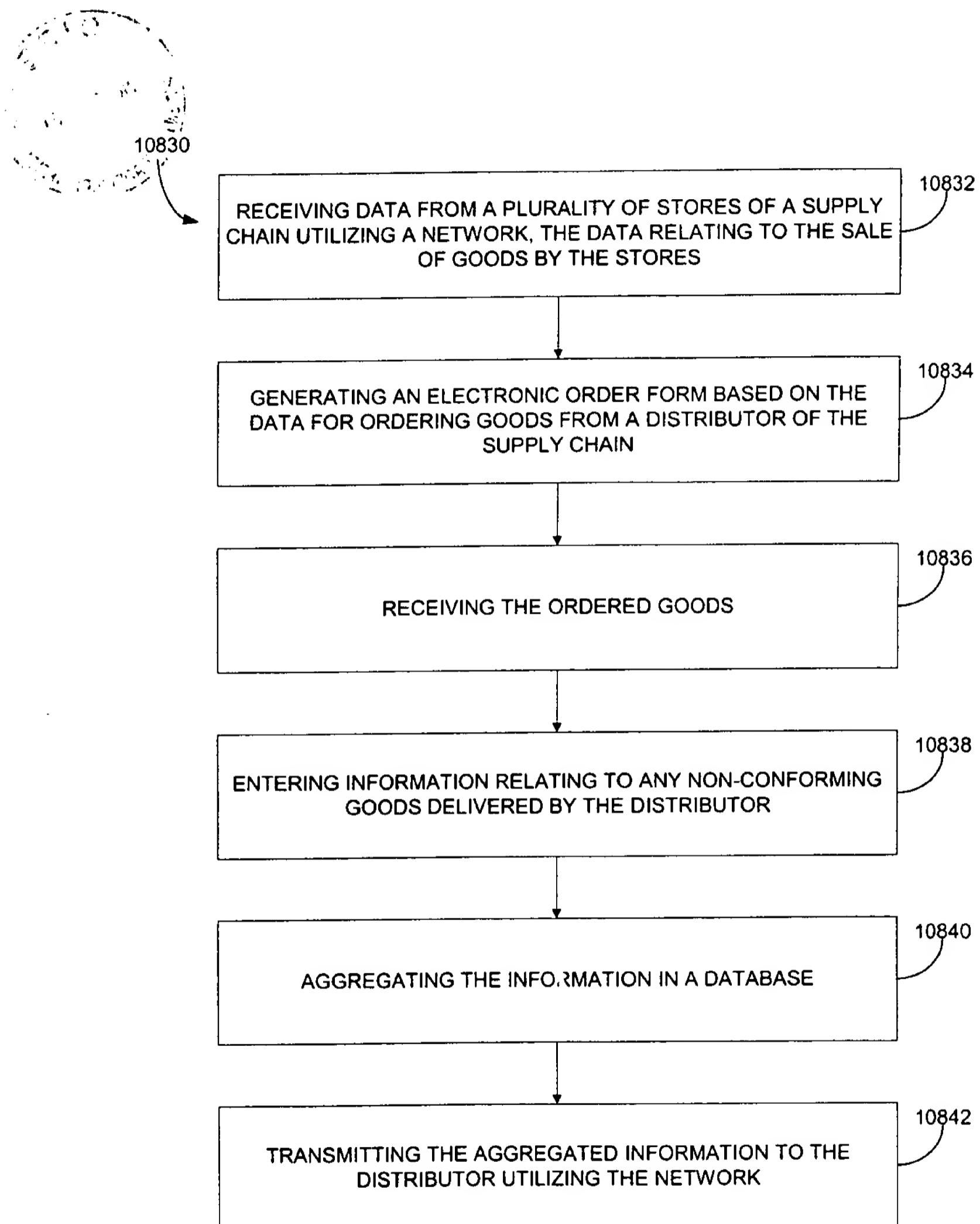


FIG. 107

**FIG. 108**

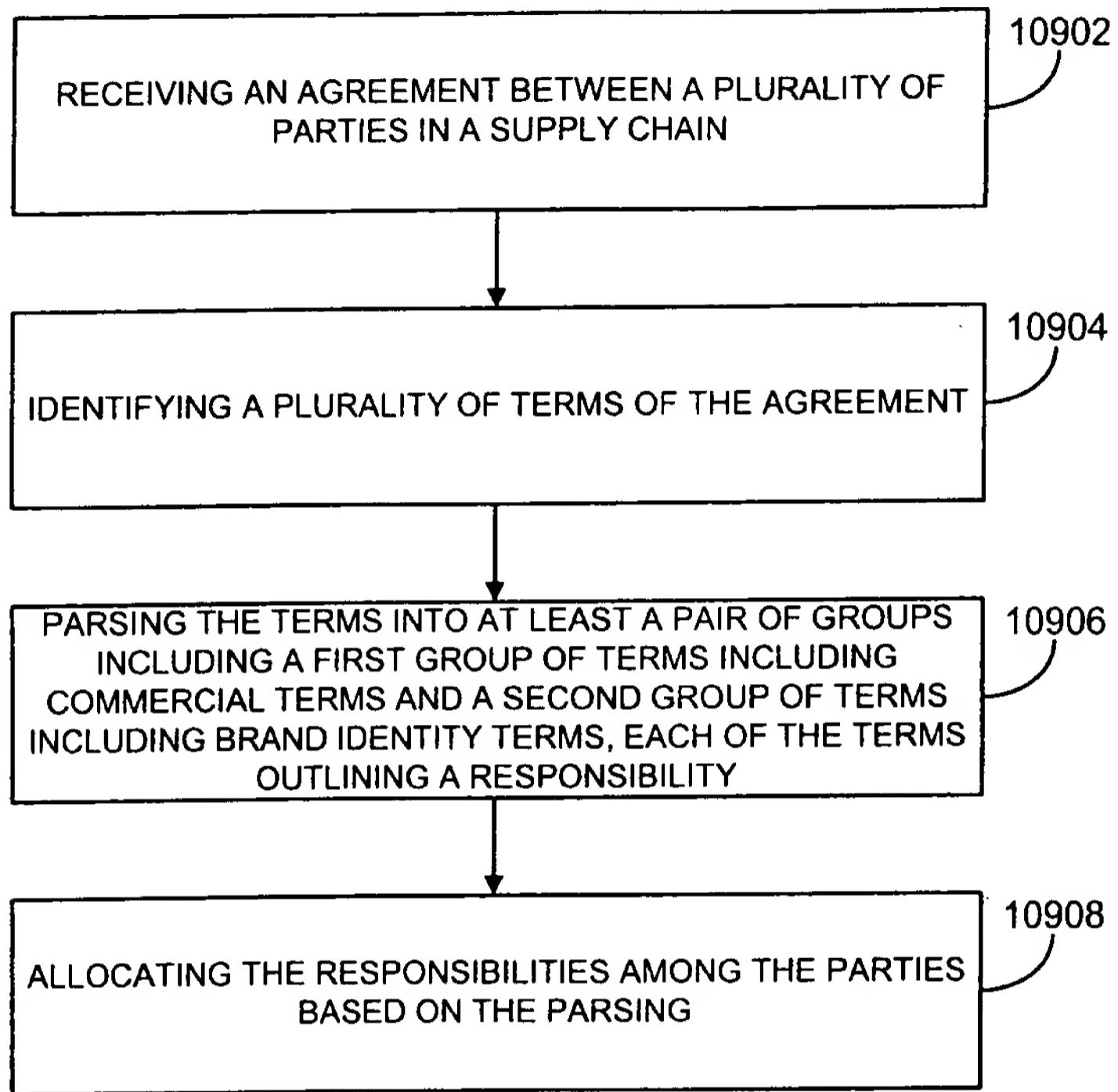
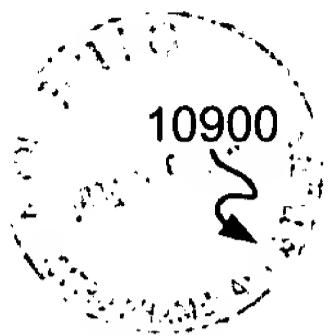


FIG. 109

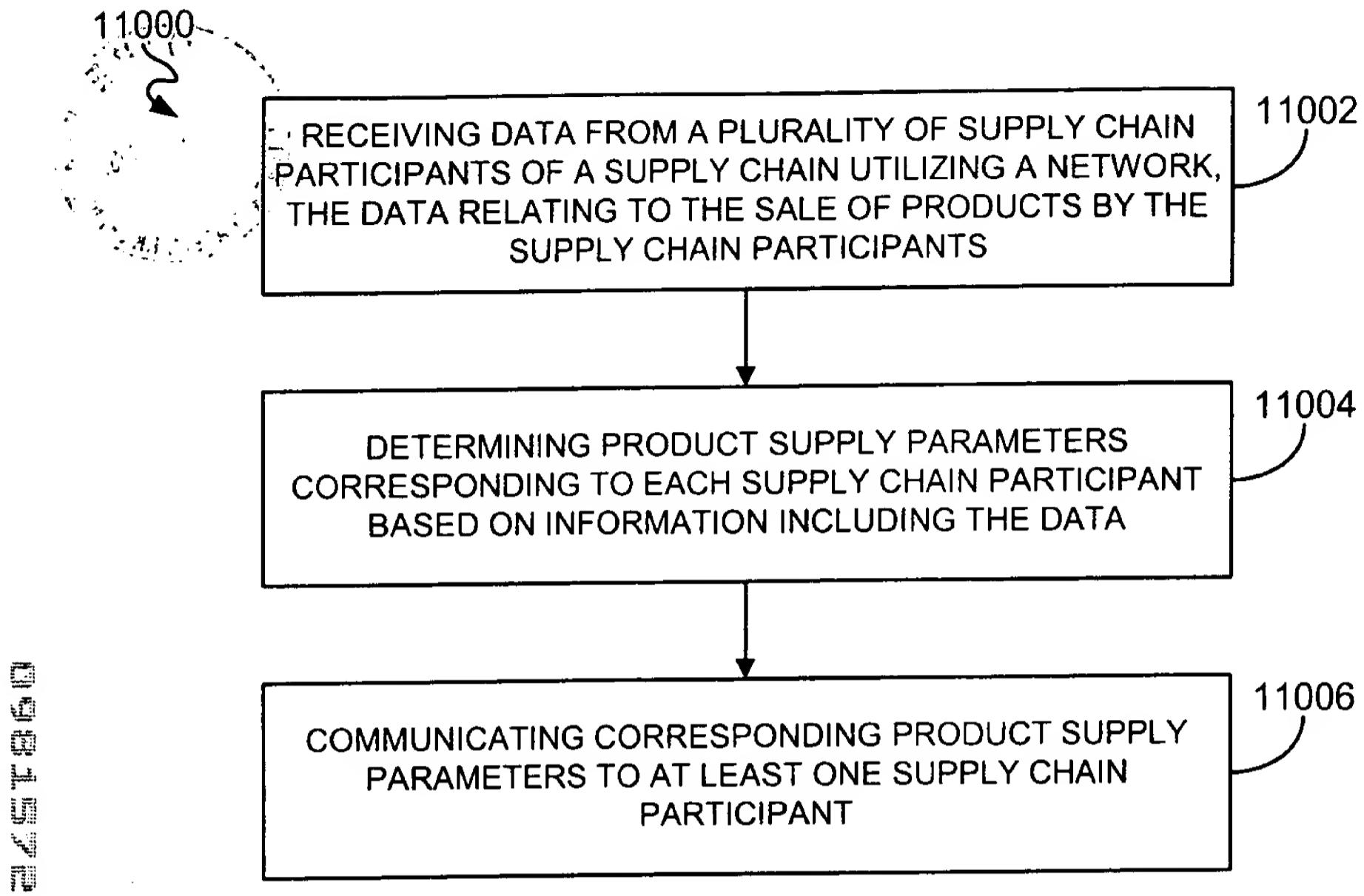


FIG. 110

11100

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN
PARTICIPANTS UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY
CHAIN PARTICIPANTS

11102

DETERMINING RULES TO ENSURE THE INCURRENCE OF
MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY
CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT
REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE
TO ANY GOODS

11106

FIG. 111

0 9 8 1 5 7 4 2 0 6 0 4

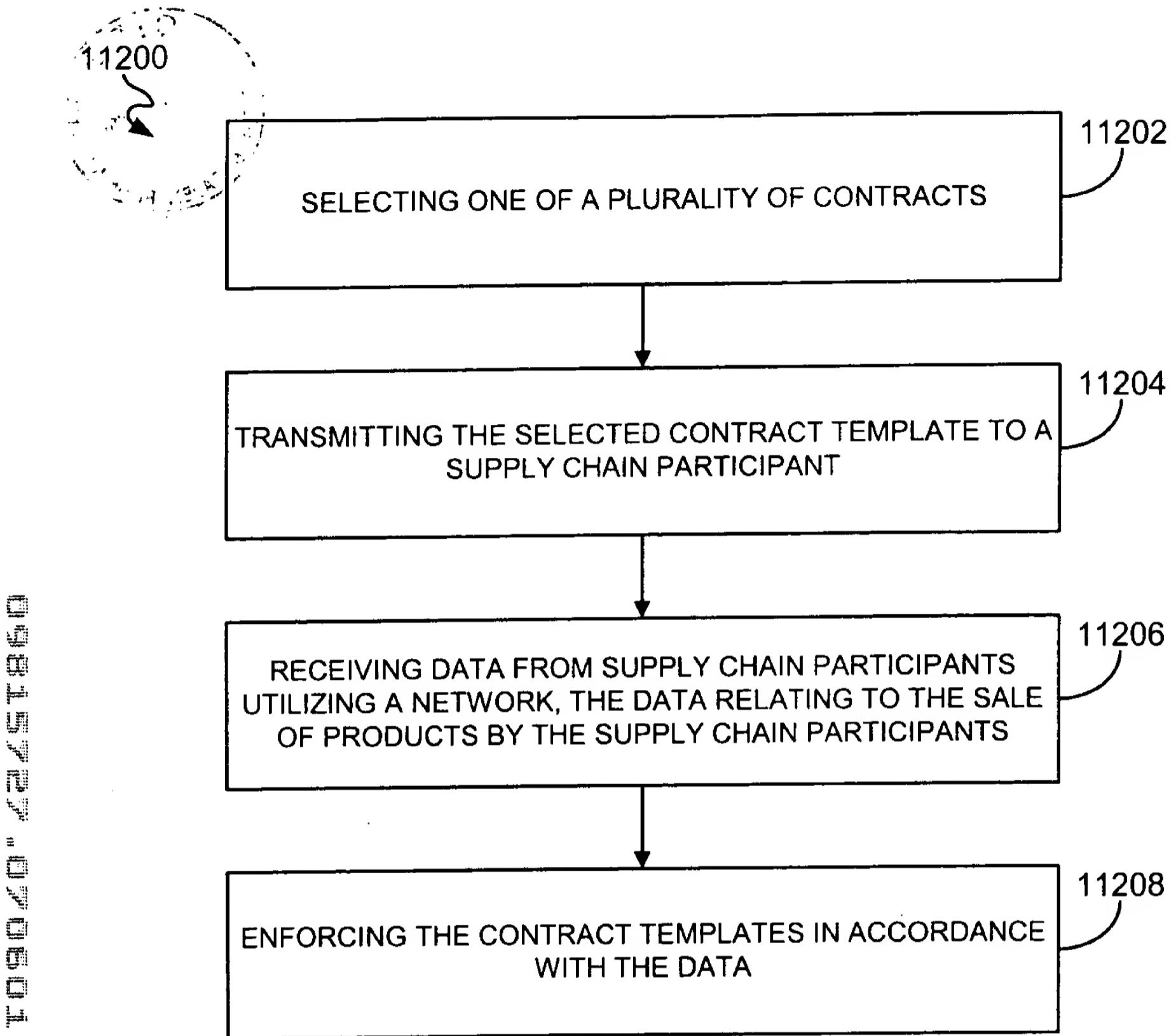


FIG. 112

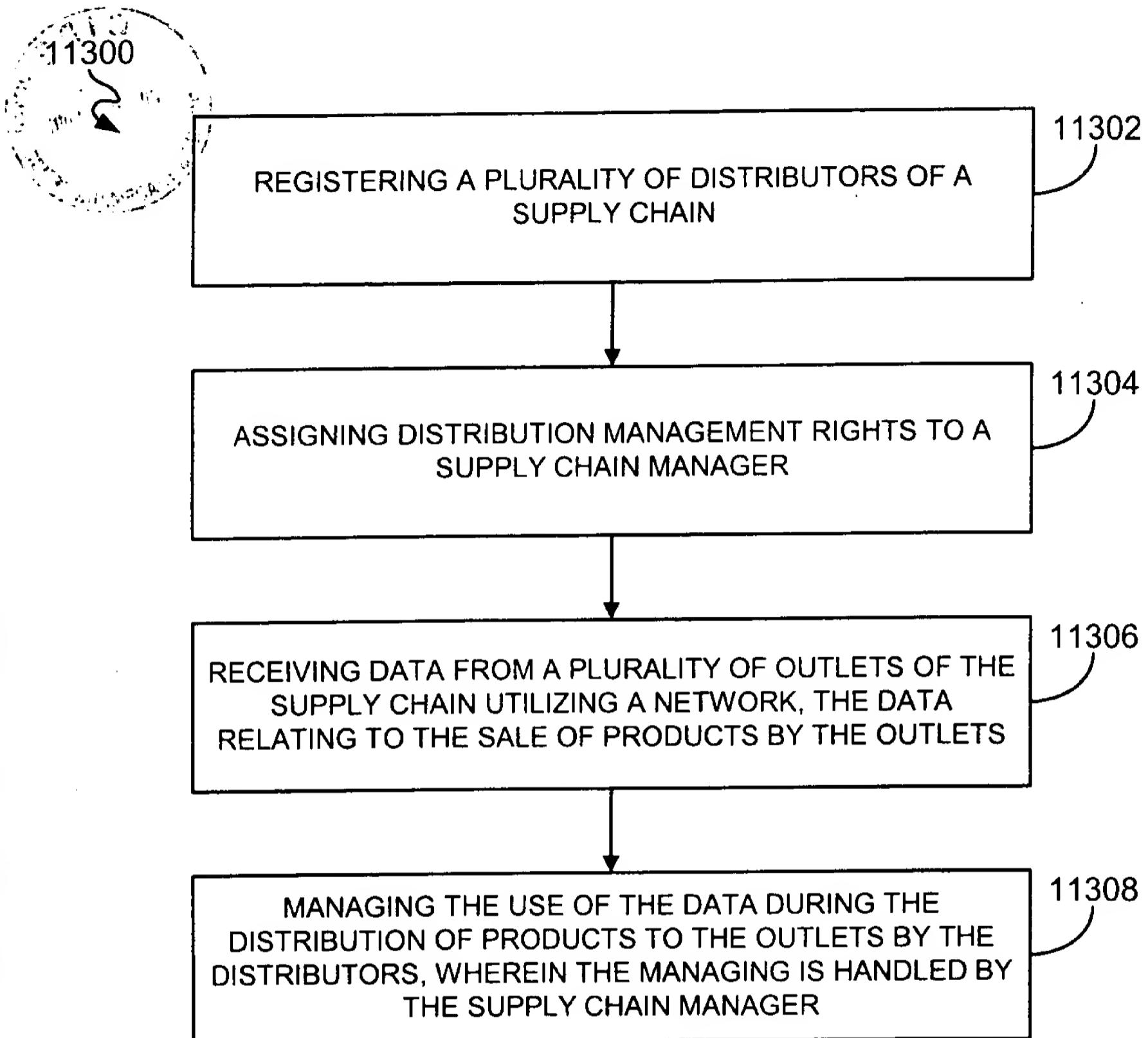


FIG. 113

11400

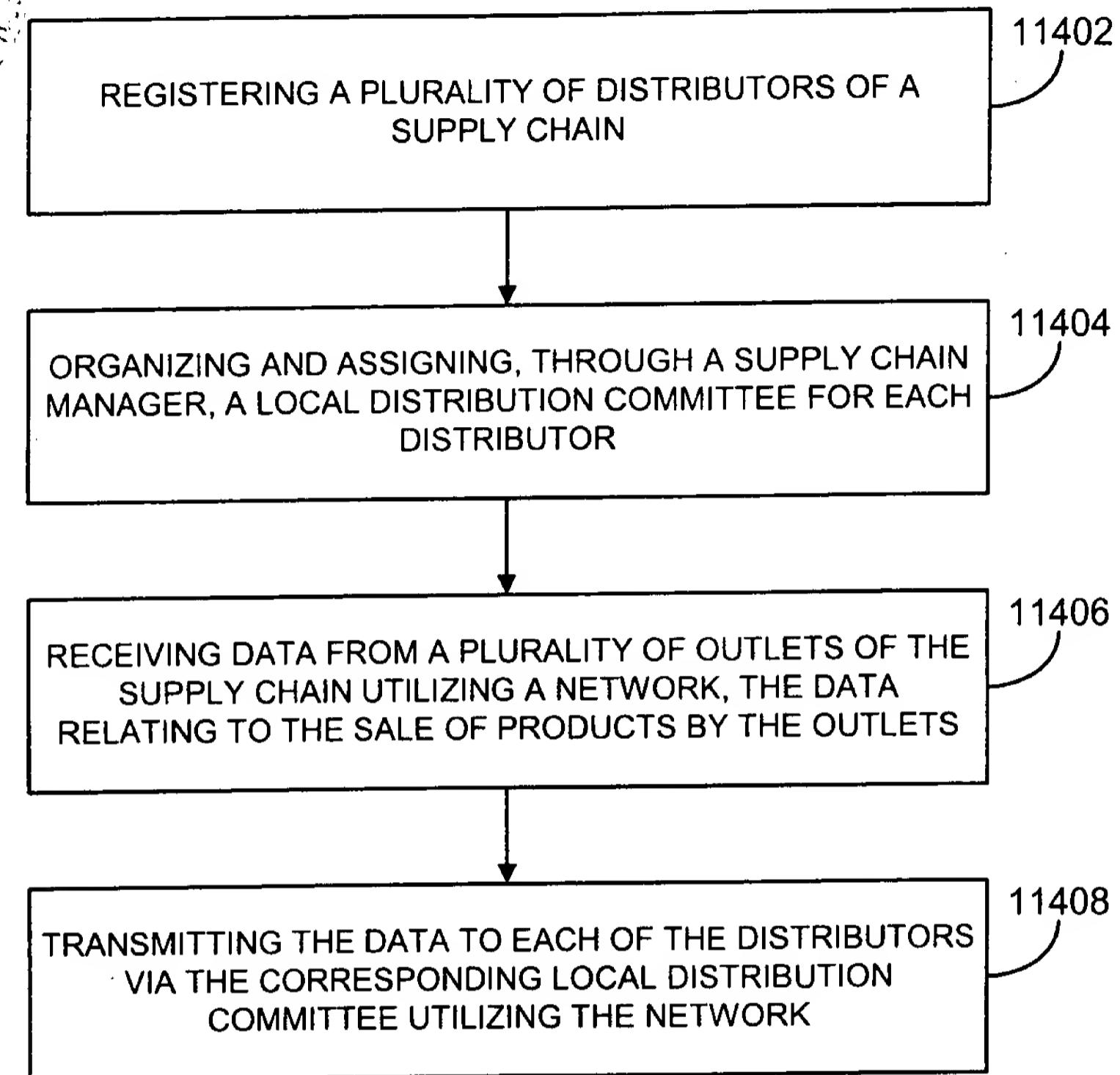


FIG. 114

0906257600-200601

11500
11501
11503

COLLECTING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

11502

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR ORDERING GOODS FROM A PLURALITY OF DISTRIBUTORS OF THE SUPPLY CHAIN

11504

SENDING THE ELECTRONIC ORDER FORMS TO THE DISTRIBUTORS UTILIZING THE NETWORK

11506

RECEIVING INVOICES FROM THE DISTRIBUTORS UTILIZING THE NETWORK

11508

CALCULATING A PRICE FOR THE GOODS UTILIZING THE ELECTRONIC ORDER FORMS AND THE INVOICES

11510

AUDITING THE PRICE

11512

FIG. 115

11600

COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN PARTICIPANTS

11602

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

11604

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR A SUPPLY CHAIN PARTICIPANT

11606

SENDING THE ELECTRONIC ORDER FORMS TO THE SUPPLY CHAIN PARTICIPANT UTILIZING THE NETWORK

11608

TRACKING A PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

11610

AUDITING THE PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

11612

FIG. 116

11700

COLLECTING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE OUTLETS

11702

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

11704

PROCESSING THE DATA

11706

SENDING THE PROCESSED DATA TO AT LEAST ONE OF A SUPPLIER, A DISTRIBUTOR AND THE OUTLETS IN THE SUPPLY CHAIN UTILIZING ELECTRONIC MAIL TRANSMITTED OVER THE NETWORK

11708

FIG. 117

0951522 - 040001

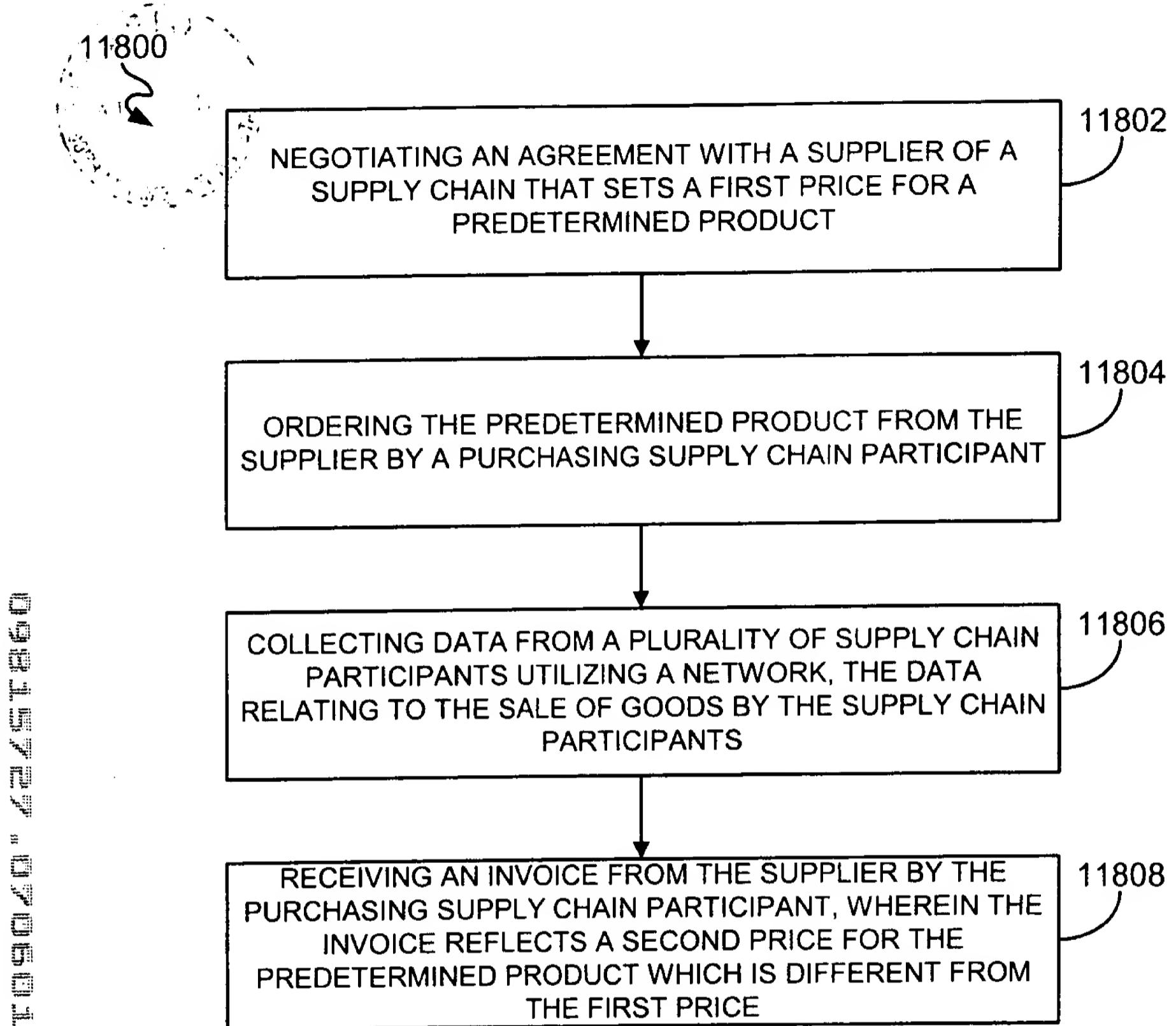


FIG. 118

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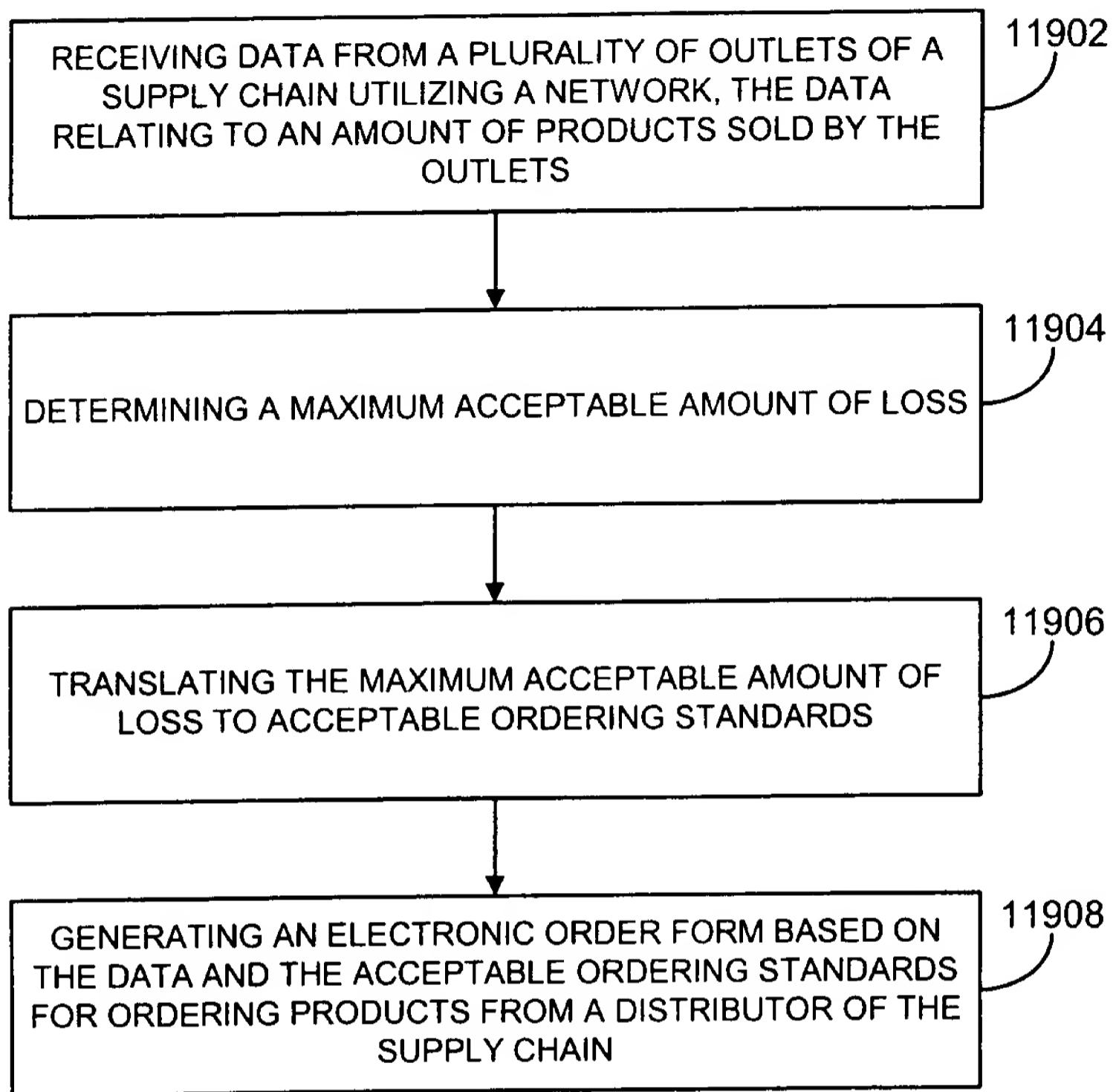


FIG. 119

12000

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE
OUTLETS

12002

GENERATING ELECTRONIC ORDER FORMS BASED ON THE
DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF
THE SUPPLY CHAIN, WHEREIN THE ELECTRONIC ORDER
FORMS INDICATE AN AMOUNT OF THE PRODUCTS
ORDERED BY EACH OUTLET

12004

TRACKING AN AMOUNT AND A LOCATION OF THE
PRODUCTS UTILIZING THE DATA AND THE FORMS

12006

FIG. 120

12000 12002 12004 12006

12100
SEARCHING FOR SURPLUS
PRODUCTS

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE
OUTLETS

12102

MAKING THE DATA ACCESSIBLE TO THE OUTLETS,
DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK
BASED INTERFACE

12104

AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF
THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

FIG. 121

19931672 - 03/06/04

12200

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12202

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

12204

PROVIDING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE EQUIPPED TO HANDLE SECURE SOCKETS LAYER (SSL) PROTOCOL

12206

FIG. 122

092615767 01060001

12300

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12302

GENERATING AN ELECTRONIC ORDER FORM BASED ON
THE DATA FOR ORDERING PRODUCTS FROM A
DISTRIBUTOR OF THE SUPPLY CHAIN

12304

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-
BASED INTERFACE

12306

FIG. 123

12300
12302
12304
12306

12400

12402

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12404

GENERATING A CALENDAR OF EVENTS

12406

ALLOWING ACCESS TO THE CALENDAR OF EVENTS
UTILIZING A NETWORK-BASED INTERFACE

FIG. 124

0981522000000000

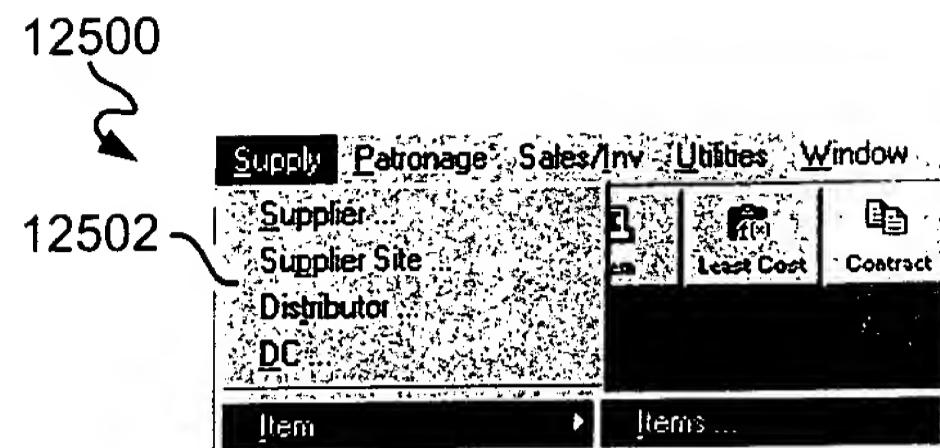


FIG. 125

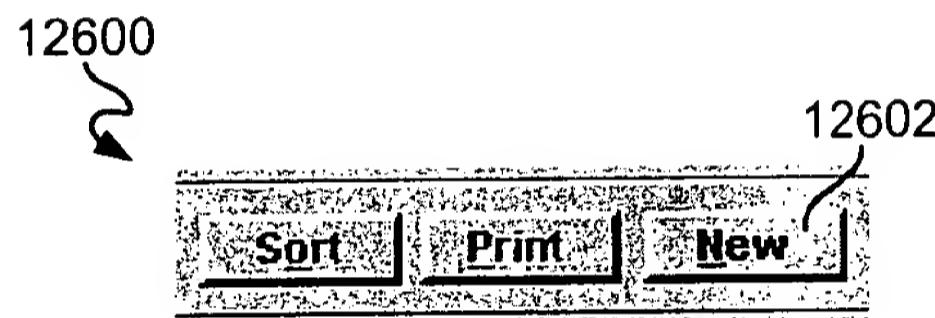


FIG. 126

Item Desc:

Item Number:

Product Cat Code:

Status Code:

Item Rank:

12700

12702

FIG. 127

12800

12800

12800

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

12900

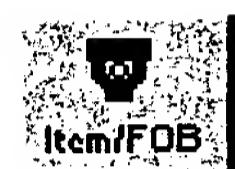


FIG. 129

13000

Supplier Item Desc:	Item No:
Current:	<input type="radio"/> Yes <input type="radio"/> No
Items per Case:	5000
Innerpack Contents:	5/1000
Item Size:	
Case Length:	
Case Width:	
Case Depth:	
Case Dimension U/M:	INCHES
Item Cube:	0.95 CUBIC FEET
Item Shelf Life:	
Tie Qty:	
High Qty:	
Cases Per Pallet:	
Stacking Allowed:	
Universal Product Code:	
Cases Per Truckload:	
Net Weight:	
Gross Weight:	
Weight U/M:	POUND(S)
BarCode:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information	Site Id: 17355	Site Role: <i>FOB Shipping Point</i>
Site Name: TYSON FOODS - NEW HOLLAND, PA		

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name:
Status:	Active	Rail Sidings:

FIG. 132

09815220090601

13300

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL
USER INTERFACE

13302

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER
SITES BEING DETERMINED BASED ON THE DEFINITION OF
THE ITEMS

13304

DETERMINING A DISTRIBUTION CENTER UTILIZING THE
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER
SITE FOR DISTRIBUTION OF THE ITEMS

13306

FIG. 133

09815720.020

13400

Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final

Override Rules: Yes No Apply By: Cell

FIG. 134

13500

Supplier FOB Point	
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 136

FIG. 137

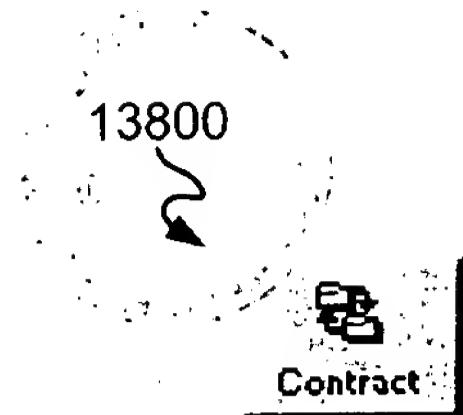


FIG. 138

13900

Min	rdr	UM	Slip	D	Inv.
1		TRUCKLOAD(S)	Pallet		
1		TRUCKLOAD(S)	Pallet		

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

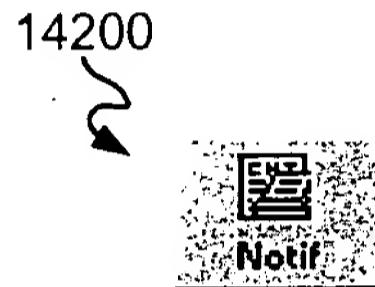


FIG. 142

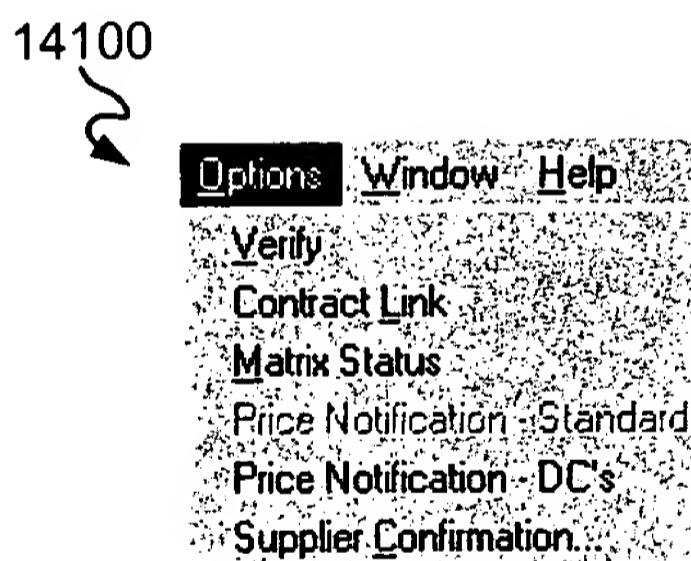


FIG. 141

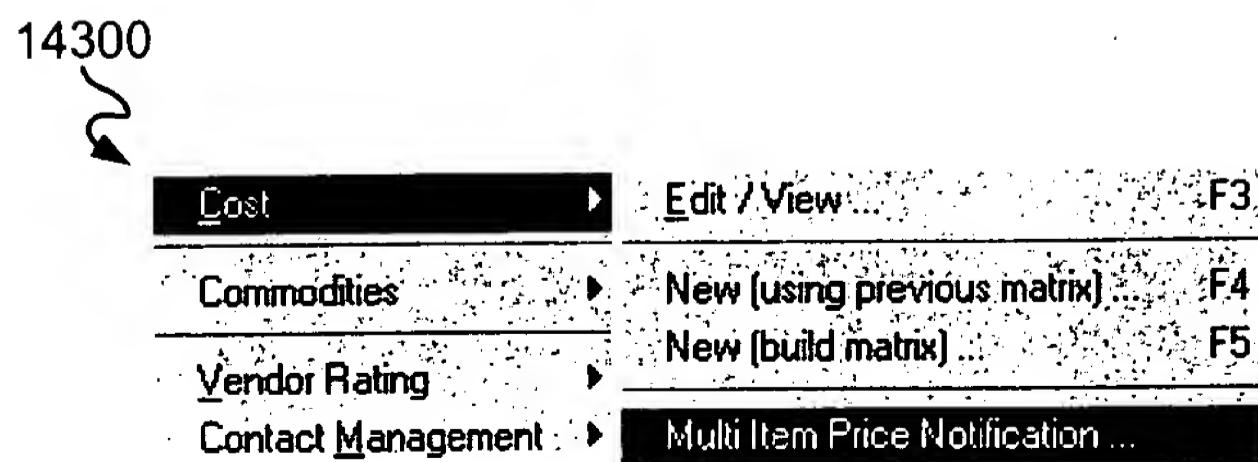


FIG. 143

14400

14402

IDENTIFYING AT LEAST ONE ITEM TO BE DISTRIBUTED
UTILIZING A GRAPHICAL USER INTERFACE

14404

ASSOCIATING A COST MODEL WITH THE ITEM UTILIZING
THE GRAPHICAL USER INTERFACE

14406

DETERMINING A TIME FRAME DURING WHICH THE COST
MODEL IS VALID UTILIZING THE GRAPHICAL USER
INTERFACE, WHEREIN THE COST MODEL IDENTIFIES A
CONTRACT COST, AN INVOICE COST, AND A LANDED COST
ASSOCIATED WITH THE DISTRIBUTION OF THE ITEM

FIG. 144

14400-14402-14404-14406

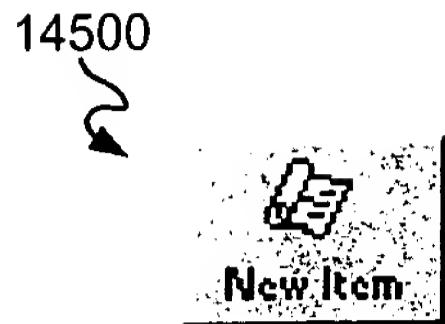


FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh

Current Buyer Name: Eric Stanton

FIG. 146

14700

Contract Start Date: 05/15/98

Contract End Date: 12/31/02

Execution Date: 5/15/98

Effective: Shipment Date

Payment Terms: Net 10

FIG. 147

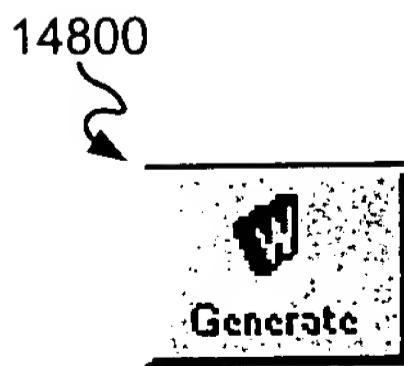


FIG. 148



FIG. 149

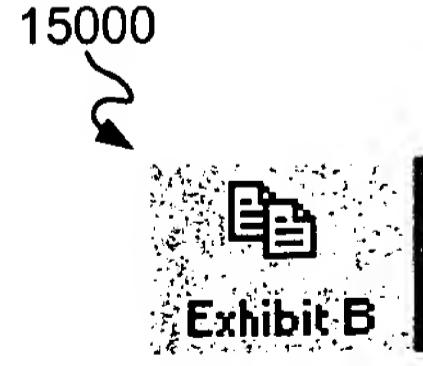


FIG. 150

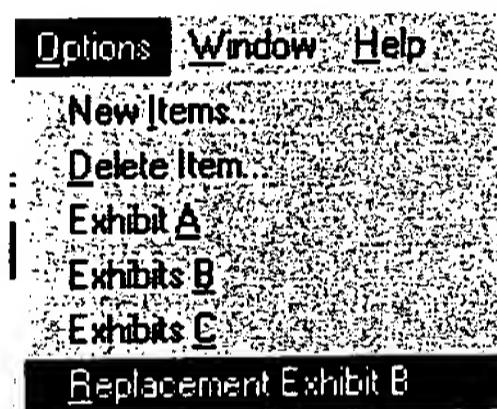
15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF 77%	<input type="radio"/> 8/1/98 <input checked="" type="radio"/> 2/24/08 <input type="radio"/> No Date	<input checked="" type="radio"/> 2/24/08 <input type="radio"/> No Date	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98 <input checked="" type="radio"/> 2/24/08 <input type="radio"/> No Date	<input checked="" type="radio"/> 2/24/08 <input type="radio"/> No Date	<input type="radio"/> No Date
BEEF-WHOPPER JR 2.8 OZ	<input type="radio"/> 8/1/98 <input checked="" type="radio"/> 2/24/08 <input type="radio"/> No Date	<input checked="" type="radio"/> 2/24/08 <input type="radio"/> No Date	<input type="radio"/> No Date

FIG. 151

15200



15300



FIG. 153

FIG. 152

1500 1505 1510 1515 1520 1525 1530 1535 1540

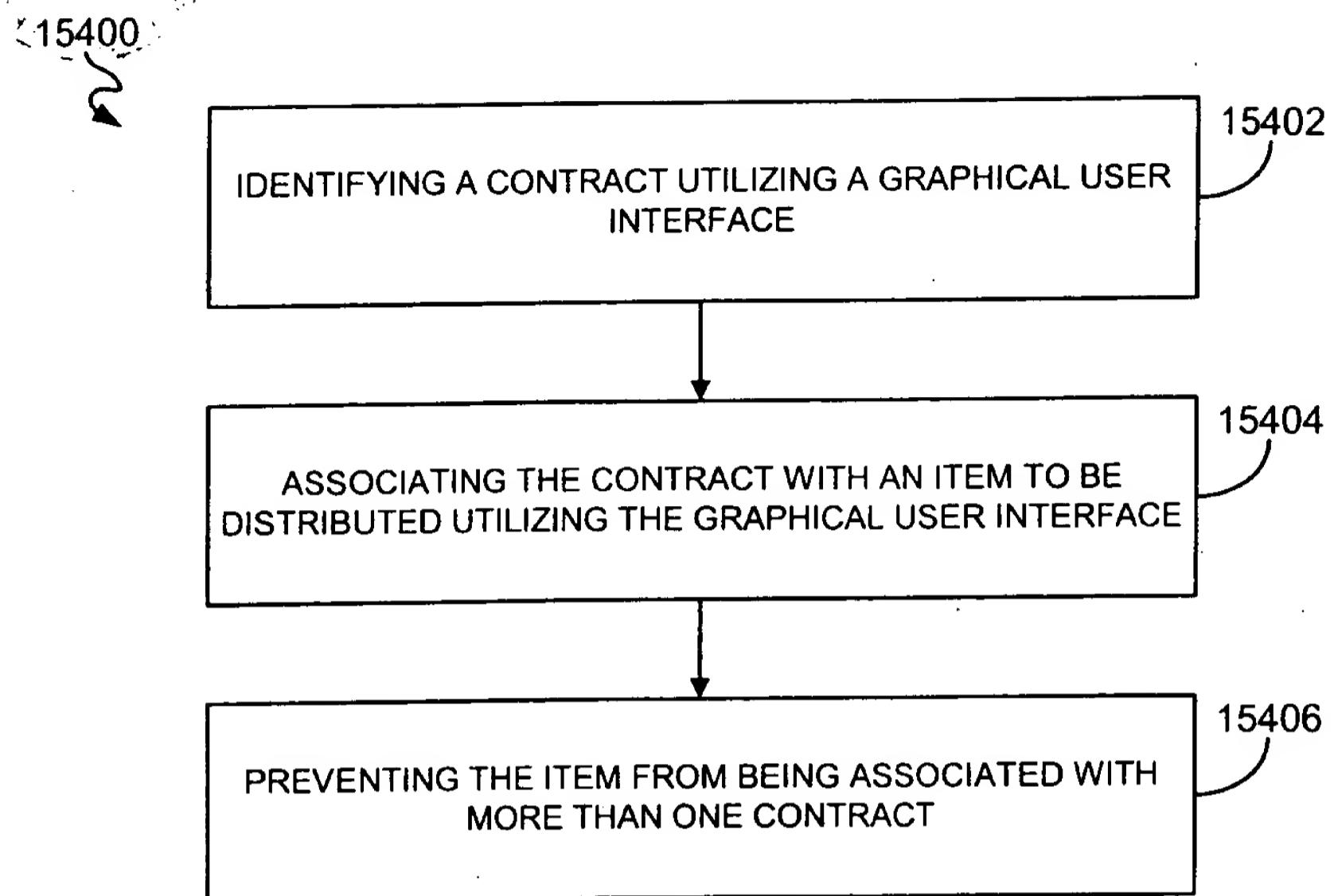


FIG. 154

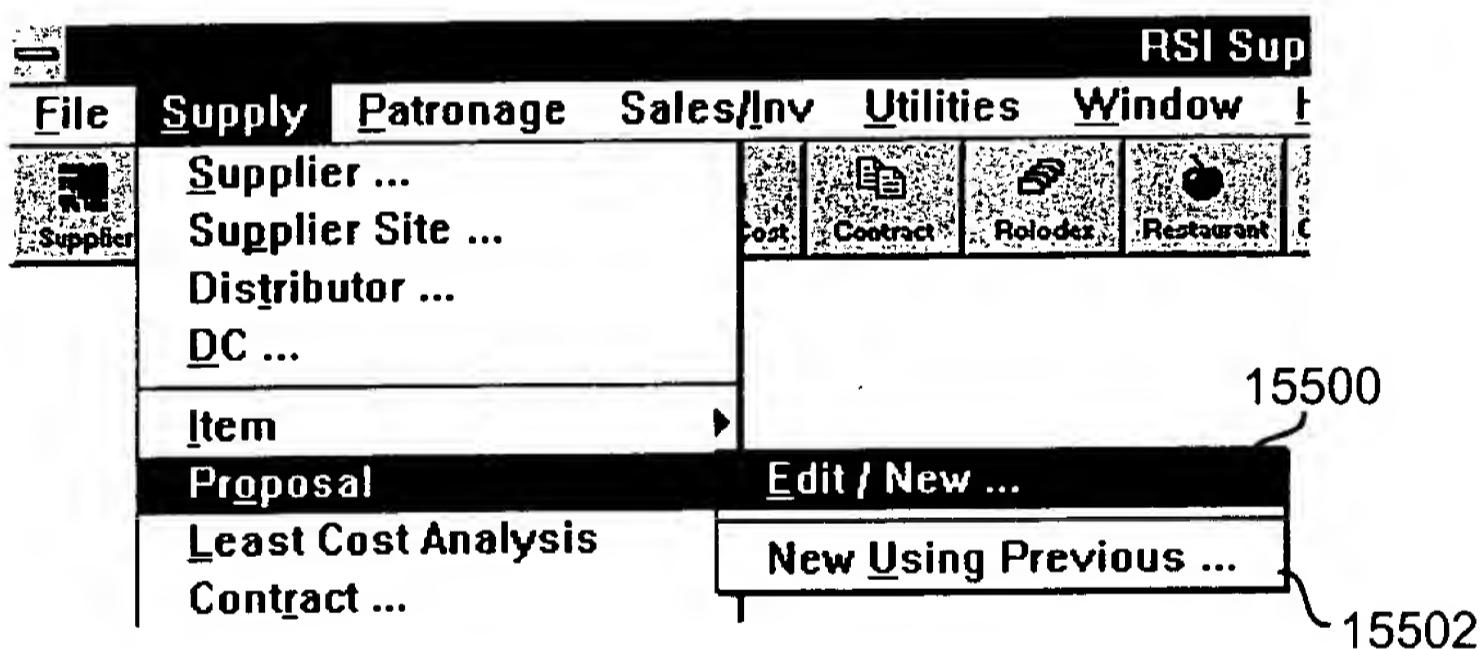


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Proposal Information

Proposal ID: 1021

Proposal Name: Foam Hot Cups & Polystyrene Lids

Buyer Name: Dennis Clabby

Proposal Due Date: 06/12/97

Contract Begin Date: 07/01/97

Contract End Date: 06/30/98

Actions

* Date: Action Description:

1 05/28/97 Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search | Query | Reset

Query Values

Item Description
CUP-HOT

2 Rows Selected

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

> >> << <<<

FIG. 158

15800
15902
15904
15906
15908

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | **FOB Price** | DC/Rest | Usage | Templates | Recreate Bid

Search | Query | Reset

6 Rows Found | 5 Rows Selected

Item Description	DRY
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LD-HOT 12/16 OZ (DRY)
LD-HOT 8 OZ (DRY)

15800 → 15902 → 15904 → 15906 → 15908

15902 → 15904 → 15906 → 15908

FIG. 159

16000

Main Info | Items | Suppliers | DCs | **FOB Price** | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-8K BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

FIG. 161

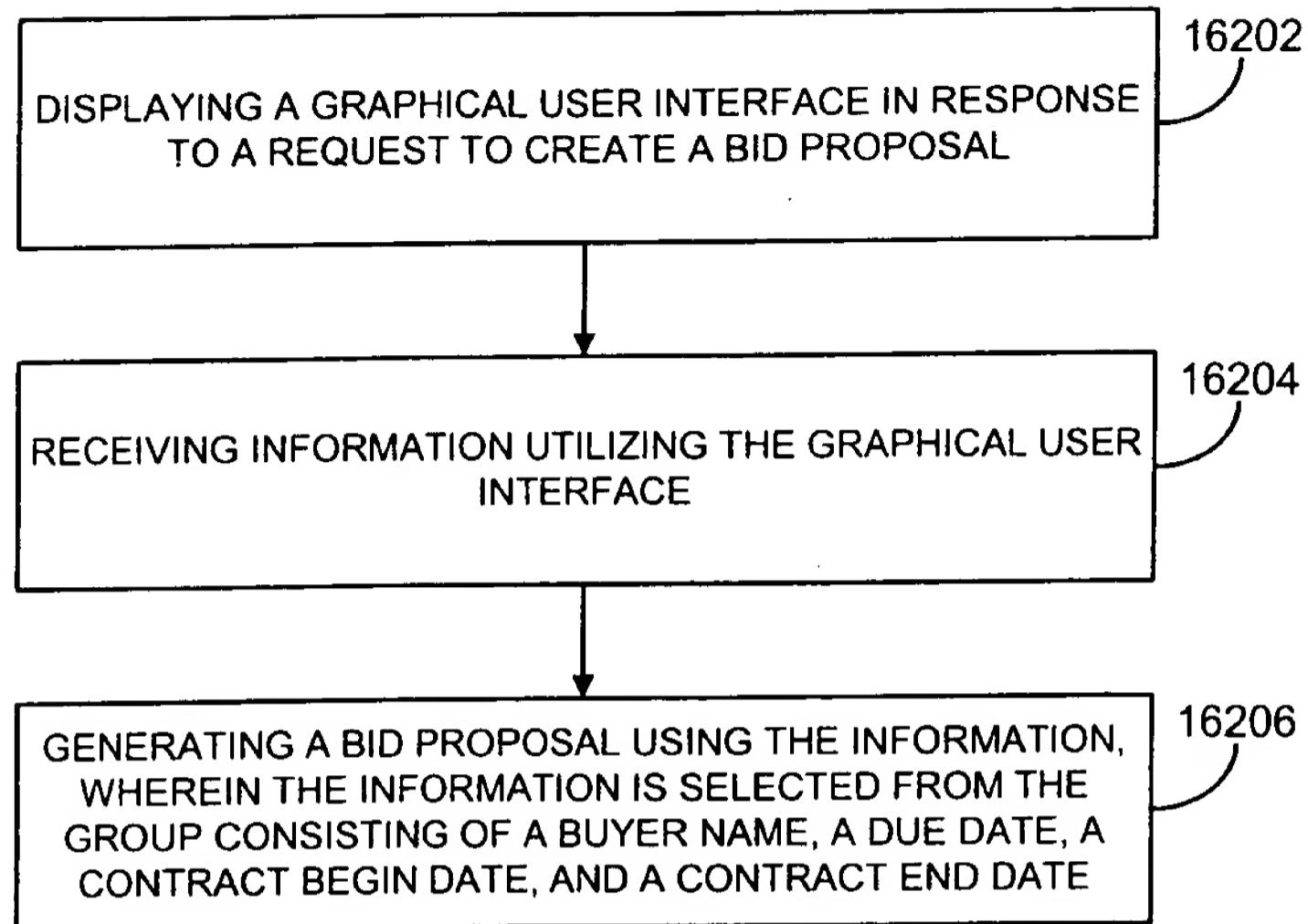
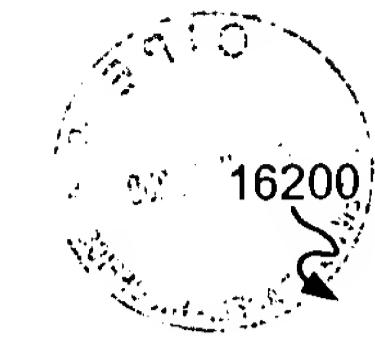


FIG. 162

16200 16202 16204 16206



16300

Templates | Create Bid

FIG. 163

16400

	Supply	MS	Editable
	Word		Y/N
Bid Proposal Cover Letter	?	Y	Y
General Terms and Conditions	?	N	Y
Usage Estimates	?	N	Y
Supplier Facility Worksheets	?	N	Y
Item Information Worksheets	?	N	Y
Sample Supply Agreement	?	N	Y
BK Specification Request	?	N	Y
FOB Price Component	?	Y	Y
Truckload Freight Worksheet	?	N	Y
LTL Freight Worksheet	?	N	Y

FIG. 164

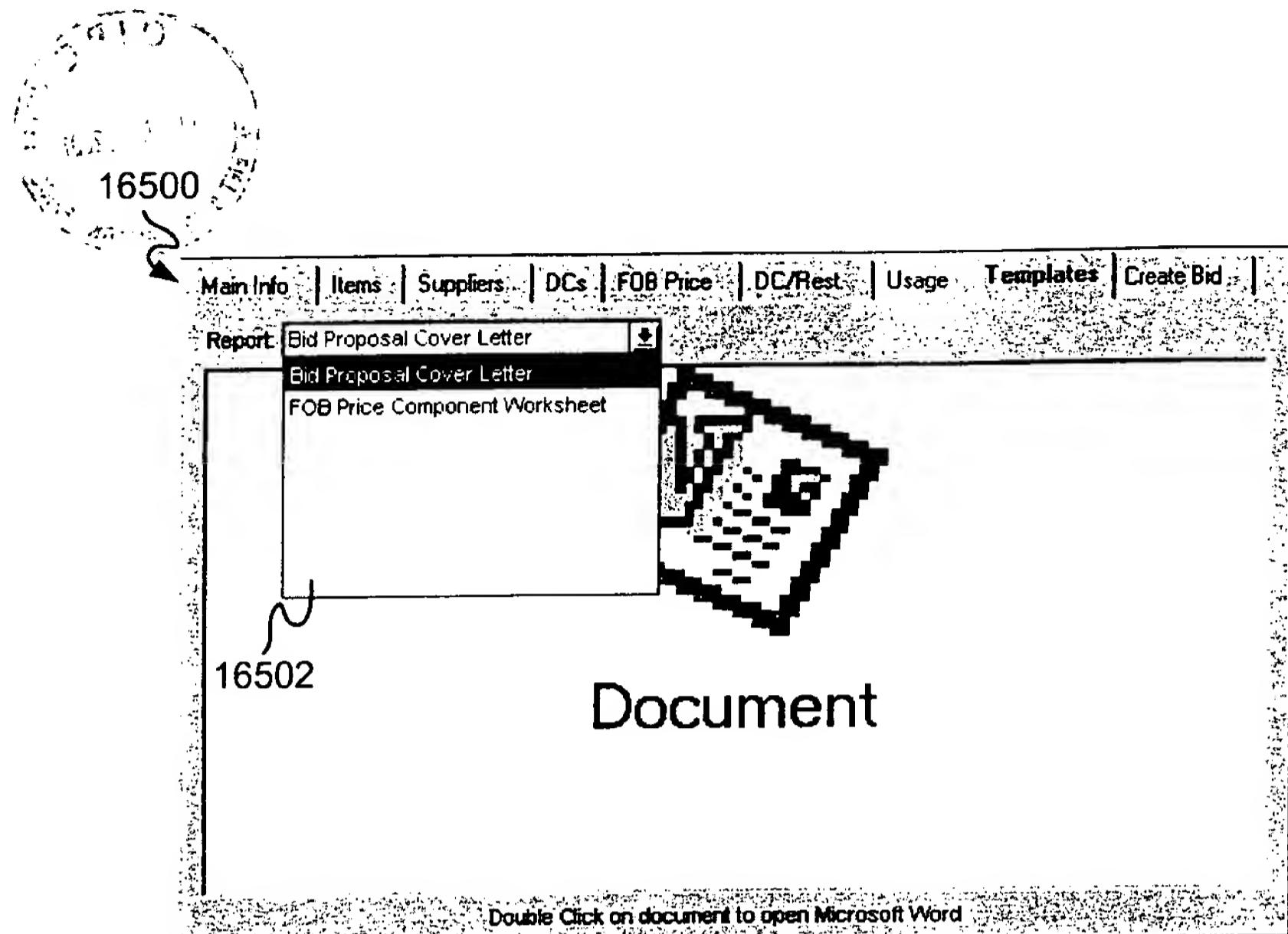


FIG. 165

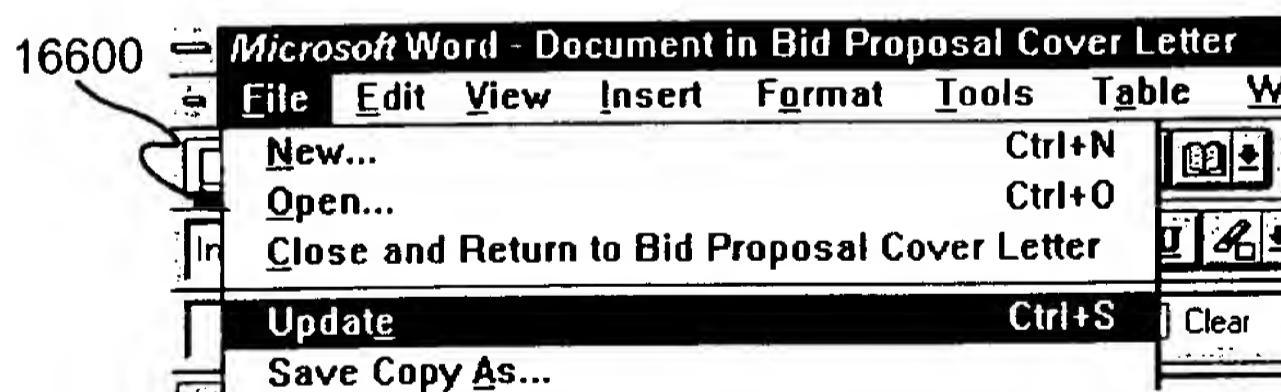


FIG. 166

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | Create Bid | Bid Proposal Sent

Bid Proposal Will Include Checked Documents

General		Cost	
<input checked="" type="checkbox"/> Bid Proposal Cover Letter	<input checked="" type="checkbox"/> General Terms & Conditions	<input checked="" type="checkbox"/> FOB Price Component Worksheet	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> Usage Estimates	<input checked="" type="checkbox"/> LTL Freight Worksheet	<input checked="" type="checkbox"/> Truckload Freight Worksheet	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> Supplier Facility Worksheet	<input checked="" type="checkbox"/> Blank Sheets	<input checked="" type="checkbox"/> Supplier Facility Worksheet	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> Item Information Worksheet	<input checked="" type="checkbox"/> Rem Information Worksheet	<input checked="" type="checkbox"/> Rem Information Worksheet	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> Sample Supply Agreement	<input checked="" type="checkbox"/> FOB Price Component Worksheet	<input checked="" type="checkbox"/> Truckload Freight Worksheet	<input checked="" type="checkbox"/>
<input checked="" type="checkbox"/> BK Specification Request	<input checked="" type="checkbox"/> LTL Freight Worksheet	<input checked="" type="checkbox"/> LTL Freight Worksheet	<input checked="" type="checkbox"/>

* LTL Freight Worksheet will be printed by system if necessary.

FIG. 167

16800

 Create Bid

FIG. 168

16900

Report: Item Information Worksheet | Supplier: (all)

7/2/97

Item Information Worksheet	<input checked="" type="checkbox"/>
Bid Proposal Cover Letter	<input type="checkbox"/>
FOB Price Component Worksheet	<input type="checkbox"/>
General Terms & Conditions	<input type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input type="checkbox"/>
Sample Supply Agreement	<input type="checkbox"/>
Supplier Facility Worksheet	<input type="checkbox"/>

Restaurant Services, Inc.
Item Information Worksheet

ATTY

DS

FIG. 169



17000

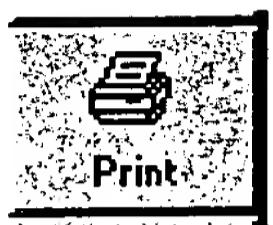


FIG. 170

PRINT BID "S10501"

17100



FIG. 171

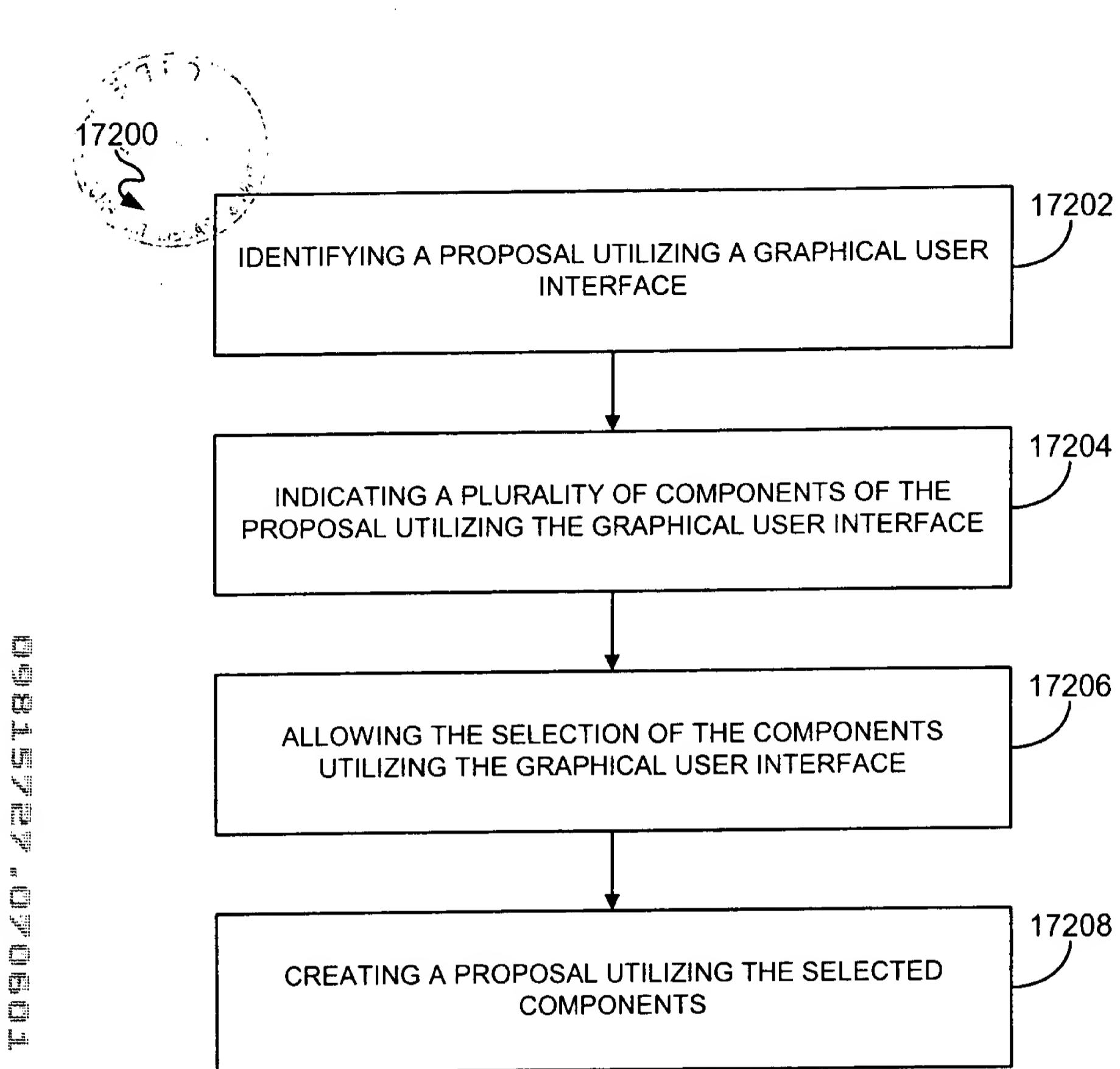


FIG. 172

17300

17300



FIG. 173

17400

Least Cost Analysis Selection

Sort Print New

FIG. 174

17500

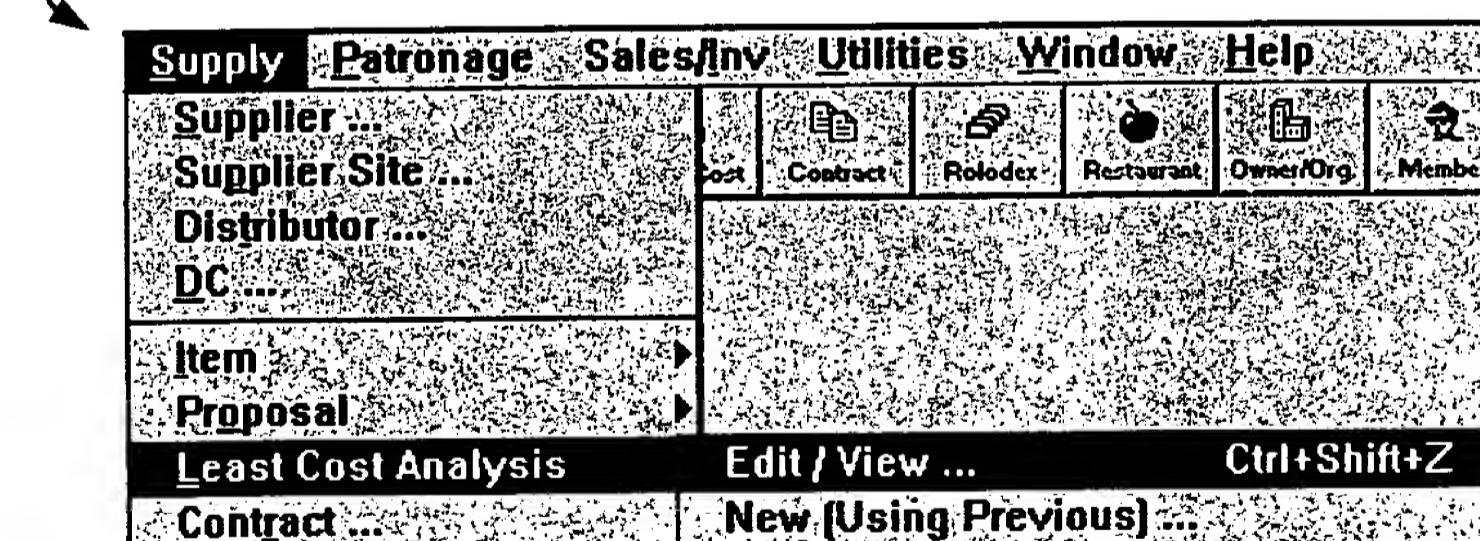


FIG. 175

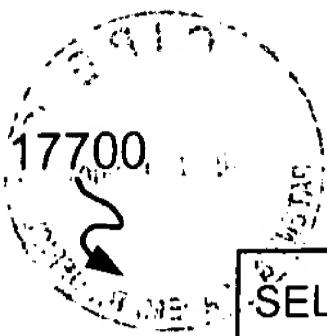


Bid Proposal Name:	(None)
Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)	
Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)	

17600

FIG. 176

0 9 8 7 6 5 4 3 2 1 0 - 0 0 0 0 0 0 0 0 0 0



17700.

17702

SELECTING BETWEEN A PLURALITY OF OPTIONS UTILIZING A GRAPHICAL USER INTERFACE, EACH OPTION CORRESPONDING TO A SEPARATE TECHNIQUE OF CREATING AN ANALYSIS

17704

GENERATING A NEW ANALYSIS UPON THE SELECTION OF A FIRST OF THE OPTIONS

17706

EDITING A PREVIOUS ANALYSIS UPON THE SELECTION OF A SECOND OF THE OPTIONS

17708

INTEGRATING A BID PROPOSAL WITH AN INTEGRATED ANALYSIS UPON THE SELECTION OF A THIRD OF THE OPTIONS

FIG. 177

17800

17800

Analysis Name: Hash Brown Actual

Analysis ID: 1036

Buyer: Dennis Clabby

Period of Agreement: 10/1/97 THRU 9/30/98

Unit Of Measure: CASE(S)

FIG. 178

17900

17900

Version (1) of (9) Base version

What is the max # of FOB points to allocate to each DC ? One FOB

What is pricing method for this version ? FOB + Freight

What is the RSI Invoice FOB Upcharge (Downcharge) ? 0.0000

Override RDC Truckload Validation ? No

Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

FIG. 179



18000

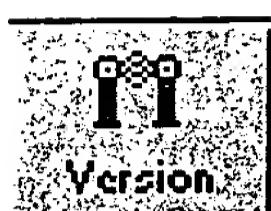


FIG. 180

18100

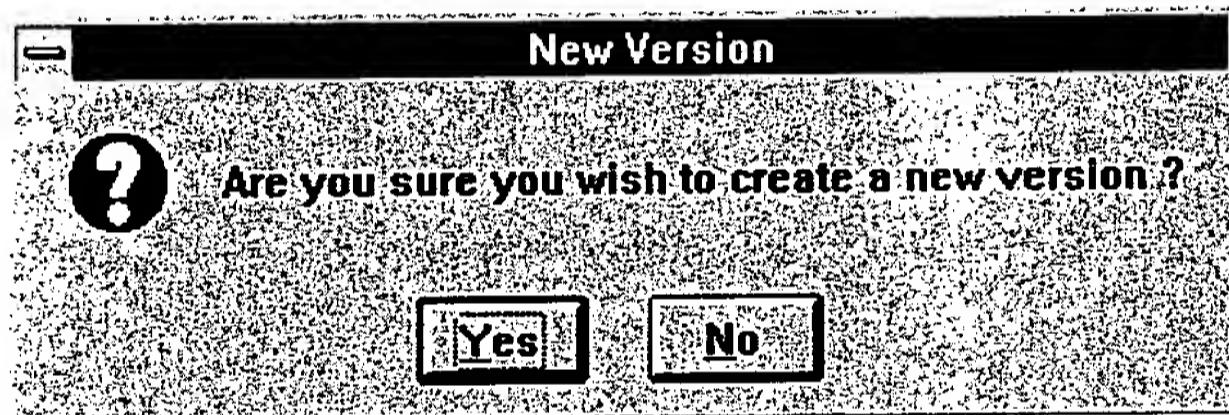


FIG. 181

卷之三

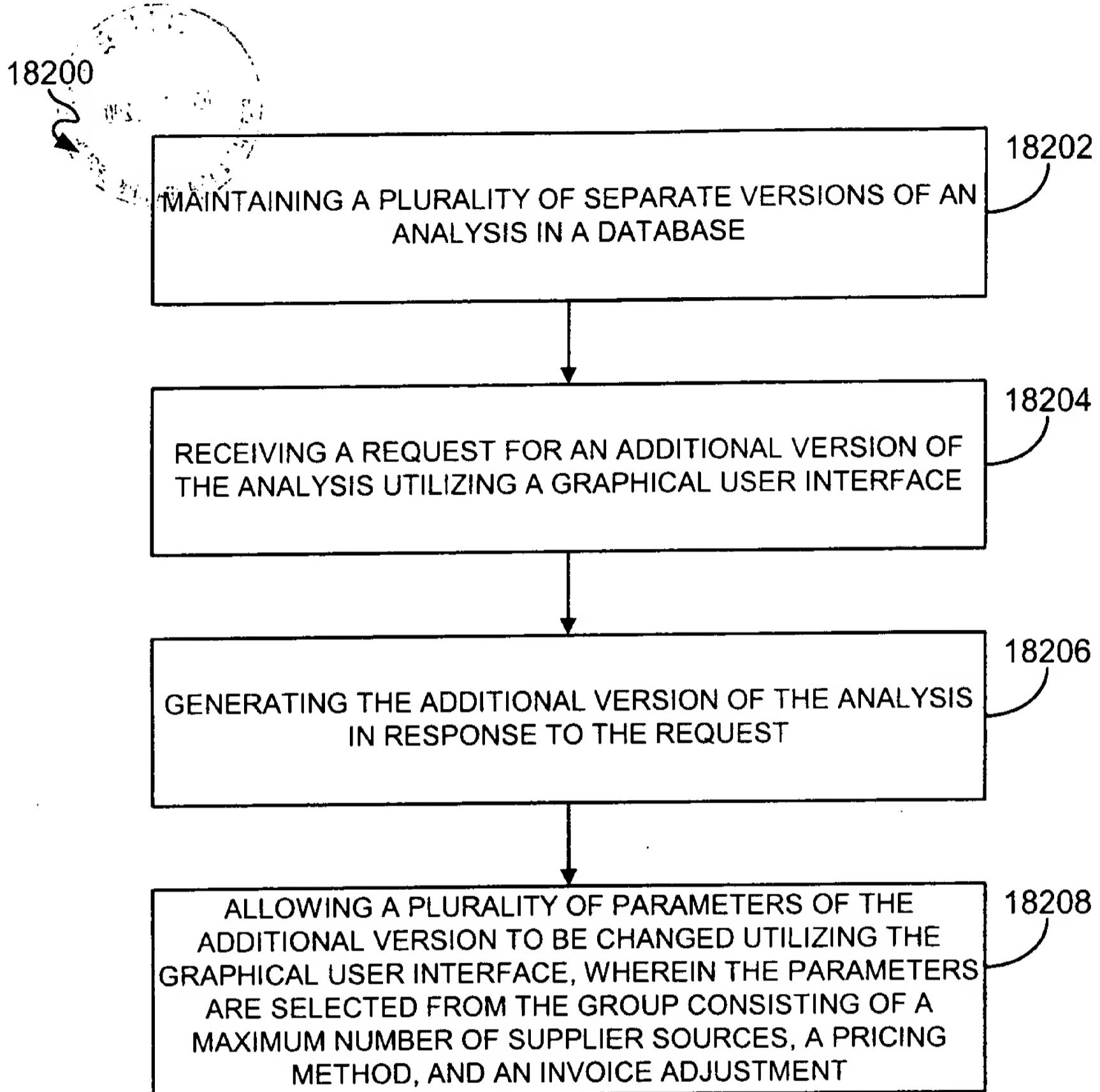


FIG. 182

18300

Search	Query	Reset							
Query Values									
<table border="1"> <tr> <td>Supplier FOB</td> </tr> <tr> <td>DOP</td> </tr> <tr> <td> </td> </tr> </table>			Supplier FOB	DOP					
Supplier FOB									
DOP									
<table border="1"> <tr> <td>Supplier FOB</td> </tr> <tr> <td>DOPACO-DOWNTOWN, PA</td> </tr> <tr> <td>DOPACO-KINSTON, NC</td> </tr> <tr> <td>DOPACO-ST. CHARLES, IL</td> </tr> <tr> <td>DOPACO-STOCKTON, CA</td> </tr> <tr> <td>IMPERIAL BONDWARE-SHELBYVILLE</td> </tr> </table>			Supplier FOB	DOPACO-DOWNTOWN, PA	DOPACO-KINSTON, NC	DOPACO-ST. CHARLES, IL	DOPACO-STOCKTON, CA	IMPERIAL BONDWARE-SHELBYVILLE	
Supplier FOB									
DOPACO-DOWNTOWN, PA									
DOPACO-KINSTON, NC									
DOPACO-ST. CHARLES, IL									
DOPACO-STOCKTON, CA									
IMPERIAL BONDWARE-SHELBYVILLE									
7 Rows Selected									

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

0 9 1 5 2 7 0 2 0 5 3

18500
18501
18502
18503
18504
18505
18506
18507
18508
18509

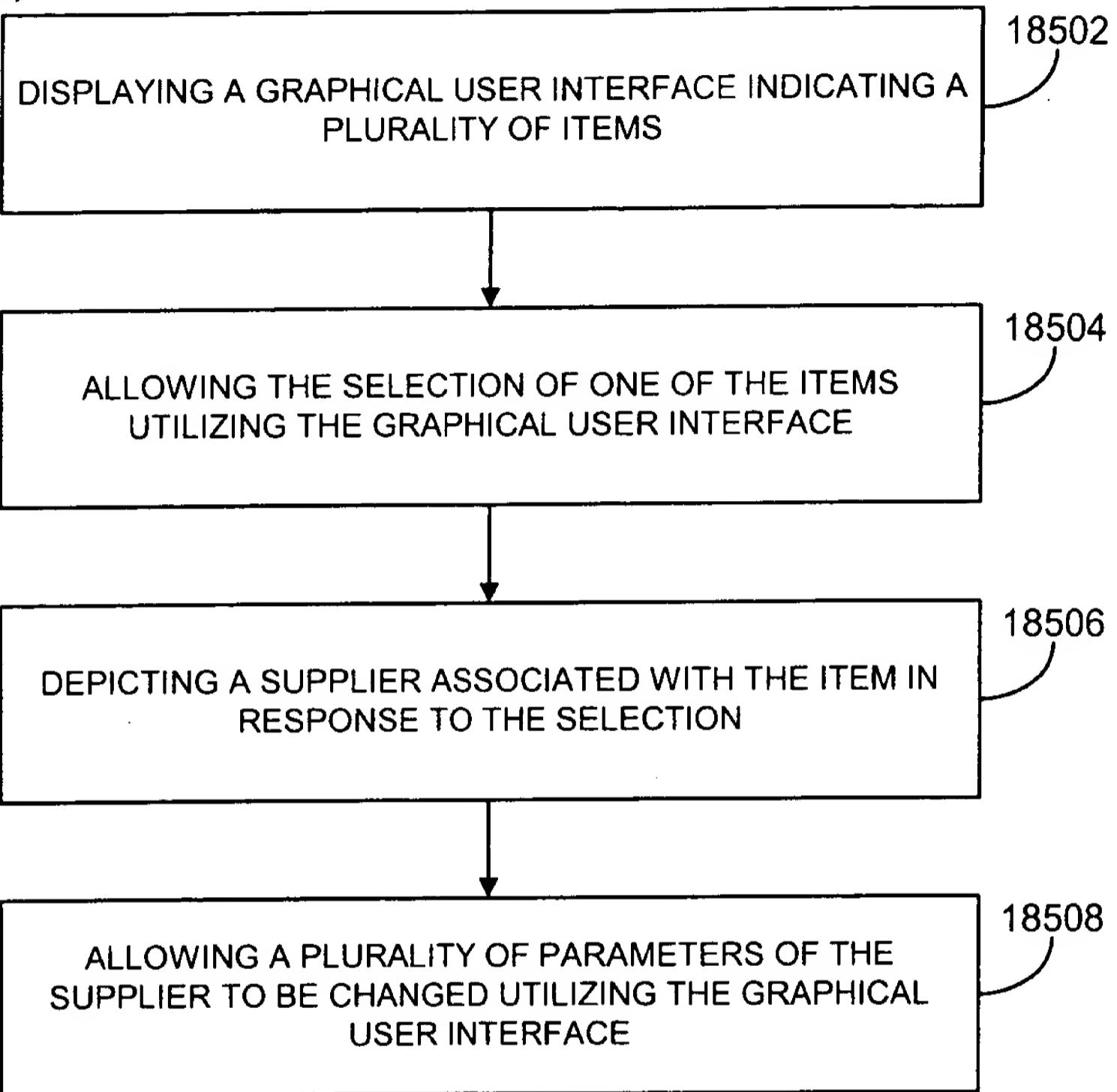


FIG. 185

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc: 16 OZ COLD CUP	Item No: CP2942
Items per Case: 1200	Min Qty: 5
Innerpack Contents: 1200	High Qty: 5
Item Size: 1	Cases Per Pallet: 25
Item Shelf Life: 1	Stocking Allowed: <input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length: 22.125	Mandatory: <input type="checkbox"/>
Case Width: 15.125	Case Cube: 3.43 CUBIC FEET
Case Depth: 17.75	Cases Per Truckload: 769
Case U/M INCH(S)	Gross Weight: 29.28 POUND(S)
	Net Weight: 27.28 POUND(S)

FIG. 186

18700



FIG. 187

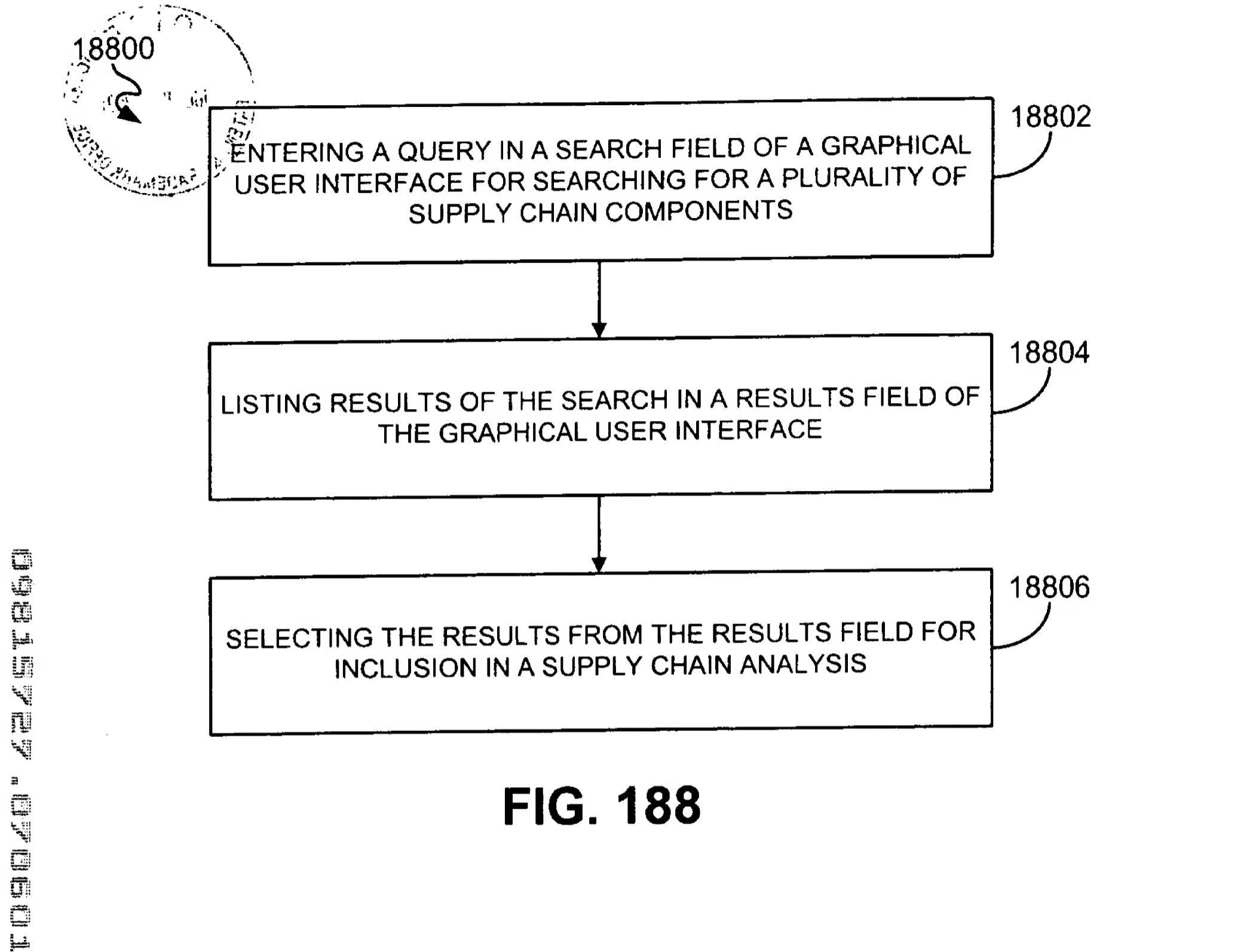


FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
LAMB-WESTON, INC.-PASCO, WA	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-RICHLAND WA	0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-AMERICAN FALLS ID	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input type="radio"/> Yes <input checked="" type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
MCCAIN FOODS, LTD.-PRINCE EDWARD ISLAND	18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD.-PORTAGE LE PRAIRIE	45,000,000	50,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS, INC-OTHELLO, WA	27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

19100
AS1

DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING A
GRAPHICAL USER INTERFACE

19102

DETERMINING A MINIMUM VALUE AND A MAXIMUM VALUE
OF CAPACITY LEVELS ASSOCIATED WITH THE SUPPLIER
SITES UTILIZING THE GRAPHICAL USER INTERFACE

19104

CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A
SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER
INTERFACE

19106

FIG. 191

0 9 8 7 6 5 4 3 2 1 0 9 8 7 6 5 4 3 2 1

19200-19200-19200-19200



19200

Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSEFOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300
19300

Supplier	#	Volume		
SSI FOOD SERVICES	0			
TEXAS AMERICAN FOOD SERVICE	0			
WHITEFORD FOODS	0			
Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume		
VENTURA FOODS	0			
VENTURA FOODS	1	100,000		
Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500

Item Description	Supplier FOB
FRIES-COATED	CAVENDISH-PRINCE EDWARD
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON
FRIES-COATED	LAMB-WESTON, INC.-PASCO, WA
Distribution Center	Delivered #
AMERISERVE-OMAHA, NE	0.3750 0
AMERISERVE-PLYMOUTH, MN	0.3850 0
AMERISERVE-WAUKESHA	0.3670 0
FLEMING FOODS-KAPOLE	0.4725 0
KING PROVISION-ATLANTA	0.3950 0

FIG. 195

19600
SEARCHED
SERIALIZED
INDEXED
FILED

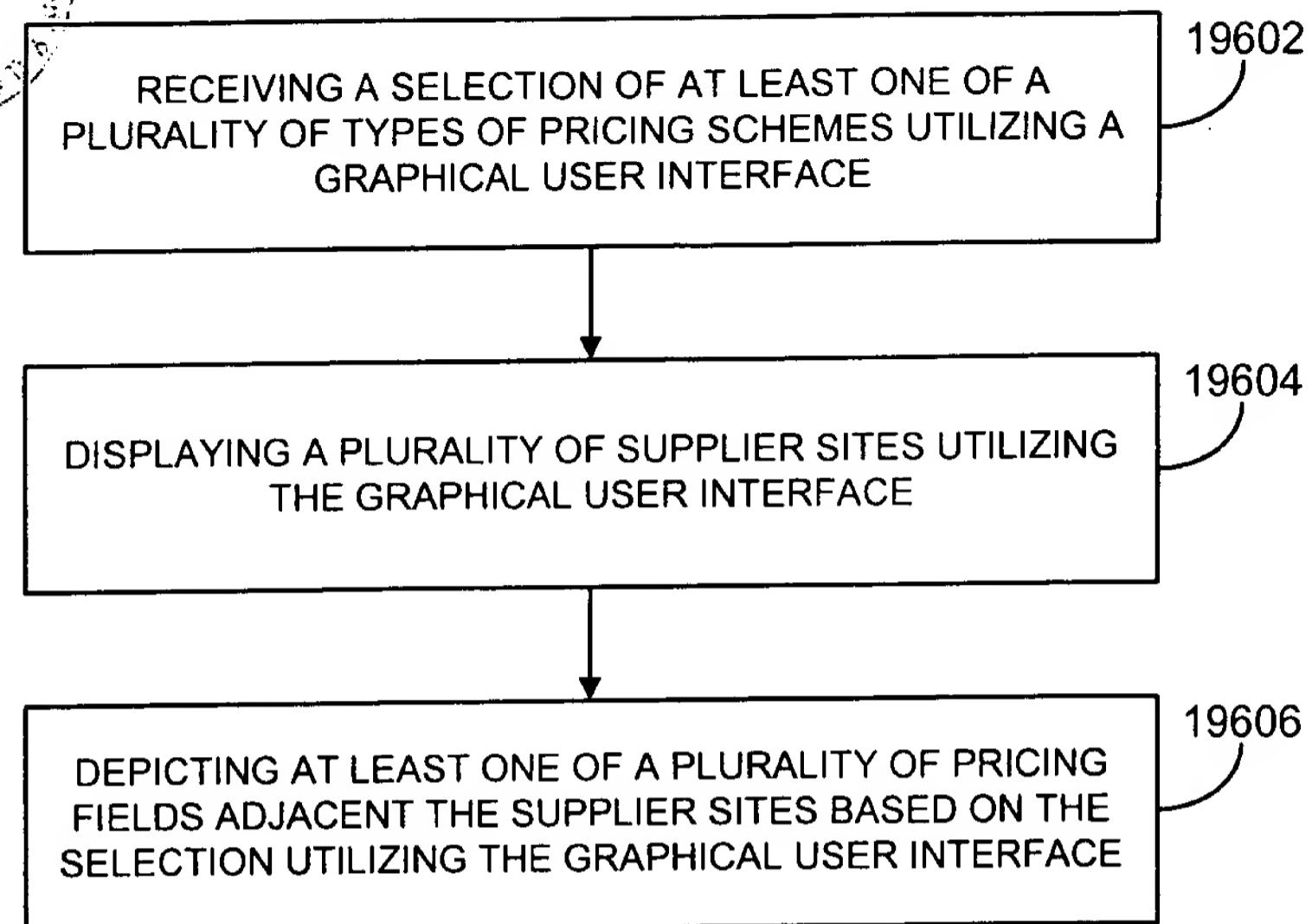


FIG. 196

19600-19606

19700



Total Rest. Growth Amount		Usage Period	
5.00% ~19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE/POST-ALBUQUERQUE	27	5.00%	28
AMERISERVE/POST-DENVER	35	5.00%	37
AMERISERVE/POST-SALT LAKE, UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800



Item	Item Growth %	Usage Period				
CHICKEN-PATTY	0.00					
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Aug. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

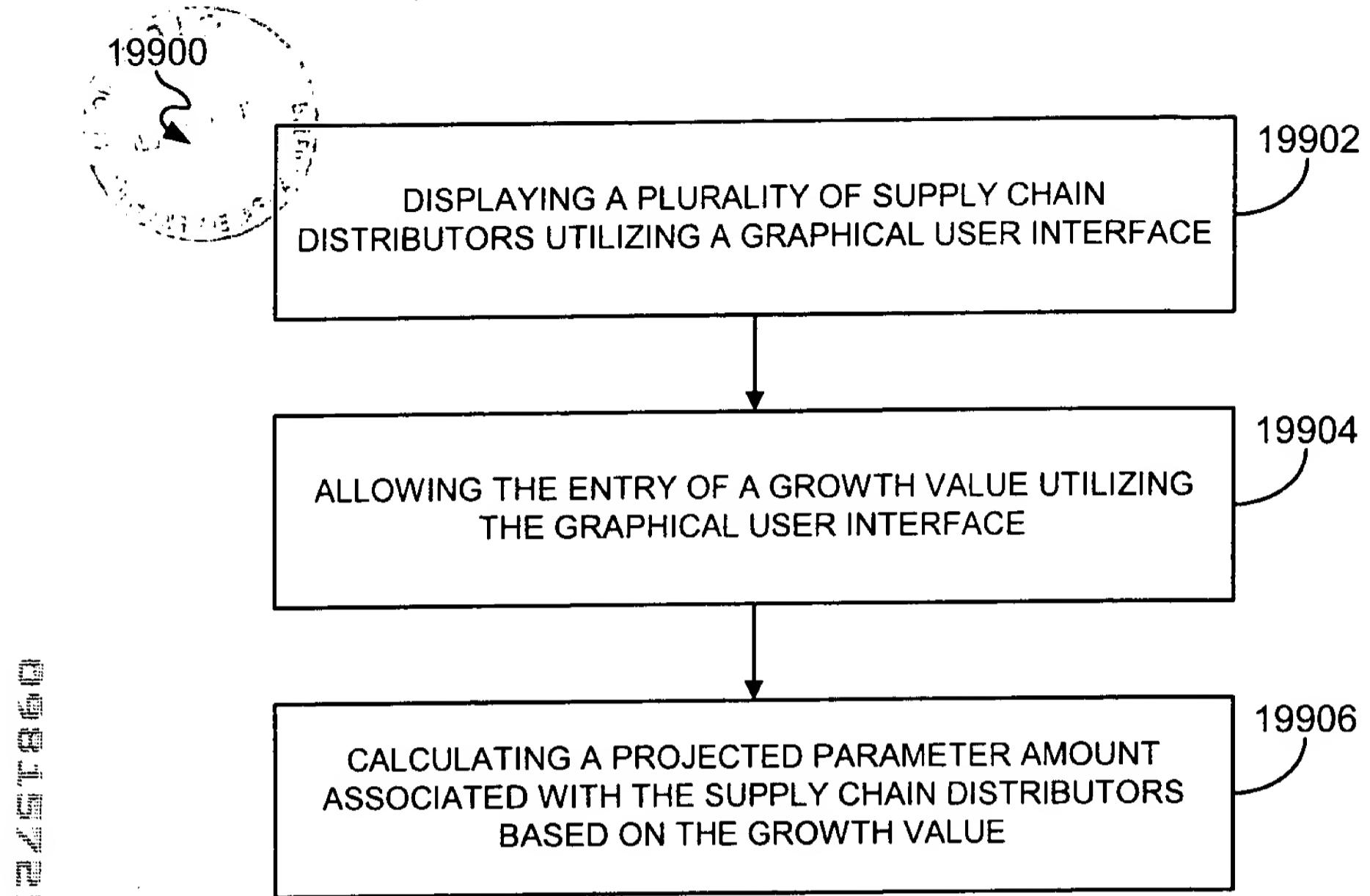


FIG. 199

20000

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center		Lane Restriction
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
		Honor TL Rate
		<input type="checkbox"/>

20002

FIG. 200

20100

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center		Lane Restriction
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

FIG. 201

20200

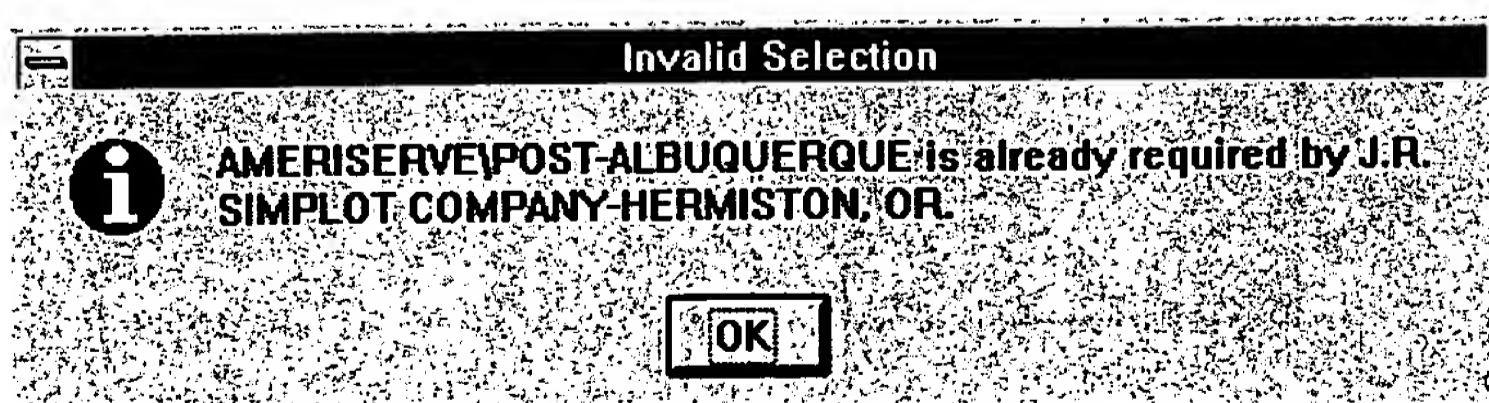


FIG. 202

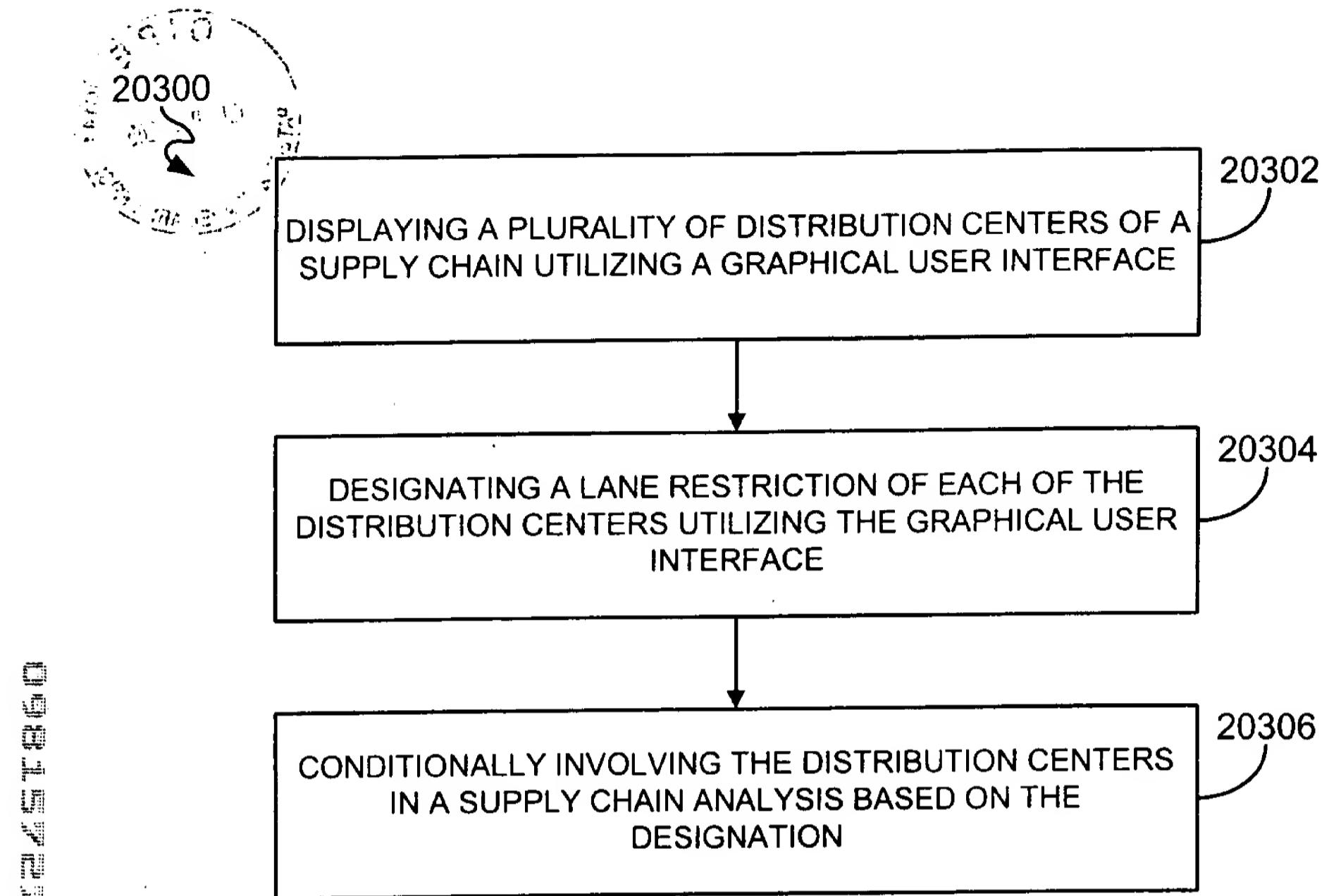


FIG. 203

20400
20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99909
LAMB-WESTON, INC.-AMERICAN FALLS ID	American Falls	ID	83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVE/POST-ALBUQUERQUE	1,617		
AMERISERVE/POST-DENVER	1,277		
AMERISERVE/POST-SALT LAKE, UT	691		

FIG. 204

20500

Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST, AR	Green Forest	AR	72630
TYSON FOODS-RUSSELLVILLE AR	Russellville	AR	72601
Distribution Center	Weight Minimum	LTL Minimum	0 to 1,000 LBS 1,001 to 5,000 LBS 6,001 to 10,000 LBS 10,001 to 20,000 LBS 20,000 LBS +
PS-ATLANTA	15,000		1.10
PS-BURLINGTON	15,000	400.00	1.20

FIG. 205

20600
SEARCHED
INDEXED
MAILED

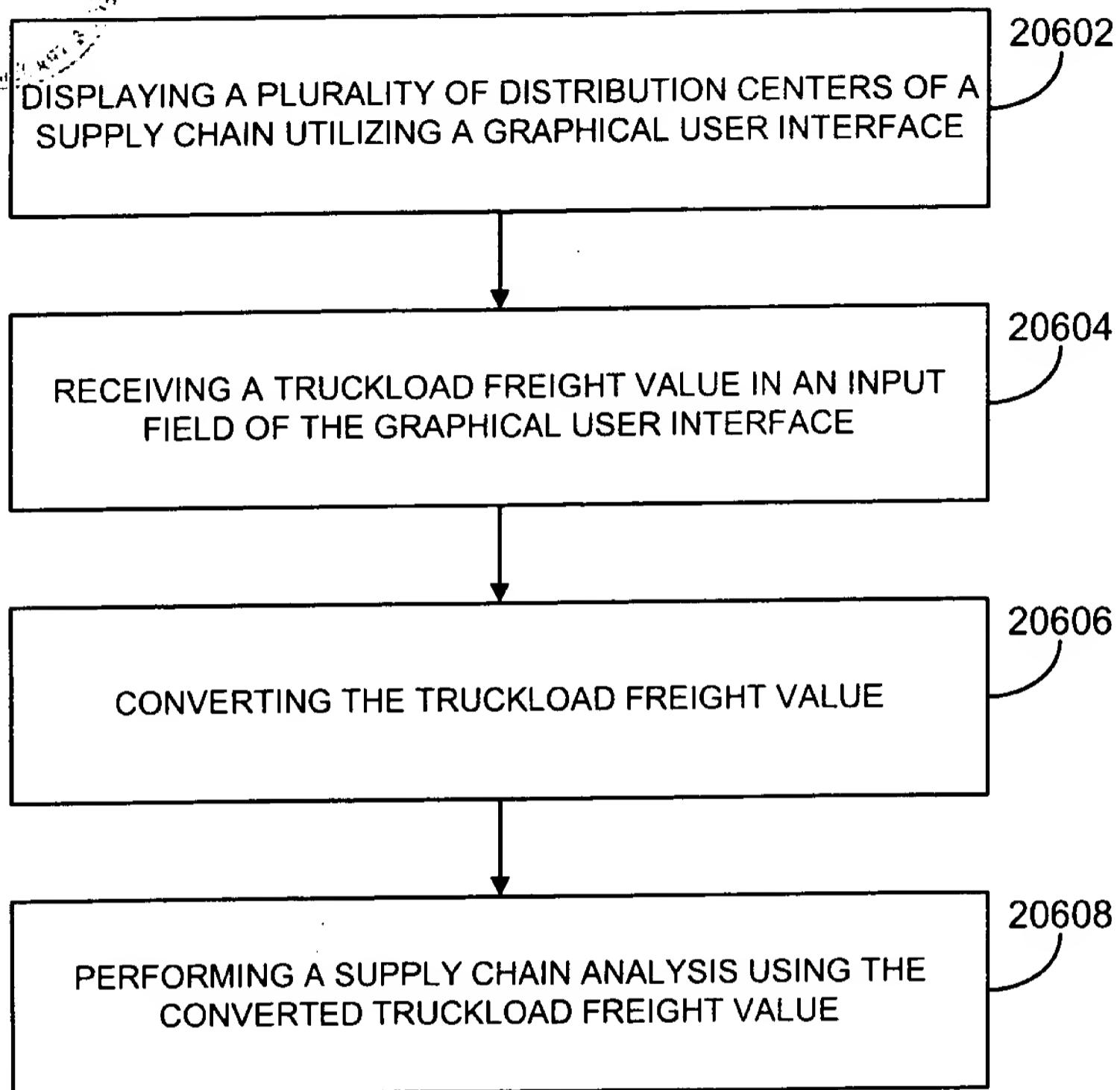


FIG. 206

20700

Analysts Region MCCABE-PORTLAND/RMW-ANCHORAGE	Force FOB <input checked="" type="radio"/> Yes <input type="radio"/> No
Distribution Center Name MCCABE QUALITY FOODS-PORTLAND RESTAURANTS NW-ANCHORAGE	Site Role Corporate & FOB Point Corporate & FOB Point

FIG. 207

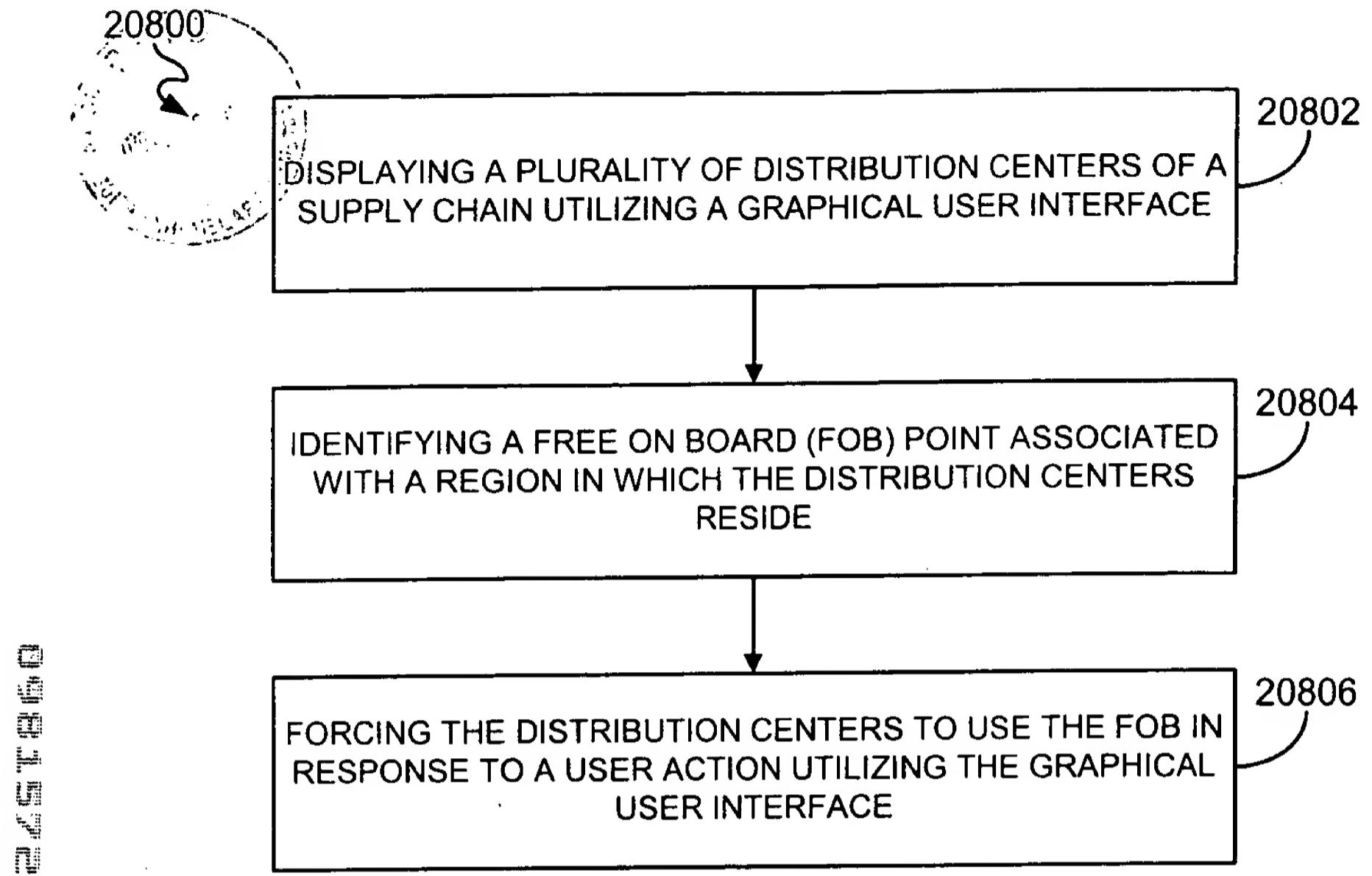


FIG. 208

20900

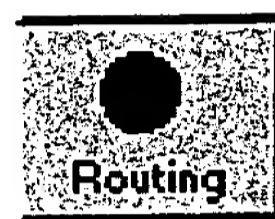


FIG. 209

21000

Report Selection

Report Type: Optimal Product Routing

Report Parameters

Supplier: (All)

Supplier FOB: (All)

Distribution Center: (All)

Version: Base Version

Report Name:

- Freight Information Provided
- Freight Information Provided
- LTL Routing Grid By Lane
- Routing Results By Lane
- Routing Results By Lane, Item
- Routing Results w/ RDC Breakout By Lane
- Routing Results w/ RDC Breakout By Lane, Item
- TL Freight Variance Analysis

FIG. 210

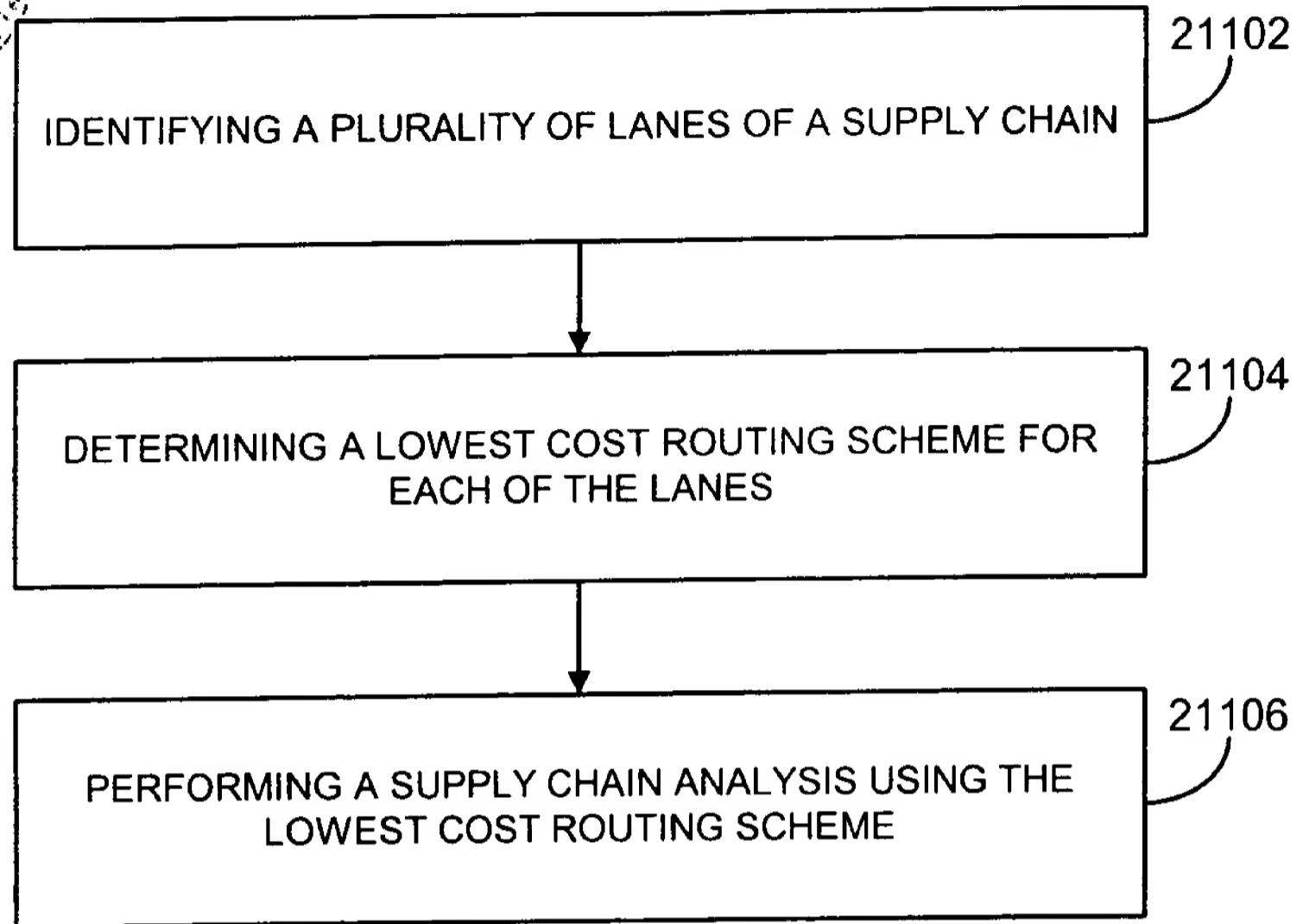
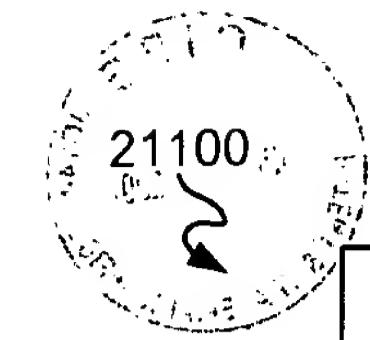


FIG. 211



21200

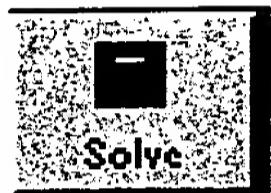


FIG. 212

21300

21302

Report Selection	
Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	New Capacity & Prices

FIG. 213

21400
21500
21600
21700

21400

- Awarded Volume by Item - Detail
- Awarded Volume by Item - Detail**
- Awarded Volume by Item - Freight
- Awarded Volume by Item - Summary
- Competing DC Freight Analysis by Item
- Lane Assignment Matrix
- Lane Weighted Average Delivered Cost

FIG. 214

21500

- Assigned Volume Percentages (no conversion)**
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)
- Invoice FOB Detail Comparison (with conversion)
- Invoice FOB Savings Comparison (no conversion)
- Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

- Report Name:
- Assigned Volume Percentages (no conversion)**
- Assigned Volume Percentages (no conversion)
- Assigned Volume Percentages (with conversion)
- Invoice FOB Detail Comparison (no conversion)**

FIG. 217

21800

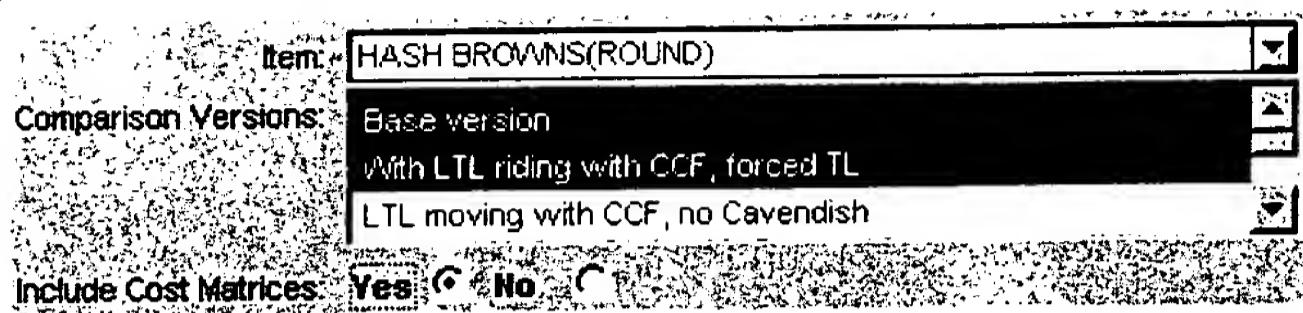


FIG. 218

21800 21900

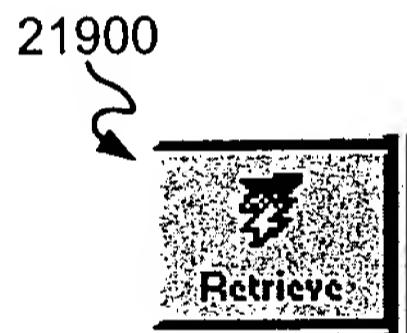


FIG. 219

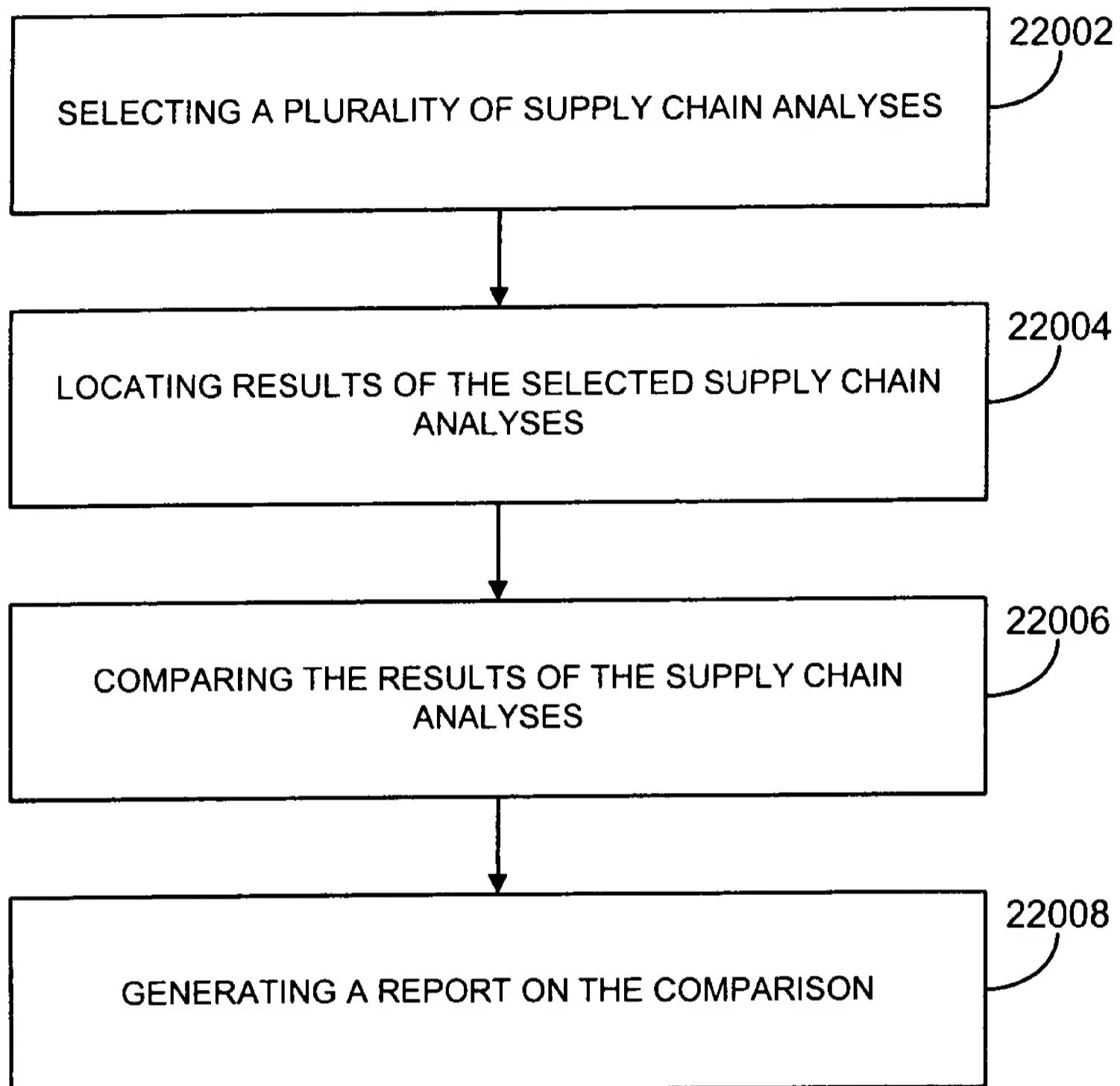
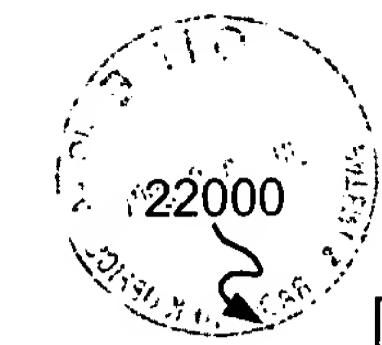


FIG. 220



22100

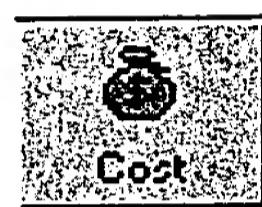


FIG. 221

22200

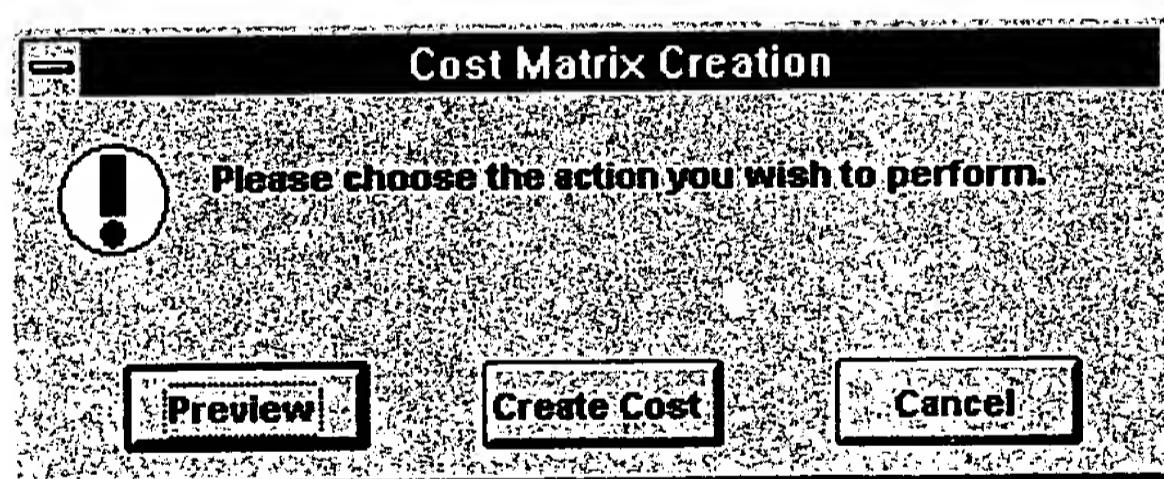


FIG. 222

22300
22400

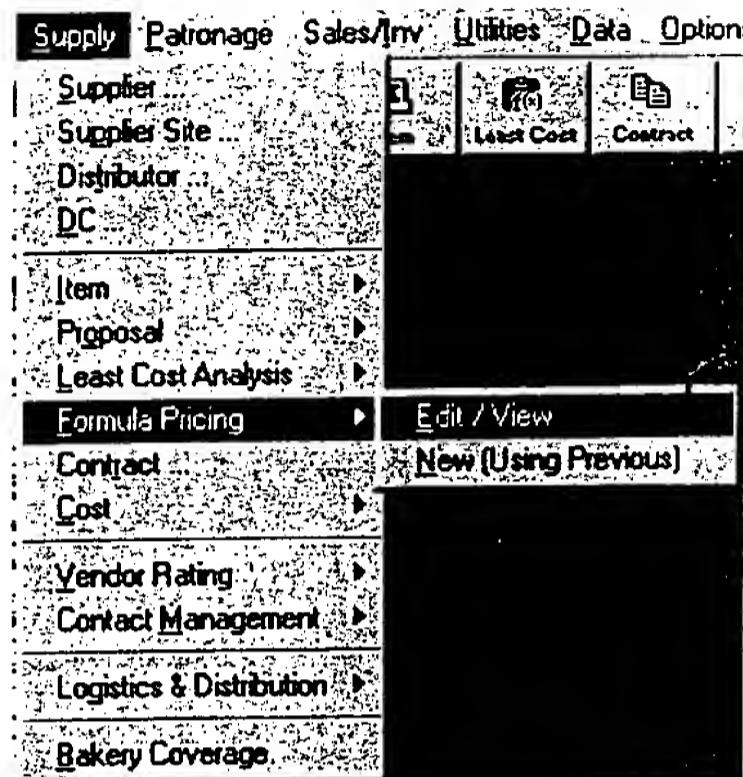


FIG. 223

22300
22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info Pricing Freight Formulas Block Cost Adjustments

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

Date	FRSH DOM 58% TRIM	FRSH DOM 65% TRIM	FRSH DOM 73% TRIM	FRSH DOM 75% TRIM	FRSH DOM 80% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 96% LEAN YW	FRZN DOM 58% LEAN BL	DMP AUS 30% LEAN	Lean Beef
3/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.8700	0.9200	0.8383	0.9650	0.8224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.8840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.8318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0680	1.0350	1.1210	0.8572	0.9659	0.8760

FIG. 225

22600

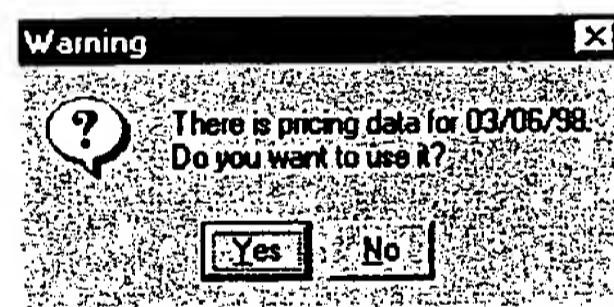


FIG. 226

22700

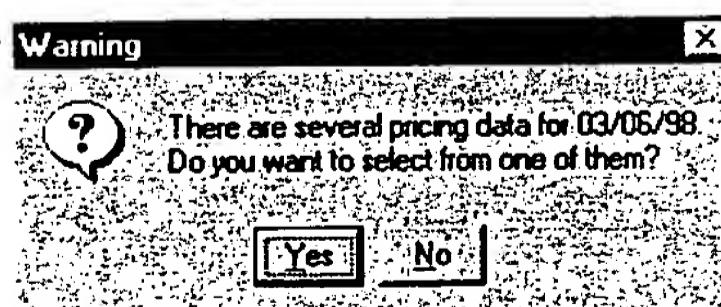


FIG. 227

22800

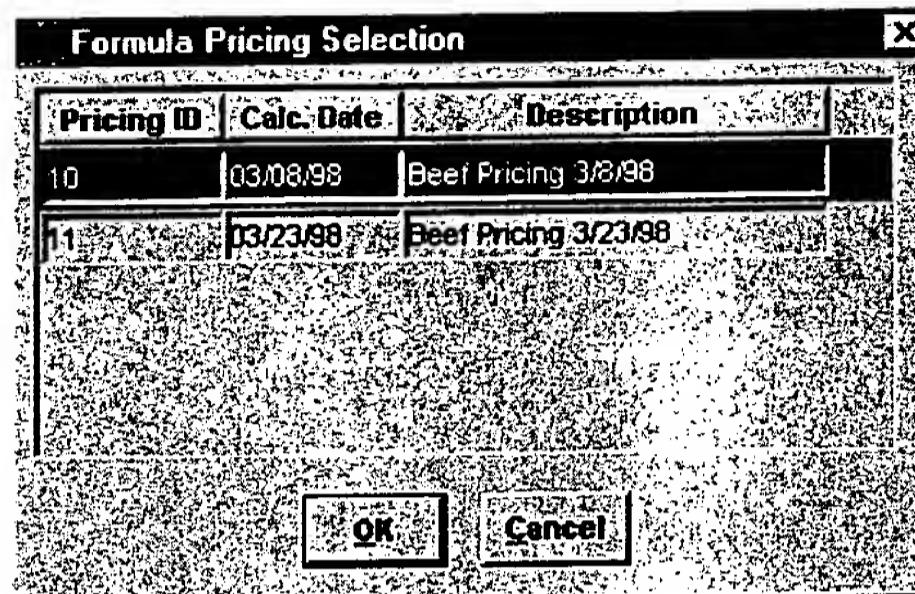


FIG. 228

22900



Supplier FOB		Address	
AMERICAN FOOD SERVICE		King of Prussia, PA 19406	
DIVERSITY FOOD PROCESSING-VIRGINIA		Petersburg, VA 23805	
GOOD SERVINGS PRODUCTS-NH		Manchester, NH 03108	
Material Type		Freight Amt	
Fresh Domestic 50% Trim		0.0450	
Fresh Domestic 65% Trim		0.0000	
Fresh Domestic 73% Trim		0.0000	
Fresh Domestic 75% Trim		0.0000	
Fresh Domestic 80% Lean		0.0000	
Fresh Domestic 85% Lean		0.0000	
Fresh Domestic 90% Lean		0.0400	
Fresh Domestic 90% Lean-Blue		0.0000	
Fresh Domestic 90% Lean-Yellow		0.0000	
Frozen Domestic 90% Lean		0.0000	
Imported Australia 90% Lean		0.0150	

FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments															
Formula		FOB STK	FOB STK			FOB 73TC	FOB 73TC			FOB GLC	FOB GLC			FOB GLC	FOB GLC			MAINT	MAINT			LFTB	LFTB		Total
AFS-1		0.3120	0.2671			0.1400	0.1295	0.2000	0.1949	0.1400	0.1368			0.1880	0.2134	0.4000	0.3924	0.1000	0.0911			0.5849			
DIV-1		0.1400	0.1295	0.2000	0.1949									0.2000	0.2190	0.3200	0.3139					0.5941			
GS-1		0.3270	0.3042											0.1730	0.1972	0.3600	0.3549	0.1400	0.1303			0.5858			
S&C-1		0.2414	0.2200											0.2179	0.2026	0.2178	0.2153	0.2179	0.2386			0.1050	0.0956	0.5721	
SER-1		0.3250	0.2926											0.1750	0.1951	0.3650	0.3571	0.1350	0.1236			0.5684			
TEX-1		0.3090	0.2786											0.3410	0.3802	0.2500	0.2452	0.1000	0.0896			0.5916			
WH-1		0.3250	0.2958											0.1750	0.1969	0.3650	0.3608	0.1350	0.1230			0.5765			
WIS-1		0.3325	0.2977											0.4875	0.5165	0.1000	0.0986	0.1000	0.0890			0.5818			

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments														
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?																		
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>																		
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>																		
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>																		
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>																		
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>																		
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>																		
WH-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>																		
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>																		

FIG. 231



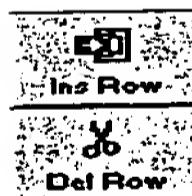
23200

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9920	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

FIG. 232



23400



- 23300

23302

FIG. 233

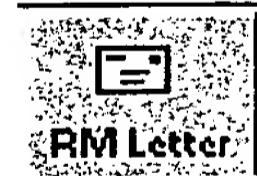


FIG. 234



23500

: Formula Maintenance

Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%
		100.0000%

Number of Rows: 6

FIG. 235

1000 1000 1000 1000 1000 1000 1000 1000 1000 1000

23600

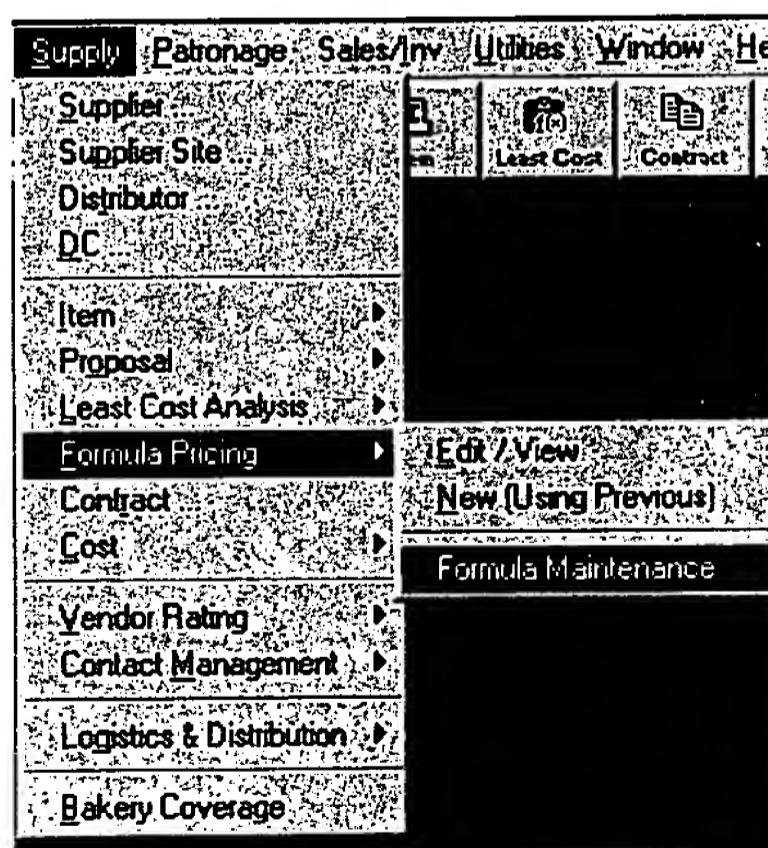


FIG. 236